



Green Flash Delivery

Boston Centric Cannabis Delivery

Community Meeting
Proposed Marijuana Delivery Operator License

January 12, 2022 - 1:00 PM
225 Southampton Street, Boston MA

LICENSE TYPE

Proposed Marijuana Delivery Operators License

- Allowed to purchase marijuana and marijuana products from LICENSED Cultivators and Manufacturers to sell and deliver to consumers.
- Securely store on their premises marijuana and marijuana products that have been purchased at wholesale for eventual resale to consumers.
- No Onsite Consumption
- No Onsite Sales to Consumers
- No Processing
- No Cultivation

THE TEAM



Duane Edward Osborn
Co-Founder and CEO

- Born and raised in Boston, MA. Duane
- Retired Boston Public School Teacher, Roxbury home and business owner.
- Graduate of Morris Brown College and member of Iota Phi Theta.
- 35 years experience in music industry.
- Brings focus to supporting the Black community in Boston.
- Partnered with Mario because of the mutual respect and relationship they have developed over the past few years.
- Duane believes with Green Flash focusing on social equity and opportunities in our community we can use cannabis to narrow the gap between black and white wealth.



Mario A. Signore, Jr.
Co-Founder and COO

- Born in Boston raised in a Boston manufacturing and distribution business. Running delivery operations by 16 years old.
- Left N.U. to work in L.A. to make TV and film.
- Filmed projects in over 60 countries, managed large crews.
- Volunteered time to non-profits in the US, Africa and Cambodia.
- Plans to bring a progressive, sustainable and community-minded brand to Boston working alongside Duane.

OUR VISION



At Green Flash Delivery, **our mission** is to become the best distributor of cannabis in the downtown Boston market as we employ, empower, and enlighten our local communities.

Our vision is to support marginalized people from the Boston area to end the continuation of an inequitable status quo by teaching the importance of ownership while providing job opportunities and a chance to participate in a new industry.

DIVERSITY & INCLUSION



Drivers

- We are prioritizing driver applications of diverse backgrounds. Our goal is to increase diversity in the legal cannabis industry in Massachusetts.
- Green Flash will consider hiring of drivers with CORI's on a case by case basis.
- Green Flash will when possible help employees to expunge past cannabis records.



Green Flash Executives

- As constructed, at least 51% of Green Flash's ownership is Black Owned.
- It is our priority to hire management and executives from diverse backgrounds.



Employee Diversity Policy

- Green Flash will recruit people from diverse backgrounds to support our company
- Diverse hiring will be ongoing and will annually evaluate our progress



Environmental Social Governance (ESG)

- Creating an environmentally friendly operation while supporting our employees and being mindful of our city.
- Partnerships with non-profits that support the creation of more opportunity and wealth for the black community in Boston.

IMPACT MEASUREMENT

Annually evaluate our process used for recruiting hiring and retaining employees to determine whether the diversity plan is still effective.

Collect and analyze metrics including demographic information related to the workforce's composition and whether its plan is achieving its diversity objectives.

Measure the number of individuals from diverse backgrounds who were hired and retained after our operations in Massachusetts.

Measure the number of promotions for people from diverse backgrounds within our first fiscal year of operations.



EMPLOYMENT PLAN

List of anticipated positions:

- Delivery Drivers
- Operations Manager
- Dispatch, Inventory and Security

Number of drivers need to employ:

- Initially hiring 8-20 drivers for our launch

CORI and Veteran employment



Driver Training

- Shift scheduling.
- Daily walk throughs of tools needed to perform the driver's shift.
- Use of Electronic Manifest
- Proper use of Driver Log
- All agents acting as delivery employees must go through mandatory training through the CCC.
- Each driver will go through a 35-hour onboarding process.
- Green Flash will ensure that employees receive a minimum of eight (8) hours of ongoing training annually.
- Drivers will be required daily to complete delivery walk through protocols with their manager on duty before starting their shift to ensure drivers' and consumers' safety.

COMMUNITY SUPPORT



Reducing Barriers

Prioritize the hiring of individuals from disenfranchised communities in the state of Massachusetts to reduce barriers to entry into the adult-use cannabis sector. Green Flash will enforce a policy that requires at least 30% of our employed drivers to be from disproportionately impacted areas. With a focus on Dorchester, Roxbury and Mattapan



Mentoring, Professional & Technical Services

Provide cannabis education, industry-specific technical training, and mentoring services for individuals facing systemic barriers.



Non-Profit Support

Provide support to non-profit organizations aligned with Green Flash's community goals and inclusiveness. We will do this by providing donations and community service hours specifically to a non-profit focused on narrowing the wealth gap between black and white Bostonians.

- Black Net Worth Development Fund
- Big Hope Project



Supporting Black Boston

Green Flash will support 501c organizations that fund or support black and minority owned business in Boston. Green Flash intends to hire its staff and contractors from the black community in Boston.

SITE DIVERSION PLAN

No Onsite Consumption or Sale of Cannabis

Location will be Securely Maintained

- 24 Hours / 365 Days Real time monitoring of the Green Flash Facility
- Complete camera coverage inside and out

No Processing or Cultivation of Cannabis On Site

Security Plan

Green Flash's robust security plan addresses all facility, employee, customer, product and property security risks. Developed by nationally known cannabis security experts with manufacturing, and military experience.

No Posting of Products or Cannabis On Site

Facility Design

- Facility Design in compliance with all state and local regulations
- The facility will include all possible security features developed by a nationally known security firm.

SECURITY PLAN

Green Flash will use Proprietary fleet management technology to track all of our cars and drivers in operation in real-time.

The system includes the following:

- GPS Hardware Monitoring Device
- Each car will have four Cameras (w/ color and timestamps embedded)
- Dedicated personnel overseeing the operations from Green Flash's central location

The CCC will inspect all vehicles before we commence operations. Green Flash will contact the CCC when a new vehicle needs to be inspected.

Vehicle Safety Plan

- Equipped with a locked and secure storage compartment to hold the marijuana products.
- Staffed with two drivers.
- Equipped with automatic locks, slightly tinted windows, and an internal alarm system.
- The vehicles will have no external markings or symbols that indicate marijuana delivery.



PREVENTION OF DIVERSION PLAN



Green Flash Protocols

- All Green Flash vehicles will be non-descript. They will not have markings or signs that suggest they are holding cannabis products.
- Green Flash will accept online payments or in-person debit card transactions from our customers.
- Seed to sale tracking. All items are tracked by the state and our own systems to keep tabs on every single product and sale.



Driver Safety

- Our drivers are instructed to be in constant contact with Green Flash's central location and if they feel unsafe at any time or feel something is wrong they skip can the delivery and report any questionable activity right away.
- Customer ID's are pre-verified online and then confirmed by drivers to prevent anyone under 21 from purchasing.



Route Optimization

- We will integrate a route optimization API that constantly changes the route of our delivery drivers.
- Dedicated personnel overseeing the operations from Green Flash's central location.
- Direct one to one communication with all drivers via satellite and cell.

STEPS TAKEN TO PREVENT DIVERSION TO MINORS

Strict Identification Requirements to enter Building or Purchase Product from Green Flash

Advertising and branding can only be done in a way that appeals to audience that is 85% over the age of 21

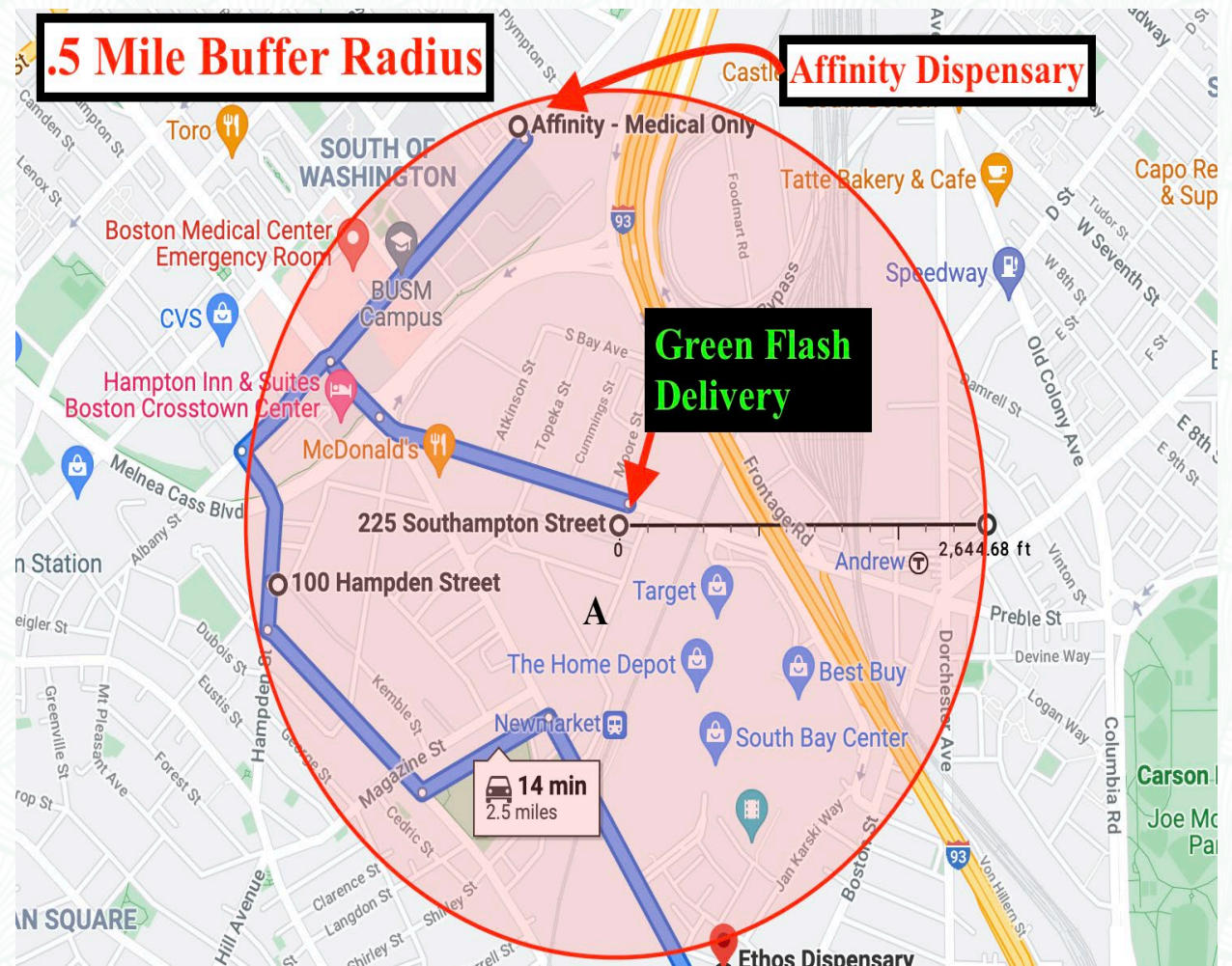
- Limits on packaging design which cannot include bright colors, images that appeal to kids, etc.
- Packaging cannot appeal to children in any way

THE LOCATION WILL NOT CONSTITUTE A NUISANCE AS DEFINED BY LAW

- Facility design is currently in compliance with all state and city requirements
- Must show valid ID before entering building, Secure Vestibule
- Robust air filtration
- Flood lights surround building to offer ample lighting and security
- Cameras that are monitored 24/7 that cover entire facility
- No posting of products or marijuana leaves on exterior of building

500' Buffer Zone

Impassible Barrier means, for the purposes of determining the 500 foot buffer zone, a highway, public or private way or path, inaccessible structure, body of water, or other obstruction that renders any part of the 500-foot straight-line distance between a Marijuana Establishment Entrance and a School Entrance inaccessible by a pedestrian or automobile.



PARKING & TRANSPORTATION

- Green Flash will own/lease all vehicles used for delivery
- All vehicles will be inspected and insured in the Commonwealth of Massachusetts
- They will carry full liability insurance
- All vehicles will be parked overnight at the address identified as the Licensee's place of business or another location provided. Keeping the vehicle at the identified location complies with all general and special bylaws of the municipality.



Green Flash Delivery Time Line

- HCA signed: January/February 2022
- Provisional License Application: February 2022
- Provisional License Granted: May, 2022
- Architectural Review: Spring, 2022
- Special Permit: Spring, 2022
- Build Out: Summer, 2022
- Inspections: Fall, 2022
- Hiring/Training: Fall/Winter 2022
- Commence Operations: Winter 2022

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WHAT WE OFFER

- Safety and Compliance
- Safe access to legal cannabis
- Age verification
- Job opportunities
- Participation in a New Industry



**Online
Storefront**



Web Admin Solution
(Pre-verification + Order Management)



**Safe Access To
Legal Cannabis**

WHAT WE ARE NOT

- No Retail Store Front
- No Marked Vehicles
- No Signage
- No Customers on property



Green Flash Delivery

THANK YOU

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