Appendix 1

						Ap,	penuix 1	
SOLICITATIO				\RD		3. Date Issued	BOSTOVIA DINGENAL SEC	
1. PROJECT NAME	2. TYPE OF S							
280-290 & ES	Invitation	on for Bids	3					
Warren Street	Negotia	ted (RFP)				August 25,	2014	
Roxbury								
4. ISSUED BY:						5. ADDRESS	OFFER TO:	
City of Boston, Depart 26 Court Street, 9 <sup>th</sup> Florida	oor					If other than item	4)	
NOTE: In sealed bid soli	citations "offer" a	nd "offeror	" mea	n "bid	" and	"bidder"		
NOTE: In Scarca Sia Son	S	OLICIT	ATI	ON				
6. Sealed offers (origi 4:00 p.m. (EST) Nov CAUTION: Late subm subject to all terms ar	vember 6, 201	<b>4.</b> ations, an	d Wit	hdrav	vals:	See Section		
7. For Information	7a. Name	7b. Teler	ohone	<b>1</b>	7c. f	ax	7d. E-mail	
Contact:							<u>Christopher</u>	
Contact.	Christopher	(617) 63	35-04	93	(617	<sup>7</sup> ) 635-0282	Rooney@Bo	sto
	Rooney				•	•	n.gov	
	Rooney	OFF						
					nod :	aroos if th	is offer is	
8. In accordance with accepted, to furnish a	the terms of the iny and all supp	orting doc	<u>umer</u>	ntatio	n upo	on request b	by DND.	
OFFER PRICE:								
	9. Sl	JBMISSIO		ECKL.	IST			
(x)			(x)					
Appendix 1: CO	VER SHEET					6: CONSTR LENT STATE		
PROPOSAL SUM	IMARY						TY AFFIDAVIT	
Appendix 2: ST	ATEMENT OF BI	DDER'S	Military water spanish	Appe	endix	8: AFFIDA	VIT OF ELIGIBI	LITY
QUALIFICATION	CITMINIADV			Anne	endiv	9: CHAPTE	R 803	
Appendix 3: PR			and the same of th			URE STATE		
DEVELOPMENT	RUDGEI	- D A - T X : C	<b> </b>				ICIAL INTERES	.T
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BUDGET	1 (T) ( D) (m) (m)	ACTABLE		SIA	TEME	IV I		***************************************
Appendix 5: DE	VELOPMENT TI	VIETABLE						
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RECEIVED /	77		12.	Signa	ature	1 1	13. Offer	Date
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BOSTON, MA 02	-				,			
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DATE: ///	117		(	X	aggiomom <sup>a</sup>			
PROPOSAL FOR	· EC 1/2	1 2 2 10						
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	<b>V</b> •							

## Appendix 2

## STATEMENT OF PROPOSER'S QUALIFICATIONS

	estions must be answered. All information must be clear and complete. Attach additional pages, ded.  Name of proposer: FP CC.
٠.	redired of proposers.
2	Names and titles of principals: Brender French President.
۷.	A A C - Va Parallala
	Adea G Feerey Vice President.
3.	Names of authorized signatories:
	Permanent main office address: 103 Clay for Str.
	Permanent main office address: 103 (law for 15-
٠.,	Permanent main office address.
	Phone: 67-287-1004Fax:Email: 54centy of centry b, orders, com-
5.	Phone: 617-287-1004Fax: Email: Bfunny of centry brother, compate organized: 07-10-2012.
	Location of incorporation: 103 ClayLon St. DoR MA.
6.	Location of incorporation:
	(D) (34 ·
-	Allumbor of years engaged in husiness under your present
/ .	name: 2 years.
8.	name:  List at least three private or public agencies that you have supplied/provided with similar
-	ican to that in this solicitation:
	a. Feerly Brokers
	b. SDD RIVE St. LCC.
	c. 493 Dudley St. LCC.
	c. 113 Vanty 37
11	organization ever failed to perform any contract? YES NO
nas If Vi	ES, attach a written declaration explaining the circumstances.
AUT	HORIZATION: The undersigned certifies under penalties of perjury that this proposal has been
	to and automitted in good faith and without collision or traile with any other person. As used in
this	certification, the word "person" shall mean any natural person, business, partnership, corporation, op, committee, club, or other organization, entity, or group of individuals.
unic	
	The west sever
Sign	nature of individual submitting proposal
P	resident
Title	
F	7m LLC.
Lea	al Name of Organization
3	1/06/2014.
Dat	

## PRELIMINARY DEVELOPMENT BUDGET

	a a a a a	FPM	LLC	
PROPOSER'S	IAMIAIC:			

Complete this Preliminary Development Budget or you may substitute another form that provides substantially equivalent information. Note: Total of Uses of Funds should equal Total of Sources of Funds.

USES OF FUNDING	AMOUNT
Acquisition - Land	\$148,650
Site Prep/Environmental	\$ 70.000
Construction	\$ 500, 000
Construction Contingency	\$ 100,000
Architect(s) and Engineer(s)	\$ 12.000
Development Consultant	\$ 5,000
Survey and Permits	\$ 10,000
Legal	\$ 5,000
Title and Recording	\$ 1,200
Real Estate Taxes	\$ 18,867.
Insurance	\$ 4.000
Construction Loan Interest	\$ 0
Construction Inspection Fees	\$ 0
Other:	\$
Soft Cost Contingency	\$ 25,000
Developer Overhead	\$ 50,000
Developer Fee	\$ 50.000
TOTAL: ALL USES	\$9,99.717

Sponsor Cash In Hand	\$	1 X
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	\$ 500,000,00	1
Additional Sponsor Fundraising	7	
Philanthropic Funding	\$	gauss opposite the state of the
Philanthropic Funding	\$	
Bank Loans	\$ 499,717.0	
Donated Materials/Services:	\$	
Other:	\$	Danisan Angel
Other:	\$	
TOTAL ALL SOURCES:	\$ O	ration on the second of the se

Explanatory notes:

### Appendix 4

## PRELIMINARY OPERATING BUDGET

PROPOSER'S NAME: FPM LLC.		
Provide a Preliminary Operating Budget on the form provided below. You may that provides substantially equivalent information.	substitute anothe	r form
SOURCES OF FUNDS: ANNUAL OPERATING INCOME	AMOUNT	Committed
	\$250,000.00	
Brendan Feenly. Greg Feenly	\$ 250,000.a	
Webster Bank	\$ 499,717.00	
	\$	
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ANNUAL OPERATING INCOME: ALL SOURCES	\$\$ 999,717.60	overeign de constant de consta
If any of the above-listed funding sources are already in hand or have been subject to completion of the new facility, check off the right-hand box under	committed	
USES OF FUNDS: ANNUAL OPERATING COSTS	AMOUNT	
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	\$	

### DEVELOPMENT TIMETABLE

		FP	M	1 i		
PROPOSER'S	NAME:_	1 1			*	

Assuming that you are designated on November 01, 2014, indicate below your target dates for achieving these key development milestones.

MILESTONE	DATE
Designs Complete	3/1/2015
Apply for Permit(s)	3/15/2015
Zoning Relief Anticipated?	O YES
All Development Financing Committed	3/15/245
Permit(s) Issued	6/1/2015.
Financing Closed	6/15/2015
Construction Begins	9/1/2015
Construction Complete	6/1/2016

## Appendix 6

# CONSTRUCTION EMPLOYMENT STATEMENT

PROPOSER'S NAME:
How many full time employees does your firm currently have?  Under 25  25 -99  100 or more  Are you a Boston-based business?  YES  NO  "Boston Based"; where the principal place of business and/or the primary residence of the Proposer is in the City of Boston.
Are you a Minority-owned Business Enterprise? YES NO
If yes, are you certified as such by the State Office of Minority and Women Business  Assistance (SOMBWA)? YES NO  Are you a Woman-owned Business Enterprise? YES NO
If yes, are you certified as such by the State Office of Minority and Women Business  Assistance (SOMBWA)? YES NO  RESIDENT, MINORITY AND FEMALE CONSTRUCTION EMPLOYMENT
DND encourages developers to seek to achieve the following construction employment goals:  Boston Residents 50% of project hours  Minority 25% of project hours  Female 10% of project hours  These are targets, not requirements, but proposals that provide better evidence of their ability to achieve these targets will be more highly ranked. Explain what actions you will
De will be comprised of all wolks of life.  This will be comprised of all wolks of life.
If you have additional information demonstrating your capacity to achieve these employment targets, you may provide this information on a separate sheet clearly labeled at the top with "Supplementary Construction Employment Statement" and the Proposer's name.
Note: if you are, according the US Dept. of Housing & Urban Development, a Section 3 certified vendor, this will be considered strong evidence of capacity to achieve DND's employment goals.
If you have completed any development projects in the last five years that have required employment reporting through the City's Office of Jobs & Community Services, please list the most recent here:
21   Page

#### City of Boston - Department of Keighborhood Development Property Affidavit

Instructions: List all City of Boston properties currently owned, or previously foreclosed upon for failure to pay real estate taxes or other indebtedness, by the applicant or by any other legal entity in which the applicant has had or now has an ownership or beneficial interest.

For any additional properties that do not fit on this form, attach a spreadsheet. (Do not use another isopa form. Only one byped signature page should be submitted.)

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RIVER ST			
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3 CLAYTON ST	1403849000		-000-mill:
HANNON ST			
			40000000000000000000000000000000000000
		PARCEL	2#
eling Population Projects (Parkets)			
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YES (9) NO			
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# DISCLOSURE STATEMENT FOR TRANSACTION WITH A PUBLIC AGENCY CONCERNING REAL PROPERTY M.G.L. c. 7C, s. 38 (formerly M.G.L. c. 7, s. 40J)

The undersigned party to a real property transaction with a public agency hereby discloses and certifies, under pains and penalties of perjury, the following information as required by law:

nd ce	ertifies, under pains and penalties of perjury, the following information as a square ,
1)	REAL PROPERTY:
2)	TYPE OF TRANSACTION, AGEEMENT, or DOCUMENT:
(3)	PUBLIC AGENCY PARTICIPATING IN TRANSACTION:
(4)	DISCLOSING PARTY'S NAME AND TYPE OF ENTITY (IF NOT AN INDIVIDUAL):
(5)	ROLE OF DISCLOSING PARTY (Check appropriate role):  Lessor/Landlord  Seller/Grantor  Other (Please describe):
(6)	The names and addresses of all persons and individuals who have or will have a direct or indirect beneficial interest in the real property excluding only 1) a stockholder of a corporation the stock of which is listed for sale to the general public with the securities and exchange commission, if such stockholder holds less than ten per cent of the outstanding stock entitled to vote at the annual meeting of such corporation or 2) an owner of a time share that has an interest in a leasehold condominium meeting all of the conditions specified in M.G.L. c. 7C, s. 38, are hereby disclosed as follows (attach additional pages if necessary):
BIG	NAME endan Feerry 352 Tremont St. Braintree, m.A. dan G. Feerry 6 Colonial Ln. Canton, MA 03021.
(7)	deserting the complete of the Division of Capital Asset
(8)	The individual signing this statement on behalf of the above-named party acknowledges that he/she has read the following provisions of Chapter 7C, Section 38 (formerly Chapter 7, Section 40J) of the General Laws of Massachusetts:
	No agreement to rent or to sell real property to or to rent or: purchase real property from a public agency, and no renewal or extension of such agreement, shall be valid and no payment shall be made to the lessor or seller of such property unless a statement, signed, under the penalties of perjury, has been

# DISCLOSURE STATEMENT FOR TRANSACTION WITH A PUBLIC AGENCY CONCERNING REAL PROPERTY M.G.L. c. 7C, s. 38 (formerly M.G.L. c. 7, s. 40J)

filed by the lessor, lessee, seller or purchaser, and in the case of a corporation by a duly authorized officer thereof giving the true names and addresses of all persons who have or will have a direct or indirect beneficial interest in said property with the commissioner of capital asset management and maintenance. The provisions of this section shall not apply to any stockholder of a corporation the stock of which is listed for sale to the general public with the Securities and Exchange Commission, if such stockholder holds less than ten per cent of the outstanding stock entitled to vote at the annual meeting of such corporation. In the case of an agreement to rent property from a public agency where the lessee's interest is held by the organization of unit owners of a leasehold condominium created under chapter one hundred and eighty-three A, and timeshares are created in the leasehold condominium under chapter one hundred and eighty-three B, the provisions of this section shall not apply to an owner of a time-share in the leasehold condominium who (i) acquires the time-share on or after a bona fide arms-length transfer of such time-share made after the rental agreement with the public agency is executed and (ii) who holds less than three percent of the votes entitled to vote at the annual meeting of such organization of unit owners. A disclosure statement shall also be made in writing, under penalty of perjury, during the term of a rental agreement in case of any change of interest in such property, as provided for above, within thirty days of such change.

Any official elected to public office in the commonwealth, or any employee of the division of capital asset management and maintenance disclosing beneficial interest in real property pursuant to this section, shall identify his position as part of the disclosure statement. The commissioner shall notify the state ethics commission of such names, and shall make copies of any and all disclosure statements received available to the state ethics commission upon request.

The commissioner shall keep a copy of each disclosure statement received available for public inspection during regular business hours.

PRINT	NAME	OF	DISCLOSING	PARTY	(from	Section	4,	above)
			ATURE of DISC			D 4777 (1)	1875	5 MMAAA

FPM, LLC 103 Clayton Street Dorchester, MA 02122 617-590-1329

November 6, 2014

Department of Neighborhood Development Bid Counter 26 Court Street, 10<sup>th</sup> Floor Boston, MA 02108

With this letter, FPM, LLC would like to show its interest in referenced Request for Proposal for the development of 280-290 & ES Warren Street in the Roxbury district of the City of Boston.

FPM, LLC intend to comprehensively rehabilitate the existing buildings to create five retail storefronts. We hope that the extensive renovation will significantly improve the aesthetic appeal of the neighborhood, offer brand-new, attractive commercial spaces for local store owners to grow or start their businesses, and create a vibrant retail center for the neighborhoods residents.

FPM, LLC proposes to purchase the property for \$148,650.00 and, if successful, can being the development process immediately.

The development team will consist of:

- Developer: FPM, LLC, 103 Clayton Street, Dorchester, MA 02122
- Proposed architect: Roche-Christopher Architecture
- General contractor: Boston Construction, 100 Hallet Street, Dorchester, MA 02124

We thank you for your consideration and hope that you find our proposal favorable.

Sincerely,

Brendan M. Feeney
FPM, LLC
103 Clayton Street
Dorchester, MA 02122

#### **Experience of Development Team**

Edward Ahern, a former Principal of Boston Property Development, began purchasing mixed-use and commercial property in 2005. His commercial development projects include: in partnership with the City of Boston's Main Streets Program, the redevelopment of the 4,500 square-foot building located at 7-11 River Street in Dorchester, which he sold to its current owner, who now owns and operates a successful karate studio out of the building; the purchase and development of a five-unit retail space located at 16-24 Hancock Street in Dorchester; the purchase and development of a mixed-use property located at 400-408 West Broadway in South Boston; and the purchase and development of an eight-unit commercial building located at 28-42 Commercial Street in Braintree. Edward Ahern has also recently purchased properties located at 3383 Washington Street in Jamaica Plain, Dorchester, and 522 River Street, Mattapan Square, with the intent to rehabilitate them for use as commercial spaces.

Edward Ahern has been acquiring, developing, and managing real estate since 2001. In the early mid 2000s, his business activities were primarily focused on redeveloping multi-family buildings for sale as condominiums. Over this period, Edward Ahern converted 16 buildings into 52 condominium units generating more than 22 million in sales revenue. These buildings were located in Boston neighborhoods, primarily South Boston, Dorchester and the South End. Beginning in 2005, he adjusted his strategy and, in addition to his residential projects, began focusing on retail and mixed-use properties. Continuing to target neighborhoods in the Greater Boston area Edward Ahern and FPM. LLC have acquired more than 25 million in properties consisting of 45 commercial units and 72 residential units.

Brendan Feeney has over 32 years of experience in the utility industry and serves as the president of Feeney Brothers Excavation Corporation. Starting out in the field, Brendan has taken that frontline knowledge and experience to lead the strategic planning, business development and marketing efforts of the company.

Aiden (Greg) Feeney. Greg's knowledge of the underground utility excavation has been gained through 30 plus years of hands-on experience in the field and in the conference room. He has managed construction projects for a variety of clients since 1985. Today he continued to be involved with all major decisions within the company. His teamwork approach allows him the opportunity to work one on one with all levels of the staff. This dedication has produced a corporate culture dedicated

to quality projects completed with utmost safety and commitment to all of his customers.

William Christopher is a principal architect at Roche-Christopher Architects. Mr. Christopher has more than 30 years of experience in the planning/cost estimating/design and construction of buildings both old and new. Founding Roche-Christopher Architecture, former DND Architect performed extensive analysis and provided new options.

In addition, Edward Ahern and FPM, LLC will be using the services of Stuart T. Schrier as its primary for all legal needs related to the project; Doug Bosse of Olde Towne Real estate to market and lease the finished units; Boston Construction LLC as the general contractor; and Boston based sub-contractors and tradesmen.

#### **Development Team Summary**

Development/Sponsor:

Form of Legal Entity: FPM, LLC

Address: 103 Clayton Street, Dorchester, MA 02122

Contact Person: Brendan Feeney

Email:

Owner/Mortgagor: Legal Name: FPM LLC

Address: 103 Clayton Street, Dorchester, MA 02122

Has this entity already been formed: Yes

Principals: Brendan M. Feeney, Aiden G. Feeney

Contact Person: Brendan M. Feeney Telephone No. 617-590-1329

Email:

General Partner:

N/A

**Development Consultant:** 

N/A

Contractor:

Name: Boston Construction LLC

Address: 100 Hallet Street, Dorchester, MA 02124

Federal Tax ID:

Contact Person: Edward Ahern Telephone No. 617-510-1013 Email: teddyahern@yahoo.com

Architect:

Name: Roche-Christopher Architecture

Address: 415 Neponset Avenue, Boston, MA 02122

Contact Person: William Christopher

Telephone No. 617-282-0030

Email: wchristopher@roche-christopher.com

Attorney (Real Estate):

Name: Stuart T. Schrier & Associates, PC

Address: 1011 Dorchester Avenue, Boston, MA 02125

Contact Person: Christine Reid Telephone No. 617-436-1200 Email: christinereid@verizon.net

Guarantor:

N/A

#### Marketing Agent:

Name: Olde Towne Real Estate

Address: 862 Dorchester Avenue, Boston, MA 02125

Contact Person: Doug Bosse Telephone No. 617-201-6838 Email: dbossee@oldtownere.com

#### Other Role:

N/A

Please describe the relationship of the development entity to sponsoring organizations. Is the entity newly formed or to-be-formed? Is it a single-purpose corporation? How will the parent corporation provide support to this entity? Include an organizational chart showing other affiliates of the parent corporation as appropriate, and principals of each.

Owner will purchase property into a single-purpose entity. Owner will oversee the development of the building using Boston Construction LLC as his general contractor.

#### DEVELOPMENT TIMETABLE

The anticipated timeframe for the completion of the project will be 12-18 months with the following estimated timeline:

Process	Approximate Time Period*
Zoning and Permitting	7-10 months
Permitting  Zoning Board of Appeal	
Decision Return	
Appeal Period	
Issue of Permit	
Construction	5-8 months
Framing, sheathing, installation of new roof	
Exterior Rehab	
Installation of mechanical/electrical systems	
Finish	
Leasing	1 month
Anticipated vacancy before full occupancy	da cirabisari
*Depending on date of purchase; project would commence immediately	

#### **DEVELOPMENT PLAN**

As the applicant FPM proposes to provide a significant enhancement of the current site into a high quality and complimentary commercial development. After attending all meetings held by DND, the community preference is to be commercial business servicing the community which fits into the current zoning and would rely on no required variances.

We will be looking for local, national, non-profit, and service related business.

#### ADDITIONAL DATA

We are abutting owner of 274 Warren Street, a former liquor store, which is very relevant to this project. Additionally we have spoken to Myan Stone and Granite and have been negotiating with them for the possible purchase of additional retail space which could potentially be used to enlarge this project for retail use only.

Also being the Owner of 384 Warren St. and 5-11 Maywood street Roxbury which presently houses 9700 sq. feet of retail space operated by Dollar Country. Additionally there are 30,000 sq. feet of space being used as a charter school. This has enabled a lot of neighborhood residence to use the retail space and additionally to send their children to a local school within walking distance.

#### **OPERATIONAL PLAN**

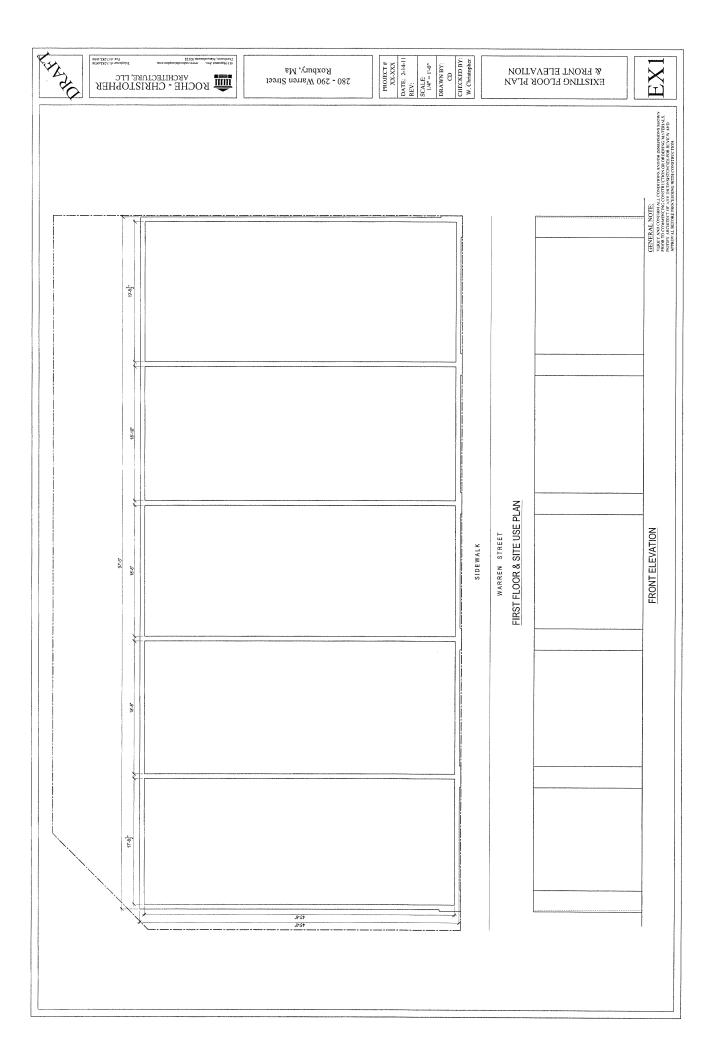
Our plan for the operation of the facility once development is complete will be:

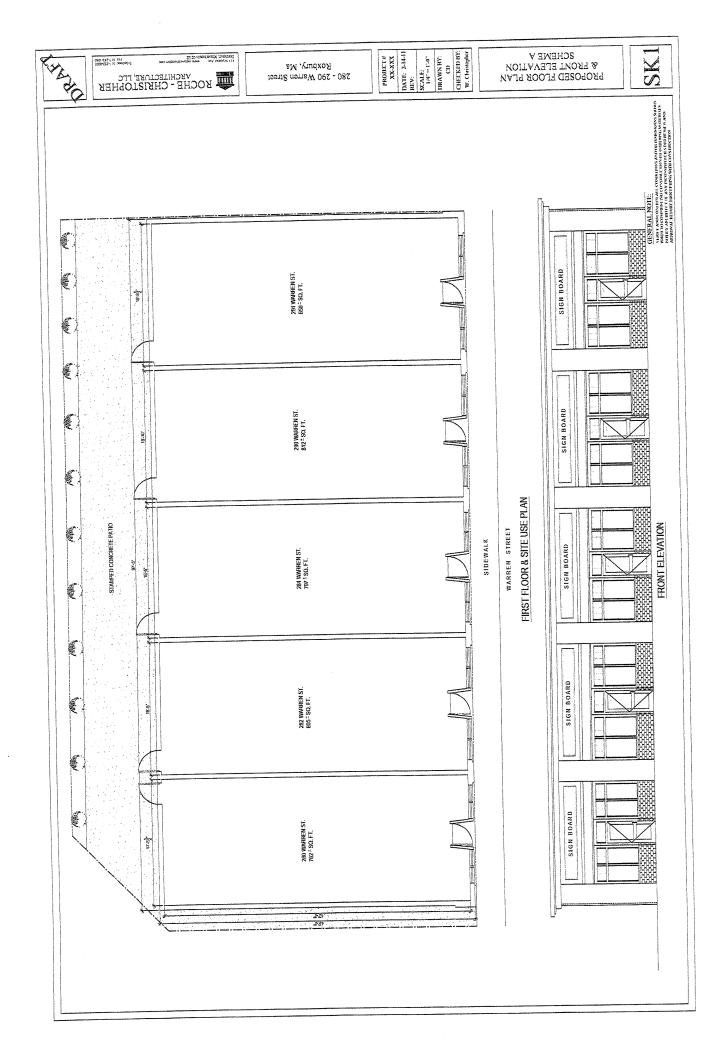
Annual maintenance of all exterior.

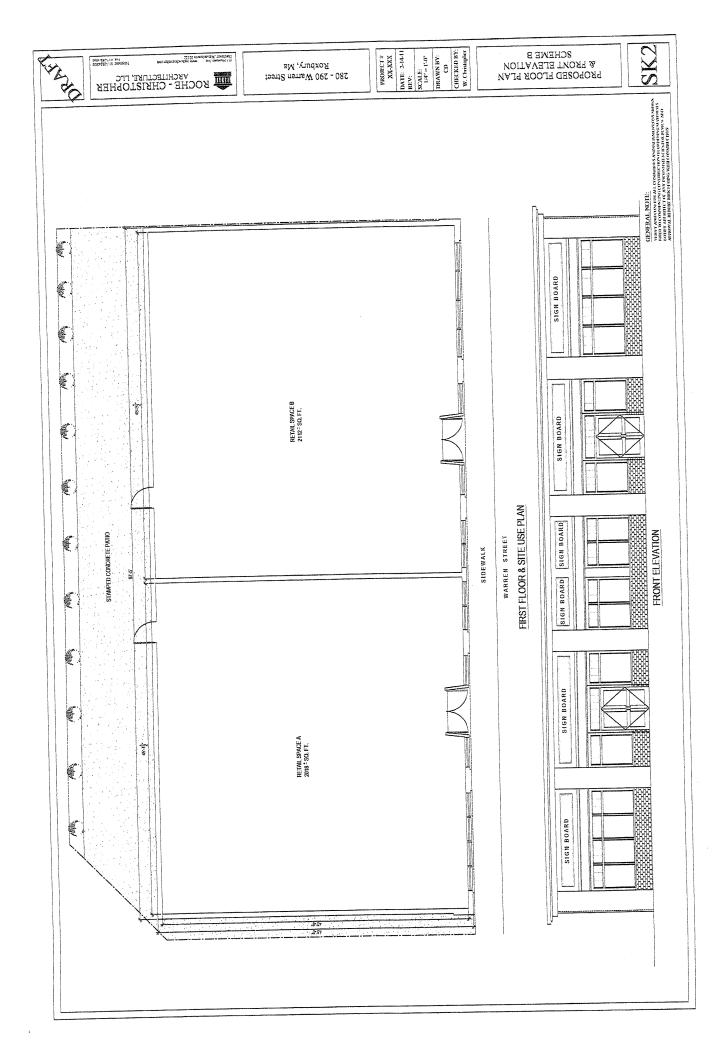
Annual fall cleanup and snow removal.

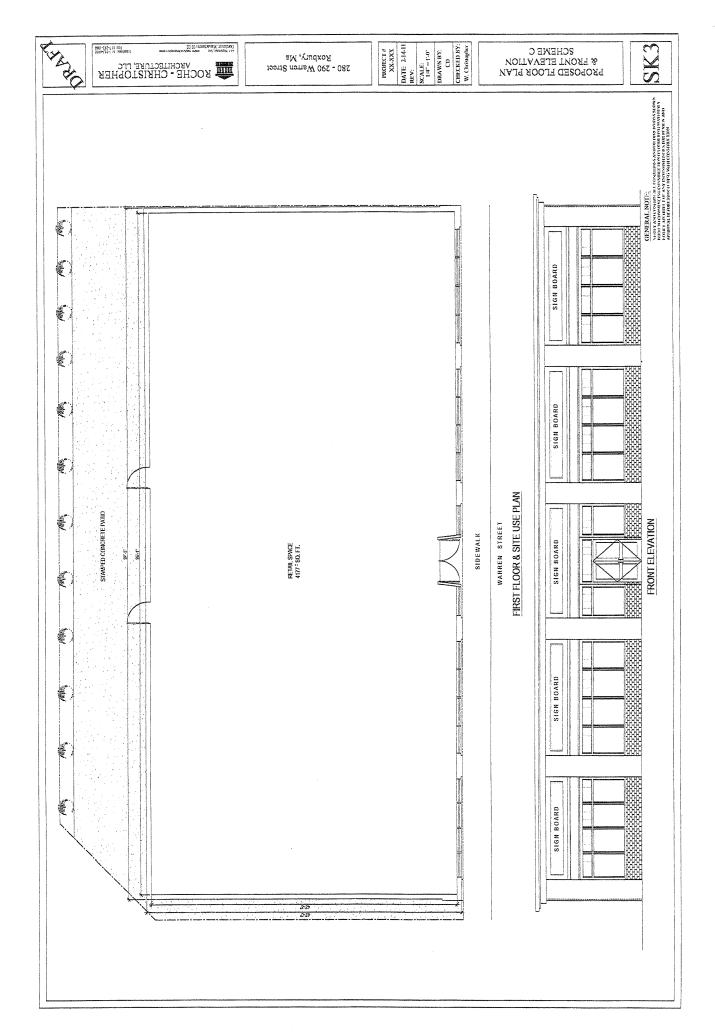
Tenants will be responsible for their own space and interior maintenance.

The anticipated annual costs as well as planned sources of funding will be minimal due to the new construction of the project. Therefore, all cost of all funding will be handled by the owners of the LLC and the management company.





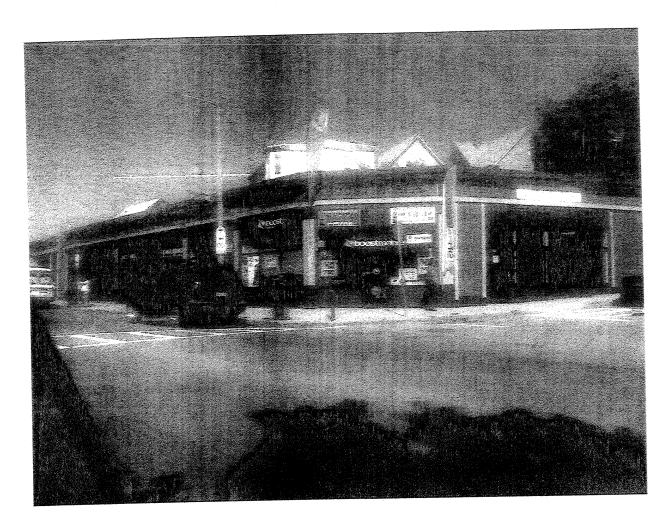




#### Similar Project #1 7-11 River Street, Dorchester, MA

In April of 2006, Edward Ahern purchased 4,500 square feet of retail space in Dorchester, MA. In partnership with the City of Boston's Main Streets Program, Edward redeveloped the 4,500 square-foot building and resold it to its current owner who now owns and operates a successful karate studio out of the building.

#### Similar Project #2 16-24 Hancock Street, Dorchester, MA

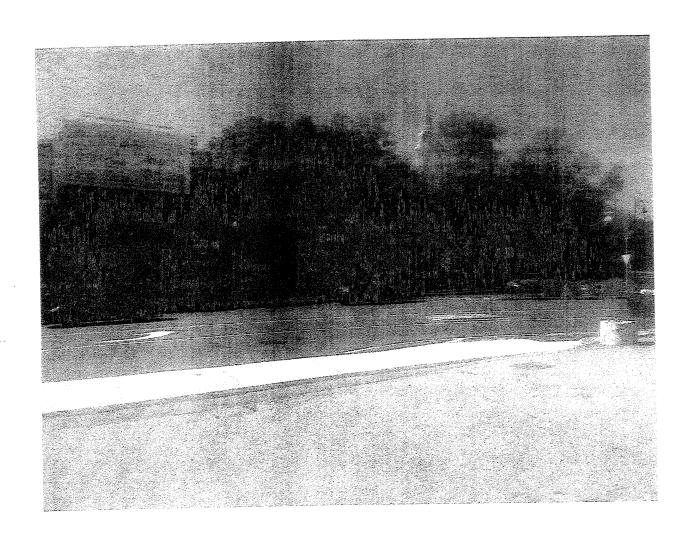


In December of 2007, Edward Ahern purchased a 5 unit commercial building located on a 15,000 square foot lot that had excellent expansion potential. An addition was made to the retail stores, all new glass store fronts have been framed and installed and the units have been completely renovated and released. In the summer of 2010, new signage — uniform across the length of the property — was added to each storefront. The City of Boston's Main Streets program provided funding for much of the exterior rehabilitation.

#### Similar Project #3 400-408 West Broadway, South Boston, MA

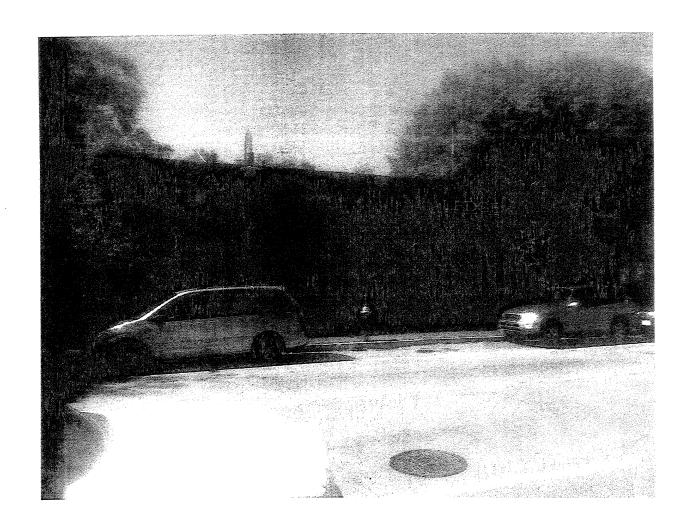
In November of 2006, Edward Ahern purchased a 10,000 square foot, six-unit (four residential, two retail), 18 parking space building in South Boston at auction. Significant exterior and interior repairs have been made to the building including new exterior siding, a new roof and a completely rehabbed retail store. The rent roll of the building has tripled since its acquisition.

# Similar Project #4 28-42 Commercial Street, Braintree, MA



In November 2006, Edward Ahern purchased a 6,600 square-foot, 8 unit commercial building in Braintree, MA. The building is ideally situated in a very high traffic area and has two large billboards on its roof. Renovations to this building included reframing of glass store front design, new roof, all new utilities, bathrooms, walls, flooring, ceiling and lighting.

# Similar Project #5 Ledge Restaurant, 2261 Dorchester Ave, Dorchester, MA



Edward Ahern purchased a 3,000 square-foot, commercial building in Braintree, MA. Renovations to this building included reframing of glass store front design, new roof, all new utilities, bathrooms, walls, flooring, ceiling and lighting. The Ledge Restaurant has become one of Lower Mills favorite and busiest restaurants with offering such as a full service restaurant and bar, outdoor patio and dining and a function room.

#### Similar Project #6 1493-1501 Dorchester Avenue

5,514 square feet of retail space divided into 5 stores. Store occupying spaces are T-Mobile, Boston Burger, Valente Insurance Agency, Golden Star Restaurant, and a rotisserie chicken restaurant that has yet to be named.

# Similar Project #7 522 River Street, Mattapan, MA

9900 square feet of retail space divided into 5 stores and Office space. Occupying spaces are Cricket Wireless, Right taste of Jamaica, Tedesco, Frugal Finders, and 1,000 sq. feet of available retail space.