



#### **MEETING AGENDA**

- I. INTRODUCTIONS
- II. GOALS & OBJECTIVES
- III. SITE BACKGROUND & EXISTING CONDITIONS
- IV. APPLICANT PRESENTATIONS
- V. NEXT STEPS
- VI. THANK YOU

# INTRODUCTIONS



#### **GOALS, OBJECTIVES & GROUND RULES**

#### **Goals & Objectives**

- Eligible applicants present their proposals to the community
- Gather feedback from the community on each proposal to help inform the selection of the applicant who will develop the 34 Athelwold Street site

#### **Ground Rules**

- We are going to be strict on time limits, to stay fair and consistent. Each team has 10 minutes to present and 15-20 minutes for Q&A.
- Other applicant teams will not participate during the presentation or Q&A of the other teams.
- Applicant teams cannot add to or modify their submitted proposal (even in response to a question or comment).
- Please be respectful and mindful of each other's time when asking questions or providing comments, so that all attendees are able to participate in the meeting. Additional comments can be submitted after this meeting.



#### **SITE SUMMARY**

**Number of Parcels:** 1

**Total Square Footage:** 4,665

**Zoning:** 3F-6000

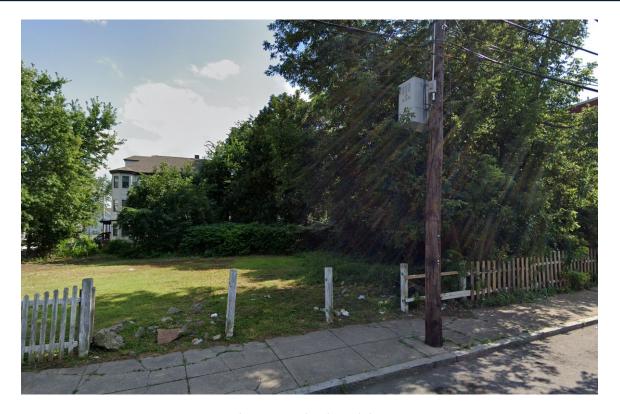
**Council District:** 4

**Councilor:** Worrell

Neighborhood: Dorchester



### **EXISTING CONDITIONS**



**View from Athelwold Street** 



### **EXISTING CONDITIONS**



**Aerial View of Athelwold Street** 

#### BACKGROUND AND TIMELINE

#### **Expressions of Interest and Community Engagement**

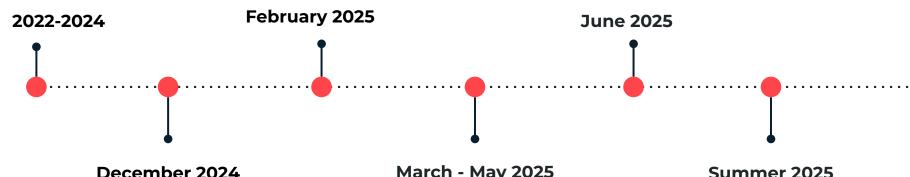
MOH receives interest from several parties interested in the site. MOH engages community members and organizations for feedback on RFP guidelines

#### New RFP Released

RFP released with same guidelines

#### Public Comment Period and **Proposal Evaluation**

Public comment open through June 6. Proposal evaluations to be complete following public comment period



#### **RFP Released**

RFP Released for residential market rate development fitting the neighborhood context per community preference - No eligible applications received

#### March - May 2025

#### **RFP** Deadline and Applicant **Presentations**

Two eligible proposals received to be presented at tonight's meeting

#### **Summer 2025**

#### **Applicant Selection**

MOH will recommend applicant selection to Public Facilities Commission for Tentative Developer Designation

### **Oxbow Urban LLC**



# FAMILY HOUSING / NEIGHBORHOOD CHARACTER

Brining 3 new 3-BR family units to W.O.W.

34 ATHELWOLD STREET, DORCHESTER











### THE BIG IDEA

- Understand the Changes in the Neighborhood
- Amplify the Character of the Built Environment
- Create a GreatPlace forFamilies to Own











### **AGENDA**

- TEAM
- WE KNOW HOUSING
- OUR KEYS TO SUCCESSFUL DEVELOPMENT
- QUESTIONS











### INNOVATORS THAT CARE ABOUT CREATING COMMUNITY

















### WE KNOW HOUSING



188 Bostonians living in oxbow urban homes

**60** affordable first time homebuyers living in oxbow homes since 2016

**48** ownership units in current pipeline

### KEYS TO GREAT HOUSING

- ☐ Design Building Feels Consistent with the Neighborhood
- ☐ High Quality Materials What will this look like in 20 years
- ☐ Floor Plans that are designed understanding the way families live
- Interior Amenities that matter: storage, closets, laundry,
- Exterior Amenities that matter: off street parking, side/rear yard play areas for kids, security/access control

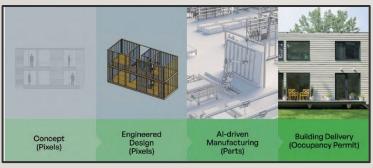
## KEYS TO SUCCESSFUL OWNERS

- New Home-Owner Orientation
- ☐ Facilitating the creation/organization of the condominium association
- ☐ Responsive Warranty Follow Up
- □ An Energy Efficient / Well Constructed Building
- □ A Great Builder

#### REFRAME SYSTEMS

#### INNOVATIVE PROCESSES IMPROVING HOME CONSTRUCTION

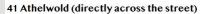
- -EXCEEDING HIGHEST ENERGY EFFICIENCY STANDARDS
- -CLIMATE CONTROLLED CONSTRUCTION
- -ON SITE CONSTRUCTION PERIOD REDUCED TO 3 MONTHS





34 ATHELWOLD







**Proposed Construction:** 



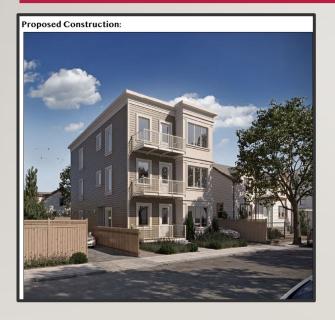
# 34 ATHELWOLD







### 34 ATHELWOLD



#### **Development Characteristics:**

Total # of Unit = 3

Unit Size: 3BR @ 1300sf +/-Off Street Parking Spaces = 3

Lot Coverage Ratio: 30% (60% of lot not built upon)

FAR: 0.9

% Green Space: lawn area = 30% (1365sf) – key for kids outdoor play/gardening

#### **Unit Amenities:**

Off Street Parking

Garden Area

Private Balcony/Outdoor Space

Master Suite

In Unit Washer/Dryer

Electric Fireplace

Chef's Kitchen

Standup Shower + Soaking Tub

**Quiet Residential Street** 

0.2 Miles to Talbot Stop on Indigo Line

# **QUESTIONS**





**Q&A (15-20 Minutes)** 



**GenWealth Development** 



# GENWEALTH DEVELOPMENT

# FROM THE NEIGHBORHOOD, BUILDING THE NEIGHBORHOOD

#### MISSION STATEMENT

At Genwealth Development, we create *luxury living* in the neighborhoods we come from—and the ones that reflect us. We believe *beauty, inspiration, and opportunity* should be present on every block, not just a select few. Our mission is to build *high-quality homes* in underserved communities while empowering local residents to invest, grow, and thrive where they live. We're not just developing real estate—we're *building pride, ownership, and generational wealth* from the inside out.



# MEET THE TEAM



**JOANNA N. EDWARDS** 



**ALEX E. EDWARDS** 



**KENAN IRA** 



**KATTIA IRA** 



**JEREMY BRANDON** 



**PAULINE BRANDON** 



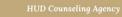
**REGIS GONZALEZ** 

Construction Team



**JAMES HENRY** 





FINANCIAL EDUCATION ASSOCIATES INC.

# LOANS & FINANCING TEAM

#### **Key Buyer Support Initiatives:**

- \$10,000 Closing Credit for all condo buyers at this development.
- Additional **\$10,000** Grant for buyers working in healthcare, education, or law enforcement, through a partnership with a local nonprofit.
- Access to Trusted Lenders offering up to **\$50,000** in down payment assistance for qualified Boston buyers.
- Support for stacking **down payment assistance** with state and local grant programs such as the STASH Grant, which provides up to **\$30,000** for first-generation homebuyers in Massachusetts.
- Two of the six condo units will be prioritized for seniors in the local community looking to downsize. Seniors living in the immediate area will receive targeted outreach and support campaigns to ensure they are aware of this opportunity.



OUR GOAL IS NOT ONLY TO HELP FAMILIES
PURCHASE HOMES, BUT ALSO TO HELP THEM
MAINTAIN AND PROTECT THOSE HOMES FOR
GENERATIONS TO COME.

- Credit Repair, Tax Strategies & Estate Planning resources provided to help buyers prepare for homeownership and secure their assets long-term.
- **Strategic Buyer Readiness Campaigns** including workshops and events during development to educate and prepare potential homeowners.

#### **COMMUNITY ENGAGEMENT & LEGACY:**

Through our non-profit **Thumbprint Cares**, we have supported over **12,000 families**, and has given away over:

- **5,400 backpacks** filled with school supplies
- 6,000 Christmas Toys at our Christmas Parties
- 1,100 turkeys at our Thanksgiving Turkey Drives

Ongoing collaboration with local officials and the Codman Square Neighborhood Council.

#### **OUTREACH & MARKETING TEAM**

The connection between the development and the people it's meant for.

**Community engagement**—events and workshops that keep residents involved and informed.

• A creative branding and marketing strategy that includes video content, team introductions, social media messaging, and storytelling that reflects the project's progress.



**Financial Education Associates, Inc.** is a HUD Counseling Agency that offers online home buyer education and counseling services for Massachusetts homebuyers and homeowners.



# HOW DID WE GET HERE?



#### **WOW Moment**

Vision born from community needs

Collaborative design and community input



#### Community

**Builders**nd for local residents



#### **Our Process**

"From the neighborhood, building the neighborhood" isn't just a slogan





# PAST PROJECTS Central



# **Hyde Park Ave.**





# Stanton St.

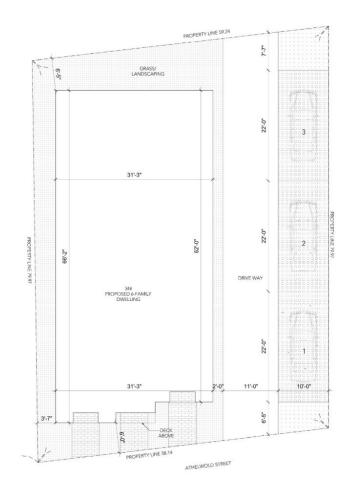




# Thane St.







# SUBJECT PROPERTY

# WOW CONDOMINIUMS 34 Athelwold Street

Architect: Jennifer Ha



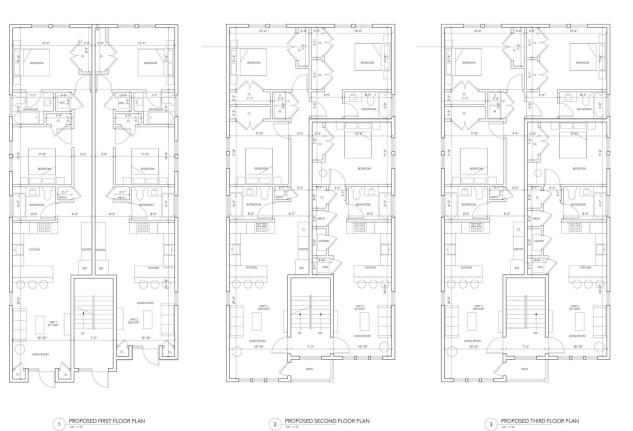
# SUBJECT PROPERTY

34 Athelwold Street





# SUBJECT PROPERTY



HUE ARCHITECTURE T 781-308-7301 www.hue-architecture.com SURVEYOR DANIEL MACISAAC 18 FAIRVIEW ROAD CANTON MA (2021 617-642-7065 PLS MASSØGMAIL COM 34 ATHELWOLD ST ALEX EDWARDS 27-29 MILLET ST DORCHESTER,MA 02124 SCALE AS NOTED JAN 20, 2025 SD SET PROPOSED FLOOR PLAN A101

# DIVERSITY & INCLUSION PLAN

#### **Diversity & Inclusion**

From the neighborhood, building the neighborhood.

#### **Our Commitment:**

Diversity is not an initiative—it's our identity. We ensure our community benefits from our growth.

#### **Key Goals:**

- Representation: Diverse leadership and partnerships
- Local & Minority Hiring: Support MWBEs and local talent
- Community Investment: Pathways to Ownership
- Access & Education: Wealth-building and real estate workshops
- Accountability: Transparent progress and reporting



# Cannot spell wealth without WEALTH:

# FROM THE NEIGHBORHOOD, BUILDING THE

# **NEIGHBORHOOD**GENWEALTH DEVELOPMENT

**Q&A (15-20 Minutes)** 



#### **WE WANT TO HEAR FROM YOU!**

You can submit feedback by:

Filling out the Survey at <a href="mailto:bit.ly/34athelwold\_comments">bit.ly/34athelwold\_comments</a>, or scan:

By email: james.smith@boston.gov





MOH will be accepting comments regarding eligible proposals until

# June 6, 2025

At the end of the comment period, based on all public comments as well as the City's evaluation of all proposals against the RFP Evaluation Criteria, MOH will make its recommendation for developer designation.



#### **MORE INFORMATION & NEXT STEPS**

Visit the Building Housing project page for more information and updates, to submit feedback, join the mailing list, and view a copy of this presentation and recording. The comment period will open for 10 days. <a href="bit.ly/34athelwold">bit.ly/34athelwold</a>, or scan the QR code:

James Smith, Senior Project Manager

(617) 635-0103, james.smith@boston.gov



# **THANK YOU**

