

;;;BCC B 200512

GEORGE

>> ALL RIGHT.
I SEE THE WHOLE TEAM EXCEPT THE
CHIEF.

>> HE SHOULD BE JOINING ANY
MINUTE NOW.

>> GREAT.

>> WHILE WE'RE WAITING A SECOND
LONGER I'LL PUT THE ORDER IN THE
CHAT FOR COUNCILORS.

>> WELL, I THINK WE BETTER GET
GOING.
I HAVE TO READ SOME MATERIAL
ANYWAY AS AT THE START AND
HOPEFULLY THEN CHIEF WILL BE
WITH US OTHERWISE I'LL COUNT ON
YOU GUYS TO JUMP IN.
I'M GAVELLING THE MEETING OF THE
BOSTON CITY COUNCIL TO ORDER.
MY NAPE'S -- NAME'S KENZIE BOK
AND THIS WILL BE REBROADCAST ON
COMCAST CHANNEL 8 AND RPM82
ANDERS HAVON CHANNEL 1964.
THE BUDGET REVIEW PROCESS WHICH
IS ONGOING THROUGHOUT THE
PANDEMIC SEASON OBVIOUSLY ON
ZOOM IS ENCOMPASSING ABOUT 27
HEARINGS OVER ROUGHLY SIX WEEKS
AND WORKING SESSIONS AND IT'S A
CHANCE TO THINK ABOUT THE ROAD
AHEAD AND KNOWING EVEN THOUGH
WE'RE IN AN EMERGENCY WE STILL
HAVE TO HAVE A CITY BUDGET AND
IT'S GOING TO BE AT THE HEART OF
ALL THE PROGRAMS WE NEED AT THE
TIME AHEAD.
SO WE ENCOURAGE RESIDENTS TO
ENGAGE BY GIVING TESTIMONY FOR
THE RECORD IN A NUMBER OF WAYS.
ONE IS TO JOINING A HEARING AND
YOU CAN E-MAIL STAFF IT'S ON THE
PUBLIC NOTICE AND WE WAIT UNTIL
THE END OF THE HEARING AND I
NOTE WE HAVE TWO PEOPLE ALREADY
SIGNED UP FOR PUBLIC TESTIMONY
WHO I SEE ARE IN THE ZOOM SO

THAT'S GREAT.

YOU CAN ALSO COME IF YOU HAVE SPECIFIC ONES COME TO OUR ONE OF TWO DEDICATED HEARINGS TUESDAY MAY 26 AT 6:00 P.M. WE'LL HAVE ONE FOCUSED ON B.P.S. AND THURSDAY MAY 28 WE'LL HAVE ONE FOCUSED ON THE REST OF THE DEPARTMENTS.

YOU CAN ALSO AT YOUR LEISURE, E-MAIL THE COMMITTEE AT CCC.WM@BOSTON.gov WITH WRITTEN TESTIMONY OR VIDEO OR SUBMIT YOUR TESTIMONY AND SEE THE WHOLE BUDGET CALENDAR.

WE HOPE YOU'LL ENGAGE AND WE ALSO SCAN TWITTER IF YOU DO #BOS BUDGET WE'LL INFORMALLY TAKE QUESTIONS THERE.

VERY MUCH LIKE I SAID WANT THE PUBLIC TO BE INVOLVED IN THE PROCESS.

SO TODAY'S HEARING IS ON DOCKET 0588 TO 0590 AND EMPLOYMENT BENEFITS.

DOCKET 0591 AND 0592 FOR CAPITAL FUNDS AND DOCKET 0593 TO 0596 INCLUDING LOANS AND LEASE AGREEMENTS AND THEY MAKE UP THE FY21 BUDGET AS PROPOSED BY THE MAYOR AND IN ADDITION TODAY WE'RE CONSIDERING DOCKET 0613 AN ORDER AUTHORIZING AN APPROPRIATION FROM THE BOSTON EQUITY FUND TO CREATE A SPECIAL REVENUE PROJECT GRANT TO SUPPORT EQUITY APPLICANTS AND LICENSE TO OPERATE AND ESTABLISH A CANNABIS BUSINESS PURSUANT TO CHAPTER 8 SECTION 13.

THAT'S A NEW BOSTON EQUITY FUND WE'LL DISCUSS TODAY.

THE SUBJECT IS THE OFFICE OF ECONOMIC DEVELOPMENT AND THE BOSTON EQUITY FUND AND OBVIOUSLY WE FIND OURSELVES IN A MOMENT WHERE ECONOMIC DEVELOPMENT COULD NOT POSSIBLY BE MORE IMPORTANT. EVERYONE HAS HAD A SHIFT QUICKLY FROM HOW TO HANDLE A BOOM ECONOMY THAT WAS SERVING SOME PEOPLE MORE THAN OTHERS TO HOW TO HANDLE A DIFFICULT FINANCIAL SITUATION BUT WITH MANY OF THE

SAME EQUITY CHALLENGES BEFORE
US.

SO LOOKING FORWARD TO HEARING
FROM THE CHIEF OF ECONOMIC
DEVELOPMENT FOR THE CITY.
AND ALSO ON HIS STAFF SELENA
VARGAS THE DIRECTOR OF EQUITY
AND INCLUSION AND EXECUTIVE
DIRECTOR OF VISION BOSTON 2030
AND DIRECTOR OF --

>> YOU DID GOOD.

>> DIRECTOR OF MODERN INDUSTRIES
AND SHE BROUGHT STAFF AND OTHERS
ONLINE AS WELL.
SO I WANT TO RECOGNIZE MY
COLLEAGUES HERE.
COUNCIL PRESIDENT JANEY AND
COUNSELOR FLAHERTY AND COUNCILOR
ARROYO AND COUNCILOR
ESSAIBI-GEORGE AND COUNCILOR
MEJIA AND WITHOUT FURTHER ADO,
CHIEF, THE FLOOR'S YOURS.

>> COUNCILOR, THANK YOU VERY
MUCH FOR THE OPPORTUNITY TO
BRIEF THE COUNCIL ON THE WORK OF
ECONOMIC DEVELOPMENT AND TO HAVE
A CONVERSATION ABOUT OUR BUDGET.
AT THIS POINT WE ARE GOING TO
SHARE A POWER POINT
PRESENTATION.

>> I'LL NOTE THE PRESENTATION
HAS JUST BEEN E-MAILED TO YOU AS
WELL, COLLEAGUES, IF YOU WANT TO
FOLLOW ALONG ON YOUR DEVICE.

>> THANK YOU.
SO --

>> IS THERE A WAY TO MAKE IT
LARGER?
IT'S AT A GREAT DISTANCE RIGHT
NOW.
THAT SEEMS BETTER, THANKS.

>> IT'S KATELYN WHO WILL BE
ADVANCING THE SLIDES JUST A
SMALL UPDATE.

>> THANK YOU VERY MUCH.
SO AS YOU NOTED, WE ARE JOINED

BY A TEAM HERE AND WE'LL GIVE A QUICK PRESENTATION USING POWER POINT SLIDES AND THEN LOOK FORWARD TO THE CONVERSATION WITH OUR COUNCILORS.

THE OFFICE OF ECONOMIC DEVELOPMENT WAS CREATED BY MAYOR WALSH IN 2014 AND WE WANTED TO SHARE WITH YOU, AS WE DO ALWAYS, OUR STRATEGY AS A CABINET IS TO MAKE SURE WE HAVE DEVELOPMENT IN ALL OF OUR NEIGHBORHOODS WITHOUT DISPLACEMENT.

AND NEIGHBORHOOD AND STAKEHOLDERS ARE ENGAGED IN THE GROWTH OF THE CITY.

THAT WE HAVE COMPREHENSIVE COMMUNITY PLANNING THAT WE PROMOTE BOSTON AS A DESTINATION FOR BUSINESSES AND VISITORS AND THAT WE FOSTER AND HAVE STRONG REGIONAL AND INTERNATIONAL PARTNERSHIPS AND THEN WE HAVE SOME PRIORITIES AS PART OF THE WORK THAT WE DO AND I WANT TO HIGHLIGHT THE EQUITY AND INCLUSION IS AN IMPORTANT PRIORITY IN THE WORK THAT WE DO. AS PART OF THAT WORK, WE HAVE A COUPLE DIFFERENT EXAMPLES.

WE ALWAYS ARE WORKING TO MAKE SURE THAT WE ARE CREATING OPPORTUNITIES IN CAREER, WORKFORCE DEVELOPMENT, TRAINING, JOB CREATION, RESOURCES FOR SMALL BUSINESSES AND LARGE BUSINESSES PARTICULARLY FOR SMALL BUSINESSES AND JOINING THAT THIS YEAR WILL BE THE BOSTON CANNABIS EQUITY FUND. WE'LL BE TALKING ABOUT TODAY TECHNOLOGY ASSISTANCE IS IMPORTANT AND GRANTS AND LOANS WE CAN PROVIDE WE'LL BE TALKING ABOUT TODAY AS WELL AND A PATHWAY FOR BUILDING NET WORTH. IN THAT MOST OF WHAT WE DO IN FACT IS ABOUT BUSINESS CREATION, BUSINESS START-UP.

THE NEXT PRIORITY IS BUSINESS DEVELOPMENT IN GENERAL AND JOB GROWTH.

SO WE ARE ALWAYS LOOKING TO MAKE BOSTON A COMPETITIVE ECONOMY,

COMPETITIVE LOCAL ECONOMY AND ATTRACTING A TALENT POOL AND MAKES BOSTON A PLACE THAT PROVIDES THE KIND OF NETWORKING AND CONNECTIONS AND RESOURCES BUSINESSES AND ENTREPRENEURS WANT TO FIND AND MAKING SURE OUR RESIDENTS HAVE THE PATHWAYS TO THESE OPPORTUNITIES WE TRY TO BRING AND CREATE IN THE CITY. THE NEXT PRIORITY IS IN PLACE MAKING AND COMMUNITY ECONOMIC DEVELOPMENT.

SO WHAT MAKES BOSTON SPECIAL IS NOT JUST A JOB WE CREATOR THE BUSINESSES THAT WE CAN HELP GROW OR BRING HERE, WHAT MAKES US TRULY SPECIAL IS THE PARTS OF OUR ECONOMY THAT ALLOWS US TO BE STRONG NEIGHBORHOODS AND ALLOWS US TO CREATE PLACE LIKE MAIN STREET AND ALLOWS US TO HAVE AN IDENTIFY, IT'S THE ARTS AND CULTURAL COMPONENT OF OUR CITY THAT MAKES BOSTON SPECIAL AND, IT'S THE SPORTS AND THE PLACES YOU EAT.

ALL THE THINGS THAT MAKE THIS PLACE A PLACE WHERE PEOPLE WANT TO LIVE, WORK AND PLAY.

WE ALSO WANT TO HIGHLIGHT THE WORK WE'VE BEEN DOING BASED ON THESE PRIORITIES AND REMIND US THE COAST PANDEMIC HAS COLORED THE WORK WE DO.

I WANT TO QUICKLY TAKE US THROUGH THE WORK WE'VE BEEN DOING AROUND OUR RESPONSE TO COAST.

EARLIER ANALYSIS WAS ON THE IMPACT ON WORKERS.

YOU'LL SEE IN THE EARLY ANALYSIS THE HARDEST HIT INDUSTRIES WHERE INDUSTRIES WHERE MOST OF OUR RESIDENTS THAT WERE IMPACTED WERE PEOPLE WHO WERE LOW WAGE WORKERS, FOLKS MOST VULNERABLE AND SO THESE ARE THE TOP HARDEST HIT INDUSTRY OR SECTORS PARTICULARLY AS YOU WEIGH UNEMPLOYMENT IN THE EARLY EARLY TWO WEEKS OF THE PANDEMIC AND THEY STILL CONTINUE TO BE THE HARDEST HIT INDUSTRIES TODAY AND

YOU CAN SEE IN HERE THAT ABOUT HALF OF THOSE WORKERS WERE 50% HALFTIMES, 50% INCOME OF THE HUMID AND MANY OF THOSE -- INCOME OF THE WORKERS AND 300% WERE UNDER THE POVERTY LEVEL. SO WE WANTED TO IMMEDIATELY FOCUS OUR EFFORTS HERE.

ONE OF THE THINGS I'LL HIGHLIGHT THAT THE ECONOMIC DEVELOPMENT IS DOING IN PARTNERSHIP WITH CONFIDENT ACOSTA IN THE STATE WE SET UP 120 VOLUNTEERS IN THE STATE TO HELP PROVIDE CAPACITY FOR THEM TO ADMINISTER THEIR UNEMPLOYMENT BENEFITS FROM THE STATE.

REALLY IMPORTANT PART OF OUR EFFORTS IN HELPING THE STATE DO THAT BECAUSE OBVIOUSLY IT'S A STATE-RUN PROGRAM.

THE NEXT ANALYSIS WE DID WAS REALLY ABOUT SMALL BUSINESSES. SO WE IMMEDIATELY LAUNCHED AS OF MARCH 10, WE LAUNCH THE FIRST SURVEY AND HAD THE FIRST SURVEY RESULTS ON MARCH 16 AND SUBSEQUENTLY LAUNCHED A SERIES OF SURVEYS EVERY 10 DAYS TO HAVE AN ANALYSIS OF WHAT WAS HAPPENING WITH OUR BUSINESSES PARTICULARLY OUR SMALL BUSINESSES WERE HIT VERY HARD. YOU'LL SEE PERCENTAGES OF LAYOFFS IN THE BUSINESS, RETAIL, PHYSICAL STORE LOCATIONS, CLEARLY CLOTHES GOT HIT REALLY BADLY, FOOD BUSINESSES BUT NOT JUST BECAUSE OF COVID.

WE SAW SOME OF THE ORDER AROUND ESSENTIAL AND NON-ESSENTIAL BUSINESSES.

IN FACT IN OUR HOSPITALITY INDUSTRY CONSUMER CONFIDENCE DROPPED SO LOW OUR RESTAURANTS AND HOTELS BEFORE WE ORDERED TO CLOSE LOST MOST OF THEIR REVENUES AND I REMEMBER BEING ON A CITY COUNCIL HEARING BEFORE THAT AND ANNOUNCING TO THE CITY COUNCIL WE HAD HEARD FROM HOTELS AND RESTAURANTS MANY HAD LOST 60%, 70% OF THEIR REVENUE BECAUSE CONSUMERS RECOGNIZED

BEFORE THE STATE, IN FACT, THE SITUATION HAD BECOME PRETTY DANGEROUS.

ALSO RECOGNIZED IT WAS TAKE A SERIOUS EFFORT TO MAKE SURE OUR SMALL BUSINESSES FELT COMFORTABLE IN APPLYING FOR ASSISTANCE.

WE LEARNED 50% OF OUR BUSINESSES ONLY APPROACHED THE CITY FOR ASSISTANCE AND EVEN WHEN THE CURES ACT WAS FINALIZED AND MOST OF THAT WAS DISTRIBUTED THROUGH THE SBA OR BANKS, OUR BUSINESSES HAD NOT BEEN APLAYING.

WE QUICKLY -- APPLYING.

WE QUICKLY BEGAN TO FOCUS ON A SMALL BUSINESS RELIEF FUND WE'LL TALK ABOUT AND GIVE YOU INFORMATION ON TO APPROACH OUR SMALLEST BUSINESSES AND WE'LL TALK ABOUT THAT WE FELT THEY WOULD BE LEFT OFF AND WERE.

TWO, ON BUSINESSES THAT COULD APPLY OR INTERESTED IN APPLYING TO THE CARES ACT FUNDING WE WOULD HELP WITH TECHNICAL ASSISTANCE AND WE FOCUS A LOT OF OUR EFFORT ON TECHNICAL ASSISTANCE AND THE SMALL BUSINESS RELIEF FUND.

HAD A GOOD LOOK FROM THE DIFFERENT BUSINESSES AND COUNCILORS WILL BE INTERESTED IN THE DIFFERENT NEIGHBORHOODS AROUND WHAT WE SAW.

WE HAD A GOOD LOOK AT BUSINESSES FROM SIZE AND WHAT WAS HAPPENING THERE AND HAD A GOOD LOOK AT THE TYPES OF BUSINESSES AND AS YOU CAN IMAGINE, OUR PERSONAL CARE BUSINESS GOT HIT REALLY HARD IN OUR NEIGHBORHOODS AND OUR FOOD BUSINESSES GOT HIT HARD IN OUR NEIGHBORHOOD.

IN MANY WAYS, NO SURPRISES HERE, BUT REALLY IMPORTANT INFORMATION AS WE CONTINUE TO TRY TO SERVE OUR SMALL BUSINESSES IN THE CITY OF BOSTON.

NATALIA TO WHAT WE STARTED TO DO IN A RAPID RESPONSE TO OUR SMALL BUSINESSES.

>> THANK YOU FOR HAVING US HERE TODAY.
IMMEDIATELY AFTER WE LAUNCHED --

>> APOLOGIZE, FOR THE RECORD I DIDN'T INTRODUCE YOU.
SHE'S THE DIRECTOR OF SMALL BUSINESS FOR THE CITY OF BOSTON.

>> THANK YOU, SO MUCH.
IMMEDIATELY AFTER AS JOHN MENTIONED WE SENT OUT THE SERIES OF SURVEYS WE STARTED COMMUNICATING DIRECTLY WITH

SMALL BUSINESSES.
WE WERE SENDING E-MAILS TWO TIMES A WEEK TO OVER 22,000 BUSINESSES STARTED AT ABOUT 16,000 AND OUR LIST IS UP TO ABOUT 22,000 AT THIS POINT.
WITH THAT CAME WEEKLY CONFERENCE CALLS WHICH WE SET UP BRINGING IN OUR PARTNERS FROM DIFFERENT DEPARTMENTS FROM THE CITY FOR RESOURCES FOR SMALL BUSINESSES ON FACEBOOK LIVE AND VIDEO CONFERENCE.

AND THEN WE SET UP WEEKLY SMALL BUSINESS OFFICE HOURS WHICH ALLOW INDIVIDUALS TO CONNECT DIRECTLY WITH THE NEIGHBORHOOD BUSINESS MANAGERS AND OUR TEAM IN ORDER TO GET ONE-ON-ONE SUPPORT AND ONE-ON-ONE ANSWER TO THEIR QUESTIONS.

THESE HAPPEN IN TWO-HOUR BLOCKS EVERY FRIDAY FROM 9:00 TO 11:00 AND 2:00 TO 4:00.

HI TEAM CONNECTS WITH -- MY TEAM CONNECTS INDIVIDUALLY ONE-ON-ONE AND THEY CAN GO OFFLINE TO BUILD THAT RELATIONSHIP.

FINALLY, OVER THE LAST FIVE OR SIX WEEKS WE'VE BEEN HELPING FOLKS WITH SMALL BUSINESS AS IT PERTAINS TO THE CARES ACT ENSURING FOLKS HAVE INFORMATION AND RESOURCES TO BE ABLE TO APPLY.

WE'VE BEEN ABLE TO HELP OVER 235 PEOPLE THAT REACHED OUT TO ASK FOR SUPPORT IN SIGNING UP FOR PPE OR LBL AS WELL AS REFERRING

TO BANKS AND OTHER GROUPS
ACTUALLY WORKING ON THIS EVERY
DAY.
OUT OF THOSE LISTENING SESSIONS
WE'VE HAD BOTH THROUGH OUR
CONFERENCE CALLS, THE OFFICE
HOURS AS WELL AS THE SURVEYS,
WE'VE PUT OUT A BUNCH OF
RESOURCES WHICH ARE ALL
AVAILABLE ON OUR ECONOMIC
DEVELOPMENT COVID RESPONSE PAGE.
WE PUT OUT A BUNCH OF RESOURCES
AVAILABLE TO THE PUBLIC PUSHED
OUT EVERY WEEK AND HAVE A
FINANCIAL RELIEF HANDBOOK AND IT
COLLECTED INFORMATION FROM LOCAL
PARTNERS, NON-PROFIT
FOUNDATIONS, STATE PARTNERS,
NATIONAL PARTNERS AND FEDERAL
PARTNERS TO REALLY BE ABLE TO
GIVE FOLKS DIRECT ACCESS TO WHAT
RESOURCES WERE OUT THERE.
THE FEDERAL ASSISTANCE GUIDE
ACTUALLY WALKED PEOPLE THROUGH
HOW TO APPLY FOR PPE OR EIBL AND
WE PUT OUT AN UNEMPLOYMENT
INSURANCE GUIDE WHICH WAS THE
EXACT SAME THING, HOW DO YOU
NAVIGATE IT, WHO DO YOU CONTACT
AND DO IT.
WE ALSO WANTED TO PUT OUT TWO
DIFFERENT PLATFORMS WHERE
BUSINESSES COULD SELF-REPORT
THEY ARE OPEN SO WE DID ONE FOR
BOSTON OPEN BOSTON BUSINESSES.
THIS IS TARGETING ESSENTIAL
BUSINESSES AS WELL AS AN OPEN
BOSTON RESTAURANTS PLATFORM
WHICH ALLOWS RESTAURANTS TO TELL
PEOPLE WHAT THEIR MENU, DO THEY
HAVE LIMITED HOURS, WHAT ARE THE
EXISTING HOURS, ARE THEY ON APPS
OR DOING DELIVERY AND TAKEOUT
AND THIS HAS HELP FOLKS GET
CONNECTED TO MORE CUSTOMERS AS
WELL AS BE A RESOURCE FOR THE
COMMUNITY AND WE HAVE 500
RESTAURANTS CURRENTLY ON THE
PLATFORM.
WE ALSO WORKED WITH LICENSING
AROUND EXPANDING OPPORTUNITIES
FOR THESE RESTAURANTS.
SO REMOVING ALL BARRIERS TO
BEING ABLE TO DO TAKEOUT FOR

RESTAURANTS THAT WAS ONE OF THE INITIAL THINGS WE DID ALMOST IMMEDIATELY.

WE WERE ABLE TO WORK WITH LICENSING AND THE STATE ON BEER AND WINE TAKEOUT WITH DELIVERY AND MOST RECENTLY ALLOWING FOR THE SALE OF GROCERY ITEMS FOR RESTAURANTS.

MAKING SURE RESTAURANTS, IF THEY WANTED TO SELL GROCERIES THEY ARE FOLLOWING ALONG THE REQUIREMENTS THAT ARE IN PLACE -- I LOST THE PRESENTATION.

LET ME GET IT BACK UP ON MY SCREEN.

SORRY ABOUT THAT.

YOU CAN SEE WHAT THE REST OF RANT LISTING LOOKS LIKE ONLINE AND THE FINANCIAL RELIEF HANDBOOK LOOKS LIKE ONLINE.

AND THE LAST PART I'LL TALK ABOUT AND I THINK IS THE MOST POPULAR FOR DISCUSSION IS THE SMALL BUSINESS RELIEF FUND.

SO WE'RE ABLE TO COME OUT WITH A FUND TO SUPPORT SMALL BUSINESSES.

WE REALLY WANTED TO TARGET THE SMALL BUSINESSES AND TOOK THE SEVEN CATEGORIES JOHN TALKED ABOUT EARLIER AND CREATED A FUND OPPORTUNITY FOR SMALL BUSINESSES TO SIGN UP.

THEY HAD TO HAVE THREE REAL CRITERIA.

ONE, THEY HAVE TO HAVE 35 OR FEWER EMPLOYEES.

THEY HAVE TO HAVE LESS THAN \$1.5 MILLION IN REVENUE AND HAVE TO BE PHYSICALLY LOCATED AND DOING BUSINESS IN BOSTON.

SO WE RECEIVED OVER 2700 APPLICATIONS.

BEFORE WE LAUNCHED THE FUND ON AIM RIL 6 -- APRIL 6, IT WAS ANNOUNCED AND LAUNCHED THE APPLICATION ON MONDAY AND THEN CLOSED IT ON FRIDAY AT 5:00.

JUST A COUPLE THINGS TO NOTE BEFORE WE PUT THE APPLICATION OUT WE CREATED ONE PAGE IN NINE ADDITIONAL LANGUAGE TO ENSURE WE

HAD ACCESS FOR ALL SMALL BUSINESSES.

OBVIOUSLY, WE KNOW THE CITY OF BOSTON HAS A TON OF IMMIGRANT-OWNED BUSINESSES AND WANTED TO MAKE SURE EVERYBODY HAD ACCESS AND SET UP A PHONE LINE FOR ALL TO BE ABLE TO CALL IN AND GET DIRECT ONE-ON-ONE SUPPORT.

SO AS OF Q1 FRIDAY, WE HAVE DISPERSED 559 GRANTS TO SMALL BUSINESSES ACROSS THE CITY OF BOSTON.

LET ME TALK A LITTLE BIT ABOUT WHAT THOSE NUMBERS LOOK LIKE. THIS IS A REVIEW OF THE APPLICANTS OF THE 2700 APPLIED, OVER 1900 WERE DEEMED ELIGIBLE. THAT MEANS THEY MET THE THREE CRITERIA.

FOLKS WHO DID NOT MEET THE CRITERIA BECAUSE OF EITHER THEIR -- EITHER THEY DIDN'T MATCH THE THREE CRITERIA BUT WEREN'T THE RIGHT BUSINESS TYPE SO WE WANTED TO MAKE SURE WE WERE TARGETING THE SEVEN HARDEST-HIT INDUSTRIES FIRST. AND THEN WE ALSO COULD NOT SERVE NON-PROFITS.

OF ALL THE APPLICANTS WE RECEIVED WE HAD ABOUT 49% WERE WHITE OWNERSHIP WHICH MEANS ABOUT 51% OF THOSE BUSINESSES WERE NON-WHITE OWNERSHIP.

WHAT I WANT TO NOTE ON THIS PARTICULAR SLIDE IS WE ADDED A COMPARISON OF THE AMOUNT OF BUSINESSES OWNED BY THAT ETHNICITY ACROSS THE CITY. CAN YOU SEE IN THE PRESENTATION IS MORE FOCUSED ON OUR NEIGHBORHOOD COMMERCIAL DISTRICT.

OF THE 559 THAT RECEIVED GRANTS THIS IS THE BREAKDOWN OF WHAT THIS LOOKS LIKE.

YOU CAN SEE THE PRIORITY OF TARGETING SMALL BUSINESSES IS CLEAR.

79% OF THE FOLKS WHO RECEIVED THESE GRANTS ARE 0 TO FIVE EMPLOYEES.

68% HAVE LESS THAN \$250,000 IN REVENUE.
AND YOU CAN SEE HERE OF THE 559, 42% ARE WHITE-OWNED BUSINESSES. SOME OTHER KEY DEMOGRAPHICS TO LOOK AT, 48% ARE WOMEN-OWNED AND 44% ARE IMMIGRANT-OWNED BUSINESSES INCLUDING NATURALIZED CITIZENS AND REFUGEES AND 57% ARE BOSTON RESIDENTS. OF THAT, 559 GRANTS GIVEN OUT NEARLY \$2 MILLION. THEN I'LL TURN IT BACK OVER TO JOHN.
THANK YOU.

>> SO THE, NATALIA, FOR THAT. I WANTED TO RESUME OUR PRESENTATION BY TALKING ABOUT HOW WE PLAN ON ENGAGING DIFFERENT INDUSTRY AS PART OF OUR RE-OPENING PLAN. THE MAYOR HAS ASKED US TO PUT TOGETHER AN ENGAGEMENT STRATEGY. AS YOU KNOW, WE'VE BEEN HAVING PHONE CALLS WITH SMALL BUSINESSES EVERY WEEK. WE'RE NOW GOING TO HAVE MORE SPECIFIC CONVERSATIONS BY INDUSTRY WITH BUSINESSES AROUND THE OPENING. WE HAVE A STRATEGY DRIVEN BY PUBLIC HEALTH FRAMEWORK AND NEED TRACING AND THE CAPACITY THAT ALLOWS US TO OPEN AND THERE ARE BENCHMARKS AROUND AND THAT A LOOK ON!N; EQUITY. THAT WORK IS SUPER IMPORTANT FOR OUR RE-OPENING STRATEGY BUT NEEDS TO BE FED BY THE ACTUAL BUSINESSES IN OUR CITY. WE'VE SET3UP DIFFERENT ROUNDTABLES THAT WE WILL BE ENGAGING BUSINESSES THROUGH SO THAT THEY ARE GIVING US FIRST-HAND ADVICE, QUESTIONS, CONCERNS AROUND THIS AS WE OPEN AND THE MAYOR HAS BEEN SITTING ON A NUMBER OF DIFFERENT CALLS HEARING DIRECTLY FROM OUR BUSINESSES AND INDUSTRIES AND HAVING CONVERSATION AND DIALOGUE.
THIS WILL CONTINUE TO OCCUR AS

WE GET CLOSER AND CLOSER TO
RE-OPENING OUR ECONOMY.
AS WE HAVE THOSE CONVERSATIONS
AND CREATE BETTER GUIDELINES,
ONE OF THE THINGS WE'RE GOING TO
DO IS USE OUR ECONOMIC
DEVELOPMENT CENTER.
YOU'LL REMEMBER THE MAYOR
ANNOUNCED AND LAUNCHED THE
ECONOMIC DEVELOPMENT CENTER
ABOUT A YEAR AND A HALF AGO OR
LAST YEAR'S STATE OF THE CITY.
WE STARTED DOING IN FACT
WORKSHOPS AND ENGAGING OUR
BUSINESSES IN AND OUR RESIDENTS
IN THE NEIGHBORHOODS.
THESE THE DIFFERENT BUCKETS
WE'LL ENGAGE THEM THROUGH.
AFTER THE COVID-19 PANDEMIC HIT,
WE THEN MOVED ALL THESE
ENGAGEMENTS ONLINE.
SO WE WILL CONTINUE TO ENGAGE
OUR BUSINESSES THROUGH THE
INFRASTRUCTURE THAT WE'VE
CREATED FOR WORKSHOPS AND
WEBINARS ON GUIDANCE AS SOON AS
THAT IS CLEAR FROM THE STATE.
AS SOON AS WE HAVE CLARITY ON
WHAT A BARBERSHOP SHOULD BE
DOING WE'LL ENGAGE THEM IN THE
WEBINAR AND HOW TO IMPLEMENT
THEM IN BOSTON, AS AN EXAMPLE.
THE WORK OF THE INEQUITY TASK
FORCE THAT WAS STOOD UP AFTER IT
BECAME CLEAR THE DIFFERENT
IMPACT -- THE IMPACT THE COVID
HAD ON DIFFERENT GROUPS IN
BOSTON THE MAYOR SAID WE NEED TO
MAKE SURE WE HAVE ATTENTION ON
THIS AND HAVE A STRATEGY.
SO WE HAVE BEEN WORK THE HEALTH
INEQUITY TASK FORCE MAKE SURE
THERE WAS ENOUGH TESTING IN
COMMUNITIES HARDEST HIT, ENOUGH
RESOURCES, ENOUGH PPE AND ENOUGH
INFORMATION.
WE ARE NOW AS A TASK FORCE
BEGINNING TO PIVOT TO HAVE A
CONVERSATION AROUND RE-OPENING
AND HOW DO WE RE-OPEN IN A WAY
THAT ELIMINATES THE
INFRASTRUCTURE ANALYSIS GOT US
TO A POINT WHERE WE HAVE THE
DISPARITIES WE HAVE IN OUR

HEALTH TODAY.
THAT'S THE CENTRAL QUESTION AND
THERE'S IDEAS THERE TO HELP
DRIVE HOW WE RE-OPEN TO A MORE
EQUITABLE ECONOMY.
I'LL ASK FOR AN EXAMPLE WHEN WE
HAVE GIVEN GUIDANCE TO AN
INDUSTRY TO RE-OPEN.
SELENA.

>> THIS WAS A SESSION LAST WEEK
WHERE IN PARTNERSHIP WITH ISB
PROVIDED CLEAR GUIDANCE ON HOW
TO PUT TOGETHER A COVID SITE
SPECIFIC SAFETY PLAN.
WE HAVE CONTENT EXPERTS AND WERE
JOINED BY 180 PARTICIPANTS OVER
TWO CALLS THAT COULD DIRECTLY
ASK QUESTIONS THROUGH THE CHAT
AND DIALOGUE AT THE END.
WE ALSO HAD SEVERAL ISB
INSPECTORS ON THE IN THE MEETING
AS WELL AND WE HAVE THE
CONSTRUCTION GUIDANCE NOW AND AS
THEY ROLL OUT FURTHER GUIDANCE
WE'LL CONTINUE THROUGH THE
ECONOMIC DEVELOPMENT CENTER.
THIS IS GOING ONLINE AND THE
CONSTRUCTION SUPERVISOR EXAM
PREP AND THINK IT'S A GOOD TIME
TO LEVEL UP YOUR SKILLS AND IF
THEY'RE OUT OF WORK WE'RE
PROVIDING FREE RESOURCES SO WHEN
THEY COME BACK IN THE WORKFORCE
THEY CAN COME IN AT A HIGHER
LEVEL AND HAVE MORE
OPPORTUNITIES.

>> THE NEXT SLIDE TALKS ABOUT
WAYS WE'LL CONTINUE TO ENGAGE.
IT'S NOT JUST ABOUT INDUSTRY
SPECIFIC ENGAGEMENT IT'S ALSO
ABOUT ENGAGING OUR NEIGHBORHOODS
IN A WAY THAT MAKES SENSE.
SO NATALIA, IF YOU CAN TALK
ABOUT THE WORK OF ENGAGING OUR
NEIGHBORHOODS AND BUSINESSES.

>> SO I'M NOT SURE WHO'S DOING
THE SLIDES BUT IF YOU CAN GO
BACK TWO OR THREE SLIDES.
SO ONE OF THE WAYS IN WHICH
WE'RE GOING TO BE ENGAGING
NEIGHBORHOOD COMMERCIAL

DISTRICTS IS WE'LL BE HOSTING
SOME CONVERSATIONS ON
RE-OPENING.
CURRENTLY WE'RE LOOKING AT 16
RE-OPENING CONVERSATION WITH THE
BOSTON MAIN STREETS AND OTHER
BUSINESS GROUPS AND
ASSOCIATIONS.
THAT WILL BE ACROSS THE CITY AND
SO WE'LL BE GROUPING FOLKS.
SIX OF THE 16 WILL BE IN
MULTIPLE LANGUAGES IN ORDER TO
ENSURE ACCESS AND AFTER
GUIDELINES BECOME AVAILABLE FOR
ALL THE DIFFERENT INDUSTRIES AS
JOHN MENTIONED WE'LL BE DOING
INDUSTRY SPECIFIC WORKSHOPS AS
WELL AS EDC WORKSHOPS HOUN -- ON
HOW TO RUN YOUR BUSINESS,
POST-COVID.

>> WE STARTED THIS ON AN EARLY
CALL FOR SMALL BUSINESSES AND
THAT CALL WAS ZOOM BOMBED
UNFORTUNATELY SO WE HAD TO DROP
THE CALL BUT THIS IS THE FIRST
TIME WE'RE PRESENTING THE
ENGAGEMENT STRATEGY LIVE SO
WE'RE HONORED TO PRESENT THAT AT
A CITY COUNCIL HEARING.
WE WILL THOUGH RESCHEDULE A CALL
FOR TOMORROW MORNING AT 9:30 AND
WE'LL SEND YOU THAT INFORMATION
AS SOON AS WE SET IT UP SO WE
CAN ACTUALLY LET THE SMALL
BUSINESSES KNOW OF THE MEETINGS
WE SET UP.
WE APPRECIATE YOU.
YOU AND YOUR TEAM HAVE ALWAYS
HELP THE INFORMATION OUT AND
APPRECIATE YOUR PARTNERSHIP AND
CONTINUE TO GET INFORMATION TOUT
BUSINESSES AS WE LET THEM KNOW
WITH THE MEETINGS AND DATES AND
WHEN WE'LL DO IT SO THANK YOU
FOR YOUR CONTINUED PARTNERSHIP
THERE.
WE NOW WANT TO TALK ABOUT THE
WORK WE ARE DOING NOT
NECESSARILY RELATED TO COVID.
WE'LL BE REALLY QUICK AS WE
CONTINUE TO MOVE THROUGH THIS
PRESENTATION.
THE WANT TO TALK ABOUT THEM IN

THE THREE PRIORITIES WE INTRODUCED EARLIER AND THE WORK WE'VE BEEN DOING AS AN EXAMPLE OF HOW WE IMPLEMENT THOSE PRIORITIES.

FIRST, WE'LL HAVE SELENA TALK ABOUT EQUITY AND PROCUREMENT.

>> ON NOVEMBER 8, THE MAYOR SIGNED AN EQUITY AND PROCUREMENT EXECUTIVE ORDER AND ALSO LAUNCHED THE SUPPLY AND DIVERSITY ADVISORY COUNCIL THAT MEETS QUARTERLY TO SUPPORT THE ROLLOUT OF THE PROCUREMENT EXECUTIVE ORDER.

SINCE THEN, WE HAVE ACHIEVED A FEW DELIVERABLES OUTLINED IN THE ORDER.

WE HAVE A NEW ONLINE DIRECTORY OF CERTIFIED BUSINESS.

WE ALSO HAVE THROUGH PROCUREMENT THERE'S A NEW PAGE THAT LISTS OUT OPEN BIDS AND RFPs FOR THE CITY OF BOSTON AND ALSO WHICH IS A GREAT NEW FEATURE, SHOWS PAST AWARDS AND RFPs SO POTENTIAL BIDDERS CAN SEE WHAT A POTENTIAL CONTRACT WENT TO IN THE PAST AND WHO IT WENT TO DO TO THEIR RESEARCH.

WE'RE ON TRACK TO DEVELOP A TRAINING PLAN FOR ALL CITY PROCUREMENT OFFICIALS BEFORE THE START OF FY21 AND WE ARE ALSO RIGHT NOW CURRENTLY MEETING WITH DEPARTMENTS AS THEY'RE PLANNING SPENDING FOR FY21 AND SEEING WHERE THERE'S OPPORTUNITIES TO HELP THEM SOURCE NEW VENDORS OR SUPPORT OUTREACH.

WE HAVE AN INFO SESSION IN THE NEXT FEW WEEKS.

WE'RE CONTINUING TO DO INFO SESSIONS EVEN AS WE'RE WORKING REMOTELY WE'RE DOING ONLINE INFO SESSIONS AND AS OPPORTUNITIES COME UP WE'RE ABLE TO CONNECT PEOPLE.

CERTIFY VENDERS PROACTIVELY AND THE OTHER PIECE SINCE I KNOW YOU HAVE CONTACT WITH BUSINESS OWNERS, IT'S A GREAT TIME FOR BUSINESSES TO BECOME CERTIFIED

ESPECIALLY IF THEY HAVE SOME
DOWN TIME BECAUSE IT'S STILL THE
BEST WAY FOR DEPARTMENTS AND TO

PROACTIVELY REACH OUT TO
CERTIFICATION AND STILL MAILING
OUT LETTERS.
LOOK FORWARD TO CONTINUING TO
PARTNER WITH YOU ON THAT.

>> IT'S IMPORTANT TOO WE PAY
ATTENTION TO PROCUREMENT AS WE
ARE RECOVERING THE ECONOMY AND
SO THE MAYOR HAS MADE IT CLEAR
THAT IT IS IMPORTANT THAT WE
ADVERTISE TO WOMEN-OWNED AND
MINORITY-OWNED BUSINESSES WHILE
WE ARE AROUND COVID.

WE RECENTLY WERE ABLE TO PUT IN
AN ORDER FOR 500,000 MASKS TO A
LOCAL MBE.

THOSE ARE THE KINDS OF PURCHASES
WE'RE MAKING AN EFFORT TO DO.

A LOT OF THE PRINTING FOR
INFORMATION THAT WENT OUT TO
NEIGHBORHOODS, SOME OF THAT
PRINTING WAS DONE BY MBEs SO
THAT'S JUST AN EXAMPLE BUT ONE
THAT WE'RE PROUD OF AND SO WE'LL
CONTINUE TO MAKE SURE THOSE
EFFORTS ARE ALIGNED.

NOW, I WANT NATALIA TO TALK
ABOUT THE WORK WE DID WITH MAIN
STREETS AND THE SMALL BUSINESS
BEFORE THE PANDEMIC.

>> SO WE'D LIKE TO OBVIOUSLY GET
INTO THE NEIGHBORHOODS AND NOT
JUST BRING THE MAYOR BUT DO A
LOT OF THE ONE-ON-ONE
RELATIONSHIP BUILDING WITH OUR
NEIGHBORHOOD COMMERCIAL
DISTRICTS.

YOU CAN SEE HOW WE ENGAGE
DIRECTLY AND THE PICTURE IN THE
TOP LEFT WE ACTUALLY WENT OUT
AND DID 20 DISTRICTS IN 20 DAYS
TO PROMOTE LOCAL SHOPPING FOR
THE HOLIDAYS.

FOR THE LAST THREE YEARS WE'VE
GOT THE MAYOR AS WELL AS A LOT
OF DIFFERENT STAKEHOLDERS TO
JOIN US ON A TROLLEY AND WE VISIT
NINE TO 10 DISTRICTS EACH YEAR

AND CELEBRATE THE SMALL BUSINESS OF THE YEAR AS WELL AS VOLUNTEERS OF THE YEAR.

WE CONTINUE TO LOOK FOR WAYS OF NOT JUST OUR RELATIONSHIPS BEING PROMOTED THROUGH THIS BUT LOOKING FOR WAYS TO HIGHLIGHT LOCAL BUSINESSES AND MAKE SURE THE COMMUNITY'S ALSO AWARE OF THE SMALL BUSINESSES AND THE INCREDIBLE WORK THEY DO EVERY DAY.

I THINK JOHN MAY HAVE GOTTEN FROZEN.

I'LL TALK ABOUT THE IMPLEMENTATION PLAN.

SO WHEN IMAGINE BOSTON 230 LAUNCHED -- 2030 LAUNCHED, ONE OF THE KEY INDICATORS FOR US USING THE NEIGHBORHOOD AND ECONOMIC REVITALIZATION AS WELL ART AND INNOVATION AS A WAY TO PLUG INTO THE FUTURE OF OUR NEIGHBORHOODS.

SO AFTER I THINK IT WAS 18 MONTHS OR SO OF COMMUNITY ENGAGEMENT, THERE WAS A REQUEST FOR IDEAS AS ISSUED LAST JULY. WE'RE STILL WORKING THROUGH A LOT OF THE TECHNICALITY AROUND MOVING THAT WORK FORWARD BUT WE ANTICIPATE PUTTING OUT A REQUEST FOR PROPOSAL IN 2020 INCLUDING A CALL FOR THE NEWEST BOSTON PUBLIC LIBRARY AND ESTABLISHING THE ARTS AND INNOVATION DISTRICT FOR THE CITY OF BOSTON.hv

>> THANK YOU, THIS IS JOHN. NOT SURE WHAT HAPPENED THERE. THANKS FOR TAKING ON THE PRESENTATION.

WE WANT TO TALK ABOUT SOME INVESTMENTS WE ARE SUGGESTING FOR THIS UPCOMING YEAR.

ONE OF THE THE AREAS IS IN THE BOSTON RESIDENTS AND JOB POLICY AREA SO SELENA IF YOU CAN TAKE US THROUGH SOME OF THESE INVESTMENTS.

>> SURE. IN THE PROPOSED FY21 BUDGET THERE'S AN INVESTMENT OF

\$101,284 THAT WILL ALLOW US TO MAKE KEY INVESTMENTS INCLUDE FULL-TIME EMPLOYEE THAT WILL HELP ONBOARD ALL THE CONTRACTORS WE WORK WITH ON TO THE SYSTEM AND HELP WITH REAL-TIME SUPPORT AND TRAINING FOR STAFF AND EXTERNAL USERS.

>> THANK YOU.

WE HAVE EQUITABLE PROCUREMENT IS ALSO A PART OF THE WORK THAT SELENA LEADS IF YOU CAN TALK US THROUGH THIS.

WE'RE HOPING TO HAVE A SUPPLY MANAGER TO HANDLE THE WORK FLOW FROM THE PROCUREMENT EXECUTIVE ORDER WILL NOW HAVE MORE RESOURCES IN TERMS OF TRACKING, REPORTING, SEEING HOW WE'RE DOING DAY TO DAY AND WORKING WITH CITY DEPARTMENTS PROACTIVELY TO SOURCE VENDORS. WE NEED SOMEONE TO MANAGE THAT WORK FLOW TO MAKE SURE WE'RE MATCHING VENDORS AND ALSO SOURCING VENDORS FOR UPCOMING OPPORTUNITIES WHILE ALSO REMAINING ACCOUNTABLE AND TRANSPARENT WITH OUR DATA AND REPORTING.

>> THOSE ARE TWO PRIORITIES IN EQUITY AND INCLUSION. THE OTHER IS AROUND PLACE MAKING.

IT HAS AN EQUITY AND INCLUSION LENS LIKE OR WORK DOES, IN TERM OF OUR NEIGHBORHOOD WE WANT TO TALK ABOUT THE WORK WE WANT TO DO WITH MAIN STREETS, NATALIA.

>> WE'LL BE HOSTING IN 2021 AND HOPE TO MAKE IMPROVEMENTS BOSTON URBAN MAIN STREET IS THE OLDEST AND LARGEST PROGRAM IN THE NATION AND OFTEN SEEN AS A MODEL FOR HOW TO DO THIS.

AS WE HAVE BEEN LEARNING AND ENGAGING WITH MAIN STREET THERE HASN'T BEEN A LOT OF SHIFT AND WE PUT IN AN RFP TO DO AN ANALYSIS AND THINK THROUGH THE FUTURE OF BOSTON MAIN STREET AS

IT PERTAINS TO HOW WE CAN GET MORE EQUITABLE INVESTMENT AND ECONOMIC DEVELOPMENT IN ALL OF OUR NEIGHBORHOODS THINKING THROUGH THE ESTABLISHED DISTRICTS AND WE RELEASED THE RPF MARCH 23 AND HAVE A CLOSE OUT APRIL 24.

WE HAD SIX RESPONSES AND CURRENTLY REVIEWING THOSE. WHAT WE HOPE TO GET OUT OF THIS ANALYSIS IS REALLY DOING A DEEP DIVE INTO SOME COMMUNITY ENGAGEMENT AS WELL A DEEP DIVE INTO AN ANALYSIS OF THE PROGRAM SO FAR.

THAT WILL INCLUDE DOING A LOT OF COMMUNITY MEETINGS, TALKING TO A LOT OF STAKEHOLDERS INCLUDING OBVIOUSLY THE MAIN STREET DIRECTORS, THE FOUNDATION, THE BOARDS AS WELL MAIN STREET BUSINESSES, OTHER STAKEHOLDERS LIKE RESIDENTS AND COMPLAINTS AS WELL.

WE HOPE -- CLIENTS AS WELL WE HOPE IT WILL CREATE AN IMPLEMENTATION PLAN FOR HOW WE WILL IMPROVE AND ENHANCE THE BOSTON MAIN STREET'S PROGRAM.

>> THANK YOU, NATALIA.
THEN LASTLY, WE WANT TO TALK ABOUT THE INVESTMENT IN THE CANNABIS EQUITY FUND.
SO ALEXIS IS GOING TO TAKE US THROUGH THIS.

>> GOOD AFTERNOON, EVERYBODY.
WANTED TO GIVE A GENERAL OVERVIEW OF THE SPACE.
THERE ARE CURRENTLY 14 HOST COMMUNITY AGREEMENTS IN THE CITY OF BOSTON.
THOSE ARE IN 10 DIFFERENT NEIGHBORHOODS FIVE RECREATIONAL, TWO MEDICAL AND TWO GROWING AND MANUFACTURING UP UNTIL OUR PRESENT SITUATION WHERE WE HAD TWO MEDICAL AND ONE RECREATIONAL.
SO RECREATIONAL HAD TO STOP DUE TO THE COVID SITUATION.
BUT THE TWO MEDICAL ARE

CURRENTLY OPEN.

IN THINKING ABOUT THE EQUITY FUND, BOTH SITES CONTINUE TO GENERATE REVENUE VIA THE HOST COMMUNITY AGREEMENT.

I'LL GO BACK AND TALK ABOUT THE RECREATIONAL.

BOSTON HAD ITS FIRST RECREATIONAL SHOP OPEN MONDAY MARCH 9.

IT HAD A HUGE SUCCESSFUL OPENING AND WAS IN A DENSE URBAN AREA. WE MADE SURE THERE WERE CLEARLY DESIGNATED RIDE SHARE DROP OFFS AND OPEN SIDEWALKS NOTHING TO HINDER OR CAUSE ANY SORT OF DISRUPTION TO THE SURROUNDING HOMES OR BUSINESSES OR CHURCH WE HAD ALREADY PLANNED FOR THAT. THE OWNER THEN FACTORED IN SOME COVID PRECAUTIONARY MEASURES WITH iPADS AND THINGS OF THAT NATURE.

THE UPSETTING PART OF THE TIMING THERE IS THIS WAS THE FIRST ECONOMIC EMPOWERMENT IN THE ENTIRE STATE OF MASSACHUSETTS. IT WAS THE FIRST RECREATIONAL SHOP IN BOSTON AND IT IS OWNED BY MINORITY LOCAL ENTREPRENEURS WHO MADE A COMMITMENT TO THE COMMUNITY AND GREW UP IN THE COMMUNITY AND THEIR CLOSING SO EARLY RIGHT AFTER THEY OPENED WAS OBVIOUSLY A PRETTY [POOR AUDIO]

I'VE BEEN IN COMMUNICATION AND FOR SUPPORT THE CITY COULD PROVIDE AND THEY PLANNED A MONTH OR SO OUT FROM THEIR OPENING AND THEY HAD ALL THIS PRODUCT THEY THEN COULD NOT SELL.

I NOTIFIED THE TWO MEDICAL DISPENSARIES OF BOSTON OF THE AVAILABILITY OF PRODUCT. ONE OF THOSE SITES HAS BEEN WORKING TO BUY PRODUCTS THEY'RE WILLING TO SELL THEM IN AN EFFORT TO HAVE A COLLABORATIVE AGREEMENT AND OTHERS ARE WORKING WITH THE STATE AND EXECUTIVE BRANCH WORKING HOW SUCCESSFUL IT OPENED IN A DENSE URBAN AREA. AS A LOOK STATEWIDE AT THE

PROBLEMS THEY SAW TO
RECREATIONAL CANNABIS RE-OPENING
THEY HAD TO HAVE EXTRAK
IN PLACE BECAUSE OF A DENSE
AREA.

THEY OPENED WITHOUT A HITCH AND
WOULD CONTINUE TO WORK WITH THEM
ON A SAFE RE-OPENING PLAN SHOULD
THE GOVERNOR ALLOW FOR THE
RE-OPENING OF RECREATIONAL
MARIJUANA.

TWO WOULD BE APPOINTMENT ONLY OR
CURB-SIDE PRODUCT.

PURE OASIS HAS THE ABILITY TO DO
BOTH.

WE WOULD FURTHER LIMIT SALES TO
MASSACHUSETTS RESIDENTS ONLY AND
USE ANY OF OUR IMMEDIATE SOURCES
AND ADVISORIES TO PUSH THAT
MESSAGE OUT SO WE DO NOT HAVE
OTHER STATE RESIDENTS ADDING TO
OUR AREA KEEPING PEOPLE IN THEIR
NEIGHBORHOODS WHILE WE'RE TRYING
TO SOCIAL DISTANCE.

THE PAST WEEKEND I WAS ABLE TO
SECURE PURE OASIS A SPOT TO
PRESENT AND ONE OF FIVE
PRESENTERS BEFORE THE GOVERNOR
AND LIEUTENANT GOVERN RE-ENTRY
TASK FORCE AND MADE THEIR
PRESENTATION OVER THE WEEKEND.
IT WENT WELL.

THEY WERE ABLE TO TALK ABOUT
THEIR EXPERIENCES AS A SMALL
BUSINESS OWNER AND EMPHASIZED
HOW HE COULD SAFELY RE-OPEN AT
HIS SITE AND WHAT SAFETY
MEASURES HE ALREADY CONTEMPLATED
AND HAD THE ABILITY TO DO.

WE WEIGHED IN FURTHER GUIDANCE
FROM THE GOVERNOR IN TERMS OF
WHAT HE WILL START ALLOWING TO
RE-OPEN AND WHATEVER
MODIFICATIONS HE HAS FOR HIS
EXECUTIVE ORDER.

COMMUNICATION TO MAKE SURE HE
COULD RE-OPEN SUCCESSFULLY IF
GIVEN THE OPPORTUNITY.

>> THANK YOU, ALEXIS.
I'M NOT SURE IF I'M HAVING
BROADCAST PROBLEMS HERE.

>> YOU'RE GOOD.

OKAY.
I'LL STOP THERE AND WE CAN MOVE
TO QUESTIONS AND ANSWERS.

>> THAT'D BE GREAT.
THANK YOU SO MUCH FOR THAT.
WITHOUT FURTHER ADO WE'LL GET
INTO QUESTIONS.
COUNCILORS SHOULD HAVE THE ORDER
I'LL DEFER MINE FOR THE END -- TO
THE END.
WE'LL START WITH COUNCILOR JANEY
WHEN PEOPLE HAVE GONE FIVE
MINUTES I'LL HOLD UP MY GAVEL
AND AFTER A TWO-MINUTE GRACE
PERIOD THERE'S A CHIME THAT GOES
OFF TO ALLOW YOUR TIME TO BE
OVER AND IF YOU SEE THE GAVEL
FEEL FREE TO FINISH YOUR
SENTENCE AND YOUR THOUGHT BUT BE
AWARE WE'RE TRYING TO MOVE
ALONG.
THERE'S A LOT OF PRESSING
QUESTIONS AND NO TOPIC IS MORE
URGENT THAN THE ONE WE'RE
DEALING WITH TODAY SO THANK YOU
ALL SO MUCH.
I'LL RECOGNIZE COUNCILOR JANEY.

>> I AGREE WITH YOUR STATEMENT
AND I HAVE TONS AND TONS OF
QUESTIONS.
I'LL TRY TO RUN THROUGH THEM
QUICKLY.
I'LL TRY TO TAKE PAY CLOSE
ATTENTION TO YOUR VISUAL AND
I WANT TO BEGIN BY THANKING THE
CHIEF AND HIS TEAM NOT FOR JUST
THE WORK YOU'RE DOING AND TRYING
TO DO THAT YOU ADDRESS THE COVID
CRISIS BUT SEND A SPECIAL THANK
YOU TO YOU AND NATALIA FOR
PARTICIPATING IN THE TOWN HALL
LAST THURSDAY I THOUGHT THEY
WERE A LOT OF GREAT NUGGETS
THERE WE COULD FOLLOW UP ON AND
THERE'S GREAT NEXT STEPS.
I'M EXCITED ABOUT WHAT CAME OUT
OF THAT CONVERSATION.
WE HAD THE TOWN HALL. [9=] I!Ñi AND THERE WERE A COUPLE OF
IDEAS.
ONE -- SO NATALIA, I KNOW YOU
HAVE A LOT OF TECHNICAL
ASSISTANCE PROGRAMS.

ONE IDEA WAS HOMING IN ON THE DIGITAL PIECE, AND I KNOW FROM MY DISTRICT EVEN PRE-COVID THAT THE DIGITAL DIVIDE WAS REAL, THAT MANY ENTREPRENEURS HAD HAD CASH ONLY, THEY DIDN'T HAVE THE ABILITY TO DO THE CARDS, SO I WOULD LOVE TO HEAR AN UPDATE ON THAT.

I'M GOING TO KEEP MOVING THROUGH SO THAT WE CAN GET AS MANY QUESTIONS ANSWERED AS POSSIBLE. I WOULD LOVE TO HEAR YOUR INITIAL THOUGHTS ON GETTING THAT OFF THE GROUND.

WHAT IT WOULD TAKE, HOW MUCH OF THIS BUDGET WOULD NEED TO BE DIRECTED TOWARDS THAT, WHAT THE TIMELINE IS FOR THAT.

AGAIN, WITH ANY KIND OF COMMITMENT AROUND SUMMER JOBS, I KNOW WE TALK ABOUT IN THAT OTHER SPACES, AROUND BCY UP, BUT JUST IMPORTANT TO HIGHLIGHT THE IMPORTANCE OF HOW YOUNG PEOPLE PLAY IN OUR ECONOMY AND MAKING SURE THAT THEY ARE SAFE OVER THE SUMMER AND ABLE TO CONTRIBUTE TO THEIR HOUSEHOLDS.

SO I JUST WANT TO HIGHLIGHT THE IMPORTANCE THERE. TRYING TO GO THROUGH MY LIST QUICKLY.

I'VE HEARD FROM A LOT OF RESTAURANTS AND IN MY DISTRICT I WILL SPEAK TO RESTAURANTS THAT HAVE HAD A LOT OF CONCERNS, SOME WHO YOU WOULD THINK -- SO RESTAURANTS ARE ESSENTIAL BUSINESSES, BUT UNFORTUNATELY, I HAVE RESTAURANTS IN MY DISTRICT THAT WEREN'T ABLE TO STAY OPEN AND I HAVE A LOT OF QUESTIONS ABOUT HOW THE CITY IS SUPPORTING THOSE RESTAURANTS DURING THIS TIME.

I KNOW THAT THERE'S A COALITION OF BLACK RESTAURANTS THAT HAVE ORGANIZED THEMSELVES.

I WANT TO GIVE THEM A SHOUT-OUT. I THINK YOU'RE ABSOLUTELY RIGHT. WE HAVE TO BE INTENTIONAL. I KNOW THERE'S A FUND THAT THEY'VE CREATED.

I KNOW NAACP HAS CONTRIBUTED A FUND.

I WOULD LIKE TO UNDERSTAND WHAT CONTRIBUTIONS THE CITY CAN MAKE TO THIS FUND TOÑi SUPPORT, IF ANY, AND IF THEY CAN'T SUPPORT THAT WAY, WHAT WAY THE CITY IS SPECIFICALLY SUPPORTING BLACK RESTAURANTS.

I WOULD LIKE SOME UNDERSTANDING FROM YOU.

I HEAR DIFFERENT FIGURES BEING THROWN OUT, DEPENDING ON WHO WE'RE TALKING TO, ABOUT WHAT PERCENTAGE OF BUSINESSES MAY NOT OPEN POST-PANDEMIC, AND SO I WOULD LIKE TO HAVE YOUR ASSESSMENT OF WHAT THAT IS AND WHAT WE'RE DOING ON THAT FRONT. MY UNDERSTANDING IS THAT COMMONWEALTH KITCHEN, WHICH I THINK IS A GREAT ORGANIZATION HAS BEEN UTILIZED TO TRY TO GET SOME MONEY OUT TO SOME OF THE RESTAURANTS.

I WOULD LIKE TO UNDERSTAND WHAT THAT PROCESS IS, WHETHER OR NOT DISTRICT 7 RESTAURANTS ARE ON THAT LIST, HOW CAN OTHER RESTAURANTS GET ON THE LIST? IN TERMS OF THE SMALL BUSINESS RELIEF FUND, AND I THINK THIS CAME UP IN THE TOWN HALL, IT'S COME UP FROM OTHER BUSINESS OWNERS THAT I'VE BEEN IN TOUCH WITH, JUST THE COMMUNICATION GAP AND HOW WE CAN CLOSE THAT, SO BUSINESSES THAT APPLIED GOT WORD THAT THEY APPLIED, GOT THE CONGRATULATIONS, BUT THEN WEEKS LATER, THEY DON'T KNOW WHERE THEY ARE.

SO IF WE CAN MAKE SURE THAT BUSINESSES UNDERSTAND WHAT ROUND OF FUNDING THEY'RE IN, EVEN IF IT'S DOWN THE ROAD, I THINK IT'S HELPFUL FOR PEOPLE SO THAT THEY CAN PLAN.

SO EVEN IF IT'S LIKE TOWARDS, YOU KNOW, THE END OF JUNE, IT'S HELPFUL FOR FOLKS TO JUST KNOW. AND ON PROCUREMENT AND CONTRACTING, YOU KNOW I ALWAYS WILL HAVE QUESTIONS ON THAT.

I LOVE THAT YOU HAVE, YOU KNOW, SOME PLANS.

I WOULD LIKE TO GET AN UPDATE ON WHERE WE ARE ON THE TRAINING FOR THE PLANS THAT THE CITY DEPARTMENT IS SUPPOSED TO HAVE BASED ON, YOU KNOW, WHAT YOU SAID IN YOUR PRESENTATION, AS WELL AS THOSE SPECIFIC FIGURES.

I HAVE A TON OF QUESTIONS ON CANNABIS, OBVIOUSLY.

I THINK I WILL SAVE THOSE FOR ANOTHER ROUND SO THAT I CAN HEAR SOME OF THE RESPONSES NOW, AND THEN SAVE SOME OF THESE OTHER QUESTIONS FOR THE EQUITY FUND AND JUST WHERE WE ARE WITH THAT. I WOULD END MY COMMENTS BY SAYING THERE'S NOT A LOT OF INFORMATION THAT'S COMING ABOUT MONDAY AND THE REOPENING FROM THE GOVERNOR, AND SO IF YOU COULD FRAME SOME OF YOUR RESPONSE, UNDERSTANDING THAT AND HELPING US AND THOSE WHO ARE WATCHING UNDERSTAND WHAT'S GOING TO HAPPEN.

SO FROM HAIR SALONS -- I'VE GOT BUSINESSES, I HEAR THE GOVERNOR SAYING RESTAURANTS CAN OPEN AND DO OUTDOOR SEATING, BUT LOOK AT MY DISTRICT.

I HAVE SOME RESTAURANTS THAT CAN DO THAT, BUT MANY OTHERS THAT CAN'T.

SO I WOULD JUST AS YOU RESPOND, IF YOU COULD ALSO RESPOND INñ THAT CONTEXT.

THANK YOU.

>> THANK YOU, YOU WEREN'T JOKING WHEN YOU SAID YOU HAD A LOT OF QUESTIONS.

WE APPRECIATE YOUR LEADERSHIP AND I'LL TRY TO BE BRIEF, MADAM COUNCILOR TO THE QUESTIONS, BUT WE WANT TO FIRST THANK YOU FOR ARE HOLDING THAT TOWN MEETING TO TALK ABOUT COMMUNITY-BASED SOLUTIONS THAT WE CAN USE IN ADDRESSING THE PANDEMIC THAT WE FACE.

THERE WERE A LOT OF GOOD IDEAS THAT CAME FROM THAT.

WE ARE WORKING ON THE IDEA OF T.A.'S TO ADDRESS THE DIGITAL DIVIDE.

WE ARE ASSESSING WHAT THE T.A. WOULD NEED TO DO SO WE THINK IT MIGHT BE MORE THAN JUST SMALL BUSINESSES, BUT ALSO INCLUDE SMALL BUSINESSES.

WE WILL GIVE YOU AN UPDATE SHORTLY ON THAT.

I DO WANT TO RECOGNIZE THAT THERE WAS A GENERAL T.A. RFP THAT WAS RELEASED BY THE CITY THIS MORNING AND WHAT WE'RE TRYING TO SEE IS IF THAT RFP CAN SERVE FOR THIS.

SO THERE'S STILL SOME QUESTIONS ABOUT THAT, BUT WE DID RELEASE A T.A. RFP THIS MORNING.

I'LL SIMPLY SAY THE MAYOR HAS MADE IT CLEAR TO ALL HIS STAFF THAT WE WILL HAVE THE 25,000 LEVEL OF JOBS -- HIS DESIRE IS TO HAVE THE SAME LEVEL OF SUMMER JOBS AS WE DID LAST YEAR, SO HE PUT THE TASK ON US AND WE'RE TRYING TO MAKE SURE THAT WE IDENTIFY THE NUMBER OF JOBS NEEDED TO REACH THAT MILESTONE.

AND THEN FOR BLACK RESTAURANTS, I AM SCHEDULING A CALL, WORKING WITH TANISHA SULLIVAN WITH THE BLACK RESTAURANT COALITION TO FURTHER ADDRESS SPECIFICALLY SOME OF THEIR IDEAS.

IN FACT, AS YOU RECOGNIZE THE BOSTON RESILIENCE FUND HAS PROVIDED SOME SUPPORT TO SUPPORT MINORITY-OWNED RESTAURANTS. WE FIRST GAVE SOME ASSISTANCE TO COMMONWEALTH KITCHEN IN WHAT'S BEING CALLED THE COMMON TABLE TO WORK WITH 20 MINORITY-OWNED RESTAURANTS.

AND YOU CAN ADD MORE.

IT'S NOT A CLOSED GROUP.

RIGHT NOW, WE HAVE 20 AND WE ALSO SUPPORTED THE NAACP SPECIFICALLY TO WORK WITH BLACK RESTAURANTS.

AND SO TANISHA HAS AN EFFORT WHERE SHE IS WORKING WITH RESTAURANTS AS WE SPEAK. FOR THE SMALL BUSINESS FUND,

WE'VE HEARD YOU LOUDÑi ANDÑi CLEAR
AROUND COMMUNICATION.

NATALIA HAS BEEN ASKING
QUESTIONS AND FOR THE COUNCIL I
WANT TO SAY WE FIRST STARTED
WITH \$2 MILLION IN THE FUND.

THOSE \$2 MILLION WERE
IMMEDIATELY DISBURSED IN THE
FIRST ROUND OF CHECKS, WE GAVE
OUT THE \$2 MILLION AND THEN THE
COUNCIL, WE APPRECIATE YOUR
LEADERSHIP AND RELATIONSHIP IN
APPROVING THE CDBG FUND THAT
CAME TO YOU AROUND THIS.

AFTER WE APPROVED THOSE FUNDS,
WE WERE ABLE TO MAKE A PUBLIC
COMMITMENT TO FUND ALL OF THE
OTHER PROPOSALS FOR THE DAST FOR
THE GRANT.

WE'RE NOW PROCESSING THAT AND
WE'RE GOING TO GET THOSE OUT AS
SOON AS POSSIBLE.

I WANT TO SAY THAT'S TIED TO THE
CDBG MONEY THAT CAME IN
AFTERWARDS.

AROUND PROCUREMENT AND TRAINING,
I WANT TO ASK SPECIFICALLY
AROUND THE TRAINING THAT WAS IN
THE PROCUREMENT AGREEMENT THAT
WE HAD AND REPORTING.

>> COUNCILOR, WE'RE WORKING WITH
THE BUDGET OFFICE, WITH AMS TO
DEVELOP TRAINING AND STILL
HOPING TO HAVE THAT ROLLED OUT
PRIOR TO THE START OF FY 21.
FOR EVERYONE THAT'S INVOLVED IN
PROCURING, IT'S DECENTRALIZED SO
THAT WOULD INCLUDE ALL THE
PROCUREMENT LIAISONS FROM ALL
THE DEPARTMENTS.

>> GREAT.

AND THEN MADAM PRESIDENT, I
KNOW YOU HAD THE FINAL QUESTION,
COUNCILOR BOK, IS ON REOPENING.
AS WE ARE STILL WAITING ON THE
GOVERNOR TO GIVE US GUIDANCE
THERE AND UNFORTUNATELY, I DO
NOT HAVE ANY INFORMATION THAT I
CAN SHARE WITH YOU TODAY.
WE'RE GOING TO CONTINUE TO WAIT
FOR THE GOVERNOR'S GUIDANCE ON
THAT AS YOU ARE.

>> GREAT.
THANK YOU SO MUCH.
THANK YOU, MADAM PRESIDENT AND
CHIEF BARROS.
MADAM PRESIDENT IS A GREAT
LEADER OF THE COUNCIL, NOT A
GREAT ROLE MODEL IN THAT
TIMEKEEPING, BUT I APPRECIATE
ALL GOOD QUESTIONS, AND I THINK
TOP OF MIND FOR COUNCIL.
NEXT UP IS COUNCILOR CAMPBELL.
AND THEN IT WILL BE COUNCILOR
FLAHERTY.
THE ORDER IS IN THE CHAT FOR THE
FOLKS WHO WANT TO CHECK.

>> I'M LAUGHING BECAUSE I'M LIKE
I'M GOING TO MAKE SURE I KEEP MY
FIVE MINUTES AND NOT PISS YOU
OFF, COUNCILOR BOK.

>> MY ONLY POINT IS THAT IT'S
LIKE -- IF WE JUST KEEP THE
TIME, THEN WE CAN DO A SECOND
ROUND OF QUESTIONS.

>> NO PROBLEM, I'M GOING TO BE
VERY QUICK.
SO I CAN E-MAIL QUESTIONS THAT
I'M UNABLE TO ANSWER NOW AND
THEN MOST OF MY QUESTIONS WILL
BE BIG PICTURE, LESS ABOUT
COVID-19 BECAUSE I KNOW THAT
THERE ARE MANY CONVERSATIONS IN
THE COVID-19 SPACE, INCLUDING
CHIEF BARROS, YOU JOINING SOME
OF THE CALLS WITH THE COUNCILORS
AND THE MAYOR.
SO FIRST OF ALL THANK YOU ALL
FOR THE WORK THAT YOU GUYS DO.
IT'S NOT EASY DURING THIS TIME,
OF COURSE.
THE TECHNICAL ASSISTANCE, THE
RESPONSE TO OUR CONSTITUENCY IS
REALLY APPRECIATED.
CHIEF, NOT JUST YOU OF COURSE,
YOURñr TEAM, SALINA, I SAW ALEXIS
ON HERE WITH RESPECT TO OUR
BUSINESSES ON THE CANNABIS SIDE
AND YOUR ADVOCACY FOR CURE
OASIS, THANK YOU VERY MUCH.
AND THANK YOU TO ALL YOU PEOPLE.
SO JUST SOME QUICK QUESTIONS.

ONE IS DOES OED TRACK THE NUMBER OF JOBS CREATED THROUGH SMALL BUSINESSES?

AND IF SO, CAN THAT DATA BE PROVIDED TO THE COUNCIL?

THE SECOND IS -- AND IF THE ANSWER IS YES, I DON'T NEED ANYTHING FURTHER HERE.

AND THEN THE SECOND QUESTION HAS TO DO WITH THE YOUTH JOBS, I KNOW THAT'S BEEN COMING UP WITH RASHAD COATES, I KNOW YOU GUYS PLAY A ROLE.

WE'RE STILL WAITING ON THE SURVEY TO SEE WHO WOULD BE ABLE TO HELP CREATE JOBS AND HOW WE MIGHT HELP YOU COME UP WITH MORE EMPLOYERS OR OTHERS WHO COULD ALSO CREATE YOUTH JOBS.

AND THEN HAVE A QUESTION AROUND I GUESS LET'S SEE.

OKAY.

TWO QUESTIONS.

ONE IS THE OTHER STUFF I CAN GET VIA E-MAIL.

CAPITAL.

WE KNOW HOW CRITICAL ACCESS TO CAPITAL IS.

SO I JUST -- IS THERE A RUNNING LIST OF THE PLACES THE CITY AND YOUR OFFICE GO TOñr WHEN TRYING TO ASSIST PARTICULARLY BUSINESSES OF COLOR, WOMEN-OWNED BUSINESSES IN ACCESSING CAPITAL?

AND WHAT THAT IS LOOKING LIKE, HOW HARD IT IS, WHAT YOUR SUCCESSES ARE.

AND THEN THE SECOND PIECE IS ON THE BUSINESSES WE HELP AND WE HELP WITH OTHER SMALL BUSINESSES, HOW DO WE HELP THEM CONTRACT WITH THEçó CITY?

THAT IS BUSINESSES OWNED BY WOMEN, BUSINESSES OWNED BY WOMEN OF COLOR, THEY GO THROUGH A PROCESS WITH US.

WE OBVIOUSLY HAVE CONTRACTS WE CAN GIVE OUT.

WHAT DOES THAT PROCESS LOOK LIKE IN HELPING THEM GET THOSE CONTRACTS?

AND FhGN THOSE SMALL BUSINESSES THAT WE DON'T HAVE TECHNICAL

AcSj

THEM GET THESE CONTRACTS IN THE
CITY OF BOSTON?
SO I GUESS THE FRONT STUFF,
E-MAIL, THE OTHER STUFF I WOULD
LIKE QUESTIONS.
THANKS, COUNCILOR BOK.

>> THANK YOU.

VERY MUCH COUNCILOR
CAMPBELL.

I WANT TO FIRST SAY WE WILL
E-MAIL THE FRONT STUFF.
WE DO KNOW THE NUMBER OF JOBS
FOR THE RECORD IN SUFFOLK
COUNTY, 73,000 JOBS, WE CAN GIVE
YOU A BREAKDOWN OF SUFFOLK
COUNTY, BOSTON AND GIVE YOU ALL
THAT INFORMATION.

IN TERMS OF YOUTH JOB SURVEY, I
THINK THE LAST SURVEY, WE WILL
GET YOU THAT ANALYSIS.

I THINK WE ONLY SENT YOU THE
SURVEY IN THAT LAST CALL.
WE'LL GET YOU THE ANALYSIS ON
THAT.

WE SHOULD HAVE THE ANALYSIS IN A
FEW DAYS, SO I THINK THE LAST
SURVEY -- I MIGHT BE THE WRONG
ON THAT, BUT I'M GOING TO GO
CHECK.

WE'VE CREATED A FINANCIAL
ASSISTANCE HANDBOOK THAT WE'VE
MADE AVAILABLE TO OUR BUSINESSES
THAT IDENTIFY SOURCES FOR
CAPITAL FOR OUR BUSINESSES.

WE'LL GET YOU A COPY OF THAT.

WE WILL ALSO IDENTIFY THE
SOURCES FOR MBEs AND WBEs TO
MAKE SURE THAT'S CLEARLY
IDENTIFIED, BUT I THINK IT IS IN
THE HANDBOOK.

AND THEN AND WHEN IT COMES TO
CONTRACT WITH THE CITY, SALINA,
IF YOU COULD ACTUALLY GIVE A
LITTLE BIT MORE ON THAT AND
NATALIA, ANYTHING ON THE SMALL
BUSINESSES.

>> AND ON THE HANDBOOK, DOES
THAT LIST OUT THE BANKS, THE
PRIVATE INVESTORS, THOSE WHO
SPECIFICALLY ARE PROVIDING
CAPITAL CURRENTLY OR IN THE PAST
TO OUR BUSINESSES, PARTICULARLY

BUSINESSES OF COLOR, AND WOMEN OWNED BUSINESSES?

>> SO IT DEFINITELY LISTS PRIVATE AND PUBLIC SOURCES, FEDERAL, STATE, CITY, SO YOU'LL SEE THAT.

IT'S VERY COVID HEAVY RIGHT? AND SO IT WILL HAVE A COVID TINT TO IT.

BUT WE WILL -- WE WILL SEE IF WE CAN DISAGGREGATE A LITTLE BIT BECAUSE, YOU KNOW, THERE'S BEEN IS SOME NEW ASSISTANCE THAT'S BEEN CREATED BECAUSE OF COVID THAT DIDN'T EXIST BEFORE? AND SO WHO KNOWS IF THAT WILL CONTINUE TO LAST, BUT WE'LL GIVE YOU THAT SO THAT YOU CAN ASK QUESTIONS AFTER WE GIVE YOU THAT IN TERMS OF MORE INFORMATION AND HOW WE CAN BETTER CUT IT UP FOR YOU.

>> COUNCILOR CAMPBELL, THANK YOU FOR YOUR QUESTION. WOULD YOU MIND JUST RESTATING YOUR QUESTION ABOUT CONTRACTS?

>> TWOFOLD. ON THE ONE HAND, WE HELP A LOT OF BUSINESSES OR RESIDENTS SET UP BUSINESSES, START A BUSINESS. HOW DO WE THEN ONCE WE HELP THEM SET IT UP ACTUALLY CONTRACT WITH THE CITY OF BOSTON? OBVIOUSLY, WE HAVE CONTRACTS WE GIVE OUT THAT CAN HELP BUSINESSES GROW, THRIVE, AND SPECIFICALLY ARE WE TARGETING THE ASSISTANCE TO BUSINESSES OWNED BY WOMEN AND PEOPLE OF COLOR AND THOSE BUSINESSES WHERE WE DON'T HELP THEM SET UP, HOW DO WE DO OUTREACH TO THEM AROUND OUR CONTRACTING, TO GET THEM ON BOARD OR IN THE MIX WITH RESPECT TO THE CONTRACTS THE CITY GIVES OUT?

>> SO NATALIA AND I WORK TOGETHER VERY CLOSELY. BUT PRIOR TO REMOTELY, WE SHARED AN OFFICE.

WE WORK VERY CLOSELY AS HER NEIGHBORHOOD BUSINESS MANAGERS ARE TALKING TO BUSINESS OWNERS, THEY EXPLAIN THE CERTIFICATION PROCESS, WHICH IS RIGHT NOW THE BEST WAY FOR FOLKS TO STAY IN THE LOOP ABOUT CONTRACTING OPPORTUNITIES.

AS YOU KNOW, OPPORTUNITIES ARE PUBLICLY POSTED ABOVE A CERTAIN THRESHOLD, BUT IN THAT WRITTEN QUOTE CONTRACT THRESHOLD, THE DEPARTMENTS ARE JUST GETTING THREE QUOTES AND SO WE'RE TRYING TO MAKE SURE OUR DIVERSE AND LOCAL AND SMALL VENDERS ARE PART OF THE POOL, WHICH IS NOW GOING TO BE A REQUIREMENT.

SHE AND I WORK TOGETHER REALLY CLOSELY ON IDENTIFYING BUSINESSES THEY COME IN CONTACT WITH THAT ARE GOOD FITS FOR GOVERNMENT CONTRACTING OPPORTUNITIES.

THE OTHER PIECE IS THAT THROUGH TECHNICAL ASSISTANCE, WE'RE PARTNERING ON MAKING SURE THAT WE HAVE TECHNICAL ASSISTANCE TO SPECIFICALLY HELP BUSINESSES WITH THE PROCUREMENT PROCESS. SO THAT COULD INCLUDE HELP BECOMING CERTIFIED OR HELP UNDERSTANDING HOW TO RESPOND -- HOW TO WRITE A GOOD PROPOSAL OR BID FOR A CITY OPPORTUNITY AND SO WE'RE WORKING CLOSELY AND WE'RE ALSO DEVELOPING OUR OWN WORKSHOPS AROUND CONTRACTING CLINICS TO HELP PEOPLE PROCURE WITH THE CITY SO THEY KNOW WHAT AN OPPORTUNITY LOOKS LIKE, HOW TO RESPOND TO IT AND WHAT ARE COMMON PITFALLS WHEN RESPONDING TO OPPORTUNITIES.

>> THANK YOU.

THE ONLY THING THAT I WOULD ADD, COUNCILOR, IS THAT WE ARE CONTINUOUSLY RUNNING WORKSHOPS THROUGH OUR ECONOMIC DEVELOPMENT CENTER AND WE ARE ALWAYS LOOKING FOR NEW OPPORTUNITIES TO HOST WORKSHOPS.

SO CELINA'S TEAM WITH MY TEAM,

WE'VE BEEN REALLY THINKING ABOUT WHAT THAT LOOKS LIKE FOR THE COMING YEAR IN ORDER TO BE ABLE TO REALLY MARRY THE WORK WE'RE ALREADY DOING WITH SO MANY BUSINESSES AND TRYING TO TARGET THE BUSINESSES WE HAVEN'T YET CONNECTED WITH, SO THAT WILL BE A CONTINUOUS RESOURCE THAT WE'LL USE OVER THE NEXT YEAR TO CONTINUE TO ENGAGE BUSINESSES AND GET THEM CONNECTED BECAUSE I THINK A LOT OF BUSINESSES DON'T KNOW THAT THEY NEED TO CERTIFY IN ORDER TO BE ABLE TO GO FOR THESE CONTRACTS AND SO WE'RE TRYING TO MAKE SURE THAT THAT INFORMATION IS OPEN, TRANSPARENT, AND EASY TO UNDERSTAND.

>> THANK YOU, AND I CAN FOLLOW UP WITH RESPECT TO THE PROCESS. THANK YOU, AND THANK YOU, COUNCILOR BOK, THANK YOU FOR ALL YOU'RE DOING. THANK YOU.

>> THANK YOU SO MUCH COUNCILOR CAMPBELL. COUNCILOR FLAHERTY IS UP NEXT, AND THEN IT WILL BE COUNCILOR BREADON AND THEN COUNCILOR ARROYO.

>> THANK YOU, MADAM CHAIR AND GOOD TO SEE JOHN AND THE ENTIRE TEAM, ALEXIS AND EVERYBODY, CELINA AND NATALIA. QUESTION, I GUESS THE CITY PILOTED THE CHILDCARE ENTREPRENEURIAL FUND LAST YEAR AND I BELIEVE THEY WERE SCHEDULED TO GRADUATE LAST WEEK. I'M ASSUMING THAT THAT HAPPENED. THE PILOT FUNDING IS A PARTNERSHIP BETWEEN THE MAYOR'S OFFICE OF WOMEN'S ADVANCEMENT OFFICE OF ECONOMIC DEVELOPMENT AND ECONOMIC MOBILITY LAB. CAN YOU GIVE US A SENSE AS TO WHAT THE INITIAL RESULTS ARE OF THAT PILOT? AND IS THE CITY GOING TO

CONTINUE THAT PILOT PROGRAM
AND/OR ARE THEY CONSIDERING
PROVIDING ADDITIONAL FINANCIAL
SUPPORT TO THOSE TYPES OF
BUSINESSES POST-COVID-19?

I KNOW THAT THE CHILDCARE WORLD
HAS BEEN DEVASTATED BECAUSE OF
COVID-19 AND SHUT DOWN
STATEWIDE.

SO IT'S CRITICALLY IMPORTANT
THAT WHEN IT'S SAFE TO DO SO, WE
GET THAT BACK UP AND RUNNING AND
I'M THINKING THAT THAT PILOT
PROGRAM, HOPEFULLY, IT WILL PAY
DIVIDENDS, BUT I WANT TO KNOW
WHETHER OR NOT WE'RE FOCUSED ON
DOING IT AGAIN.

THAT'S THE FIRST LINE OF
BUSINESS.

SECOND PIECE WAS JUST WANTED TO
GET A STATUS OF THE DISTRIBUTION
OF THE SMALL RELIEF FUNDS.

I WAS ON AND THEN MADAM CHAIR, I
GOT BUMPED OFF, WE'VE BEEN
HAVING SOME TECHNICAL
DIFFICULTIES TODAY.

HOW CAN WE GROW MAIN STREETS,
PARTICULARLY IN AREAS THAT DON'T
HAVE THEM?

AND ALSO HOW ARE WE THINKING
ABOUT MOVING OUR LICENSES AND
PERMITTING TO OPERATE REMOTELY?

I THINK WE NEED TO FIND WAYS TO
REMOVE BARRIERS TO FOLKS AND
ALSO GIVEN THE NEW NORMAL THAT
WE'RE GOING TO BE SEEING
OURSELVES IN MOVING FORWARD,
HAVING FOLKS DRIVE IN, FIND A
PARKING SPACE, COME UP TO
WHATEVER FLOOR TO GET A
PERMANENTLY IN HERE AND KIND OF
GOING BY THE WAY OF THE
DINOSAURS AND I THINK WE NEED TO
HAVE A STREAMLINED PROCESS WHERE
SOMEONE CAN APPLY AND HAVE THE
MATTER APPROVED AND E-MAILED OR
MAYBE PICKED UP AT A COPY CENTER
OR SOMEWHERE ELSE THAN HAVING
FOLKS HAVE TO COME ALL THE WAY
DOWN TO CITY HALL, TO 1010 MASS
AVENUE OR OVER TO THE BUILDING.
I WANT TO START THINKING ABOUT
WAYS THAT WE COULD START TO HAVE
SOME OF OUR PERMITTING OPERATE

REMOTELY.

SO THAT'S IT IN A NUTSHELL AND I WOULD ALSO SAY HOW CAN WE AS A CITY COUNCIL WORK TO HELP SUPPORT THE WORK THAT YOU GUYS ARE DOING?

YOU'RE DOING GREAT WORK AND AS WE MOVE FORWARD, YOU'RE GOING TO BE CHALLENGED EVERY SINGLE DAY TO DO MORE WITH LESS AND HOW WE CAN MAKE YOUR LIFE A LITTLE BIT EASIER, HOW WE CAN PARTNER WITH YOU.

CLEARLY, THAT'S WHERE MY HEAD'S AT RIGHT NOW SO THANK YOU FOR THE GREAT WORK THAT YOU'RE ALL DOING ON BEHALF OF OUR RESIDENTS AND OUR CITIZENS, PARTICULARLY ALL OF OUR SMALL BUSINESSES, NO MATTER WHO OWNS IT AND NO MATTER WHAT NEIGHBORHOOD THEY'RE IN. I'M A CITYWIDE COUNCILOR SO I'M FOCUSED ON AND CARE ABOUT ALL OF OUR BUSINQQj IN ALL OF OUR NEIGHBORHOODS AND I HOPE THAT YOU GUYS ARE, TOO.

>> COUNCILOR, THANK YOU VERY MUCH FOR THE QUESTION.

-- I'LL START WITH CHILDCARE AND I THINK NATALIA YOU HAVE MORE DETAIL THAN I DO, BUT LET ME JUST SAY THIS.

CHILDCARE AND TRANSPORTATION HAVE BECOME TWO OVERARCHING ISSUES WHEN WE THINK ABOUT OPENING OUR ECONOMY, RIGHT? AND SO YOU'RE ABSOLUTELY CORRECT WHEN WE THINK ABOUT THE PILOT PROGRAM, WHAT WE'VE LEARNED THERE.

IT IS SUPER IMPORTANT THAT WE CONTINUE TO ADDRESS THAT SECTOR OF OUR ECONOMY BECAUSE WITHOUT IT, WE'RE NOT OPENING AN ECONOMY.

SO NATALIA, CAN YOU TALK ABOUT THAT PILOT PROGRAM SPECIFICALLY? AND THEN IF YOU CAN GO THROUGH THE DISTRIBUTION OF FUNDS FOR THE COUNCILOR.

AND THEN I'LL TALK ABOUT LICENSING.

>> SURE, THANK YOU, CHIEF.
SO COUNCILOR FLAHERTY, JUST SO
YOU KNOW, THE CHILDCARE FUND
REALLY CAME OUT OF -- INITIATED,
AS YOU MENTIONED, FROM THE
WOMEN'S ADVANCEMENT TEAM IN
PARTNERSHIP WITH THE ECONOMIC
MOBILITY TEAM AND OUR TEAM.
SO WHAT OUR TEAM DID WAS HELP
PUT TOGETHER THE WORKSHOPS AND
THE TRAININGS AND THE T.A. THAT
WILL COME OUT OF THAT.
I BELIEVE THAT ITÑi WAS A REALLY
SUCCESSFUL PROGRAM AND WE'LL
CONTINUE TO EXPLORE
OPPORTUNITIES TO ENGAGE WITH THE
PILOT.
I DO WANT TO NOTE THAT -- I
DON'T HAVE THE NUMBERS IN FRONT
OF ME AND I APOLOGIZE FOR THAT
AND I WILL SEND THEM TO YOU.
BUT THERE WAS -- I THINK THE
NUMBER OF APPLICANTS WAS WAY
LARGER THAN THE COHORT TOTAL
AMOUNT, AND SO WE HAVE ACTUALLY
BEEN WORKING WITH ALL OF THE
FOLKS WHO APPLIED AND WERE
PLANNING BEFORE COVID TO DO
ANOTHER SERIES FOR FOLKS TO GET
THE TRAINING THAT WOULD COME
FROM THE PILOT WITHOUT THE
STIPEND, TO BE ABLE TO CONTINUE
TO DO THAT.
SO IT HAS BEEN A REALLY
SUCCESSFUL PROGRAM, A REALLY
GREAT INTERNAL PARTNERSHIP
BETWEEN THOSE THREE DEPARTMENTS.
AND WE WILL CONTINUE TO ADDRESS
THAT.
SPECIFICALLY BECAUSE NOT ONLY
THE CRUCIALNMOMENT IN TIME FOR
CHILDCARE PROVIDERS, THIS IS
ALSO AN OPPORTUNITY FOR US TO
ENGAGE WITH FOLKS WHO HAVE BEEN
TRADITIONALLY OFFLINE AND
GETTING REALLY CONNECTED TO KIND
OF -- HOW TO IMPROVEÑi THEIR
BUSINESSES.
VERY QUICKLY, AS ANçó UPDATE ON ANñi
FUND, AS OF LAST FRIDAY, WE HAVE
DISTRIBUTED 559 GRANTS, SO
THAT'S 559 BUSINESSES ACROSS THE
CITY AND NEARLY \$2 MILLION OF
THAT FUNDING, AND BEFORE I TURN

IT BACK OVER TO JOHN, JUST REALLY WANT TO ANSWER YOUR QUESTION ABOUT THE BOSTON MAIN STREETS.

SO WE ARE CURRENTLY REVIEWING PROPOSALS THAT WERE SUBMITTED TO AN RFP PROCESS THAT WE PUT OUT IN MARCH IN ORDER TO DO A REIMAGINING OF BOSTON MAIN STREETS AND WE WILL BE LOOKING AT BOTH, YOU KNOW, REALLY LOOKING AT HOW DO WE IMPROVE THE PROGRAM AND WHETHER OR NOT WE EXPAND THE PROGRAM, AS WELL. SO THAT IS SOMETHING THAT WE'RE IN THE PROCESS OF REVIEWING CURRENTLY.

>> THANK YOU, NATALIA, AND THEN COUNCILORS, I DO KNOW THAT TONYA FROM WOMEN'S ADVANCEMENT HAS THE DATA ON THE OUTCOMES SO WE'LL GET THAT TO YOU AS SOON AS WE CAN.

AND THEN IN TERMS OF LICENSING AND PERMITTING, THE CHAIR OF THE BOSTON LICENSING COMMITTEE, LICENSING BOARD, IN FACT, HAS ASSURED ME THAT WE HAVE EVERYTHING ONLINE NOW, THAT EVEN THE HEARINGS ARE GOING TO BE VIRTUAL.

THERE WAS A GROUP CITY DEPARTMENTS THAT HAS BEEN WORKING AND MEETING TO MAKE SURE THAT ALL OTHER CITY DEPARTMENTS ARE FOLLOWING SUIT.

SO WE REALLY APPRECIATE YOUR GUIDANCE AND YOUR PUSH ON THIS. I THINK IT'S ABSOLUTELY THE RIGHT THING TO DO AND WE'VE BEEN WORKING HARD AND I KNOW WE'VE HEARD YOU IN THE PAST WHEN YOU'VE ASKED THIS QUESTION AND WE'RE ON IT.

>> VERY GOOD THANK YOU, CHIEF. THANK YOU.

GREAT THANKS SO MUCH COUNCILOR FLAHERTY.

ALL RIGHT, NEXT UP IS COUNCILOR BREADON, AND THEN IT WILL BE COUNCILOR ARROYO AND THEN COUNCILOR ESSAIBI-GEORGE.

>> HAVING SOME TECHNICAL -- I'M STILL HAVING SOME TECHNICAL DIFFICULTIES.
AUDIO ONLY.
THANK YOU SO MUCH FOR YOUR PRESENTATION.
THIS IS SOME REALLY EXCITING WORK GOING ON IN YOUR DEPARTMENT AND IT'S VERY EXCITING TO ANTICIPATE WHAT'S COMING, BUT INCLUDING ALL THESE CHALLENGES. A FEW QUESTIONS MAIN STREETS I HAVE A LOT OF QUESTIONS AROUND MAIN STREETS AND JUST HOW WE TACKLE THE POST-COVID.
WE HAD A PROBLEM BEFORE POST-COVID IN BRIGHTON OF HAVING A LOT OF VACANT STOREFRONTS AND FINDING A WAY TO WORK WITH LANDLORDS THAT WOULD BE MORE SUPPORTIVE OF SMALL BUSINESSES, ESPECIALLY MINORITY OR IMMIGRANT-OWNED BUSINESSES IS A CHALLENGE THAT WE WOULD LIKE TO EXPLORE WITH YOU GOING FORWARD.
ALSO, I THINK COUNCILOR # AHERTY'S CONCERNED ABOUT DAYCARE PROVIDERS.
I FEEL THE SMALL FAMILY DAYCARE PROVIDERS ARE GOING TO BE A CRUCIAL PART OF OUR INFRASTRUCTURE GOING FORWARD ANDñr
WE'VE LOST SO MANY DAYCARE PROVIDERS IN THE LAST FEW YEARS INHAD THE CITY.
MANY OF THEM ARE GOING OUT OF BUSINESSES AND I THINK ANY WAY WE CAN FACILITATE THAT BUILDING OF THAT STRUCTURE AND PRODUCING MORE ENTREPRENEURS INTOñi THAT FIELD OF BUSINESS WOULD BE REALLY HELPFUL, ESPECIALLY MOSTLY WOMEN OWNED BUSINESSES, A LOT OF IMMIGRANTS USE THIS AS A WAY TO GET A FOOTHOLD IN OUR ECONOMY, SO I FEEL THAT IT'S WELL WORTH THE EFFORT TO TRY TO WORK OUT HOW WE CAN SUPPORT THOSE, FOLKS.
ALSO, WE'VE SEEN A LOT OF ATTRITION IN OUR MAIN STREETS -- ALLSTON MAIN STREET AREAS WITH GENTRIFICATION IN THE

NEIGHBORHOOD.

A LOT OF OUR FOLKS ARE LEAVING
BECAUSE OUR ARTIST COMMUNITY HAS
BEEN DECIMATED BECAUSE OF HIGH
PRESENT -- HIGH RENT.

I WOULD LIKE TO ESTABLISH AN
ARTS AND CULTURE DISTRICT IN THE
ALLSTON TO REFLECT ITS LONG
HISTORY AS A PLACE WITH MUSIC
AND AN ARTS CULTURE THAT HAS
BEEN DIMINISHED IN RECENT YEARS.
SO I WOULD LIKE TO KNOW WHAT
RESOURCES ARE AVAILABLE TO HELP
IN THAT EFFORT SO THAT WE CAN
RE-ESTABLISH IT AS AN ARTS
DISTRICT IN THE CITY.
AND THAT'S ALL FOR NOW.
THANK YOU.

>> NATALIA, IF YOU WANT TO
ADDRESS SOME OF THE ISSUES
AROUND THAT?

>> ABSOLUTELY.

SO THANK YOU FOR THOSE
QUESTIONS.

SO I THINK ONE OF THE THINGS
THAT WE WILL BE LOOKING AT IN
THE RFP -- SORRY IN THE PROCESS
OF REIMAGINING OUR MAIN STREETS
IS HOW WE CAN BETTER ENGAGE
LANDLORDS FOR VACANT
STOREFRONTS.

AS YOU KNOW, OVERALL, ACROSS THE
CITY, THE VACANCY RATES ARE
REALLY LOW, BUT WHEN WE LOOK AT
SPECIFIC NEIGHBORHOODS, THERE
ARE SPECIFIC NEIGHBORHOODS THAT
TEND TO BE HIGHER THAN THE CITY
AVERAGE, AND SO THAT'S A REALLY
BIG ISSUE.

I KNOW THAT WE HAVE SUPPORTED
PARTNERSHIP OPPORTUNITIES AROUND
TRANSFORMING SOME OF THOSE
VACANCIES INTO PUBLIC ART
OPPORTUNITIES, EVEN IF IT JUST
TEMPORARY.

SO WE'LL CONTINUE TO EXPLORE
THAT.

I WANT TO ECHO YOUR CONCERNS
ABOUT CHILDCARE PROVIDERS.
THIS HAS BEEN AN ISSUE OVER THE
LAST COUPLE OF YEARS AND WE WILL
CONTINUE TO ENGAGE WITH

CHILDCARE PROVIDERS.

AS I MENTIONED, DOING SPECIFIC WORKSHOPS AND TRAININGS FOR THEM.

BUT NOT JUST FOR HOW TO OPEN AND START THEIR BUSINESS, BUT REALLY HOW DO YOU DO SOME OF THE SIMPLE THINGS AS WE'VE MENTIONED BEFORE?

THERE'S A DIGITAL DIVIDE, AND SO A LOT OF THESE FOLKS DON'T YET COLLECT PAYMENTS ONLINE AND THEREFORE, THEY DON'T ALWAYS GET PAYMENTS ON TIME AND THEN, YOU KNOW -- IT'S A VICIOUS CYCLE SO WE'RE REALLY WORKING ON HOW TO GET THEM ON POS SYSTEMS AND PLATFORMS THAT WILL HELP THEM RUN MORE EFFICIENT BUSINESSES.

A LOT OF THEM ONE THEIR BUSINESSESÑi ON PERSONAL CREDIT DEBT, WHICH WE THINK IS OBVIOUSLY NOT THE BEST WAY TO RUN A BUSINESS AND WE WANT TO HELP THEM REALLY THINK ABOUT THOSE STRATEGIES.

SO THAT IS SOMETHING THAT WE'RE CURRENTLY LOOKING AT AND EXPLORING.

WE'LL CONTINUE TO PARTNER WITH WOMEN'S ADVANCEMENT AND ECONOMIC MOBILITY LAB.

AND I JUST WANT TO NOTE, I DON'T HAVE THE NUMBERS IN FRONT OF ME, BUT WE HAVE SEEN A LOT OF CHILDCARE PROVIDERS SUBMIT APPLICATIONS FOR THE SMALL BUSINESS RELIEF FUND AND I CAN GET THOUj NUMBERS OF HOW MANY OF THEM HAVE BEEN FUNDED SO FAR OUT OF THAT 559.

AND JUST SO FOLKS KNOW, CHECKS GO OUT EVERY FRIDAY, AND SO WE'LL CONTINUE TO UPDATE THOSE NUMBERS.

AND THEN FINALLY, THE ARTS COMMUNITY QUESTIONS.

WE KNOW ALLSTON HAS BEEN A DESIGNATION FOR ARTS AND I DO COMMEND THE MAIN STREETS PROGRAM IN ALLSTON FOR THE INCREDIBLE WORK THAT THEY'VEçóñr DONE TO HELP ELEVATE THOSE ARTISTS IN THE COMMUNITY.

AND WE WILL CONTINUE TO WORK --
WE'VE DONE A COUPLE OF ARTISTS
WORKSHOPS FOR OUR ECONOMIC
DEVELOPMENT CENTER.

WE'VE PARTNERED WITH THE ARTS
AND CULTURE TEAMS TO DO THAT,
BUT WE'VE ALSO JUST BEEN REALLY
FOCUSED ON MAKING SURE ARTISTS
HAVE THE TOOLS THAT THEY NEED IN
ORDER TO COMPETE IN THE ECONOMIC
MARKET, SO HOW DO THEY SEE
THEMSELVES AS BUSINESSES AND NOT
JUST, YOU KNOW, ARTISTS IN THE
SENSE OF PUBLIC CONSUMPTION, BUT
REALLY FOR THEIR OWN ECONOMIC
BENEFIT?

AND SO WE'VE BEEN WORKING WITH A
LOT OF ARTISTS IN THE AREA AND
WE'LL CONTINUE TO DO SO ACROSS
THE CITY TO ENSURE THAT WE ARE
SUPPORTING THEIR BUSINESSES AS
ARTISTS.

THANK YOU.

>> THANK YOU.

I THINK THAT'S ALL I HAVE FOR
NOW.

>> GREAT.

EXCELLENT.

THANK YOU SO MUCH COUNCILOR
BREADON.

NEXT UP IS COUNCILOR ARROYO,
THEN IT WILL BE COUNCILOR
ESSAIBI-GEORGE, AND THEN
COUNCILOR MEJIA.
COUNCILOR ARROYO.

>> I'M GOING TO ASK THESE
QUESTIONS IN A SEQUENCE, AND
THEN YOU CAN ANSWER THEM AS
THEY'RE ASKED AFTER.

SO I'M GOING TO TRY TO GET THESE
OUT.

SO I KNOW THAT THE OED LAUNCHED
THE STUDY TO REVIEW CITY
CONTRACTING AND IDENTIFY
CHALLENGES FOR MINORITY AND
WOMEN-OWNED BUSINESSES.

CAN WE GET A SYNOPSIS OF WHAT
THE RESULTS OF THAT STUDY WERE
AND HOW THE PRACTICES THAT THE
OED IS USING WERE INFORMED BY
THE RESULTS OF THAT STUDY?

THE NEXT QUESTION IS WHAT TRADES
HAVE CONSISTENTLY FALLEN BELOW
THE REQUIRED PERCENT OF HOURS
REQUIRED BY MINORITIES, WOMEN
AND BOSTON RESIDENTS?

AND WHAT IS OED DOING IN ORDER
TO ADDRESS THOSE COMPLIANCE
ISSUES?

THE SECOND -- THE THIRD RATHER
IS THE ECONOMIC DEVELOPMENT
PROGRAM OF OED FOCUSES ON
FOSTERING ECONOMIC DEVELOPMENT
IN ALL OF BOSTON'S
NEIGHBORHOODS, WHICH CONSIDERING
COVID, IS GOING TO BE INCREDIBLY
IMPORTANT THIS YEAR, IN THE
ONCOMING YEARS.

WHY IS THAT DECREASING IN THE
BUDGET BY 13% FROM FISCAL YEAR
20 TO 21?

WHY ARE PERSONNEL SERVICES
DECREASING BY 12%?

AND WHY ARE NON-PERSONNEL
SERVICES DECREASING BY 23%?

AND THEN I THINK THE LAST
QUESTION IS WHY IS THE SMALL AND
LOCAL BUSINESS PROGRAM BEING
DECREASED BY 31.9% IN FISCAL
YEAR 20 TO 21?

D

GIVE THE FLOOR UP TO YOU TO
ANSWER AND I'LL MUTE.

>> THANK YOU, COUNCILOR ARROYO
FOR THOSE QUESTIONS.

I'M GOING TO ASK SELINA IF YOU
COULD TALK ABOUT THE DISPARITY
STUDY AND WHERE THAT IS.

AND THEN TRADE, AND THEIR
ABILITY TO FOLLOW THOSE
REQUIREMENTS.

>> SO THE DISPARITY STUDY IS
ONGOING.

WE'RE STILL ON TRACK TO COMPLETE
IT BY THE END OF THIS STANDARD
YEAR.

RIGHT NOW, WE'RE DOING TELEPHONE
SURVEYS TO BUSINESSES TO GAUGE
AVAILABILITY.

SO WE'RE ALMOST -- WE SHOULD BE
DONE WITH DATA COMPLETION BY THE
END OF THIS SUMMER.

PART OF THE PROCESS WAS WE DID

HAVE COMMUNITY MEETINGS TO GET FEEDBACK ABOUT WHAT PEOPLE'S EXPERIENCE HAS BEEN TRYING TO CONTRACT WITH THE CITY AS PART OF THE INPUT TO THE STUDY.

AND FROM THAT, WE HAVE MADE -- WE HAVE DESIGNED SOME INTERVENTIONS, EVEN THOUGH THE DISPARITY STUDY ISN'T COMPLETE. SO ONE EXAMPLE IS THE NEW BIDS AND RFP PAGE WHERE EVERY OPPORTUNITY CAN BE FOUND ON ONE PAGE, AS WELL AS PROVIDING INFORMATION ABOUT WHO CONTRACTS ARE TWEETED, JUST IN ONE SIMPLE PLACE.

SO THAT WAS ONE THING THAT WE HEARD OVER AND OVER THAT PEOPLE HAVE A HARD TIME FINDING THE OPPORTUNITIES.

AND THEN FINDING OUT WHAT HAPPENED AFTER THEY BID AND WHO IT WENT TO, AND WE CONTINUE TO DESIGN PROGRAMS TO INCREASE ACCESS TO THE PROCESS BECAUSE THAT'S WHAT WE'VE HEARD THE MOST FEEDBACK ON IS THAT THE PROCESS CAN BE CONFUSING AND CUMBERSOME. WE'RE PROVIDING TECHNICAL ASSISTANCE TO GUIDE PEOPLE THROUGH THE PROCESS, BUT WORKING WITH DEPARTMENTS TO SEE IF IT CAN BE ANY MORE STREAMLINED OR LESS CUMBERSOME, IF THERE'S ANY AREAS THAT WE CAN MAKE EASIER TO NAVIGATE.

WE'RE WORKING ON THAT DAILY, EVEN AS THE STUDY IS IN PROGRESS.

TO YOUR QUESTION ABOUT BRJP AND THE TOP PARADES, THE LOWEST PERFORMING PAGE RELATES TO OUR BRJP GOALS.

THEY TEND TO BE THE -- WHAT ARE KNOWN AS THE MECHANICAL TRADES, AND SO, FOR EXAMPLE, AND WHAT I LOOKED AT WAS NOT JUST WHO HAS THE LOWEST PARTICIPATION NUMBERS BUT OF THE TRADES THAT HAVE A LOT OF WORK HOURS BECAUSE WE MIGHT HAVE SOME TRADES THAT MIGHT HAVE 400 WORK HOURS IN A WHOLE CALENDAR YEAR.

THAT'S NOT A SIGNIFICANT SAMPLE.

BUT SO WE HAVE DEVELOPMENT OPERATORS, GLAZERS, ELEVATOR MECHANICS, WHICH ARE MORE PROMINENT IN THE PÍ PROJECTS, THE LARGE MULTISTORY BUILDINGS.

PIPEFITTERS, AND THEN PLUMBERS IS SORT OF A MIXED STORY WHETHER WE LOOK AT PRIVATE OR PUBLIC PROJECTS.

THE NUMBERS TEND TO BE BETTER ON THE PUBLIC PROJECTS, BUT I THINK PLUMBERS ARE AN AREA WHERE THEY COULD DO BETTER.

IF WE HAVE STARTED LOOKING AT PIPELINE DEVELOPMENT PROGRAMS, SPECIFICALLY WORKING WITH THE UNIONS.

A LOT OF THE UNIONS HAVE MOVED TO BEING MORE REGIONAL, AND SO TRYING TO DEVELOP PIPELINE PROGRAMS THAT ARE REALLY BASED ON BOSTON RESIDENTS, PEOPLE OF COLOR AND WOMEN IN PARTICULAR. WE DO VERY -- THE TRADES DO VERY POORLY WITH WOMEN REALLY ACROSS THE BOARD, AND SO THOSE ARE CONVERSATIONS THAT ARE IN PROGRESS.

I DON'T HAVE A PROGRAM TO ANNOUNCE AT THIS POINT, BUT I KNOW THAT THEY ARE WORKING HARD TO DO INTAKE OUTSIDE OF REGULAR ENROLLMENT PERIODS AND OTHER SUCH INNOVATIONS SO THAT WHEN IT IS A RESIDENT, PERSON OF COLOR OR WOMAN WHO IS INTERESTED IN JOINING, THEY CAN FAST TRACK THEM.

THOSE ARE SOME CONVERSATIONS THAT WE'RE HAVING.

>> THANK YOU, CELINA.

AND COUNCILOR ARROYO, I JUST WANTED TO ALSO ADD ON TO THAT, THAT THE STUDY IS AS CELINA SAID ANNOUNCING RECOMMENDATIONS COMING OUT OF THAT STUDY AND THEN PROGRAMMING AFTER THAT. BUT EVEN BEFORE THAT, THE AGREEMENT, THE EXECUTIVE ORDER THAT THE MAYOR SIGNED, IN FACT, WAS PARTLY BECAUSE OF THE EFFORTS OF THE DISPARITY STUDY.

THE PHASE 1 STUDY AND THE
SUBSEQUENT CONVERSATION WITH THE
CONSULTANTS HELPED US TO
UNDERSTAND THERE WERE SOME
THINGS WE COULD DO AND REALLY
DRILL DOWN ON THE OPERATION, SO
WE CAN BE BETTER READY FOR THE
RECOMMENDATIONS COMING OUT OF
THIS STUDY, AND THEN ALSO TO BE
MORE AFFIRMATIVE IN OUR
ADVERTISING AND MARKETING.
ALSO, YOU HAD SOME BUDGET
QUESTIONS.

AND SO THE DECREASES THAT WE
HAVE OVERALL IN OUR BUDGET COME
FROM THREE DIFFERENT AREAS.
IT'S -- THEY COME FROM INTERNS,
SO THERE IS A BUDGET LINE ITEM
FOR INTERNS THAT YOU MIGHT BE
SEEING OUT OF THE PERSONNEL AND
THEN CATERING AND EVENTS.
AND THEN TRAVEL.

THOSE THREE AREAS.

SOMETIMES, BECAUSE WE HAVE --
YOU MIGHT SEE STAFF MOVEMENT
FROM ONE BUDGET ITEM TO THE
NEXT, AND SO IT WOULD DECREASE
PERSONNEL NUMBERS, BUT, IN FACT,
OVERALL, WE DID DECREASE NO
PERSONNEL.

WE ACTUALLY, IN FACT, ADDED
PERSONNEL, THANK YOU, COUNCILOR
BOK AND I AM STOPPING THE
ANSWER.

IS THAT FOR ME?

>> YEAH, IT'S ALL RIGHT YOU CAN
FINISH YOUR SENTENCE.
IT JUST LETS EVERYBODY KNOW
WE'RE DONE WITH THE TIME.

>> WE DIDN'T DECREASE ANY
PERSONNEL.
IT WAS JUST A SHIFT FROM
BUDGET -- FROM ORG TO ORG, BUT
WE DID DECREASE TRAVEL, CATERING
AND EVENTS.

>> THANK YOU, AND I HEARD THE
BUZZER SO I'LL JUST -- I MIGHT
SEND SOME OF THESE IN E-MAIL OR
FOLLOW-UP OFFLINE.

>> APPRECIATE IT, COUNCILOR.

THANKÑiÑi YOU.

GREAT, THANK YOU, COUNCILOR ARROYO AND WE'LL HAVE A SECOND ROUND.

NEXT UP IS COUNCILOR ESSAIBI-GEORGE, THEN IT WILL BE COUNCILOR MEJIA AND WE HAVE BEEN JOINED A WHILE BACK BY COUNCILOR FLYNN FROM DISTRICT 2 AND COUNCILOR EDWARDS FROM DISTRICT 1.

SO THEY'LL COME AFTERWARDS. COUNCILOR ESSAIBI-GEORGE.

>> THANK YOU, MADAM CHAIR AND THANK YOU FOR YOUR TEAM BEING WITH US THIS AFTERNOON.

AS A FORMER MAIN STREETS MANAGER, I'M REALLY EXCITED ABOUT THE CONFERENCE NEXT YEAR, I REMEMBER FONDLY, GOSH I CAN'T -- I DON'T WANT TO SAY HOW MANY YEARS AGO, IT WAS WHEN I WENT TO A MAIN STREET CONFERENCE, BUT EXCITED ABOUT THEM COMING NEXT YEAR AND THE POTENTIAL CHANGES, NOT SO MUCH CHANGES, BUT IMPROVEMENTS TO THE MAIN STREETS PROGRAM THAT ARE AHEAD.

I WILL SAY I CONTINUE TO WORRY ABOUT SOME OF OUR SMALL BUSINESS DISTRICTS THAT AREN'T MAIN STREETS DISTRICTS AND WOULD ENCOURAGE YOU AND YOUR TEAM, ALTHOUGH I DO KNOW YOU FOCUS AND SPEND SOME ENERGY IN THOSE DISTRICTS TO DOUBLE DOWN THOSE EFFORTS, ESPECIALLY DURING THIS TIME AND THE AFTERMATH OF THIS TIME.

AS A BUSINESS OWNER MYSELF, I AM -- I HOLD MY MEETINGS FROM MY BUSINESS BECAUSE WE ARE SHUT DOWN DURING THIS TIME, AND I DO -- I DO -- I'M VERY CONCERNED THAT WE'RE WAITING FOR THE GOVERNOR'S SUGGESTION AND PRESCRIPTION FOR WHEN THE CLOSURES OR WHEN WE START TO REOPEN DIFFERENT BUSINESS TYPES. I THINK WE SHOULD BE MUCH MORE PROACTIVE.

IN FACT, I'LL BE ONE OF THE LAST BUSINESSES TO OPEN, THE LATER

END OF THE PHASES, BUT THIS WEEKEND, MY STAFF THAT IS CURRENTLY NOT WORKING, WE'RE GOING TO HAVE A CONVERSATION ABOUT WHAT DIFFERENT OPPORTUNITIES FOR REOPENING COULD LOOK LIKE, BOTH TO KEEP STAFF SAFE, TO KEEP OUR CUSTOMERS SAFE, TO UNDERSTAND HOW OUR BUSINESS PRACTICE MAY CHANGE IN THE COMING MONTHS, AND I THINK IT'S REALLY IMPORTANT AND I CAN'T STRESS IT ENOUGH THAT THESE CONVERSATIONS START HAPPENING NOW IN OUR CITIES. I THINK BUSINESSES NEED TO BE -- NEED TO BE COLLABORATING WITH ONE ANOTHER TO THINK ABOUT DIFFERENT SCENARIOS AND HOW YOU KNOW, THIS CONTINGENCY PLAN OR THAT CONTINGENCY PLAN MAY PLAY OUT. WAITING FOR THE GOVERNOR I THINK IS TOO LATE AND DOES OUR BUSINESSES A DISSERVICE. I CAN'T STRESS THAT ENOUGH AND AS I'VE TALKED TO BUSINESSES OVER THE LAST TWO MONTHS OR SO IN PARTICULAR, THAT'S THEIR GREATEST CONCERN. AND MY NUMBER ONE RECOMMENDATION IS THAT SMALL BUSINESS OWNERS AND THEIR TEAMS START THINKING ABOUT WHAT REOPENING LOOKS LIKE FOR THEM, IF WE'RE NOT INVESTING AND PREPARING, THE TIME TO PREPARE FOR REOPENING, THE LIKELIHOOD OF REOPENING AT ALL BECOMES LESS AND REOPENING SUCCESSFULLY BECOMES MORE AND MORE DIFFICULT. SO THAT'S MORE OF A STATEMENT AND SOME ADVICE AND I'M TRYING TO BE AS SORT OF VERY CLEAR ABOUT HOW IMPORTANT I THINK THAT THAT -- THAT THAT IS. THE FORUMS THAT YOU HELD I THINK ARE REALLY HELPFUL TO HEAR FROM BUSINESSES, BUT IN MANY WAYS, THEY'RE ALMOST TOO SUCCESSFUL AND TOO LARGE TO HAVE THOSE IN-DEPTH CONVERSATIONS. WE HAVE ONE PLANNED I THINK FOR NEXT WEEK WITH A GROUP OF WOMEN

BUSINESS OWNERS THAT WE'VE DONE SOME WORK WITH AND NATALIA HAS BEEN A GREAT PARTNER IN THAT EFFORT TO TALK ABOUT IT AND AGAIN, MY GREATEST ADVICE IS TO START THINKING ABOUT WHAT REOPENING COULD LOOK LIKE, WHETHER IT'S MAY 18th, MAY 20 WHATEVER, JUNE, JULY, AUGUST, OR SEPTEMBER.

THOSE CONVERSATIONS NEED TO START HAPPENING AND WE SHOULD BE LOOKING TO INFORM THE GOVERNOR'S PLANS.

WE ARE THE CAPITAL CITY, WE ARE THE MAJOR ECONOMIC ENGINE. AND OUR SMALL BUSINESSES, WE KNOW ARE THE BACKBONE OF OUR COMMUNITY.

SO I'M GOING TO GET OFF MY SOAPBOX THERE.

I'VE SAID IT.

AROUND THE WOMEN-OWNED BUSINESSES AND AS A FEMALE BUSINESS OWNER IN BOSTON, I'M CURIOUS ABOUT HOW WE'VE CALCULATING THE NUMBER OF WOMEN-OWNED BUSINESSES.

DO WE SURVEYED, IN ADDITION TO THEM BEING IDENTIFIED?

I'M NOT CERTIFIED AND I'M NOT LOOKING TO DO BUSINESS WITH THE CITY.

I'M CURIOUS IF WE ARE TRACKING WOMEN-OWNED BUSINESSES AND HOW WE'RE DEVELOPING SORT OF -- BUILDING THAT PIPELINE FOR WOMEN BUSINESS OWNERS.

HOW MANY DO WE HAVE, WHAT'S THE WAITING LIST FOR THOSE THAT HAVE APPLIED?

AND WHAT ARE THE DIFFERENT BARRIERS THAT WE'RE SEEING CENTER WOMEN IN BUSINESS IN OUR CITY?

AND THERE'S MY QUESTION.

>> THANK YOU VERY MUCH FOR YOUR QUESTIONS AND EXPRESSING YOUR CONCERNS.

I'M GOING TO ASK NATALIA TO ADDRESS THE LAST TWO QUESTIONS THERE AND I'M GOING TO GRAB A COUPLE OF SLIDES AROUND THE

REOPENING QUESTION.

WE CANNOT WAIT.

SO NATALIA, IF YOU COULD DO THAT
AND GIVE ME A COUPLE OF MINUTES,
I'M GOING TO GRAB THOSE SLIDES.

>> ABSOLUTELY.

SO COUNCILOR, THANK YOU FOR YOUR
LEADERSHIP THERE.

I ACTUALLY SAW THAT YOU ARE
HOSTING THAT CONVERSATION, ABBEY
FROM MY TEAM WHOM YOU KNOW HAS
BEEN DOING A LOT OF WORK AROUND
WOMEN-OWNED BUSINESSES.

WAS LIKE HEY, FLAGGED IT FOR US
BECAUSE AS WE PLAN THESE
CONVERSATIONS, ONE OF THE
CONVERSATION GROUPS THAT WE WERE
THINKING ABOUT WAS WOMEN-OWNED
BUSINESSES AND I WOULD LOVE TO
PARTICIPATE OR HELP IN YOUR
CONVERSATION.

I THINK THAT WOULD BE A GREAT
MERGER.

WE DON'T NEED TO DUPLICATE
EFFORTS THERE.

BUT I THINK YOU'RE HITTING THE
NAIL ON THE HEAD.

I THINK A LOT OF BUSINESSES FEEL
LIKE THE ONLY WAY TO BE
RECOGNIZED AS WOMEN-OWNED
BUSINESSES IS TO CERTIFY AND
THAT'S NOT THE CASE.

AND SO THE WOMEN ENTREPRENEURS
OF BOSTON, SO WE HAVE A GROWING
LIST OF WOMEN-OWNED BUSINESSES
IN BOSTON.

WE DON'T DO DATA -- MY TEAM
DOESN'T DO DATA SPECIFICALLY
AROUND WOMEN-OWNED BUSINESSES,
ALTHOUGH WE COULD DO A ROUGH
LIKE TALLY AND GET YOU SOME
INFORMATION ABOUT WHAT THAT
NUMBER LOOKS LIKE.

BUT BASED ON THE WORK THAT WE
HAVE DONE IN THE PAST, WE DO
SPECIFIC WORKSHOPS FOR WOMEN IN
ORDER TO HELP THEM STRENGTHEN
THEIR BUSINESS SENSE.

WE PARTNER WITH WOMEN WHO ARE
T.A. PROVIDERS WHO CONTINUOUSLY
DO WORK FOR WOMEN-OWNED
BUSINESSES AND WILL CONTINUE TO
DO THAT.

I THINK WE HAVE BEEN WITH CELINA AND JOHN, WE'VE BEEN REALLY THINKING ABOUT WHAT IS THE WAY IN WHICH WE CAN COLLECT THE INFORMATION FOR WOMEN AND MINORITY-OWNED BUSINESSES AND VETERAN-OWNED BUSINESSES, ETC., IMMIGRANT-OWNED BUSINESSES, WITHOUT FOR OUR SAKE HAVING TO DO THE CERTIFICATION.

CERTIFICATION IS REALLY TIED TO CONTRACTING.

THAT IS A QUESTION WHICH I APPRECIATE YOU BRINGING UP. I'LL LET CELINA TALK ABOUT THE CERTIFICATION PROCESS.

>> YES, SO RIGHT NOW -- AND IN CASE -- I THINK YOU WERE ON EARLIER, BUT WE ARE CONTINUING TO RECEIVE APPLICATIONS.

WE DON'T HAVE A LOT OF BACK LOG BECAUSE WE'VE BEEN ABLE TO KEEP PROCESSING APPLICATIONS AS THEY COME.

THERE ARE -- SO JUST TO PUT IT IN CONTEXT, THE REASON WHY CERTIFICATION IS IMPORTANT FOR US IS THAT IF WE ARE TO STAND UP A PROGRAM WHERE WE ESTABLISH GOALS OR ANY KINDS OF POST-DISPARITY STUDY FRAMING, WE NEED TO FOLLOW A NATIONAL STANDARD OF A CERTIFICATION PROCESS, WHICH OUR PROCESS HAS BEEN REVIEWED AS PART OF THIS STUDY AND WE'RE SORT OF DOING THE LEAST WE CAN TO MAKE SURE WE'RE MEETING THE HIGHEST LEVEL OF STANDARDS, IF THAT MAKES SENSE.

SO WE'VE STREAMLINED IT AS MUCH AS WE CAN.

THAT IS WHY THE PROCESS EXISTS AND THAT IS RELEVANT TO CITY CONTRACTING.

IN TERMS OF -- SORRY, IN TERMS OF ADDITIONAL BARRIERS TO WOMEN-OWNED BUSINESSES, I FEEL LIKE YOU KNOW, WE ALL WEAR MANY HATS, ESPECIALLY LOWER-INCOME WOMEN, WOMEN OF COLOR, WOMEN THAT LIVE IN THE CITY OF BOSTON. WE WEAR A LOT OF HATS AND

ESPECIALLY RIGHT NOW, A LOT OF PEOPLE THAT ARE ABLE TO CONTINUE WORKING HAVE THE ADDED CHALLENGE OF HAVING TO PROVIDE FULL-TIME CHILDCARE.

WE HAVE SEEN SOME INTERESTING BEST PRACTICES, LIKE THE RECENT PROJECT LABOR AGREEMENTS THAT WERE SIGNED BY THE WINTHROP CENTER PROJECT, WHERE THEY'RE PROVIDING ON-SITE CHILDCARE FOR WOMEN CONSTRUCTION WORKERS, SO I THINK WE'RE CONTINUING TO LEARN FROM SOME OF THE BEST PRACTICES THAT THERE ARE BY INDUSTRY, SEEING HOW WE CAN BE INVOLVED IN REPLICATING SOME OF THOSE EXAMPLES.

>> GREAT THANK YOU FOR THAT CELINA AND I DON'T KNOW CHAIR BOK.

>> I THINK -- YES, WE'LL CONCLUDE YOUR TIME, BUT WE WILL ALLOW CHIEF BARROS TO SPLICE IN A FEW SLIDES. WE'LL COUNT IT AS AN ATTACHMENT TO THE ORIGINAL PRESENTATION.

>> THANK YOU, I APPRECIATE THAT. I APPRECIATE THAT AS WELL, COUNCILOR. I JUST WANTED TO SORT OF SHARE THEñr GOVERNOR, TO COUNCILOR ESSAIBI-GEORGE'S POINT, THE GOVERNOR DID SHARE SOME INFORMATION THAT GIVES US ENOUGH RUNWAY TO MAKE EDUCATED GUESSES ON WHAT'S GOING TO HAPPEN. THIS IS THE FOUR PHASES THAT PEOPLE ARE CONCENTRATING ON. I THINK THE ONE THAT'S MORE IMPORTANT ARE THESE MANDATORY SAFETY STANDARDS FOR WORKPLACES. AND THIS IS EXACTLY THE CONVERSATION WE'RE GOING TO START HAVING WITH OUR BUSINESSES. WE KNOW THAT THERE'S GOING TO BE SAFETY STANDARDS THAT ALL BUSINESSES HAVE TO ADHERE TO, AND SO RIGHT HERE, COUNCILOR, IS EXACTLY YOUR POINT.

WE NEED TO TAKE THESE AND EXPAND THEM OUT FOR EACH INDUSTRY. AND SO THAT'S WHY, IN FACT, I TALKED EARLIER IN THE PRESENTATION ABOUT THE INDUSTRY THAT WE'RE GOING TO BEGIN TO TALK TO ABOUT THESE STANDARDS, AND YOU'RE RIGHT. IF WE CAN START TALKING ABOUT WHAT WE WOULD RECOMMEND OF THESE STANDARDS, WE'RE DOING TWO THINGS. ONE IS, WE'RE GOING TO BE MORE READY. TWO IS WE WILL CONTINUE TO SEND THAT UP TO THE GOVERNOR BECAUSE AS YOU KNOW, THE CITY OF BOSTON HAS A SEAT ON THAT ADVISORY TASK FORCE. SO EVERY TIME WE'VE HEARD FROM BUSINESSES, WE'VE TALKED TO CATHERINE ABOUT WHAT WE'RE HEARING. EVERY TIME WE GET AN OPENING PLAN FROM AN INDUSTRY, WE SHARE THAT WITH CATHERINE AND HAVE A CONVERSATION ABOUT WHAT WE SHOULD BE DOING THERE. REAL QUICK, WE CAN GO OVER IT IN MORE SPECIFICITY IF THE COUNCIL WANTS, BUT I WANTED TO SHARE THAT TO REINFORCE THE POINT THAT COUNCILOR ESSAIBI-GEORGE MADE THAT WE DO HAVE ENOUGH CONVERSATION TO BE ABLE TO DO SOME PLANNING, FOR SOME PRE-PLANNING BEFORE THE ANNOUNCEMENT.

>> THANK YOU, AGAIN, MADAM CHAIR.
IS.

>> THANK YOU SO MUCH, THANKS, COUNCILOR ESSUCCESS THANK YOU, CHIEF BARROS.
IT'S A QUESTION HIGH ON EVERYONE'S MIND.
NEXT UP IS COUNCILOR MEJIA, THEN COUNCILOR FLYNN, THEN COUNCILOR EDWARDS.
COUNCILOR MEJIA.

>> HI, YES.

THANK YOU, CHAIRMAN BOK AND
THANK YOU TO CHIEF BARROS AND
HIS TEAM FOR ALL OF YOUR AMAZING
WORK.

ESPECIALLY DURING THESE COVID-19
TIMES.

I'M SURE AS WE ALL HAVE
EXPERIENCED, WE'VE GOTTEN A RUN
FOR OUR MONEY HERE.

I HAVE SOME SPECIFIC QUESTIONS
FOR THIS ROUND.

COUNCILOR BOK, I'M GOING TO
ASSUME THERE WILL BE OTHER
ROUNDS SO THAT WE CAN KEEP THE
DIALOGUE GOING.

SO FIRST, I'M MOST CURIOUS
ABOUT, CAN YOU TELL ME A LITTLE
BIT ABOUT THE SUPPLIER DIVERSITY
ADVISORY COUNCIL?

HOW MANY MEMBERS ON THIS COUNCIL
ARE SMALL BUSINESS?

HOW MANY ARE MINORITY AND WOMEN
AND BUSINESS OWNERS?

JUST THE MAKEUP OF THIS COUNCIL.

I'M EXCITED TO HERE WITH THE NEW -- TO HEAR ABOUT THE NEW
CHANGES FOR BUSINESS OWNERS TO
SEE CURRENT BIDS FROM THE CITY,
BUT I WOULD LIKE TO HEAR MORE
ABOUT HOW BUSINESSES APPLY FOR
THESE BIDS.

I TRIED TO NAVIGATE THE PORTAL
MYSELF AS A VENDOR AND FOUND THE
PROCESS REALLY CONFUSING.

THERE ARE LIKE OVER 43 PAGES OF
INSTRUCTIONS ON THE HELP WITH
SUPPLIER PORTAL WEBSITE, ALL OF
WHICH ARE IN ENGLISH.

SO IT WOULD BE HELPFUL TO
EXPLAIN THIS TO USERS HOW TO
NAVIGATE THIS SYSTEM.

IT WAS HARD FOR ME TO, SO I'M
CURIOUS WHAT EFFORTS ARE BEING
MADE TO MAKE THIS EASIER FOR
OTHERS AND SO MY QUESTION IS
WHAT CAN THE OED DO TO MAKE THE
SUPPLIER PORTAL PROCESS EASIER
FOR VENDORS?

PARTICULARLY MINORITY BUSINESS
OWNERS AS WELL AS VENDORS WHO DO
NOT SPEAK ENGLISH.

I'M CURIOUS ABOUT ESPECIALLY
WITH THE RELIEF FUND, I KNOW
WE'RE NOT HERE TO AUDIT THAT ONE
TODAY, BUT I DID GET A LOT OF

CALLS FROM SMALLER BUSINESSES THROUGHOUT THE CITY WHO WERE UNABLE TO SUCCESSFULLY COMPLETE THE APPLICATION OR THE APPLICATION PROCESS WAS NOT ANNOUNCED AND SO THEY MISSED THE DEADLINE.

IT'S A LITTLE BIT -- WE WOULD LIKE SOME CLARITY IN TERMS OF WHAT YOU HAVE LEARNED SINCE ROUND ONE AND WHAT YOU PLAN TO DO IN MAKING SURE THAT PEOPLE HAVE ACCESS TO THE RELIEF FUND. AND THEN I'M HAPPY TO SEE THAT THERE ARE WAYS FOR SMALL BUSINESSES TO DO RESEARCH INTO WHAT SUCCESSFUL BIDS LOOK LIKE, BUT I WOULD LIKE TO KNOW MORE ABOUT HOW SMALL BUSINESSES WHO DON'T RECEIVE CONTRACTS GET FEEDBACK.

IS THERE ANY WAY THAT THAT CAN HAPPEN?

I'M JUST CURIOUS TO KNOW WHAT COMMUNICATION IS SHARED WITH FOLKS.

AND THEN THE LAST QUESTION IS I UNDERSTAND AND APPRECIATE THE NOTION AROUND CONTRACTS.

I KNOW FROM WHAT I UNDERSTAND THEY HAVE A HUGE BUDGET FOR FOOD.

THE VENDOR I BELIEVE IS OUT OF STATE, WONDERING WHAT OPPORTUNITIES EXIST TO DO MORE HYPERLOCAL CONTRACTING SO THAT WE CAN SUPPORT SMALL BUSINESSES HERE IN THE CITY OF BOSTON.

AND I'LL GIVE YOU ONE SPECIFIC EXAMPLE.

AND NATALIA SPOKE LIKE A MONTH OR EIGHT WEEKS AGO, I CAN'T REMEMBER AROUND HOW WE CAN SUPPORT BODEGAS AND CREATE AN OPPORTUNITY TO FEED FAMILIES DURING THIS AND, YOU KNOW, I LEARNED BECAUSE I'M LEARNING A LOT IN MY ROLE HERE THAT, YOU KNOW, SETTING SOMETHING UP LIKE THAT WOULDN'T SO EASY BECAUSE OF THE WAY THE CONTRACTS ARE, IT JUST SEEMED LIKE A LOT OF BUREAUCRACY AND SO WE WERE ABLE TO LAUNCH THAT

PROJECT WITH VERY LITTLE IN FACT, IN TERMS OF JUST -- IT WAS REALLY EASY FOR US TO DO SO. AND SO I'M JUST CURIOUS IF THE GOAL IS REALLY TO MAKE -- TO HELP BUSINESSES THRIVE, HOW CAN WE REMOVE SOME OF THE BUREAUCRACY AND SOME OF THE BARRIERS THAT EXIST SO THAT SMALL BUSINESSES CAN GET THE SUPPORT THAT THEY NEED AND I'LL GIVE YOU ONE MORE EXAMPLE, THREE OR FOUR WEEKS AGO I REACHED OUT TO JONATHAN GREELEY TO TALK ABOUT HOW WE CAN FEED ELDERS AND TAPPING INTO OUR SMALL RESTAURANTS TO BE ABLE TO DO THAT AND I WAS HAPPY TO SEE THAT COMMONWEALTH NONPROFIT IS DOING THAT SO I WAS ABLE TO SEE THAT WHEN WE HAVE THE POLITICAL WILL, WE CAN MAKE THINGS HAPPEN. SO I'M CURIOUS IN MY OWN LEARNING AND BECAUSE I HEAR FROM SO MANY PEOPLE ON THE STREETS, WHAT CAN WE DO TO MAKE THE PROCESS MORE EQUITABLE AND MORE ACCESSIBLE TO PEOPLE WHO WOULDN'T NORMALLY BE TAPPING INTO THE CITY RESOURCES? THANK YOU.

>> COUNCILOR, THANK YOU VERY MUCH FOR THAT QUESTIONS AND YOUR WORK IN THE FUND THAT YOU LAUNCHED, I THINK TO SAY OUR WORK HAS A LOT OF BUREAUCRACY IS ACCURATE AND, YOU KNOW, COMING FROM THE NONPROFIT SIDE, LIKE YOU, I SPENT A LOT OF TIME ASKING WHY WE CANNOT. WE HAVE A GROUP IN CITY GOVERNMENT OF SOME OF THE LAWS THAT INDICATE THINGS ARE DONE A CERTAIN WAY. THEY NEED TO QUICK CASH, IT DIDN'T HAVE TO BE BIG AMOUNTS. I KNOW THAT NATALIA WORKS VERY HARD WITH THE MAIN STREET FOUNDATION TO START A FUND. I WAS HOPING YOU COULD TALK ABOUT THAT FUND REAL QUICKLY, ANSWER THE QUESTIONS AROUND COMMUNICATION, WHAT WE DID FOR

COMMUNICATION AROUND THE SMALL BUSINESS FUND AND WE'LL THROW IT TO CELINA.

>> I HAVE REALLY ENJOYED BEING ON YOUR LEARNING PROCESS BECAUSE I LEARNED A LOT, TOO, IN OUR CONVERSATIONS AND SO I APPRECIATE YOUR QUESTIONS. SO JUST -- I WANT TO ADDRESS SMALL BUSINESS RELIEF FUND PROCESS AND OUR LEARNINGS. THE MAYOR ANNOUNCED THE FUND ON THURSDAY AND WE LAUNCHED IT ON MONDAY AND SO ON FRIDAY. JUST SO FOLKS UNDERSTAND OTHER CITIES AND FUNDS LIKE THIS, MOST OF THEM CLOSED WITHIN 48 HOURS. OURS WAS OPEN FOR OVER A WEEK. ALL THE MAIN STREET DIRECTORS AND COMMUNITY PARTNERS WERE HELPING TO PUT THAT INFORMATION OUT.

I DO HEAR THAT IF THERE WAS ANYONE THAT WE MISSED IN THAT PROCESS, IT WAS NOT FOR -- IT'S NOT INTENTIONAL.

WE REALLY WANTED TO MAKE IT VERY INCLUSIVE AND VERY THOUGHTFUL TO REALLY TARGET ALL OF OUR COMMUNITIES OUR HARDEST HIT COMMUNITIES.

WHILE THIS WAS KIND OF IN PROCESS, WE ALSO WORKED WITH THE MAIN STREET FOUNDATION ON ESTABLISHING A FUND WHERE THEY COULD GIVE OUT THOUSAND DOLLARS GRANTS IN ALL 20 OF THE MAIN STREET DISTRICTS.

AND SO THOSE -- THOSE GRANTS WERE GIVEN OUT AND THOSE WERE, YOU KNOW -- NO STRINGS ATTACHED, AND OBVIOUSLY, THOSE -- BECAUSE THEY'RE PRIVATE DOLLARS, IT'S A LOT EASIER IS TO GET THEM OUT AND DID YOU HAVE SOMETHING?

>> I JUST WANT -- BECAUSE I SEE THE GAVEL AND THAT HAS TRIGGERED SOME TRAUMA FOR ME THESE DAYS. I WANT TO MAKE SURE WE GET THROUGH -- I DID HAVE OTHER QUESTIONS. SO YOU CAN FOLLOW UP IN TERMS OF

THE PROCESS, BUT I WOULD LIKE TO GET SOME ANSWERS TO SOME OF THE OTHER QUESTIONS.
THANK YOU.

>> ABSOLUTELY.
SO CELINA, IF YOU COULD TALK ABOUT THE DIVERSITY NETWORK?

>> I'LL MAKE IT BRIEF.
THE COUNCIL IS MADE UP OF ABOUT A QUARTER MINORITY OWNED BUSINESSES, A QUARTER WOMEN-OWNED, A QUARTER ANCHOR INSTITUTIONS, AND THE LAST QUARTER ARE NONPROFIT ADVOCACY ORGANIZATIONS THAT WORK IN THE STATE.

AND EVERYONE IN THE COUNCIL IS EITHER A WOMAN OR A PERSON OF COLOR.

AND A LOT OF THEM HAVE HAD EXPERIENCE CONTRACTING WITH THE CITY.

AND SUCCEEDING LIKE JANEY CONSTRUCTION, FOR EXAMPLE, THEY'RE THERE IN THE FIRST-HAND EXPERIENCE ROLE.

WE DO THINK THE PROCESS IS VERY INACCESSIBLE AT THIS TIME, SO WE ARE LOOKING AT BESIDES PUTTING OUT THE INFORMATION WE HAVE ALREADY, HOW WE CAN MAKE IT EASIER TO NAVIGATE.

WE WOULD LOVE TO PARTNER WITH YOU ON THAT AND CONTINUING TO MAKE OUR PROCESS LINGUISTICALLY ACCESSIBLE, AS WELL.

I KNOW THAT IS A GAP WE CURRENTLY HAVE.

>> THANK YOU.
S SO MUCH, THANKS
CELINA.

IT'S JUST -- SO YEAH, I DO NEED FOLKS NOT -- IF YOU USE THE FULL FIVE MINUTES TO ASK QUESTIONS, THERE'S NOT ENOUGH TIME FOR FOLKS TO ANSWER.

SO I'LL JUST ASK YOU ALL TO HOLD ANSWERS TO FURTHER QUESTIONS FROM COUNCILOR MEJIA TO THE SECOND ROUND.

COUNCILOR FLYNN, YOU HAVE THE

FLOOR, AND THEN IT WILL BE
COUNCILOR EDWARDS.

>> THANK YOU, COUNCILOR BOK.
THANK YOU, COUNCILOR BOK AND
THANK YOU, JOHN AND YOUR TEAM
AND ALEXIS FOR ALL YOUR WORK.
JOHN, ON THE RESILIENCY FUND,
--WHAT WAS THE AVERAGE GRANT YOU
GAVE OUT TO A RESTAURANT?

>> GREAT QUESTION, COUNCILOR.
SO TO BE CLEAR THE RESILIENCY
FUND, THERE'S TWO FUNDS, THERE'S
THE BOSTON RESILIENCE FUND,
WHICH IS THE ONE THAT THE MAYOR
RAISED FOR FEEDING PEOPLE FOR
MAKING SURE PEOPLE HAVE THE
BASIC NECESSITIES DURING THE
COVID PANDEMIC.
AND THEN THERE'S THE SMALL
BUSINESS RELIEF FUND.
SO FOR THE SMALL BUSINESS RELIEF
FUND.
WE HAD THREE GROUPINGS OF GRANT
SIZES, \$2,500 FOR BUSINESSES OF
0 TO 5 EMPLOYEES, 5,000 FOR
BUSINESSES OF FIVE EMPLOYEES TO
10, NO TO 15.

>> YEP.
AND THEN \$10,000 FOR
BUSINESSES OF 15 EMPLOYEES TO
THRIVE.

>> OKAY.
HOW -- I KNOW THERE'S
LANGUAGE CHALLENGES.
HOW IS THE OUTREACH WITH THE
ASIAN RESTAURANTS, CHINESE
SPEAKING OWNERS IN CHINATOWN
SPECIFICALLY?

>> GREAT QUESTION.
WHAT WE DID IS WE TRANSLATED ALL
OF THE MATERIAL HEADING OUT INTO
SEVEN LANGUAGES.
IS IT NINE OR SEVEN?
NINE, SORRY.
NINE LANGUAGES, AND THEN WE MADE
SURE THE MAIN STREET FOLKS GOT
THE WORD OUT, AND THEN WE
ACTUALLY, ALL OUR BUSINESS
MANAGEMENT TEAM, NATALIA'S TEAM

WENT OUT AND ACTUALLY HIT THOSE RESTAURANTS IN OUR NEIGHBORHOOD WITH FLIERS AND IT WAS AT THE TIME WHEN SOME PEOPLE WEREN'T THERE, SO SOME FLIERS WE LEFT, LIKE IN FRONT OF THE BUSINESS, OTHER FLIERS WE PUT IN, BUT THERE WERE SOME ONE-ON-ONE CONVERSATIONS, VERY EARLY ON AS WE TRIED TO HIT THE STREETS WITH THE INFORMATION AND WE KNOW CHINATOWN WAS ONE OF THE NEIGHBORHOODS WE DID, WE WERE ABLE TO BOTH FLIER AND TALK TO PEOPLE, AND WORK WITH CHINATOWN.

>> ARE WE GOING TO HAVE ANOTHER ROUND OF GRANTS?

>> COUNCILOR, GREAT QUESTION. IT'S A QUESTION WE GET ASKED ALL THE TIME. WE PURPOSEFULLY MESSAGE THAT WE PAUSE THE ACCEPTANCE OF APPLICATIONS HOPING WE HAVE ANOTHER ROUND, BUT I CAN'T ANSWER THAT IN THE AFFIRMATIVE. I THINK IT'S SOMETHING THAT WE CAN'T ANSWER RIGHT NOW, BUT WE'RE SERIOUSLY CONSIDERING.

>> AND JOHN, YOU AND YOUR TEAM, I THINK YOU DO A GOOD JOB OF OUTREACH TO WOMEN-OWNED, COMPANIES, WHICH I SUPPORT. MINORITY-OWNED COMPANIES WHICH I SUPPORT. HOW IS THE OUTREACH? HOW IS THE COMMUNICATION WITH VETERAN-OWGD COMPANIES?

>> THANK YOU, COUNCILOR. I'M GOING TO TOSS THAT OVER TO NATALIA WHO HAS SOME OF THE DATA BECAUSE WE DO HAVE VETERAN-OWNED COMPANIES THAT DID APPLY FOR THE RELIEF. NATALIA?

>> YEAH, AND COUNCILOR, IF YOU'RE LOOKING AT JUST WHO WERE VETERAN OWNED AND WHETHER OR NOT TSQV RECEIVED THOSE FUNDS, I WILL HAVE TO GO BACK AND CHECK,

BUT JUST SO YOU KNOW, WE'VE BEEN DOING CONTINUOUS OUTREACH WITH OUR PARTNERS AT THE CITY IN VETERAN AFFAIRS AS WELL AS THE STATE OFFICE OF VETERANS SERVICES IN ORDER TO ENGAGE VETERAN-OWNED BUSINESSES. WE'VE DONE A COUPLE OF WORKSHOPS THROUGH THE EDC AROUND VETERAN-OWNED BUSINESSES AND WHAT THESE FOLKS CAN -- HOW THEY CAN IMPROVE THEIR BUSINESS AND ACCESS TO RESOURCES AND WE'LL CONTINUE TO DO THAT OVER THE NEXT YEAR.

>> THANK YOU, NATALIA. AND I JUST WANT TO LET YOU KNOW I'M A DISABLED VETERAN, I'M PRETTY ACTIVE IN THAT COMMUNITY. AFTER THIS PANDEMIC IS OVER, IF WE COULD TALK FORMALLY AND I WOULD LIKE TO LEARN MORE ABOUT THAT.

>> ABSOLUTELY AND I WOULD LOVE TO PARTNER WITH YOU ON EVEN COHOSTING ONE OF THESE WORKSHOPS IN THE FUTURE.

>> EXCELLENT. THANK YOU, JOHN AND ALEXIS AND NATALIA AND THE ENTIRE TEAM. THANK YOU, COUNCILOR BOK.

>> COUNCILOR, I APPRECIATE IT AND I WOULD SAY EVEN BEFORE THE PANDEMIC IS OVER, I THINK WE WOULD BE REALLY INTERESTED IN HOSTING A CALL WITH THAT COMMUNITY WITH YOU SO THAT WE CAN GET INFORMATION IN HERE AND HEAR WHAT'S GOING ON.

>> THANK YOU, JOHN. GREAT, THANK YOU SO MUCH COUNCILOR FLYNN. AND CHIEF BARROS AND TEAM. ALL RIGHT, NEXT UP IS COUNCILOR EDWARDS. YOU HAVE THE FLOOR.

>> THANK YOU. JUST A QUICK QUESTION.

WHEN IS IT CANDIDATES BOARD MEETING AND WHEN WILL THEY START GIVINGÑi OUT -- I'M SORRY IF I MISSED THE ANSWER EARLY ON. THEN I WANTED TO DISCUSS THE ADDITIONAL CITY MONEY, \$10 MILLION.

I UNDERSTOOD THAT IT'S GOING TO RENT RELIEF AND TO SMALL BUSINESSES?

SO I'M CURIOUS HOW MUCH OF THAT \$10 MILLION IS GOING TO SMALL BUSINESSES.

AND THEN RECENTLY PROPOSED AND DISCUSSED A LIQUOR LICENSE BUYBACK PROGRAM TO HELP IMBUE SOME OF OUR LOCAL BUSINESSES WITH MUCH-NEEDED CASH TO HELPS TO REFORM THE SYSTEM SO THAT THE CITY WOULD THEN OWN THE LICENSES AND IF THE BUSINESS DIDN'T COME BACK, COULD USE THAT OR GIVE BACK PERMISSION TO SOMEBODY ELSE.

SO I WANTED TO MAKE SURE THAT WE WERE DISCUSSING THOSE THREE THINGS.

LIQUOR, CANNABIS, AND -- AND THEN ALSO, JUST THE \$10 MILLION. OF THE THREE, I WANT CANNABIS TO BE DISCUSSED THE MOST BECAUSE I FIND IT REALLY VITAL TO OUR RECOVERY AND THERE'S NO EQUITABLE RECOVERY WITHOUT CANNABIS BEING FOREFRONT SO WHEN IS THE BOARD MEETING? AND WHEN ARE THEY GIVING OUT HCAs?

>> THANK YOU.

GOOD QUESTION.

FIRST, QUICKLY, I AM HOPEFUL THAT WITH THE GOVERNOR'S REENTRY PLAN, WE COULD GET SOME RECREATIONAL CANNABIS OPEN QUICKLY.

WE'VE BEEN HAVING A LOT OF DIALOGUE WITH THE EXECUTIVE BRANCH ON HOW TO GET THAT MOVING.

THEN WE HAVE TWO OTHER BUSINESSES THAT ARE VERY CLOSE IN THE PIPELINE.

WHEN I SAY VERY CLOSE, I MEAN

HAVE MADE IT THROUGH THE
CANNABIS CONTROL COMMISSION
PIPELINE.

ONE IN NORTH STATION, BARRING
CONSTRUCTION DELAYS.

I'M HOPEFUL THAT THEY COULD BE
OPEN AND GENERATING REVENUE BY
FALL.

HOPEFULLY, OCTOBER.

AND SO THAT IS JUST A QUICK
LAYOUT OF WHAT IS ALREADY IN THE
QUEUE.

I RECOGNIZE THAT YOUR QUESTION
IS MORE ABOUT HOW DO WE GET THE
QUEUE MOVING.

I AM HOPEFUL THAT THE CANNABIS
BOARD CAN MEET WITHIN THE COMING
WEEKS.

AS YOU KNOW, IT WAS APPOINTED
RIGHT BEFORE COVID STARTED,
WHICH HAS PREVENTED THEM MEETING
IN PERSON.

I UNDERSTAND THERE ARE SOME
OTHER MEETINGS THAT ARE BEING
CONDUCTED ELECTRONICALLY.

THIS BEING A BRAND-NEW BOARD
THAT WE PUSH OUT AS A
TRANSPARENT AND EQUITABLE
DISCUSSION OF LUCRATIVE LICENSES

-- WE DID NOT THINK THE VERY FIRST MEETING WOULD BE
APPROPRIATE TO HAPPEN
ELECTRONICALLY, WHETHER IT'S
PEOPLE'S ACCESS TO TECHNOLOGY,
THE DIGITAL DIVIDE, CONSTITUENTS
DOING THIS WHILE THEY'RE WORRIED
ABOUT OTHER THINGS.

WE WANTED THEN; THIS BOARD'S
TRANSPARENCY AND EQUITY TO
REALLY BE SHOWCASED AND WE FELT
THAT WOULD HAPPEN IN THIS
RESPECT IN PERSON.

OBVIOUSLY, IF THERE ARE
INSTANCES THAT SHOW THAT THE
BOARD CANNOT START MEETING IN
PERSON VERY SOON, WE WOULD HAVE
TO DISCUSS OTHER OPTIONS.

>> I'M SORRY, I'M SO SORRY
BECAUSE I DON'T WANT TO GET
GAVELED OUT AND THIS IS -- YOU
DON'T KNOW AND YOU DON'T HAVE A
DATE FOR WHEN THE BOARD IS GOING
TO MEET?
IS THAT TRUE?

>> NOT RIGHT NOW BECAUSE I THINK
WE'LL --

>> OKAY.
OKAY.

>> THEY MEET IN PERSON.
OKAY.
ALL RIGHT.
SO I WANTED TO MAKE SURE.

>> AND THEN NO DATE.
I DIDN'T WANT TO KNOW ABOUT
ANYTHING ELSE.
I JUST WANTED TO KNOW THE DATE
OF THE BOARD MEETING AND WHEN
THEY WERE COMING OUT.

>> THAT WAS THE SECOND PART,
YEP.

>> I GUESS ONCE THEY START
MEETING AND THEY START APPROVING
THE HCAs, THEY'LL START COMING
OUT?
IT'S HARDLY EQUITABLE ABOUT WHAT
IS COMING OUT, SO I GUESS I JUST
WANT TO BRING IT BACK TO THE
PRIORITIZATION FOR ME IS THAT
THERE IS -- THAT THIS CITY OF
BOSTON, YOUR OFFICE
SPECIFICALLY, THE OFFICE OF
ECONOMIC DEVELOPMENT, PICK A
DATE AND THAT BE THE DROP DATE
FOR WHEN THEY'RE GOING TO MEET
ELECTRONICALLY OR PHYSICALLY.
THAT TO ME DEMONSTRATES ACTUAL
PRIORITIZATION FOR THE BOARD TO
MEET.
THAT AND ONLY THAT DEMONSTRATES
THAT.
AND I AM DISAPPOINTED THAT THERE
ISN'T A DATE THIS FAR.
WE MANAGED TO MEET WITH THE
BPDA, DB AB, ALL OF THESE
DIFFERENT ORGANIZATIONS ARE
MEETING BECAUSE PRIORITIZATIONS
OF THE CITY ARE FOR THOSE THINGS
AND ALREADY WE'VE BEEN
CRITICIZED AND CRITICAL OF THIS
OFFICE AND THE OFFICE OF
ECONOMIC DEVELOPMENT'S HANDLING
OF THE ROLL-OUT FOR CANNABIS,

FEELING THAT IT WASN'T A
PRINIFITIZATION, FEELING THAT IT
HASN'T BEEN REALLY A TRUE
PARTNER IN PUSHING FORWARD SO
I'M HOPING TO DEMONSTRATE
PARTNERSHIP IN WANTING THIS TO
HAPPEN, BUT THE BEST THING THIS
OFFICE CAN DO IS TO GET A DATE.
NOTHING ELSE.

I APPRECIATE ALL THE OTHER
STUFF, BUT A DATE OF WHEN
THEY'RE GOING TO MEET.

I THINK IT'S VERY IMPORTANTLY.
AS FOR THE LIQUOR BUYBACK, A
DATE IS THE MINIMUM THIS OFFICE
SHOULD BE DOING.

AS FOR THE LIQUOR BUY BACK
PROGRAM, I GUESS I'LL WAIT FOR
THAT AND AGAIN, I'M WONDERING
HOW WE'RE GOING TO DEAL WITH THE
AMOUNT OF LIQUOR LICENSES THAT
ARE GOING TO BE AVAILABLE WHEN A
LOT OF RESTAURANTS CAN'T COME
BACK.

I DO NOT WANT THE CHEESECAKE
FACTORY, I DO NOT WANT
CORPORATIONS BEING ABLE TO BUY
UP THOSE THINGS WHEN THE CITY OF
BOSTON COULD ACTUALLY TAKE THIS
OPPORTUNITY TO BUY THEM.

AND THEN LEASE THEM BACK, INFUSE
SOME OF THESE BUSINESSES WITH
CASH AND IF THEY DON'T COME
BACK, HAVE THEM FOR THE FIRST
TIME CONTROL OVER A LOT OF
LIQUOR LICENSES THAT THEN WE
COULD DISTRIBUTE EQUITABLY IN
OTHER NEIGHBORHOODS IF NEED BE.

I THINK IT'S WORTH THE
EXPIRATION.

WE'RE GOING TO HAVE A HEARING
ABOUT IT, BUT I JUST WANTED TO
HEAR YOUR INITIAL THOUGHTS.
BUT IT LOOKS LIKE MY GAVEL IS UP
UP.

>> 30 SECONDS, IF THE CHIEF HAS
ANY COMMENTS ON THAT.

>> YEAH, I DO WANT TO SAY I
THINK IT'S AN INTERESTING IDEA.
I LOOK FORWARD TO HEARING.
I ALSO WANT TO SAY THE \$10
MILLION MONEY THAT WAS VOTED ON

BY THE COUNCIL, \$5 MILLION WENT TO THE SMALL BUSINESS FUND WHEN IS WHY THE MAYOR WAS ABLE TO ANNOUNCE THE \$5 MILLION HE WAS ABLE TO INJECT BUS THE \$5,000 FROM PRIVATE SOURCES.é&

>> GREAT.

THANK YOU SO MUCH.

THANKS, CHIEF BARROS, THANKS, COUNCILOR EDWARDS.

ALL RIGHT.

I WILL JUMP IN WITH SOME QUESTIONS NOW FOR ME AND THEN WE WILL GO TO A SECOND ROUND.

I WOULD JUST ECHO COUNCILOR EDWARDS.

I THINK THAT IT'S VERY HARD TO HAVE THESE BUSINESSES THAT AREN'T EVEN A GOING CONCERN YET. THEY'RE CARRYING LEASES IN SO MANY CASES AND I THINK

CERTAINLY, I FEEL -- I FEEL A BURDEN AS SOMEBODY JUST WHO HAS A PART IN THAT PROCESS OF tHY

FACT THAT LIKE THEY'RE DEALING WITH SO MUCH ECONOMIC UNCERTAINTY, AND I THINK,

ESPECIALLY IN A SITUATION WHERE NOT ALL OF THOSE BUSINESSES WE KNOW WILL SUCCEED, EVEN IN OUR REGULATORY PROCESS, SEPARATE

FROM THE UNCERTAINTY OF THE ECONOMIC SITUAT)

THAT REGULATORY PROCESS PIECE MOVE AS QUICKLY AS POSSIBLE SO THEY CAN KNOW WHETHER THEY SHOULD BE CARRYING THESE LEASES.

AND I AM ALSO AWARE AND IT WAS GOING TO BE ONE OF MY QUESTIONS FOR YOU, ALEXIS.

IT SOUNDS LIKE THE QUESTION OF US MOVING BACK TO COMMUNITY MEETINGS AND HOW WETHINK ABOUT

THAT PIECE BECAUSE I KNOW IN MY DISTRICT, THERE ARE A NUMBER THAT ARE ALL WITHIN A HALF-MILE

OF EACH OTHER, SOME OF WHICH HAVE HAD THEIR COMMUNITY MEETINGS, SOME HAVEN'T AND THAT

ALSO CREATES A KIND OF PIPELINE PROBLEM.

SO I DON'T KNOW IF YOU HAVE ANY COMMENTS ON THAT.

>> NO, THAT'S DEFINITELY SOMETHING WE CAN CONTINUE TO DISCUSS.

THE LACK OF SCHEDULING ISN'T BECAUSE THERE'S A LACK OF CONCERN ABOUT THE PROCESS IN THESE BUSINESSES. IT IS MORE WEIGHING THE VARIOUS FACTORS OF WHAT IS GOING ON IN PEOPLE'S HOMES, THEIR ACCESS TO TECHNOLOGY, AND WHETHER WE FEEL THAT PEOPLE WOULD THINK THAT MEETINGS LIKE THIS BEING HELD ONLINE PRESENT FULL PARTICIPATION.

>> GREAT, THANKS.

AND I WILL SAY, I THINK THE FLIPSIDE IS THAT A LOT OF OUR BOARD AND COMMISSION HEARINGS HAVE, YOU KNOW, SOMETIMES, NOT BEEN ACCESSIBLE ONLINE OR NOT BEEN EASILY ACCESSED ONLINE, AND I THINK WE'VE CERTAINLY FOUND IS HE COUNCIL A MIXED BAG OF YOU DEFINITELY HAVE TO WORRY ABOUT PEOPLE NOT HAVING ACCESS, BUT THEN YOU'VE ALSO GOT PEOPLE WATCHING OUR HEARINGS ON ZOOM THAT I THINK RARELY EVER MADE IT IN TO THE CITY HALL BEFORE SO I THINK -- WE'RE LEARNING A LOT ALONG THE WAY ABOUT THE PROCESS, BUT I DO JUST WORRY ABOUT PEOPLE CARRYING RENT, WAITING ON OUR PROCESS TO START UP AGAIN. I WANTED TO ASK JOHN, THIS IS A QUESTION ABOUT -- IT'S ABOUT YOUTH JOBS. I ALREADY TALKED TO RASHAD ABOUT IT, BUT IT TARGETING EVEN MORE JOBS THAN WE HAD TRADITIONALLY ON THE EAST SIDE BECAUSE I EXPECT THE PRIVATE SECTOR JOB TO REALLY DISAPPEAR, AND SO I WONDER, IT SEEMS TO ME I THINK IF WE DID THAT IF WE WERE GOING OUT FROM 3300 TO 5,000 I THINK THAT WOULD INVOLVE MORE FINANCIAL RESOURCES BUT IT SEEMS TO ME THE WILLING FACTOR IS [INDISCERNIBLE]. I JUST WANT TO ECHO COUNCILOR CAMPBELL'S QUESTION ABOUT KIND

OF HOW THE COUNCIL CAN HELP.
IT SEEMS TO ME WE SHOULD ALL BE
LOOKING HIGH AND LOW AND THINK
ABOUT WAYS, I KNOW DEPARTMENTS
ARE THINKING ABOUT WAYS TO START
EMPLOYING PEOPLE BUT WE NEED
WAYS TO EMPLOY A HUNDRED
[INDISCERNIBLE] NOT 10 HERE OR
10 THERE.

I WANT TO HEAR YOU TALK ABOUT
NOT ONLY JUST THE ECONOMIC SIDE
TO THAT.

IT SEEMS LIKE IT'S RUNNING
TOWARD THAT DEADLINE.

>> RIGHT, COUNCILOR YES.

LET ME JUST SHARE SOME FRAMING
OF THE NUMBERS.

RIGHT NOW, LAST SUMMER WE
ACCOUNT FOR 8300 JOBS LET ME GET
MY NUMBERS RIGHT.

ABOUT 5,000 OF THOSE JOBS ARE
COMING FROM PRIVATE SECTOR
SOURCES.

AS YOU KNOW ANOTHER 300 ARE
[INDISCERNIBLE] THE COMMITMENT
FOR THE 3300 IS THERE BUT THE
PLAYER COMMITTED TO ESSENTIALLY
WHAT THE PRIVATE SECTOR DOESN'T
PICK UP.

WE WILL BE DOING MORE FOR YOUTH
JOBS THAN THE TRADITIONAL 3300.
NOW THE REAL CHALLENGE IS NOT
FUNDING THOSE JOBS IT'S
IDENTIFYING THE YOUNG PEOPLE.

WE'RE WORKING VERY CLOSELY WITH
BPS, WE'RE WORKING VERY CLOSELY
WITH TRADITIONAL NON-PROFITS.

IN FACT, WE HAVE TWO ZOOM CALLS
COMING UP WITH CDO'S IN THE
COMMUNITY TO HELP SPARK THE
QUESTION WHAT MORE CAN YOUNG
PEOPLE BE DOING IN OUR
COMMUNITIES AND SO WE'VE ALREADY
ENGAGED [INDISCERNIBLE] HAS
ALREADY ENGAGED THE YOUTH
COUNCIL.

WE'VE ENGAGED THE YOUNG PEOPLE
AND THEY'VE GIVEN US SOME IDEAS.

WE'RE GOING TO CONTINUE TO
ENGAGE THEM.

WE'RE GOING TO DO TWO BIG ZOOM
CALLS TO CONTINUE HAVE
CONVERSATIONS.

AND YOUR LAST QUESTION
ABSOLUTELY WANT TO WORK WITH THE
COUNCIL ON THIS.
I'M HOPING EVERY COUNCILOR, IN
FACT [INDISCERNIBLE] REPORTED TO
US YOU GUYS WANT TO HAVE YOUTHS
IN JOBS.
SO WE'RE COUNTING YOU IN.
I'M HOPING EVERY COUNCILOR CAN HAVE
YOUTHS WORKING WITH THEM THIS
SUMMER.
PLEASE LET US KNOW.
WE'RE DEFINITELY LOOKING FORWARD
TO WORKING WITH THE COUNCIL WITH
THIS.

>> WE WOULD LOVE TO HOST THE
BUNCH OF YOU.
WE'VE BEEN BRAINSTORMING WAYS TO
RUN SOME COURSE.
I DO WONDER ON THE ECONOMIC
DEVELOPMENT SIDE WHETHER THERE'S
AN OPPORTUNITY TO THINK ABOUT
LIKE WHETHER WE COULD HAVE JUST
IN TERMS WE COULD HAVE YOUNG
PEOPLE FOR THE SUMMER LIKE
WHETHER WE COULD HAVE YOUTHS
DOING A SORT OF CENSUS LIKE I
CAN IMAGINE HAVING A YOUTH, OKAY
YOU GOT THIS MAIN STREET GO TO
EVERY DOOR FIGURE OUT WHO IS
OPEN OR SHUT, SEARCH WHO OWNS
THE THINGS THAT ARE SHUTTER,
WHAT ARE THE HOURS.
IT COULD BE AN INTERESTING KIND
OF MIX IN PERSON AND ON-LINE
ACTIVITY.
I WONDER IF YOU GUYS ARE
THINKING ABOUT THAT ON YOUR END.

>> WE ARE.
WE NEED TO CREATE A DASHBOARD ON
BEEN NEIGHBORHOOD BUSINESSES AND
WHAT'S HAPPENING.
WE THINK WE CAN COUNT PEOPLE
GOING IN AND OUT OF BUSINESSES
WITHOUT INTERACTING WITH
EVERYONE TO KEEP THEM SAFE TO
REALLY HELP COLLECT INFORMATION,
TAKE PICTURE WHAT'S GOING ON IN
THE STREETS, SUBMIT REPORTS
ON-LINE AND DO A LOT OF THAT
WORK.
WE ALSO, KNOW TALE YEAH PLEASE

THAT PART OF THIS COULD BE YOUNG PEOPLE IN THE STREETS, YOU JUST TALK ABOUT THAT WITH THE MAIN STREET DIRECTORS.

FIRST IS HAVING [INDISCERNIBLE] IN ALL BUSINESS DISTRICTS.

SECOND IS CONNECTING WITH MAIN STREET TO MAKE SURE THAT MAIN STREETS HAVE THE OPPORTUNITY TO WORK WITH YOUNG PEOPLE.

I DON'T KNOW IF YOU WANT TO SAY MORE.

>> I THINK YOU'RE EXACTLY RIGHT, COUNCILOR BOK.

I THINK FOR US IT'S REALLY IMPORTANT.

WE'VE DONE AN INVENTORY OF BUSINESSES BUT AS U IMAGINE WITH THE OPENING AND CLOSING OF BUSINESS REGULARLY, THAT LIST IS NEVER TRULY UP TO DATE AND SO WE HAVE BEEN EXPLORING

OPPORTUNITIES FOR US TO BRING YOUNG PEOPLE ON TO HELP US BOTH WITH THAT INVENTORY BUT I THINK ALSO DIGGING A LITTLE DEEPER AND SEEING HOW WE CAN GET MORE BUSINESSES ENGAGED WITH BOTH MAIN STREETS AND OTHER COMMERCIAL DISTRICTS.

SO YES, EXACTLY WHAT WE'RE THINKING.

>> GREAT, AWESOME.

MY OFFICE SO FAR WE COUNT THE WAYS WE CAN HOST 30 YOUNG PEOPLE WE'VE DECIDED.

WE'LL TALK OFF LINES BUT ANYWAY THAT'S DEFINITELY MY TIME.

I WANT TO GO BACK UP TO THE TOP AND I THINK THAT IS COUNCIL PRESIDENT JANEY.

AND I'LL JUST ASK FOCUSES, I'LL JUST PREFACE BEFORE WE DO THE SECOND ROUND TO BE FASTER THAN OUR FIRST ROUND SO I WOULD ASK PEOPLE NOT TO ASK A WHOLE FIVE MINUTES OF QUESTIONS.

I WOULD ASK YOU TO ASK THE QUESTION AND GIVE TIME WITH THE ANSWER SO WE CAN BE MORE EFFICIENT IN OUR TIME.

COUNCIL PRESIDENT JANEY, YOU

HAVE THE FLOOR.

>> THANK YOU SO MUCH.
SO I APPRECIATE THE TIME AND
I'LL BE QUICK.
I'VE GOT ALL MY OTHER QUESTIONS
OR AT LEAST I HOPED I DID.
I WANT TO FOCUS AS I SAID
EARLIER ON CANNABIS.
I WANT TO FOLLOW UP WITH THE
URGENCY AND FRUSTRATION THAT YOU
HEAR FROM COUNCILOR EDWARDS SO
YOU SHOULD KNOW.
I THINK YOU KNOW CHIEF BUT YOU
SHOULD ALSO KNOW DIRECTOR THAT I
FILED A HEARING ORDER ON TO SEE
WHERE WE ARE WITH THE ORDER.
THIS INDUSTRY IS CREDIT KILL TO
OUR RECOVERY.
I CANNOT SAY THAT ENOUGH.
WE ALREADY NOW IT WAS
[INDISCERNIBLE] TRYING TO
SUPPORT BLACK AND BROWN PEOPLE
WHO HAD BEEN DISPROPORTIONATELY
IMPACTED PRECOVID AND WE KNOW
POST COVID THIS IS WHAT WE NEED
TO DO AND SO THE URGENCY ON THE
BOARD WE ARE PLANNING FOR THIS
HEARING SO YOU GUYS HEAR HAD IT
HERE FIRST ASSUMING THIS WORKS.
I DON'T WANT TO STEAL THUNDER
FROM THE CHAIRWOMAN OF THAT
COMMITTEE BUT THAT IS COMING UP
IN A COUPLE WEEKS AND WE HOPE TO
HAVE A DATE BY THEN FOR THIS
BOARD TO MEET.
I HAVE SOME SPECIFIC QUESTIONS I
WOULD LIKE TO ASK SOME OF THE
DATA THAT YOU PRESENTED EARLIER
AND THEN ALSO ON TO FUND.
ON THENED, IT WOULD BE HELPFUL
TO UNDERSTAND WHAT WE'RE MISSING
OUT FROM THE LOST REVENUE.
IS IT TWO MILLION A DAY?
WHAT ARE WE TALKING ABOUT WHEN
WE KNOW I KNOW THERE WAS A
FIGURE THAT THE CANNABIS CONTROL
COMMISSION GAVE IN TERMS OF LOST
REVENUE SO I WOULD LIKE TO
UNDERSTAND FROM THAT THAT MARCH
THAT [INDISCERNIBLE] OPENED UP
MARCH 9.
THE REVENUE NOT JUST FOR THIS
PAST FISCAL YEAR WE'RE IN BUT

MOVING FORWARD.
WE'VE GOT TO LOOK THROUGH JULY 1
UNTIL THE END OF THE YEAR.
IF I HEARD YOU CORRECTLY WE'RE
HOPING TO REOPEN AGAIN IN THE
FALL.

>> NO, NO, NO, NO.
SORRY, I DIDN'T MEAN TO
INTERRUPT.

>>> I WOULD LIKE TO UNDERSTAND
WHERE WE ARE ON REVENUE COMING
IN THAT WAS A VERY SHORT WINDOW
FOR THE ONE JOB WE HAD OPEN BUT
ALL THE OTHER SHOPS SHOULD BE
FOODING INTO IT.
THE FUND WAS CREATED TO SUPPORT
EQUITY CANNABIS APPLICANTS
WHODISPROPORTION OTHERLY
IMPACTED IN THE [INDISCERNIBLE]
UNDERSTANDING WHAT THE THINKING
IS THERE.
IF I RUN OUT WE HAVE A COUPLE
MORE WEEKS IN THE HEARING WE
WILL BE HEARING SO THANK YOU SO
MUCH.

>>> I'LL START AND YOU JUMP IN.
MADAM PRESIDENT, I AM HOPING
[INDISCERNIBLE] COULD BE UP AND
RUNNING IN MAY, POTENTIALLY
JUNE.
HE IS READY TO GO THE MINUTE
THAT THE GOVERNOR EASES THE
RESTRICTIONS ON RECREATIONAL
MARIJUANA.
HE'S READY TO GO BOY APPOINTMENT
ONLY -- BY APPOINTMENT EARLY,
READY TO GO WITH PREORDER AND
SAFE REENTRY PLAN.
SO I'M HOPING THAT
[INDISCERNIBLE] IS UP AND
RUNNING BY THE END OF MAY.
THE FALL DATES WOULD POTENTIALLY
BE TEN TO THREE OTHER SHOPS THAT
HAVE MADE IT THROUGH THIS
[INDISCERNIBLE] PROCESS AND
WE'RE DOING CONSTRUCTION.
AND [INDISCERNIBLE] SHOPS
WAITING FOR BOARD APPROVAL AND
I'LL EXPLAIN THAT AFTER.
IT WOULD BE A MEDICAL CONVERSION
IN DOWNTOWN, THAT WOULD BE ABLE

TO OPEN AND COLLECT REVENUE IMMEDIATELY. THAT WOULD COUNT AS A NON-EQUITY LICENSE FOR A SAKE OF OUR ONE TO ONE BUT THEN THAT WOULD ALLOW FOR [INDISCERNIBLE] IF THE BOARD ALLOWS THIS MEDICAL PLACE TO GO RECREATION THAT WOULD ALLOW TWO IMMEDIATE REVENUE STREAMS AND THEN HOPEFULLY EAST BOSTON AND NORTH STATION WOULD BE OPEN IN EARLY FALL TO CONTINUE TO REVENUE STREAM.

>> WOULD IT BE HELPFUL BECAUSE I KNOW MY TIME IS RUNNING OUT TO HAVE ACTUAL DOLLAR FIGURES WHAT WE THINK THE ANTICIPATED ONCE FROM JULY 1FY21 TO DECEMBER 31ST WHAT WE THINK BASED ON OASIS AND ANY OTHERS THAT ARE OPENED UP, THAT WOULD BE HELPFUL TO UNDERSTAND THAT.

>> ABOUT THE EQUITY FUND IN CASE WE GET CUT OFF. THAT MILLION DOLLARS IS IN THE EQUITY FUND. SO EVEN IF NO SHOP OPENED UP WHICH I DON'T WANT TO HAPPEN. THAT MILLION DOLLARS IS THERE TO START SPENDING. SO I WANT TO MAKE THAT CLEAR IF WE GET CUT OFF --

>> [INDISCERNIBLE] WHEN WE ARE PASSED IT ON THE RECORD WITH THE COUNCIL AGAIN. THAT WAS IMPORTANT THAT WE SEED THAT, I APPRECIATE THAT. I THINK MORE CONVERSATIONS AROUND CRITERIA FOR THE FUND, HOW WE'RE GOING TO ADMINISTER THE FUND IS WHAT I'M LOOKING FOR IN TERMS OF CLARITY. I'VE BEEN GETTING A LOT FROM CONSTITUENTS WHO ARE CONCERNED ABOUT THE PROCESS WHICH AGAIN WE CAN TALK ABOUT MORE IN THE HEARINGS BUT THEY'RE BEING TOLD THEY NEED ALL THESE DIFFERENT TYPES OF LETTERS THAT ARE NOT BEING, THAT ARE NOT LISTED IN THE ORDINANCE, THEY ARE BEING

TOLD THEY NEED LETTERS FROM
OTHER COUNCILOR?
ADDITION TO THE DISTRICT
COUNCILORS.

SO AGAIN I WOULD REALLY LIKE
THIS HEARING TO FOCUS ON THE
MONEY SIDE OF IT, TO HAVE AN
OPPORTUNITY TO GET INTO SOME OF
THE OTHER ASPECTS SO ANTICIPATED
REVENUES [INDISCERNIBLE], WHEN
ARE WE GOING TO GET MOVING ON
THE BOARD, CRITERIA AROUND THE
FUND.

AND THEN ON THE ATA'S THAT ARE
IN MOVEMENT THAT ARE KIND OF NOT
THE ATA'S THAT HAVE BEEN AWE
ROOFED BUT THE ONES THAT ARE
ALMOST READY FOR THAT.

MY N IS AT LEAST A DOZEN THAT
ARE JUST READY LIKE AGAIN WITH
THE BOARD ABLE TO MEET BECAUSE
THIS IS THE TIME WHERE PEOPLE
COULD BE PREPARING AND GETTING
READY.

>> THEY ARE COUNCILOR AND WE'LL
DISCUSS IT MORE.

SO ONE THING I DO HAVE TO SAY IS
THAT IT IS READY TO GO BEFORE
THE BOARD IN TERMS OF OUR
DISCUSSION ABOUT THE EQUITY
CRITERIA THAT WE WORKED REALLY
HARD ON IN THE ORDINANCE, THERE
AREN'T TON OF SPECIFICALLY
LIQUIDATED ONES BUT WE CAN TALK
ABOUT THAT FURTHER ON THE BOARD.
I DO WANT TO CLARIFY EVEN THOUGH
THERE ARE POTENTIALLY A DOZEN
READY TO GO THERE WOULDN'T
POTENTIALLY BE A DOZEN ABLE TO
MOVE THAT QUICKLY.

BUT I CAN TALK TO YOU OFF LINE
MORE ABOUT THAT.

QUICKLY WITH THE NUMBERS
OBVIOUSLY WE DIDN'T EXPECT THIS
TO HAPPEN WITH OWE CASES SO I
WANT TO QUICKLY SAY THE MILLION
DOLLARS IS STILL THERE IN THE
LIMITED TIME THAT OWE CASES WAS
OPEN.

THE METRIC I WAS GIVEN THEY WERE
ALMOST DOING A THOUSAND
TRANSACTIONS A DAY.

SO I WANT TO [INDISCERNIBLE]

ABOUT 950 TRANSACTIONS A DAY.
IT WAS STARTING TO PICK UP WHEN
THE SHUT DOWN OCCURRED.
SO I DO BELIEVE THAT WE COULD
BASE SOME OF OUR DISCUSSIONS ON
THAT MODEL AND HOPEFULLY WE
WOULD HAVE MORE CRITERIA TO BASE
THE OTHERS ON.

>> THANK YOU.
THANK YOU SO MUCH.

>> GREAT.
THANK YOU COUNCILOR JANEY.
AND ALEXIS AS WELL.
NEXT UP WE'VE GOT, LET'S SEE I
THINK COUNCILOR CAMPBELL HAD TO
LEAVE US.
AND I THINK NEXT WE'VE GOT
COUNCILOR BREADON, DO YOU HAVE
ANY QUESTIONS?
COUNCILOR BREADON.

>> A LOT OF COVERAGE RECENTLY
ABOUT THE COMMISSION THAT'S
DELIVERY SERVICES ARE CHARGING
SMALL RESTAURANTS AND TFG A
PROBLEM BEFORE -- IT WAS A
PROBLEM BEFORE COVID BUT HAS
GOTTEN WORSE SINCE THERE'S NO
THEY'RE SERVICE.
IS THERE ANY PLAN ON THE CITY TO
PUT A CAP ON THEY'RE SERVICE
FEES FOR UBER, EATS AND DPRUBHUB
SERVICES -- GRUBHUB SERVICES?
THANK YOU.

>> COUNCILOR, THANK YOU FOR THAT
QUESTION.
THERE ARE TALKS, WE ANALYZING
THE SITUATION.
WE'RE ALSO DOING RESEARCH ON
WHAT OTHER CITIES HAVE DONE SO
WE ANTICIPATE TAKING A POSITION
ON THIS VERY [INDISCERNIBLE].

>> THAT'S ALL I HAVE FOR NOW
COUNCILOR BOK.

>> GREAT, THANK YOU SO MUCH
COUNCILOR BREADON.
COUNCILOR ARROYO AND THEN
COUNCILOR ESSAIBI-GEORGE.
COUNCILOR ARROYO.

>> THANK YOU.
SO ONE THING [INDISCERNIBLE] IS
IT POSSIBLE FOR ME TO GET A LIST
OF THE GRANTS THAT WERE GIVEN TO
SMALL BUSINESSES [INDISCERNIBLE]

>> YES, IT IS, COUNCILOR.
WE WILL ISSUE THE FIRST ROUND,
WE'LL GET YOU THAT LIST.

>> PERFECT, THANK YOU SO MUCH.
I APPRECIATE THAT.
AND THEN TO FOLLOW UP WITH ONE
OF THE QUESTIONS I HAD IN THE
FIRST ROUND.
THE PERFORMANCE INDICATORS TO
THE SMALL BUSINESS LOCATION
PROGRAMS SEEMS TO DECREASE
[INDISCERNIBLE] STAGNATED FROM
FISCAL YEAR 19 TO 20
[INDISCERNIBLE] HOW THAT EXISTS
[INDISCERNIBLE] ONE OF THE
PERFORMANCE INDICATORS WITH THE
SMALL BUSINESS PROGRAM IS THE
THOUSAND OF BOSTON MONEY SPENT
WITH MWB CONTRACT TOWARD THE
TARGET [INDISCERNIBLE] WHICH ME
AND MY STAFF ARE TRYING TO
FIGURE OUT WHAT THAT MEANT IF WE
JUST GET THAT.
ONE OF THE THINGS THAT YOU HAD
SAID THAT IS IMPORTANT TO ME IS
YOU TALKED ABOUT STREAMLINING
THROUGH THE [INDISCERNIBLE]
SYSTEM.
THAT'S PROBABLY [INDISCERNIBLE]
IF YOU CAN JUST DISCUSS WAYS IN
WHICH WE CAN INCREASE BECAUSE
INCREASING OUR MINORITY
CONTRACTS IS A BIG DEAL FOR A
NUMBER OF REASONS WHICH IS LESS
THAN 1%.
WHO NOW HOW LONG IT'S BEEN WITH
THAT, IT'S BEEN YEARS.
THE THING WE CAN DO WITH THIS
PARTICULAR BUDGET IS INCREASE
THE PERSONNEL ISSUE OR HANDS ON
DECK IF IT'S OUTREACH ISSUE
WHERE WE NEED MORE FOLKS RUNNING
THAT.
THAT'S SOMETHING FOR ME TO FIGHT
ON IN THIS BUDGET.
I'LL GO TO WAR ON THAT.

IF YOU HAVE THINGS TO SAY HEY
THIS IS HELPFUL IF WE COULD GET
MORE MONEY FOR THIS, YOU COULD
SEE SOME IMPROVEMENT ON THESE
CONTRACTS, THAT WOULD GO A LONG
WAY FOR ME.
THAT'SÑi MY FINAL ONE.

>> COURTROOM THANK YOU VERY MUCH
FOR -- COUNCILOR THANK YOU FOR
YOUR QUESTION AND YOUR
COMPASSION AROUND MINORITY
PARTICIPATION.

WE JOIN WITH YOU ON THAT.
I DID WANT TO IDENTIFY IN THIS
BUDGET WE ARE IN FACT BEGINNING
TO CREATE A SUPPLY DIVERSITY
TEAM.

WE HAVE BEEN LOW IN MINORITY
PARTICIPATION AND PARTICIPATION
FOR THE LAST COUPLE DECADES EVER
SINCE 2003 WHEN WE STRUCK DOWN
THE PROGRAM AS A CITY.

I'LL SAY WE VERY LIBERALLY RIGHT
BECAUSE NEITHER YOU NOR I WERE
HERE, THAT PARTS HAITIAN HAS
BEEN MINIMUM SINCE THEN --
PARTICIPATION HAS BEEN MINIMUM
SINCE THEN.

WE DIDN'T HAVE A TEAM BECAUSE WE
DIDN'T HAVE A PROGRAM.

IF YOU APPROVE THE BUDGET WE'LL
HAVE THE FIRST MINORITY SUPPLIER
DIVERSITY PERSONNEL ANTICIPATING
BEING ABLE TO SUPERVISE AND WALK
OUT OF THE MAYOR'S EXECUTIVE
ORDER AND ANTICIPATING THE
RECOMMENDATIONS COMING OUT OF
OUR DISPARITY STUDY SO WE
APPRECIATE YOU CONTINUING TO
FIGHT FOR THIS.

AND TBR IF I'M NOT MISTAKEN IS
TO BE RECORDED.

THE REASON WHY WE STRUCK THOSE
GOALS IS BECAUSE THE LEGAL TEAM
ON OUR DIS PARITY STUDY SAID
LOOK THE CITY SHOULD MAKE SURE
THAT THE GOALS ARE SET AFTER THE
DISPARITY STUDY AND THAT'S WHY
THEY'RE NOT REGARDED AND WE'RE
NOT PREJUDICING THE DISPARITY
STUDY AND WE'LL HAVE THE
DISPARITY STUDY AT THE END OF
THIS YEAR AND WE'LL SET THOSE

GOALS.

>> THE INFORMATION ON THE DATA
ON SMALL BUSINESS.

>> I'M SORRY, THE WHAT?
I DIDN'T CATCH THAT LAST ONE.

>> WITH US THE INDICATION ON THE
PERFORMANCE INDICATORS THEY
DECREASE FROM [INDISCERNIBLE] 19
TO 20 IS THERE AN EXPLANATION
FOR THAT.

>> SOMEONE ON THE CALL WHOSE GOT
THAT IN FRONT OF THEM HELP ME
WHAT THOSE INDICATORS ARE.

>> COULD WE GET BACK TO YOU
BECAUSE I DON'T HAVE THAT IN
FRONT OF ME, I'M SORRY.

>> YES, ABSOLUTELY.

>> THANK YOU.

>> THANK YOU SO MUCH.

>> THANK YOU SO MUCH COUNCILOR
ARROYO.
ALL RIGHT NEXT UP COUNCILOR
ESSAIBI-GEORGE AND THEN
COUNCILOR MEJIA.

>> THANK YOU, AGAIN.
I JUST WANT TO FOLLOW UP BRIEFLY
ON COURTROOM FLYNN'S QUESTION
AROUND SUPPORTING SOME OF OUR
ASIAN OWNED BUSINESSES.
ACROSS OUR DISTRICT WE'VE GOT A
DIVERSITY OF ASIAN-OWNED BOTH
ASIANED OWNED AND ASIAN-STYLE
CUISINE AND OTHER TYPES OF
RETAILERS.
AND I DO THINK IT'S IMPORTANT
ESPECIALLY IF IT COMES TO THE
OTHER SIDE OF THEM DEMOCRATIC
THAT THEY ARE VERY SPECIALIZED
GROUP OF BUSINESS OWNERS WHETHER
FOOD OR NOT FOOD THAT WE NEED TO
PAY PARTICULAR ATTENTION TO
AROUND MARKETING AND ADDITIONAL
SUPPORT BECAUSE I THINK AS A
COMMUNITY AGENCIES REALLY HIT

HARD BECAUSE OF IGNORANCE AND HATE THROUGH THE COURSE OF THIS PANDEMIC.

IN PARTICULAR WE COULD REALLY SPEND SOME ENERGY AND FOCUS ON SUPPORTING THEM ON THE OTHER SIDE OF THAT DOWN ON THAT OUTREACH.

ALSO YOU KNOW THAT OUR CITY'S BUDGET THROUGH OUR FOOD AND TOURISM INDUSTRY WE'VE TAKEN A LITTLE BIT OF A HIT AND I'M BEING [INDISCERNIBLE] WE'VE TAKEN A HUGE HIT AND I THINK OUR SUMMER WILL SEE THAT AS WELL. I'M JUST WONDERING HOW WE'RE PLANNING FOR THAT DECREASE IN TOURISM EVEN WHILE THE BUDGET FOR FY21 HAS SEEN A GENERAL INCREASE IN THE CATEGORIES LIKE TOURISM, FILM AND SPECIAL EVENTS.

THE MARKETPLACE HAS CERTAINLY CHANGED.

HOW ARE WE RESPONDING TO THAT, HOW ARE WE PREPARING FOR THAT SHIFT BOTH IN THE IMMEDIATE FUTURE FOR FY21 AND CERTAINLY THE IMPACT IN THE CURRENT FISCAL YEAR BUT THE LONGER TERM PLANNING.

WHAT'S OUR RESPONSE TO THAT, THANK YOU.

AND THAT WILL BE IT FOR ME TODAY, I THINK.

>> THANK YOU COUNCILOR FOR THOSE QUESTIONS, I APPRECIATE IT.

AND AS WE WILL SEE ON BOTH ACCOUNTS, THE ASIAN-RUN BUSINESSES SAW A DECREASE IN REVENUE, SHARP DECREASE IN REVENUE BEFORE THE ORDER HIT. AS YOU KNOW, PEOPLE STOPPED GOING, THERE WAS A LOT OF MISUNDERSTANDING AND BECAUSE OF THAT THEY FELT THE BRUNT ECONOMICALLY.

I KNOW THAT WE WERE OUT THERE, I KNOW YOU WERE OUT THERE IN THE COMMUNITY AND A LOT OF US WENT TO CHINATOWN TO LEND POLITICAL SUPPORT, VISIBILITY.

I KNOW OUR STAFF CONTINUE TOOK

TO EAT LUNCH THERE SO WE WOULD ROTATE TO GO EAT LUNCH THERE AND A LOT OF US DID THAT.

WE WILL CONTINUE TO MONITOR THE SITUATION.

WE'D LOVE TO HEAR IDEAS FROM YOU ABOUT WHAT MORE WE CAN DO IN TERMS OF CAMPAIGNS FOR MAKING SURE THAT PEOPLE ARE AWARE AND THAT WE DON'T HAVE MORE HATE AND MORE DISCRIMINATION.

I KNOW THE MAYOR HAS MADE IT A POINT IN HIS TALKING POINTS TO TALK ABOUT THIS.

NATALIA LET'S THINK ABOUT WHETHER THIS IS PART OF OUR CALLS.

WE HAD IT EARLIER IN OUR GOALS AS PART OF OUR CALLS.

WE MAKE SURE WE INTRODUCE IT IN OUR CALLS WHEN WE TALK ABOUT OPENING.

YOU'RE ABSOLUTELY RIGHT.

WE'LL TAKE IT UNDER ADVISEMENT AND MAKE SCHWEITZER PART OF OUR MESSAGE.

ON TOURISM YOU'RE SPOT ON.

IF THERE WAS ANOTHER PART OF THE INDUSTRY OF THE ECONOMY THAT GOT WHOMPED, IT'S THE MOST DEVASTATED PART OF OUR ECONOMY.

AS YOU KNOW WE'RE A BIG PART OF THE STATE'S TOURISM REVENUE.

THAT'S BILLIONS AND BILLIONS OF DOLLARS AND SO WE NEED TO MAKE SURE THAT THIS IS SOMETHING WE ARE ADDRESSING.

WE DO HAVE A TOURISM CALL WITH THAT INDUSTRY TOMORROW.

WE'RE STAYING VERY CLOSE TO THEM AND A BIG PART OF THAT IS LARGE EVENTS WHICH IS THE HARDEST THING TO BRING BACK.

SO WE ARE PAYING ATTENTION TO A NUMBER OF DIFFERENT THINGS THAT SINGAPORE, SINGAPORE DISNEYLAND OPENED MONDAY AT A THIRD CAN CAPACITY.

INSTEAD OF 80,000 WE WENT TO 24,000 PEOPLE BUTT TICKETS WENT ONFULLY BEFORE THE MONDAY AND IT SOLD OUT IN AN HOUR.

THERE'S SOME LESSONS LEARNED IN SINGAPORE AND WHAT THEY ARE

DOING THERE AND MAYBE WE CAN BRING BACK SOME OF OUR LARGE SCALE EVENTS.

WE'VE GOT TO GO OUTSIDE WITH IT. WE'RE HEARING FROM PEOPLE AND RESTAURANTS AND SMALL BUSES. WE KNOW THE OUTSIDE SPACE IS GOING TO BE PART OF OUR RESTAURANT REALITY AND PART OF OUR LARGE EVENT REALITY AS WELL AND THESE ARE ALL THINGS WE'RE TAKING INTO CONSIDERATION AS WE TRY TO SPARK UP SOME LEVEL OF TOURISM AND SOME LEVEL OF ACTIVITY.

TRAVEL IS GOING TO BE A BIG CHALLENGE ON THIS ONE. I HAVE TO ADMIT, COUNCILOR, AS YOU'VE RAISED THE CONCERN WE'RE GOING TO TAKE A BIG HIT IN OUR BUDGET ON THIS AND IT WILL PROBABLY SHOW IN THE COMING YEARS AND WE'LL BE TALKING TO THE COUNCIL ABOUT HOW TO ADDRESS IT.

>> THANK YOU MADAM CHAIR.

>> YOU'RE ON MUTE MADAM CHAIR.

>> ALL RIGHT, THANKS COUNCILOR ESSAIBI-GEORGE. COUNCILOR MEJIA YOU HAVE THE FLOOR.

>> I'LL JUST SAY I'M GOING TO TAKE THE TIME THAT [INDISCERNIBLE] DID NOT USE AND THE TIME EVERYBODY ELSE USED [INDISCERNIBLE].

OKAY.

JUST A FEW QUESTIONS.

ONE IS IN REGARDS TO BUSINESSES AND CONTACTS, I'M WONDERING IF THAT'S PART OF THE MAYOR'S EXECUTIVE ORDER.

HOW DID YOU [INDISCERNIBLE] UNDER SERVED BUSINESSES [INDISCERNIBLE] MINORITY OR VETERAN OWNED, JUST CURIOUS ABOUT THAT.

THE OTHER QUESTION IS IT WAS MENTIONED THAT BUSINESSES SUCH AS BARBER SHOPS WILL BE ENGAGED

ONCE WE HAVE BETTER GUIDELINES FROM THE STATE.

I'M JUST CURIOUS TO KNOW WHAT ROLE THE OFFICE IS CLAB RATING ON THOSE GUIDELINES IN COORDINATION WITH THE BARBER SHOP AND OTHER INDUSTRIES THAT CAN'T DO TAKEOUT IN THE SHORT TERM.

I KNOW IT WAS MENTIONED THAT LEB IS IN THE PROCESS OF DEMONSTRATE -- DETERMINING HOW TO SUPPORT SMALL BUSINESSES IN BOSS THAN AND ABOUT THE PS.

CAN YOU EXPLAIN HOW THAT WILL LOOK LIKE AND WHAT KIND OF ENGAGEMENT FOR SMALL BUSINESS OWNERS DURING THIS PROCESS. AND THE LAST QUESTION I HAVE IS IN REGARDS TO THE SUPPLY DIVERSITY MANAGERS POSITION WILL BE TO IDENTIFY SMALL BUSINESSES AND DIVERSE SUPPLIERS AND FACILITATE DISCUSSIONS WITH CITY DEPARTMENTS.

WHAT WILL IDENTIFYING THESE BUSINESSES LOOK LIKE.

ALSO JUST CURIOUS IN TERMS OF I KNOW WE DO A LOT OF WORK TO ENGAGE SMALL BUSINESSES.

I'M WONDERING IF THERE'S A [INDISCERNIBLE] THAT GOES TO SHOW HOW MANY PEOPLE TRAINED, WHAT ARE THE OUTCOMES OF THOSE TRAININGS, HOW SUCCESSFUL ARE THEY AS A RESULT OF THE WORK FROM YOUR OFFICE.

IS THERE A WAY TO MEASURE SO WE CAN KEEP TRACK OF THAT WORK AND HOW WE CAN HELP SUPPORT AND STRENGTHEN THAT WORK.

AND SOMEONE WHO WORKS THREE JOBS, WHILE IN HIGH SCHOOL I KNOW JOBS ARE REALLY IMPORTANT AND I'M GLAD ALL OF MY COLLEAGUES HAVE THE PORCHES OF OF -- IMPORTANCE OF EMPLOYMENT AND I WANT TO SUPPORT THAT IS HE PLEASE COUNT ON ME.

>> I WANT TO SAY ONE MORE THING IF YOU ARE TOO WORDY I WILL SHUT YOU DOWN UNTIL WE GET THESE ANSWERS, OKAY.

>> I'LL TRY TO BE QUICK.
I'M GOING TO TALK TO SELENA.
SELENA I'M TOGETHER TO SAY THE
ANSWERS TO YOUR PERSONAL CARE
QUESTIONS, WE'RE GOING TO HAVE A
MEETING WITH THE PERSONAL CARE
BUSINESSES BEFORE THE GOVERNOR
ANNOUNCES ANYTHING ELSE.
WE'LL SEND YOU BEEN THAT SOON.
WE'RE GOING TO ANNOUNCE A DAY
WHERE WE CALL A CALL JUST FOR
THEM AND WE TALK ABOUT SOME OF
THE THINGS THAT THE STATES
ALREADY TALKED ABOUT AND START
PLANNING WITH THEM.
SELENA.

>> [INDISCERNIBLE] PART OF THE
DIVERSITY POSITION, THE IDEA IS
THAT THEY WOULD BE WORKING
DIRECTLY WITH CITY DEPARTMENTS
TO KNOW WHAT PROCUREMENTS ARE
COMING UP AND THEY WOULD MANAGE
THE WHOLE PROCESS WHERE THE
DEPARTMENTS SAY HEY THIS IS
GOING OUT TO BID, I COULDN'T
FIND A VENDOR AND THEN WE HELP
THEM OUT BUT WE'RE ALSO HELPING
THE [INDISCERNIBLE] PEOPLE AHEAD
OF OPPORTUNITY SO THAT WE CAN
SAY HEY YOU TOO TWO CAN START A
PAINTING BUSINESS AND WE CAN
HELP YOU GET SET UP WITH THE
SMALL BUSINESS FUNDING WE HAVE
AND SO ON.
THEY ARE MANAGING THE SUPPLY AND
DEMAND PIECES BECAUSE OFTEN
TIMES THERE'S INTEREST AND
THERE'S NOT SUPPLY AND VICE
VERSA.
THERE'S THE SUPPLY BUT THEY
DON'T KNOW [INDISCERNIBLE] WITH
THE CITY.
MAKING IT MORE ACCESSIBLE IS OUR
MISSION BOTH TO WORKSHOPS, OUR
COMMUNICATIONS AND TECHNICAL
ASSISTANCE TO HELP WITH THE
POINTS OF GETTING INSURANCE OR
BONDING OR OTHER PIECES THAT ARE
REALLY HARD FOR PEOPLE TO JUMP
IN.
ANOTHER IMPORTANT AREA OF JOINT
VENTURE WHERE SOMEONE CAN

CONTACT THE MORE EXPERIENCED
VENDOR OR PARTNER WITH THEM TO
GET INTO THEIR FIRST CITY
CONTRACT AND CONTINUE GROWING.
ANYTHING ELSE.

>> [INDISCERNIBLE] ANSWER ALL
THOSE QUESTIONS.
I'M CURIOUS IN REGARDS TO THE
ACCOUNTABILITY PIECE, SO IS
THERE A DASHBOARD, IS THERE
SOMETHING WE CAN TRACK THE
PROGRESS OF A SMALL BUSINESS
PARTICULARLY GIVE ME AN EXAMPLE
OF LIKE AN IMMIGRANT SMALL
BUSINESS THAT DIDN'T SPEAK
ENGLISH, IF YOU COULD GIVE ME
ONE OF THOSE STORIES.

>> NANALIA, DO YOU WANT TO JUMP
IN.

>> WE DO HAVE OUTCOME AND WE
WORK WITH BUSINESSES OVER TIME
AND SO WE TRACK KIND OF HOW THEY
ARE DOING.
I THINK WE ARE IN THE PROCESS OF
IDENTIFYING WHAT ARE THE RIGHT
GOALS FOR TRACKING BUSINESS
PROGRESS OAF TIME BECAUSE EVERY
BUSINESS DEFINES SUCCESS
DIFFERENTLY, AND SO WE ARE NOT
IN THE BUSINESS OF DEFINING
SUCCESS FOR BUSINESSES BUT WE DO
WORK WITH THEM OVER TIME AND SO
FOR EXAMPLE IF SOMEONE STARTS A
PROJECT WITH US TODAY OVER THE
NEXT [INDISCERNIBLE] WORK WITH
THEM DOING INTAKE, WE WOULD DO
WORK WITH THEM FOR LIKE FOUR TO
SIX WEEKS ON A REGULAR BATES AND
THEN AFTER THAT YOU FOLLOW UP
EVERY THREE MONTHS TO SEE HOW
BUSINESS IS GOING.
SO A LOT OF THE INFORMATION WE
HAVE IS QUALITATIVE NOT
QUANTITATIVE AND SO WE CAN TALK
ABOUT HOW MANY BUSINESSES WE
SERVED.
WE CAN TALK ABOUT HOW MUCH MONEY
WE'VE INVESTED IN THOSE
BUSINESSES.
WE CAN TALK ABOUT JOBS
[INDISCERNIBLE] BUT TRACKING

INDIVIDUAL BUSINESS OUTCOME IS A VERY DIFFICULT THING TO DO AND WE ARE CURRENTLY LEARNING HOW TO DO THAT BEST W THE BEST THING WE DO HAVE IS THOSE STORIES WE HEAR FROM BUSINESSES SAYING THAT BECAUSE OF THE SUPPORT THAT THEY WERE ABE TO GET THROUGH TA OR THROUGH LOAN PROGRAM OR GRANT PROGRAM OR EVEN LIKE OUR DESIGN PROGRAM, THEY SEEM TO IMPACT ON THEIR BUSINESS POSITIVELY.

>> NATALIA CAN YOU GIVE THE COUNCILOR ONE THING IN TERMS OF NUMBERS [INDISCERNIBLE] WE DO EVERY YEAR NUMBER OF BUSINESSES WE PROVIDE TA FOR AND THEN IF YOU CAN GIVE HER A STORY OF AN IMMIGRANT-OWNED BUSINESS ANECDOTALLY THAT WE MIGHT HAVE PROVIDED SOME ASSISTANCE TO EITHER TA OR [INDISCERNIBLE] THAT WOULD BE GREAT.

>> YES.
SO ONE THAT JUST COMES TO MIND IS, AND I AM SORRY I FORGET HIS NAME BUT THE GENTLEMAN WHO OWNS THE CAFE INSIDE THE TEMPLE IN ROXBURY [INDISCERNIBLE] HE WAS ONE OF THE BUSINESSES WE WORKED WITH BOTH FINANCIAL ANALYSIS, WE WANT TO HELP HIM UNDERSTAND HOW TO SCALE HIS BUSINESS AND SO WE WORKED WITH HIM ON BOTH INVENTORY, LAYOUT AS WELL AS DESIGN AND HIS BUSINESS HAS GROWN SINCE WE [INDISCERNIBLE] AND I CAN SEND YOU THOSE NUMBERS FOR THE BUSINESSES THAT WE'VE SERVED SO FAR [INDISCERNIBLE]

>> MADAM, CHAIRMAN BOK, IF I COULD JUST SAY, COUNCILOR MEJIA, RECRIO IS ANOTHER IMMIGRANT BUSINESS.
YOU PASS BY THEM IN CITY HALL. CLEARLY WE'RE NOT DOING THAT BUSINESS AT ALL BUT IF YOU GET A CHANCE TALK TO THEM ABOUT THEIR EXPERIENCE WORKING WITH US.

>> THANK YOU JOHN, CHIEF

BARROWS, THANK YOU.

>> THANK YOU COUNCILOR MEJIA.
ALL RIGHT COUNCILOR FLYNN AND
THEN COUNCILOR EDWARDS.
COUNCILOR FLYNN.

>> THANK YOU.
THANK YOU COUNCILOR BOK.
JOHN, THE SOUTH BOSTON DOESN'T
HAVE A MAIN STREET.
I WAS TALKING TO COUNCILOR
FLAHERTY ABOUT IT AND HE AND
OTHER ELECTED OFFICIALS, IS IT
POSSIBLE TO SIT DOWN WITH YOU
AND HAVE A DISCUSSION ABOUT
MAYBE CONSIDERING BRINGING BACK
MAIN STREET TO SOUTH BOSTON?

>> COUNCILOR, ABSOLUTELY.
AND I WANT TO HIGHLIGHT THE RSP
THAT NATALIA TALKED ABOUT
REIMAGE MAIN STREET ONE OF THE
QUESTIONS WE'RE ASKING IS WHERE
SHOULD WE INTRODUCE NEW MAIN
STREETS IN BOSTON.
THIS IS A PERFECT TIME TO NOT
ONLY HAVE A CONVERSATION WITH ME
BUT I ENCOURAGE US TO WORK
TOGETHER WITH YOU AND OTHER
COUNCILORS, FLAHERTY AND OTHERS
TO LOOK AT A PROCESS IN THE
COMMUNITY THAT ASKS THAT
QUESTION IN SOUTH BOSTON.
HOW COULD IT BE MORE HELPFUL TO
SMALL BUSINESSES THERE AND WHAT
CAN WE DO MORE DIFFERENTLY TO
HELP THEM SO YES LET'S HAVE THAT
CONVERSATION.

>> THANK YOU, JOHN AND MY GOAL
IS OBVIOUSLY GETTING MAIN STREET
MAKING SURE WE KEEP THE CURRENT
OWNERS IN THIS SHOP ON BROADWAY
OR WEST BROADWAY ADDING MORE
SUPPORT TO WOMAN-OWNED
BUSINESSES AND TRYING TO BRING
IN MORE MINORITY-OWNED BUYS AS
WELL.
BUT I DO SEE IF YOU DON'T HAVE
THE MAIN STREETS PROGRAM I DO
SEE A STRUGGLING BUSINESS
DISTRICT WITHOUT IT AND SO WE
COULD REALLY USE YOUR HELP ON

THAT.

>> GREAT WORKING WITH YOU,
COUNCILOR.

>> THANK YOU, JOHN.
THAT'S ALL I HAVE.
THANK YOU COUNCILOR BOB.

-- BOK.

>> GREAT.
COUNCILOR EDWARDS.

>> I WANTED TO FIRST GO BACK AND
I FORGOT TO OFFER A THANK YOU TO
ALL OF YOU AND OED AND EVERYBODY
BEFORE WE [INDISCERNIBLE] WHAT
WE THINK SHOULD BE IMPROVED AND
WHAT WE THINK SHOULD HAPPEN
[INDISCERNIBLE] NOT ACT
ACKNOWLEDGING THE AMOUNT OF HARD
WORK YOU ARE DOING AND ALL OF
YOU, EACH AND EVERY SINGLE ONE
OF YOU HAVE ADJUSTED TO MAKE
SURE THAT THE MAJOR FUNCTIONS OF
THE OFFICE DON'T STOP INCLUDING
ALEXIS IN THE CHARLESTOWN
FIGURING OUT HOW TO MAKE SURE
MONEY GOT [INDISCERNIBLE].
WHILE THIS IS PART OF THIS
CONVERSATION IS ABOUT CRITICISM
AND LOOKING AT THINGS AND
BRINGING FORTH CONCERNS.
I DON'T WANT THAT TO BE THE ONLY
THING YOU HEAR FROM ME TODAY.
IT IS A HUGE THANK YOU FOR ALL
THAT YOU'RE DOING AND THE
HEARINGS THAT YOU ARE ATTENDING.
SO, BACK TO UNIT.
THESE ARE JUST SUGGESTIONS AND
QUESTIONS.
COUNCILOR FLYNN REMINDED ME
CHARLESTOWN DOES NOT HAVE A MAIN
STREET AND I REALLY BEING SO
CLOSE AND SO FAR TO THE CITY
DOWNTOWN IT IS ISOLATED TO A
CERTAIN EXTENT AND WHY THERE IS
NO MAIN STREET THAT HELPS
ALREADY WITH STATED GOALS AND
THE CITY, IT ACTIVATES THE NAVY
YARD WHICH IS SOMEWHAT ISOLATED.
WE'RE TRYING TO BRING BACK MAIN
STREET AND SO WE HAVE NULL
ISSUES BUT TRYING TO MAKE SURE
THAT THERE'S A CENTRALIZED PLACE

TO GO FOR MAIN STREET TO DRIVE
AND GROW.

I REALLY WOULD LIKE TO PUT THAT
OUT THERE AS SOMETHING THAT IS
ESPECIALLY IF YOU THOUGHT ABOUT
A TEMPORARY THING FOR RECOVERY.
EVEN IF THIS DON'T HAVE A MAIN
STREET THIS IS TEMPORARY MAIN
STREET TO HELP THEM MOVE AND
LOOK AT WHAT'S GOING ON.

THAT'S ONE THING.

ONE OF THE IDEAS, AND I JUSTING
OWE COUNCILOR ESSAIBI-GEORGE AND
I THINK WE'RE TALKING ABOUT
SIDEWALK DINING, YOU KNOW.

I REALLY HOPE YOU'LL WORK WITH
US TO IDENTIFY CORRIDORS IN EACH
ONE OF OUR NEIGHBORHOODS.

I JUST TONIGHT WANT THIS TO BE
[INDISCERNIBLE] ARE ALSO BEING
PART OF THIS.

BUT EAST BOSTON, THERE'S PLACES
WHERE IF WE'RE GOING TO TALK
CORRIDORS, IT WILL BE AVAILABLE
FOR A LOT OF SMALL BUSINESSES TO
EXPAND, I WOULD LOVE FOR YOU TO
LOOK AT THE DISTRICT CITY
COUNCIL TO TELL YOU WHERE WE
THINK THE GOOD CORRIDORS ARE FOR
THAT.

I THINK IT'S REALLY IMPORTANT TO
BE IN PARTNERSHIP.

AND THEN FINALLY ONE OF THE
IDEAS CAME UP TO GLADYS
[INDISCERNIBLE] IN EAST BOSTON
SHE'S PART OF MAIN STREET
PROGRAM OUT THERE, AMAZING
WOMAN.

I'M SURE SHE'S ALREADY BROUGHT
IT UP BUT I'LL BRING IT UP AS
WELL CAN WE THINK ABOUT THOSE OF
US DOWNTOWN AND HAVE A
RESTAURANT WEEK PROGRAM
[INDISCERNIBLE] EAST BOSTON BUT
IT WAS A WAY OF HIGHLIGHTING A
LOT OF LOCAL MOM AND POP RUN BY
IMMIGRANTS OR RUN BY FOLKS WHO
AREN'T PART OF THE CHAIN
RESTAURANTS BUT A PROGRAM THAT
ALLOWS FOR THE CITY TO SUPPORT
BOTH RUNNING ADVERTISING MOVING
AROUND A CERTAIN CORRIDOR A
CERTAIN [INDISCERNIBLE] TO BUY
IN.

I UNDERSTAND FINANCIALLY THE CITY MAY NOT BE ABLE TO CON
TERRAIN FINANCIALLY BUT CAN YOU SET UP THE RUBRIC FOR FOLKS TO DO IT.
YOU HAVE MAIN STREET AS OTHER PARTS OF THE CITY AS --

>> JUST CUT OUT ON US.

>> I CAN SEE THE VIDEO.

>> WE CAN SEE YOU, WE JUST CAN'T HEAR YOU.

>> I CAN HEAR ALL YOU GUYS NOW. OKAY.

SO [INDISCERNIBLE] ABOUT THE RESTAURANT WEEK THAT MAY BE AN EXTENSION OF MAIN STREET OR SOMETHING ELSE.

>> SO COURTROOM EDWARDS, THANK YOU SO MUCH FOR THOSE --
COUNCILOR EDWARDS THANK YOU SO MUCH FOR THOSE QUESTIONS.
I'LL ADDRESS ALL THREE OF THOSE AND IF YOU HAVE ANYTHING TO ADD.
BEEF BEEN ENGAGED WITH THE CHAWCIALS TOWN BUSINESS ASSOCIATION OVER THE LAST YEAR.
THEY ARE DOING INCREDIBLE WORK AND AS WE GO INTO THE REIMAGING BOSTON MAIN STREET THAT IS A CONVERSATION WE'RE GOING TO BE HAVING.
SO I WOULD LOVE TO LOOP YOU GUYS INTO THOSE CONVERSATIONS.
AS FAR AS OUTDOORS PATIOS GO THIS IS DEFINITELY A CONVERSATION THAT IS HAPPENING RIGHT NOW AROUND WHAT ARE THOSE CORRIDORS, WHERE ARE THE SPACES IN WHICH WE CAN EXTEND ACCESS TO USING STREETS AND PARKING SPACES FOR RESTAURANTS CURRENTLY.
WE HAVE THE COMMITMENT OF THE LICENSING BOARD AND THE P.I. C. ON HELPING US QUICKLY SO JUST KNOW THAT IS COMING AND THEN FINALLY AROUND RESTAURANT WEEK I ABSOLUTELY LOVE THAT IDEA.
WE WILL DO SOME EXPLORATION AROUND ABOUT WHAT

[INDISCERNIBLE] MIGHT LOOK LIKE
AND WOULD LOVE TO HAVE YOU JUMP
IN ON THAT WHEN THAT'S IN THE
PROCESS.

>> IF I MAY JUST ADD, RESTAURANT
WEEK IS NEIGHBORHOOD BASE IS
BRILLIANT.
EVERYBODY WITH GO TO THEIR
RESTAURANTS IN THEIR
NEIGHBORHOOD AND NOT CITY WIDE.
LET ME JUST MAKE A FORMAL
REQUEST TO MADAM CHAIR BOK.
WE WOULD LOVE FOR EVERY CITY
COUNCILOR TO SUBMIT FOR OUTDOOR
DINING IN A VERY FORMAL WAY.
PLEASE SEND THOSE IDEAS.
THE SECOND IS WE WILL BE
INVITING YOU TO NATALIA IS
HOSTING NEIGHBORHOOD MAIN STREET
AND BUSINESS DISTRICT
CONVERSATIONS.
YOU WILL ALL GET INVITATIONS AND
ONE OF THE QUESTIONS TO THOSE
CONVERSATIONS WILL BE WHERE WE
SHOULD HAVE OUTDOOR DINING,
RIGHT.
AND SO IT'S BEYOND STREETS AND
PARKS AND SIDEWALKS, WE'RE
LOOKING AT PARKS, WE'RE LOOKING
AT PARKING LOTS SO WE WANT IDEAS
AND THE COUNCILOR, NO ONE BETTER
THAN YOU GUYS GIVING US IDEAS
ABOUT YOUR DISTRICTS ABOUT WHERE
THAT SHOULD HAPPEN, WE'RE ABOUT
TO START THOUGH CONVERSATIONS.
IF I MAY JUST TAG ON, COUNCILOR
EDWARDS I THINK ONE OF THE
CHALLENGES FOR MAIN STREET IN
CHARLESTOWN WILL BE THE FACT
THAT YOU GUYS ARE SO ORGANIZED
THERE THAT WE WANT TO BE
RESPECTFUL SO WE HAVE TO DO THIS
TOGETHER TO MAKE SURE THAT MAKES
SENSE.

>> THANK YOU.

>> IF I MAY MADAM CHAIR, I JUST
WANT TO SAY THANK YOU VERY MUCH,
COUNCILOR, FOR FIRST STARTING
WITH A THANK YOU.
I KNOW YOU SEE US SITTING HERE
AS A COULD NOT AND PEA REALLY

REALLY APPRECIATE THAT
ACKNOWLEDGMENT BUT THERE'S A TON
OF EMPLOYEES THAT WORK FOR THE
CITY.

THE FIRST THING I DO IS BRING
THAT BACK.

WHEN THE COURTROOM SAYS THANK
YOU IT MEANS A WHOLE LOT TO OUR
EMPLOYEES TO THE STAFF AND
EVERYBODY THAT WORKS WITH THE
CITY I JUST WANT TO SAY THANK
YOU VERY MUCH FOR THAT
ACKNOWLEDGMENT.

>> THANK YOU.

>> GREAT.

>> THAT'S IT FOR ME.
I'M OUT.

>> GREAT, EXCELLENT.

THANK YOU COUNCILOR EDWARDS.
ALL RIGHT.

I WILL ASK MY SOMETHING ROUND
AND THEN I'LL JUST ASK
COLLEAGUES TO RAISE YOUR BLUE
HAND IF YOU HAVE A BURNING
QUESTION FOR THIRD ROUND.

AGAIN WE'RE NOT GOING TO DO A
FULL FIVE MINUTES BECAUSE
OTHERWISE WE'LL GO TO PUBLIC
TESTIMONY WITH FOLKS WAITING
VERY PATIENTLY FOR NEARLY THREE
HOURS NOW.

BUT JUST TO ASK SOME QUESTIONS.
WHAT I WANTED TO ASK YOU WAS,
YOU KNOW, THERE'S A BUNCH OF
HEARINGS.

I THINK WE'RE GOING TO FIND THAT
CAPITAL MONEY IS AN EASIER PLACE
TO SPEND MONEY THAN OPERATING
MONEY IN THE FUTURE GOING
FORWARD THINKING BEYOND THE FY21
BUDGET EVEN HERE IT'S ABOUT
CAPITAL BUDGET AND I GUESS WHEN
WE THINK ABOUT DIVERSE HIRING
AND EQUITABLE RECOVERY ONE PIECE
OF THAT IS HOW WE ACCELERATE,
SUPPORT AND OUR TRADITIONAL
CAPITAL PROJECTS FOR THE WORK
FORCE.

BUT THE OTHER QUESTION IS IF
CROWN WE COULD FILL THE WHOLE

CAPITAL PROJECT WITH RESILIENCY
PROJECTS [INDISCERNIBLE] BULB WE
ALL KNOW THERE'S A TRADE OFF.
IT SEEMS TO ME FROM AN OED
PERSPECTIVE IT MAKES WEDNESDAY
TO ASK WHAT KIND OF CAPITAL
PRONGS WOULD PROVIDE THE BEST
KIND OF PROGRESSION FOR
EMPLOYING A DIVERSE WORK FORCE.
SO I WONDER IF YOU GUYS HAVE
GIVEN ANY THOUGHT TO THAT AND IF
SO, KIND OF WHAT DIRECTION YOU
BEEN THINK THAT MIGHT TAKE US.

>> YOU KNOW, COUNCILOR IT IS A
QUESTION THAT I WORK VERY
CLOSELY WITH CHIEF BRODY ON.
WE MEET PERIODICALLY AS WE TALK
ABOUT THE CAPITAL PROJECTS AND
AS YOU KNOW THE CAPITAL PROJECTS
ARE GUIDED AND REGULATED THROUGH
THE BOSTON RESIDENCY JOBS
PROGRAM WOULD BE OUR JP WHICH IS
EXACTLY WHAT YOU SAID OUR
CAPITAL PROJECTS ALLOW US TO
HIRE WOMEN, THEY ALLOW US TO
HIRE MINORITIES AND YOU HOW US
TO HIRE LOCAL AND IT'S REALLY
IMPORTANT BECAUSE IN SOME OF OUR
CONSTRUCTION PROJECTS THROUGHOUT
THE CITY THERE ARE PEOPLE FROM
ALL OVER THE REGION WORKING ON
THEM AND MANY OF THEM ARE NOT
LOCAL.
OUR PROJECTS REALLY DO HIT THE
LOCAL WORKERSES, THE MINOR
WORKERS AND WOMEN WORKERS.
NOW YOUR QUESTION I THINK IS A
MORE STRATEGIC QUESTION ABOUT
SORT OF WHICH ONES OF THOSE
CAPITAL PROJECTS ALLOW US TO --
YOU KNOW COURTROOM WE DON'T DO
AS WELL WITH THE WOMEN NUMBERS
AS WE WOULD LIKE TO.
THE MAYOR MADE A STATEMENT LAST
YEAR BY INCREASING YET THE GOAL,
THE 12% BUT IT'S STILL AN AREA
WE LAG IN ON ALL PROJECTS.

>> GREAT, THANK YOU.
I WOULD LOVE TO HAVE THAT
CONVERSATION.
I REALLY WANT TO THANK YOU ALL
ON THE WORK FOR THE PROCUREMENT

FUND AND IT'S REALLY IMPORTANT.
MY OTHER QUESTION IS KIND OF
WHAT ARE THE AREAS, IN YOUR
ANSWER TO COUNCILOR ARROYO WE
HAVEN'T DECLINED IN POSITIONS
BUT IN A SMALL WAY INCREASED BUT
GIVEN A CERTAIN TYPE OF
TECHNICAL ASSISTANCE WORK THAT
IDEALLY WE WOULD SCALE WAY WAY
UP TO MEET THIS PANDEMIC CRISES
AND IT'S HARD FOR ME TO SEE HOW
WE DO THAT EFFICIENCY AND
EFFECTIVELY WITH MAYBE EXISTING
LIKE STAFF THAT WE HAVE.
AND I KNOW YOU GUYS SAID IN YOUR
[INDISCERNIBLE] CAN DO MORE WITH
LESS.

WHEN YOU'RE TALKING ABOUT
ECONOMIC DEVELOPMENT AND THE
POINT IS BRINGING BACK RECOVERY,
THAT'S WHY YOU DO
[INDISCERNIBLE] SO I WANT TO
HEAR A LITTLE BIT ABOUT THAT.
CERTAINLY ONE AREA TO ME STEAMS
LIKE MOBILE ENTERPRISES LIKE GEE
IT SHOULD BE THE SUMMER WITHOUT
PUSH CARTS MAYBE, IT SHOULD BE
LIKE EVERYBODY [INDISCERNIBLE]
FOOD TRUCKS I WANT TO HEAR YOU
TALK ABOUT THAT AND REFLECT ON
THE FACT WE'RE LOOKING AT A
BUDGET THAT DOESN'T REFLECT ANY
OF THAT SCALED UP CAPACITY.

>> YES, THAT'S A GREAT QUESTION,
GREAT POINT.

I THINK THE COUNCIL WEIGHED IN
ON THE CITY -- FIRST, THE FIRST
PLACE I'LL NEED ASSISTANCE IS IN
CONSULTANTS THAT CAN PROVIDE
GUIDANCE IN PUBLIC HEALTH AND
SAFE A ISSUES.

SO WHATEVER PUSH CART WE HAVE,
WE HAVE SOMEBODY THAT SAYS
HERE'S HOW YOU DO THAT PHASE AND
WITH RESTAURANTS HERE'S HOW YOU
DO THAT PHASE.

WITH ANY INDUSTRY WE NEED
TECHNICAL ASSISTANCE THAT CAN
COME OUT HERE AND WORK WITH OUR
BUSINESSES TO MAKE SURE THEY'RE
GOING TO DO IT SAFELY BECAUSE WE
DON'T HAVE TO CLOSE THEM BACK
DOWN.

THAT'S THE WORST CASE SCENARIO IS WE OPEN UP OUR ECONOMY THE INFECTION RATE SPIKES AND WE CLOSE EVERYTHING DOWN AGAIN, RIGHT SO THE CITY IS BEING VERY VERY CAUTIOUS ABOUT THIS. WE JUST ISSUED AN RSP TODAY AND WE'RE LOOKING FORWARD TO RESPONSES TO MAKE SURE WE HAVE THAT KIND OF CAPACITY WHICH YOU'RE DEAD ON THAT QUESTION.

>> OKAY, GREAT. THANKS.

I GUESS MY LAST QUESTION WHICH IS A QUICK ONE IS JUST THE MAIN STREET RMP WENT OUT ON MARCH 3RD AND I DON'T KNOW IF THAT REFLECTED THE COVID REALITY. OBVIOUSLY IT WOULD HAVE BEEN ONE PICTURE COME BACK TO BOSTON AND MAIN STREETS AND WE'VE DONE A REFRESH BUT NOW IT SEEMS LIKE IF WE'RE TELL AG GOOD STORY IN 2021 IS HOW OUR MAIN STREET PULLED TOGETHER TO RESPOND TO CATACLYSM.

I JUST WONDERED IF THE RSP HAS A SAFETY THING TO REFLECT THAT KIND OF WORK AND ANALYSIS AND IF YOU CAN SPEAK TO THAT.

>> YES, I'LL GO, NATALAI A IF YOU WANT TO ADD. BECAUSE WE WERE AT THE BEGINNING OF THE INFECTION WE PUT THE RMP WENT OUT ANYWAYS AND WERE ABLE TO ASK THAT QUESTION. WE FELT LIKE THIS WAS AN OPPORTUNITY TO HAVE CONVERSATION WITH OUR MAIN STREET AND OUR SMALL BUSINESSES WITH THE KIECHEDZ OF STRENDZ AND THINGS THAT ARE HAPPENING BECAUSE PEOPLE KEEP TALKING ABOUT MOVING BACK TO NORMAL WE'LL NEVER GET BACK TO NORMAL. OUR ECONOMY WILL CHANGE AND ON THE BACK END OF THIS WILL BE A NEW ECONOMY. HOW DO WE HAVE THAT CONVERSATION WITH OUR MAIN STREET HOW DO WE HAVE THAT CONVERSATION WITH SMALL BUSINESSES AND GIVEN THE

APPROPRIATE SUPPORT TO MAKE IT
IN THE NEW ECONOMY.
I THINK THAT'S THE INFORMATION
THIS MAIN STREET'S REIMAGING
GIVES US WE THEY ARE IT'S A
GREAT OPPORTUNITY POST COVID AND
THE NEW ECONOMY.
WE KNOW THE THING ABOUT THE
DIGITAL DIVIDE IS A BIG PROBLEM
FOR SMALL BUSINESSES AND WE'VE
GOT TO HAVE A HER CLEAN EVIDENT -- HER
CREASIAN EFFORT AND GIVES US AN
OPPORTUNITY TO DO THAT.

>> THANK YOU SO MUCH.
THAT'S ALL MY TIME.
AND I DON'T SEE ANY BLUE HANDS
FROM COLLEAGUES.
I APPRECIATE THAT BECAUSE I
DEFINITELY DO WANT TO GET TO
MEMBERS OF THE PUBLIC SO I'M
GOING TO ADMIT AND I'LL CALL YOU
IN ORDER.
SO THANK YOU SO MUCH FOR
WAITING.
I'LL FIRST RECOGNIZE MARVIN
MARTIN AND THEN IT WILL BE --
AND THEN RILEY.
MARVIN YOU HAVE TO UNMUTED MUTE
YOURSELF BUT YOU HAVE THE FLOOR.

>> THANK YOU [INDISCERNIBLE] AND
THE REST OF THE CITY COUNCIL.
SO I'M GOING TO READ THIS
STATEMENT QUICKLY.
GOOD THING [INDISCERNIBLE]
FOLLOWS ME BECAUSE SHE'S ABLE TO
EXPLAIN EVEN MORE ON THE SAME
ISSUE WHICH IS REALLY ABOUT THE
[INDISCERNIBLE] IN GENERAL.
SO WE KNOW [INDISCERNIBLE]
UNEMPLOYMENT PARTICULARLY IN THE
NEIGHBORHOODS OF COLOR.
THEREFORE WE HAVE PROPOSED AN
EXPANDED FOCUS, WHEN I TALK
ABOUT WE [INDISCERNIBLE]
INTRODUCE MYSELF.
MARVIN MARTIN [INDISCERNIBLE]
DIRECTOR OF [INDISCERNIBLE].
THEREFORE WE'RE PROPOSING THE
STANDARD FOCUS ON GOOD JOBS OF
BOSTON PARTICULARLY RESIDENTS OF
COLOR USING LEVERAGE FROM THE
[INDISCERNIBLE] BOSTON EMPLOYERS

[INDISCERNIBLE] WITH THE EFFORT TO SUPPORT THE [INDISCERNIBLE] ALREADY WORKING TO CONNECT RESIDENTS WITH GREAT JOBS. WE'RE ALSO PROPOSING THAT MAIN JOB CREATION INVESTMENT AND EX TERRITORY [INDISCERNIBLE] TRANSFORM ECONOMIC PATHWAYS SIGNIFICANT NUMBER OF PEOPLE IN OUR NEIGHBORHOODS OF COLOR. EVEN BEFORE TODAY'S PANDEMIC IN FACT OUR ECONOMY REPRESENTS A NEIGHBORHOOD OF COLOR [INDISCERNIBLE] ECONOMY. IN THE HIGH ECONOMY WE WERE WORKING TRACKING LOW RANGE AND BENEFIT PART TIME UNSTABLE JOBS IN THE INDUSTRY. THAT'S INCOME COMING BACK TO OUR NEIGHBORHOODS AND SMALL BUSINESSES COULD NOT FLOURISH AS THEY SHOULD. MAJORITY OF JOBS AND [INDISCERNIBLE] GOES TO PEOPLE FROM THE SUBURBS RATHER THAN BOSTON RESIDENTS. RESIDENTS OF COLOR PAID LESSEN WITH THE SAME EDUCATION CREDENTIALS AS WHITE AND SUBURBAN RESIDENTS. FOR THE LAST SIX YEARS OUR NETWORK [INDISCERNIBLE] HAS BEEN DEMONSTRATED THAT OUR RESIDENTS HAVE THE SKILLS NEEDED FOR THE JOB BUT NOT CAN CONNECTIONS. WE HAVE BEEN WORKING WITH THE STATE OF BOSTON TO IMPLEMENT [INDISCERNIBLE] SO WE RECOGNIZE THE CITY'S INTEREST AND SUPPORT BUT EVEN BEFORE THE PANDEMIC WE FELT MORE EXALSLY WAS NEEDED. WE SPENT [INDISCERNIBLE] OED PROGRAMS SMALL BUSINESS [INDISCERNIBLE] CONTRACT RATES AND THE BOSTON RESIDENTS POLICY. ALSO FUNDS WITH [INDISCERNIBLE] THE WORK FOR IS RELEVANT. WE'VE MADE A DIFFERENCE [INDISCERNIBLE]. THE CITY FUNDED PROGRAM SELECTED THE IDEA THAT BOSTON RESIDENTS OF COLOR CAN ENTER THE MARKET [INDISCERNIBLE] [INDISCERNIBLE] CONSTRUCTION IS ONLY 2.6% JOBS

OF THE CITY [INDISCERNIBLE] WORK
APPEARED TO BE LESS THAN A
QUARTER OF THAT [INDISCERNIBLE]
30% TO 51% ONLY ABOUT 500
ADDITIONAL FTE WORKERS WEB
HIRES.

IMPORTANT BUT NO WHERE NEAR
ENOUGH.

WE SUPPORT THE EFFORTS OF SMALL
BUSINESSES IN NEIGHBORHOODS TO
OUR RESIDENTS BUT

[INDISCERNIBLE] 30 TO 80% OF OUR
RESIDENCE IS [INDISCERNIBLE].

OUR NEIGHBORHOOD SMALL
BUSINESSES IS THE

[INDISCERNIBLE] EACH WEEK
RESIDENTS WORK IN GOOD JOBS
DOWNTOWN [INDISCERNIBLE]
SEAPORT.

GOOD JOBS FOR OUR RESIDENTS AND
STRONG LOCAL SMALL BUSINESSES
ARE SYMBIOTIC [INDISCERNIBLE] OF
ECONOMIC ARENAS.

THE -- OFFICES IN THE MOST
AFFECTED NEIGHBORHOODS OF COLOR
TO SUPPORT THE GRASS-ROOTS
OCEANED PLOAMS ALREADY UNDER
WAY.

WE THINK THE [INDISCERNIBLE]
PROGRAM FOR MANY PUBLIC PROGRAMS
ALREADY UNDER WAY IN OTHER
CITIES.

THESE PROGRAMS CONNECT RESIDENTS
TO EMPLOYERS AND THE COMMUNITY
[INDISCERNIBLE] BAG ABLE TO BE
THE FIRST SOURCE
[INDISCERNIBLE].

THEN I WOULD LIKE TO
[INDISCERNIBLE]

>> GREAT.

THANK YOU SO MUCH, MARVIN.
[INDISCERNIBLE] YOU'RE UP NEXT.

>> THANKS, I'M JUST UNMUTING.

SO I JUST WANT TO ACKNOWLEDGE
AND THANK THE COUNCILORS.

I'VE ALSO WATCHED THE HEARING
THIS MORNING ON HOUSING.

YOU GUYS ARE TROOPERS, LET ME
TELL YOU AND I WANT TO THANK YOU
AND YOUR WHOLE TEAM.

IT'S GREAT WORKING WITH YOU AS
WE PILOTED SOME OF OUR PROGRAMS

THAT LAST A YEAR.
I'M HOPING YOU ALL HAVE THE
THREE DOCUMENTS WE SENT.
WHILE WE WORK WITH INDIVIDUAL
RESIDENTS SO WE HAVE OVER
[INDISCERNIBLE] WE ALSO HAVE
[INDISCERNIBLE] WHO PEOPLE ARE
IN THE CITY.

I THINK COUNCILOR BOK YOU USED
THE WORD CATAclysmic.
IT'S ONE OF THE REASONS WE FEEL
SUCH URGENCY AROUND SCALE AND
SO I'M GOING TO TALK ABOUT THE
BIG MONEY ITEMS.

SO WE'RE PROPOSING FOR THE
COMMUNITY PIPELINE TO IF JOBS,
IT'S SIX STAFF PEOPLE.
IT GIVES SOMEBODY, IT GIVES THE
OFFICE OF ECONOMIC DEVELOPMENT
AND SENIOR STAFF PERSON TO HEAD
A TEAM TO HELP MAKE THE
CONNECTIONS BETWEEN OUR
RESIDENTS AND GOOD PLOIRLZ AND
USE THAT -- GOOD EMPLOYERS AND
USE THAT [INDISCERNIBLE] AT THIS
MOMENT.

WE KNOW THIS WORKS, WE'VE
DEMONSTRATED IT.
BUT WE ALSO NOW LOOKING JUST AT
THE FIVE NEIGHBORHOODS THAT ARE
PREDOMINANTLY OF COLOR AS ONE
FILTER AS A LENS OF 60%, 62% OF
THE RESIDENTS IN THE CITY ARE,
WHO ARE OF COLOR LIVE IN THOSE
FIVE NEIGHBORHOODS TO THE
150,000 PEOPLE WORKING.

YOU HAVE THIS DATA.
IT'S IN THE SPREADSHEET AND IN
THE PAGES, BACKGROUND PAGES WE
SENT, 150,000 PEOPLE.

SO THE SMALL BUSINESSES ARE
SUPER IMPORTANT AND IMPORTANT IN
ALL KINDS OF WAYS THAT AWE OF
COURSE PEOPLE HOW PEOPLE THINK
AND HOW PEOPLE FEEL AS WELL AS
JUST THE JOB.

BUT WE ALSO THEN WE'LL HAVE
120,000 PEOPLE AND IF
UNEMPLOYMENT IS AN ADDITIONAL
20% OR 30% OR 40%, WE'RE LOOKING
AT TENS OF THOUSANDS OF PEOPLE
UNEMPLOYED.

SO WE'RE ALSO PROPOSING THAT WE
REALLY STRETCH TO DO REALLY

CREATIVE PROGRAMMING IN THE WAY
THAT PEOPLE DID IN THE
DEPRESSION WHERE YOU TALK ABOUT
THE WORK PROGRESS ADMINISTRATION
OR I CAME UP WITH THE
[INDISCERNIBLE] PROGRAM OR
AMERICOR TYPE PROGRAM.

THERE ARE ANY NUMBER OF THESE
KIND OF SERVICE YEAR PROGRAMS
WHERE PEOPLE ARE NOT LEFT
BEHIND, WHERE WE REALLY THINK
ABOUT HOW THOSE PROGRAMS CAN
TAKE OUR RESIDENTS AND HAVE A
PATHWAY WE CALL JUST A BRIDGE
ASK TRANSFORM BUDGET PROPOSAL.
THERE'S A PATHWAY BACK INTO THE
IMPROVING ECONOMY FOR PEOPLE SO
THESE ARE THE FOLKS WHO WOULD BE
NOT IMMEDIATELY BROUGHT BACK TO
THE IMPROVING ECONOMY BUT NOT
LIFT OUT IN THE MEANTIME.

BUT EVERY ONE OF THESE PROGRAMS
MET SOME CRITERIA WHERE THE GED
COMPONENT THAT'S NECESSARY,
THERE'S A CREDENTIAL THAT IT'S
DOING SOME OF THE WORK THAT'S IN
THE CAPITAL BUDGET.

THE CITY HAS EXPERIMENTED WITH
COMMUNITY RESIDENTS HELPING TO
PAYMENT I THINK IT WAS AT
MADISON PARK.

THE CITY'S DONE VERY CREATIVE
STUFF.

HOW WE THINK, I MEAN WE COULD DO
GREEN ECONOMY SERVICE YEAR.
WE COULD DO ESL AND LITERACY
CORPS.

PEOPLE, WE COULD DO THIS.

THIS WOULD BE, THIS COULD BE, WE
COULD HAVE A WHOLE SET OF OUR
YOUNGER MEN WHO ARE SO GOOD WITH
TECHNOLOGY DOING A DIGITAL
DIVIDE PROGRAM WHERE THEY GET
CREDENTIALS AND THEY WIRE THEIR
OWN NEIGHBORHOOD AND THEN THEY
TRAIN PEOPLE TO USE, THEY WORK
WITH THE OLD LADIES TO DO, TO BE
ABLE TO SET UP THEIR COMPUTERS
AND TURN THEM UP AND FIX THEIR
PHONE.

YOU COULD IMAGINE THIS.

THIS IS NOT WHAT'S GOING TO
HAPPEN NEXT WEEK.

BUT THIS, IF WE'RE LOOKING AT

TWO YEARS FOR OUR NEIGHBORHOODS
TO COME BACK, SO WE'RE PROPOSING
200 MILLION DOLLARS.

WE KNOW THAT DOESN'T TURN ON A
DIME BUT THE CITY RUNS THREE
BILLION DOLLAR BUDGET AND IF YOU
INCLUDE THE CAPITAL PROJECT
\$6 .6 BILLION.

AND THE ALTERNATIVE IS THAT
100,000 PEOPLE GET LEFT BEHIND
AND WE DON'T THINK THAT SHOULD
HAPPEN.

SO THOSE WOULD LOVE TO HAVE MORE
CONVERSATIONS, WE'D LOVE TO
EXPLAIN THE DATA THAT'S IN
YOUR -- I WANT TO THANK THE
CITY.

THE CITY DOES AMAZING REPORTS
AND AMAZING DATA.

VIRTUALLY EVERY PIECE OF
INFORMATION THAT WAS GIVEN TO
YOU AND THAT WE USE COMES OUT OF
THE CITY REPORT.

MOST OF OUR UNDERSTANDING COMES
DIRECTLY FROM CITY ANALYSIS.

SO WE KNOW THERE'S PLENTY OF
PEOPLE REALLY CONCERNED WITH
THESE ISSUES AND WE WANT TO
APPRECIATE THAT AND ACKNOWLEDGE
THAT.

>> GREAT, THANK YOU SO MUCH.
AND YES, THE WHOLE COUNCIL
SHOULD GET THAT DATA AND WE'LL
MAKE SURE I IMAGINE YOU'VE ALSO
SENT IT TO CHIEF BARROWS BUT
WE'LL ALSO MAKE SURE HE HAS IT
AND JUST REALLY APPRECIATE YOU
WEIGHING IN ON THAT .
I AGREE WE HAVE TO DO
TRANSFORMATIVE BIG PICTURE THING
HERE.

>> THANK YOU.

>> THANK YOU.
AND NOW I THINK IT'S 5:14 AND
I'M VERY COGNIZANT OUR CENTRAL
STAFF HERE AT CITY COUNCIL HAS
TO RUN ANOTHER HEARING AT 5:30
THIS EVENING SO I AM GOING TO
JUST THANK CHIEF BARROWS AND THE
WHOLE TEAM SO MUCH BOTH FOR ALL
THE WORK YOU DO AND FOR SPENDING

THIS TIME WITH US TODAY AND
TAKING THESE QUESTIONS
SERIOUSLY.
WITH THAT I'LL ADJOURN THIS
MEETING OF THE CITY COUNCIL WAYS
AND MEANS.
THANK YOU VERY MUCH.
HAVE A GOOD EVENING.

>> THANK YOU EVERYBODY.
GOOD TO SEE YOU ALL.