

>>> GOOD MORNING, EVERYONE.
I'M MICHAEL FLAHERTY.
TODAY WE'RE HERE TO DISCUSS
DOCKET 1425.
IT ALLOWS A MUNICIPALITY THAT
ACCEPTS THAT SECTION TO ACCEPT A
LOCAL SALES TAX FOR MARIJUANA OR
MARIJUANA PRODUCTS BY A
RECREATIONAL MARIJUANA DEALER.
DEALER SETS THE RATE OF THE
LOCAL SALES TAX ON MARIJUANA AT
THE MAXIMUM ALLOWED 3% RATE.
THIS WAS SPONSORED BY MAYOR
MARTIN WALSH AND REFERRED TO THE
COMMITTEE ON GOVERNMENT
OPERATIONS ON NOVEMBER 15th.
RECENTLY AMENDED BY SECTION 13
OF CHAPTER 55 OF THE ACTS OF
2017 AFTER THE LEGALIZATION OF
MARIJUANA IN 2016 PROVIDES A
LOCAL SALES TAX ON RECREATIONAL
MARIJUANA SALES.
DOCKET 1425 SAYS CHAPTER 5, BUT
IT SHOULD BE REFLECTED IN
EVERYONE'S NOTES ON PUBLIC
RECORD IT IS ACTUALLY CHAPTER
55.
DOCKET 1425 IS IN ORDER TO
ACCEPT THE LOCAL SALES TAX
OPTION AND TO SET THE LOCAL TAX
RATE ON RETAIL MARIJUANA AND
MARIJUANA PRODUCTS IN THE CITY
OF BOSTON AT 3%.
EVEN THOUGH THERE AREN'T YET
MARIJUANA RETAILERS IN THE CITY
OF BOSTON, THE MAYOR RECOMMENDS
SETTING THE TAX RATE NOW TO BE
ABLE TO TAX SUCH SALES IN THE
EVENT A RETAILER BECOMES
OFFICIALLY LICENSED IN BOSTON.
WE'RE JOINED TODAY BY FRANK
BAKER AND MARK CIOMMO AND
JUSTIN, THE CITY OF BOSTON
BUDGET DIRECTOR.
YOU HAVE THE FLOOR.
IF YOU CAN MAKE SOME
INTRODUCTORY COMMENTS, THEN WE
CAN HAVE BACK AND FORTH.
THERE ARE INDUSTRY
REPRESENTATIVES THAT ARE HERE
THAT MAY AT SOME POINT MAY COME
DOWN HERE AND BE PART OF A
PUBLIC PANEL.
>> THANK YOU FOR INVITING ME.

AS YOU MENTIONED, I'M JUSTIN.
I'M THE BUDGET DIRECTOR FOR THE
CITY OF BOSTON.
I'M HERE TO OFFER TESTIMONY IN
SUPPORT OF 1325 THAT WILL SET
THE TAX RATE AT 3% FOR
RECREATIONAL MARIJUANA.
THIS IS IN RESPONSE TO LAW
THAT'S PRODUCED REGULATIONS.
WE BELIEVE THAT SETTING THE TAX
RATE AT 3% IS A PRUDENT MOVE FOR
THE CITY.
WE ARE STARTING TO LOOK AT WHAT
THIS IS GOING TO COST AS PART OF
ENFORCEMENT REGULATIONS, PUBLIC
HEALTH, EDUCATION AS PART OF THE
CITY BUDGET FOR FY '19.
EVEN AT 3%, THE REVENUE OF THE
CITY WILL ONLY PARTIALLY SUPPORT
THOSE OPERATIONS.
WE'VE TAKEN A LOOK AT OTHER
CITIES THAT HAVE MORE MATURE
MARKETS, DENVER BEING A PRETTY
GOOD PROXY FOR WHAT THE CITY HAS
IN TERMS OF POPULATION.
BOSTON IS OBVIOUSLY A LITTLE
MORE DENSE THAN DENVER.
THEY SPEND UPWARDS OF \$5 MILLION
TO \$6 MILLION A YEAR IN
REGULATION AND ENFORCEMENT OF
MARIJUANA.
CITY TAX RATE WILL GIVE US SOME
OF THE RESOURCES, BUT WE DON'T
THINK IT WILL BE ENOUGH TO COVER
ALL THE COSTS THAT THE CITY WILL
INCUR.
SETTING THE TAX RATE NOW IS
IMPORTANT BECAUSE AS WE GET INTO
THE FY '19 BUDGET PROCESS WE
WANT TO MAKE SURE THAT WE REFINE
WHAT WE THINK THE ESTIMATES ARE
GOING TO BE ON THAT.
SECONDLY, FOR THE BUSINESSES
THAT ARE SORT OF LOOKING TO OPEN
UP IN BOSTON, WE THINK IT IS
IMPORTANT TO SET THE TAX RATE SO
THEY KNOW WHAT TO EXPECT ON THE
LOCAL LEVEL.
THE AMOUNT THAT WE RECEIVE IN FY
'19 WILL DEPEND LARGELY ON THREE
THINGS -- THE SPEED IN WHICH THE
STATE CANNABIS CONTROL
COMMISSION OFFERS LICENSES.
THEY'VE SET A DEADLINE OF MARCH

15th FOR THEIR REGULATIONS AND THEN ACCEPT APPLICATIONS FOR BEGINNING SALES IN JULY 1st OF 2018.

IT IS GOING TO TAKE BUSINESSES FINDING LOCATIONS AND ZONING AND UNDERSTANDING WHAT THEIR NEEDS ARE GOING TO BE.

THEN FINALLY, UNDERSTANDING THAT THERE WILL BE AN ADDITIONAL PROCESS TO FIGURE OUT WHERE TO LOCATE THESE.

I'M ASSUMING IT WILL BE A PUBLIC PROCESS BOTH HERE AND SORT OF IN THE COMMUNITY TO UNDERSTAND WHAT THE IMPACTS ARE GOING TO BE, SO WE THINK IT IS AN IMPORTANT STEP TO GET THE BALL ROLLING.

WE'LL OBVIOUSLY BE HAVING ADDITIONAL CONVERSATIONS AS THIS PROCESS DEVELOPS OVER THE NEXT FEW MONTHS.

SETTING THE TAX RATE NOW WILL BE SETTING THE EXPECTATIONS AS FAR AS THE BUSINESS AND WHAT THE CITY WILL NEED IN TERMS OF ENFORCEMENT, REGULATION, AND HEALTH.

>> THANK YOU, JUSTIN, FIRST AND FOREMOST FOR PARTICIPATING.

63% OF CITYWIDE OF BOSTON VOTERS SAID YES TO RECREATIONAL MARIJUANA.

A LOT OF QUESTIONS ARE GOING TO LOOM.

I KNOW IT IS A LITTLE PREMATURE THAT WE'RE GETTING THE TAX IN PLACE BEFORE RETAILERS ARE UP AND RUNNING, BUT ANY GUESSTIMATES?

IS THERE ANY THOUGHTS ABOUT WHAT THAT REVENUE WILL BE USED FOR?

>> SURE.

COLORADO HAS A \$1.3 BILLION A YEAR BUSINESS IN RECREATIONAL MARKET.

WHEN THE MARKET IS FULLY UP AND RUNNING HERE IN MASSACHUSETTS, WE COULD SEE NUMBERS NOT AS HIGH, BUT SOMETHING CLOSE TO THAT.

BOSTON IS THE LARGEST POPULATION DENSITY AREA.

THINKING ABOUT THAT IN TERMS OF

REVENUE, WE THINK SOMEWHERE BETWEEN 2 MILLION AND 3 MILLION IN THE FIRST YEAR.

THE STATE RECENTLY AT THE CONSENSUS REVENUE HEARING LAST WEEK PUT A BALLPARK FIGURE BETWEEN 40 MILLION AND 80 MILLION IN STATEWIDE COLLECTIONS.

WE REPRESENT ABOUT 3% ABOUT THAT.

THEIR TAX RATE IS 17%.

WE THINK SOMEWHERE BETWEEN 2 AND 3 MILLION IS A REASONABLE ESTIMATE FOR THE FIRST YEAR, BUT WE'LL BE WORKING TO REFINE THAT OVER THE NEXT FEW MONTHS.

ENFORCEMENT AND REGULATION ARE GOING TO BE THE TOP THINGS THAT COME INTO PLAY INITIALLY.

THAT'S GOING TO BE COST AT BPD.

WE'LL HAVE TO WORK WITH DEPARTMENTS OVER THE NEXT FEW MONTHS TO FIGURE OUT WHAT THE PROCESS WILL BE TO FUND SOME OF THESE THINGS, BUT THE MONEY WE'LL BE RECEIVING AS PART OF THE SALES TAX WILL GO INTO THE GENERAL FUND AND WILL BE AVAILABLE THROUGH THE APPROPRIATION PROCESS IN THE UPCOMING YEAR.

>> WE'VE BEEN JOINED BY MATT O'MALLEY AND ANNISSA GEORGE.

>> I HAVE JUST TWO QUESTIONS BECAUSE THE GENERAL LAW ALLOWS TO IMPOSE A TAX AT 3%.

CAN YOU TALK ABOUT HOW THAT DECISION WAS MADE AS OPPOSED TO DOING 1 OR 2.5?

>> SURE.

I WOULD SAY 3% IS NOT GOING TO BE ENOUGH AS IS.

I THINK WE WANTED TO MAXIMIZE THE RESOURCES THAT WE HAVE AVAILABLE TO REGULATE THIS INDUSTRY MOVING FORWARD.

I THINK I MENTIONED BEFORE DENVER SPENDS 6 MILLION TO 10 MILLION A YEAR ON PROGRAMS.

3% IS ROUGHLY TO 2 TO 3 MILLION A YEAR.

THAT WON'T COVER HALF OF WHAT DENVER SPENDS ON REGULATION

ENFORCEMENT.

WE THINK SETTING THE MAXIMUM TAX RATE RIGHT NOW AND SEEING WHAT THE REVENUE BRINGS IN IS THE BEST APPROACH AT THIS POINT.

>> IS THERE AN OPPORTUNITY AT ALL TO DESIGNATE THAT SPECIFIC REVENUE, THE 3%, TOWARDS SPECIFIC PROGRAMS AS OPPOSED TO THE GENERAL FUND?

>> SURE.

THE WAY I UNDERSTAND IT THE 3% WILL GO INTO THE GENERAL FUND. WE CAN TALK AND LOOK AT PRIORITIES THROUGHOUT THE BUDGET PROCESS.

THERE WILL BE A SEPARATE PROCESS FOR COMMUNITY MITIGATION FEES. RETAILERS WILL ENTER INTO A POST-AGREEMENT WITH THE CITY. WE'LL IMPOSE AN ADDITIONAL FEE OR AGREEMENT WITH THE RETAILER TO COLLECT ANOTHER 3% ON TOP OF THAT.

THAT WILL GO POTENTIALLY INTO A SEPARATE FUND THAT WE WOULD SORT OF DEDICATE TOWARDS VERY SPECIFIC MITIGATION ISSUES AROUND THAT SPECIFIC RETAILER. I THINK WE'LL SORT OF CONTINUE TO MONITOR, BUT I THINK THERE WILL BE MORE THAN ENOUGH COST TO GO AROUND THAN WHAT THE TAX WILL COVER.

>> THANK YOU.

>> HI, JUSTIN.

HOW ARE YOU TODAY?

>> GOOD.

HOW ARE YOU?

>> DO YOU THINK THE COSTS ARE GOING TO BE ADMINISTRATIVE?

>> YEAH.

I WOULD SAY ADMINISTRATIVE IN GETTING THE PROGRAM UP AND RUNNING.

>> MAYBE YOU CAN TALK ABOUT -- WHEN YOU TALK ABOUT GETTING THE PROGRAM UP AND RUNNING, WHAT WOULD THAT PROGRAM BE?

>> THAT WILL BE DETERMINED THROUGH THE ZONING PROCESS AND THE PROCESS OF HOW THE SHOPS ACTUALLY GET LICENSED AND PUT INTO DIFFERENT PLACES.

I THINK WE'RE STILL WORKING THROUGH THAT PROCESS AS A CITY. SOME OF THAT WILL DEPEND ON WHAT THE CCC'S FINAL REGULATIONS ARE AND SORT OF WHAT THE RESTRICTIONS ARE, HOW TO GET THEM IN THE RIGHT PLACES, THEN ENFORCEMENT ON BOTH THE RETAIL SIDE AND THE HOME GROWN SIDE. I THINK THERE IS A LITTLE LESS PUBLICITY THAT AN INDIVIDUAL WILL BE ABLE TO GROW PLANTS IN THEIR OWN HOME.

>> THAT WOULD BE POLICE TO DETERMINE?

>> THAT'S DEFINITELY A POSSIBILITY.
YEAH.

I THINK IT IS TOO EARLY TO SEE OVERTIME HOURS OR SPECIFIC COSTS, BUT I THINK THAT'S DEFINITELY A LOCATION WE'LL BE LOOKING AT.

>> HAVE THERE BEEN TALKS ABOUT WHAT POTENTIAL -- OF THE DISPENSARIES, WHAT THE POLICE COSTS MAY BE IN AND AROUND A DISPENSARY?

IS THERE ANY WAY TO -- IS THERE NO REAL WAY TO DETERMINE THAT?

>> WE HAVEN'T GOTTEN THAT FAR IN THE CONVERSATIONS YET.

WE HAVEN'T RECEIVED ANY APPLICATIONS, SO WE HAVEN'T REALLY BEGUN THAT PART OF THE PROCESS OF UNDERSTANDING WHAT THE COSTS ARE GOING TO BE.

I THINK IT IS GOING TO BE A WHILE BEFORE WE'RE GETTING ANY MONEY BECAUSE THE DISPENSARIES THAT ARE OPENING UP ARE ALL MEDICAL.

WE'RE NOT GOING TO TAX THEM. THE RETAIL, IT'S GOING TO BE AWHILE BEFORE WE GET ANY RETAIL.

>> WE DEFINITELY HAVE THAT SAME FEAR.

>> YOUR PROGRAM IS GOING TO NEED TO BE UP AND RUNNING BEFORE WE COLLECT ANYTHING.

>> ABSOLUTELY.

>> BECAUSE IT IS GOING TO BE ALL MEDICAL FOR US TO ALLOW THE BUSINESS TO GROW SO PEOPLE CAN

UNDERSTAND THE BUSINESS, I
THINK.
IT'S GOING TO BE DIFFICULT TO
GENERATE TAX MONEY FOR A COUPLE
YEARS, I THINK.
>> YEAH, DEFINITELY.
THAT'S WHY WE LOOK FOR GUIDANCE
FROM THE STATE DEPARTMENT OF
REVENUE BECAUSE THEY'RE PUTTING
A \$40 MILLION TO \$80 MILLION
ESTIMATE ON WHAT THEY THINK
THEY'RE GOING TO COLLECT FOR
NEXT YEAR.
WE'RE TRYING TO BE AS
CONSERVATIVE AS POSSIBLE, BUT BE
WITHIN THAT.
>> THANK YOU.
>> THANK YOU, MR. CHAIRMAN.
HI, JUSTIN.
WHO WILL BE NEGOTIATING THE HOST
AGREEMENTS?
>> THAT'S A GOOD QUESTION.
I DON'T THINK WE HAVE FINALIZED
THAT EXACTLY.
I THINK THERE WILL PROBABLY BE
INPUT FROM SEVERAL DIFFERENT
DEPARTMENTS IN THE CITY.
I THINK IT WILL DEPEND ON WHAT
THE PROCESS IS FOR ZONING AND
SORT OF SITING THE FACILITIES.
I DON'T THINK WE HAVE HAD ENOUGH
OF THOSE CONVERSATIONS YET.
THAT ALL SORT OF DEPENDS A
LITTLE BIT, LIKE I SAID BEFORE,
ON THE REGS THAT COME OUT OF THE
CCC.
WE'LL CONTINUE TO WORK ON THAT
AS A GROUP EFFORT, BUT NOT A
SPECIFIC DEPARTMENT IN MIND
RIGHT NOW.
>> IS IT POSSIBLE TO ADD A LOCAL
OPTION, SO TO SPEAK, IN A HOST
AGREEMENT AND NOT CALL IT A
LOCAL OPTION, BUT CALL IT
SOMETHING ELSE, A PERCENTAGE?
TO THE POINT YOU MADE EARLIER,
WE MAY NOT HAVE ENOUGH TO PAY
THE COST FOR STAFF TO INSPECT
AND REGULATE.
WHEN WE WENT TO DENVER, THE CITY
OF DENVER GETS EXCISE TAXES AND
ALL THESE EXTRA TAXES AND THEY
PROVIDE A LOT OF MONEY FOR
EDUCATION.

I JUST HOPE THAT WE CAN GET ENOUGH REVENUE TO REGULATE, BUT ALSO EDUCATE.

I THINK IT'S REALLY IMPORTANT, ESPECIALLY WITH A NEW INDUSTRY COMING IN.

I WOULD ALSO SAY THAT THE STATE HOPEFULLY -- AND I DON'T KNOW IF YOU KNOW THIS OR NOT AT THIS POINT.

ARE THEY GOING TO BE OFFERING GRANTS OR ANYTHING FOR THOSE KINDS OF PROGRAMS THAT WE OBVIOUSLY DON'T SEEM TO HAVE ENOUGH MONEY TO DO?

IT'S REALLY IMPORTANT.

>> SURE.

I'LL ANSWER THE FIRST PART ON THE HOST AGREEMENT FIRST.

IN THE HOST AGREEMENTS, WE'RE ALLOWED TO NEGOTIATE FOR UPWARDS OF 3% OF THEIR TOTAL SALES.

>> OKAY.

>> THAT WOULD BE SORT OF DEDICATED TOWARDS SPECIFIC MITIGATION COSTS.

I THINK THE IMPORTANT THING TO NOTE ON THAT IS THAT AGREEMENT SUBSET -- OR THE FINANCIAL

COMPONENTS OF THAT AGREEMENT SUNSET OF FIVE YEARS.

WE REALLY WANT TO MAKE SURE THAT WE'RE CONTROLLING WHATEVER WE'RE GETTING FROM THE SORT OF HOST AGREEMENTS TO ONLY GO TOWARDS COSTS THAT WON'T EXTEND PAST FIVE YEARS.

AS FAR AS GRANTS FROM THE STATE, OBVIOUSLY THEY HAVE A MUCH BIGGER PIECE OF THE PIE WHEN IT COMES TO THIS.

THEY'LL HAVE RESOURCES, I THINK, FOR EDUCATION AND GRANTS AND STUFF LIKE THAT, BUT IT BEARS GOING THROUGH THEIR OWN INTERNAL PROCESS RIGHT NOW TO FIGURE OUT EXACTLY WHAT -- THEY DON'T KNOW HOW MUCH REVENUE THEY'RE GOING TO HAVE YET.

THEY'RE STILL SORT OF WORKING THROUGH THAT PROCESS.

>> AND ONE FINAL COMMENT, I GUESS.

ONE OF THE THINGS THAT I SAW TO BE VERY IMPORTANT WAS THE KIND OF MONTHLY MEETINGS THAT SEVERAL DEPARTMENTS CONVENED -- POLICE, FIRE, INSPECTIONAL SERVICES, ALL THE VARIOUS DEPARTMENTS THAT NOT ONLY REGULATE, BUT ALSO ENFORCE. ONE OF THE PROBLEMS, I THINK, DENVER HAD WAS EXPLOSIONS FROM PEOPLE GROWING THEIR OWN, SO I JUST HOPE THAT WE LOOK AT THIS

HOLISTICALLY AND THE IMPACTS AND HOW WE'RE GOING TO DEAL WITH THOSE.

THANKS, JUSTIN.

>> SURE.

>> THANK YOU, MR. CHAIRMAN.

GOOD MORNING, JUSTIN.

GREAT TO BE WITH YOU.

JUST A COUPLE QUESTIONS.

I APOLOGIZE.

I MISSED THE BEGINNING OF THIS.

THIS UP TO 3% SALES --

MUNICIPALITIES GET TO DECIDE

THIS.

IS THAT A FLAT RATE FOR ALL RECREATIONAL DISPENSARIES OR ON A CASE-BY-CASE BASIS?

>> THE SALES TAX WILL APPLY TO ALL RECREATIONAL RETAILERS.

WE DID HAVE THE OPPORTUNITY TO DO UP TO 3%.

THE WAY IT WORKS IS THE STATE COLLECTS REGULAR SALES TAX.

ON A QUARTERLY BASIS, THEY'LL GIVE IT TO US AS PART OF THE GENERAL FUND.

>> THAT'S ON TOP OF THE STATE'S ESTABLISHED TAX RATE.

HAS THAT BEEN DETERMINED YET?

>> THEY HAVE A 20% ALL IN TAX RATE, 17% OF WHICH IS STATE

DRIVEN.

THAT'S 10% ON THE MARIJUANA SALES TAX, THEN OUR 3% LOCAL OPTION.

>> IT'S FUNNY.

COUNCILOR BAKER HAD A HEARING EARLIER TODAY.

I HAVE SEVERAL MEDICINAL DISPENSARIES THAT HAVE BEEN WORKING AT A QUICKER PACE, BUT

OBVIOUSLY THIS IS COMING.
THE STATE LEGISLATURE IS LOOKING
TO HAVE THEIR FINAL RESULT.
HAS THE CITY BEGUN SORT OF
CREATING ZONING REGULATIONS OR
AT LEAST AN OVERVIEW FOR
RECREATIONAL?

>> I THINK WE'RE DEFINITELY
WORKING ON IT.

WE DON'T HAVE SORT OF A FINAL
PRODUCT TO SHARE WITH YOU.
I THINK THERE WILL BE ADDITIONAL
SORT OF CONVERSATIONS IN THE
PUBLIC PURVIEW THAT WILL INFORM
THAT DECISION.

I THINK WE'RE STILL WAITING ON
SOME OF THE FINAL REGULATIONS
FROM THE STATE COMPTROLLER BOARD
WHICH WILL INFORM OUR DECISION
IN TERMS OF WHAT WE CAN AND
CAN'T DO IN ZONING.

>> PEOPLE OFTEN HAVE TO JUMP
THROUGH HOOPS TO PUT A DORMER ON
THEIR HOME.

I WOULD HOPE THERE WOULD BE
SIMILAR PROTECTIONS FOR THIS.
THIS IS A QUESTION FOR THE
CHAIRMAN.

UNDER YOUR LEADERSHIP, WE
ESTABLISHED SOME ZONING
REGULATIONS THAT YOU COULD NOT
HAVE MORE THAN ONE FACILITY
THAT'S MEDICINAL AND
RECREATIONAL WITHIN A HALF MILE,
CORRECT?

>> HALF A MILE FOR MEDICINAL
ONLY, MEANING YOU CAN'T HAVE A
MEDICINAL WITHIN RECREATIONAL.

>> THAT'S THE LAW?
THAT EXISTS.

THE REGULATIONS THAT THE CITY
FINALLY DOES WILL OBVIOUSLY BE
PART AND PARCEL WITH THAT?

>> YES.

THEN THEY'LL INCLUDE MEDICINAL
AT SOME POINT.

>> RECREATIONAL.

>> RECREATIONAL.

THANK YOU.

>> FAIR ENOUGH.

WITH THE CCC, HAS THE CITY
BEEN -- DOES THE CITY HAVE A
SEAT AT THE TABLE IN TERMS OF
THAT OUTSIDE OF OUR REPS AND

SENATORS?

>> THAT'S A GREAT QUESTION.
THE CCC HAS AN ADVISORY BOARD
WITH, I THINK, SOMEWHERE BETWEEN
20 TO 30 MEMBERS.

I DON'T KNOW IF THE CITY HAS A
DIRECT PERSON SITTING ON THE
COUNCIL.

>> THAT WOULD BE HELPFUL IF WE
COULD GET THAT.

THAT'S ALL I REALLY HAVE.

I KNOW I'M GETTING MORE INTO THE
ZOING AND THIS IS MORE IN TERMS
OF THE REVENUE PIECE.

OBVIOUSLY, IF DONE WELL AND DONE
RIGHT AND DONE SORT OF
SENSITIVELY, THIS COULD
OBVIOUSLY ALLOW FOR SIGNIFICANT
REVENUE FOR THE CITY, WHICH WE
ALL AGREE WE NEED.

ANY IDEA WHAT THE NUMBER WOULD
BE IN TERMS -- I GUESS IT IS TOO
PREMATURE.

>> RIGHT NOW WE'RE LOOKING AT
SOMEWHERE BETWEEN 2 AND 3
MILLION THE FIRST YEAR, BUT IT
DEPENDS ON HOW QUICKLY THE CCC
GETS UP AND RUNNING, HOW QUICKLY
THE RETAILERS GET SITED, HOW
QUICKLY THEY CAN GET GROWING AND
SELLING.

WE THINK 2 TO 3 MILLION IS
REASONABLE.

>> IS THERE ANY CONCERN THAT
SORT OF FEDERAL POLICY ON
RECREATIONAL MARIJUANA MAY
OBVIOUSLY HINDER CHANGES IN
MASSACHUSETTS AND OTHER STATES?

>> YEAH, DEFINITELY.

I THINK THAT'S A FEAR.

IF THINGS WERE CHANGED ON THE
FEDERAL LEVEL, WE WOULD HAVE TO
REACT TO THAT.

WE'D HAVE TO SEE WHAT TYPE OF
CHANGE IT WOULD BE AT THE
FEDERAL LEVEL.

>> AS I UNDERSTAND TO THAT
POINT, AS IT STANDS NOW, AN
INDIVIDUAL CAN OBVIOUSLY -- FOR
MEDICINAL MARIJUANA -- CAN PAY.
THEY CAN PAY WITH CASH OR DEBIT
CARD, BUT NOT A CREDIT CARD.

>> YEAH.

I'M NOT AN EXPERT ON SORT OF THE

FINANCING OF RETAIL SIDE OF
THAT, BUT RETAILERS AND GROWERS
DO STRUGGLE WITH THE BANKING
ASPECTS OF IT.
IN DENVER, THERE'S A NICHE
BANKING MARKET THAT HAS GROWN
OUT OF THAT.
BUT I THINK IT WILL BE
DETERMINED HOW THIS WILL EXACTLY
ALLOW -- I THINK WE'RE ALL
LEARNING AT THE SAME TIME.
>> THANK YOU, JUSTIN.
>> THANK YOU, COUNCILLOR.
JUSTIN, STAY WITH US A LITTLE
LONGER.
I SEE JIM.
THEY PLAY KEY ROLES IN THE
CAMPAIGN BACK IN 2016.
WHETHER OR NOT THEY HAVE
SPECIFIC QUESTIONS, THEY MAY
WANT TO COME DOWN.
I SEE JIM AND WILL.
YOU'RE WELCOME TO JOIN US.
GOOD MORNING, GENTLEMEN.
IF YOU CAN JUST STATE YOUR NAME
AND ANY AFFILIATION YOU HAVE FOR
THE RECORD, THEN YOU CAN ASK US
ANY QUESTIONS OR COMMENTS ON THE
TASK.
>> APPRECIATE THAT, COUNCILOR
FLAHERTY.
THANK YOU, CHAIRMAN, FOR THE
OPPORTUNITY TO ADDRESS YOU.
THANK YOU TO THE REST OF THE
COUNCILLORS FOR THE OPPORTUNITY
TO DO THAT ALSO.
I DON'T HAVE ANY QUESTIONS FOR
THE REVENUE DEPARTMENT.
I DON'T HAVE ANY PREPARED
REMARKS.
I JUST WANT TO ADDRESS A COUPLE
OF THINGS THAT HAVE COME UP
DURING THE TESTIMONY --
>> STATE YOUR NAME.
>> MY NAME IS WILL.
I'M THE POLITICAL DIRECTOR OF
THE MARIJUANA POLICY PROJECT AND
A RESIDENT OF AUSTIN.
I WANTED TO TALK A LITTLE BIT
ABOUT THE LOCAL HOST AGREEMENTS.
THOSE WILL BE NEGOTIATED WITH
EACH OF THE RETAIL FACILITIES,
AND THEY ARE -- THE PAYMENT FOR
THOSE LOCAL HOST AGREEMENTS IS

TIED TO THE COST OF THAT FACILITY IN THAT LOCATION. AND IT CAN BE UP TO 3%. NOW, I DON'T KNOW EXACTLY HOW THE CITY OF BOSTON IS GOING TO DETERMINE WHAT EACH FACILITY COSTS IN EACH NEIGHBORHOOD, BUT THAT'S PROBABLY SOMETHING THAT THE REVENUE DEPARTMENT WILL HAVE TO STRUGGLE WITH. THE OPPORTUNITY TO REAP REVENUE OF UP TO 6%, 3% FOR THE LOCAL HOST AGREEMENT AND 3% FOR THE LOCAL SALES TAX. THE TAX IS ACTUALLY 20%. 3% LOCAL OPTION, 6.25% FOR THE SALES TAX AS LONG AS THAT IS IN EFFECT, AND 10.75% IS THE EXCISE TAX. THAT MONEY WILL GO INTO THE MARIJUANA REGULATION FUND, AND THE FUND WILL FUND THE ADMINISTRATION OF THE STATE PROGRAM AND SEVERAL OTHER OPPORTUNITIES, INCLUDING PREVENTION OF FUNDING FOR FOLKS WHO USE THE STRATEGIC PREVENTION FUND FRAMEWORK -- PARDON ME, THE STRATEGIC PREVENTION FRAMEWORK FOR COST OF TRAINING LOCAL LAW ENFORCEMENT AND FOR COSTS THAT MAY BE INCURRED IN MAKING SURE THAT THERE IS EQUITY IN THE PROGRAM. SO, ALL OF THOSE THINGS ARE OUTLINED IN CHAPTER 55 OF THE ACTS OF 2017 THAT WILL ALLOW FOR ALL THOSE COSTS TO BE ADMINISTERED BY THE CANNABIS CONTROL COMMISSION, BUT THERE'S NO FORMULA FOR HOW MUCH WILL GO TO EACH ACTIVITY. THERE IS A PRIORITY FOR THE ADMINISTRATION OF THE PROGRAM FIRST, OBVIOUSLY, AND THEN THE CANNABIS CONTROL COMMISSION WILL HAVE THE OPPORTUNITY WITH THE DIRECTION OF THE LEGISLATURE TO A PORTION OF THE REST OF THE MONEY FOR THE REST OF THE ACTIVITIES. COUNCILOR CIOMMO MENTIONED ISSUES WITH REGARD TO HOME GROWING AND EXPLOSIONS IN

COLORADO.

THOSE EXPLOSIONS HAPPENED NOT BECAUSE PEOPLE WERE HOME GROWING, BUT BECAUSE THEY WERE HOME EXTRACTING.

THERE ARE SEVERAL EXTRACTION METHODS, INCLUDING USING VOLATILE LIQUIDS.

SOMETIMES THOSE EXPLOSIONS HAPPEN, BUT THE LEGISLATION AND THE INITIATIVE BOTH PROHIBITED THE USE OF ANY VOLATILE GAS THAT HAS A FLASH POINT OF OVER 100 DEGREES.

THOSE KINDS OF EXPLOSIONS WILL BE PROHIBITED.

OBVIOUSLY, THAT WOULD BE AN ISSUE THAT WOULD BE ADDRESSED BY LOCAL POLICE.

>> SO, FROM THE 3% SALES TAX, THAT'S REVENUE THAT WE GENERATE THAT WILL GO RIGHT TO THE LOCAL

MUNICIPALITY.

IN THIS CASE, BOSTON.

>> THAT'S RIGHT.

>> IS IT FAIR TO SAY THAT ADDITIONAL RESOURCES POTENTIALLY COULD COME TO THE CITY OF BOSTON BASED ON THE HOST AGREEMENTS?

>> ABSOLUTELY.

AND ADDITIONAL RESOURCES ALSO -- WELL, NO BECAUSE THE MONEY -- THE 10.75% THAT GOES INTO THE MARIJUANA REGULATION FUND WILL BE AVAILABLE TO COMMUNITIES THAT USE THE STRATEGIC PREVENTION FRAMEWORK.

AND ALMOST ALL OF THE PREVENTION ACTIVITIES THAT GO ON WITH REGARD TO ALCOHOL AND DRUGS AND TOBACCO PREVENTION, PARTICULARLY AROUND YOUTH, ALMOST EVERY COMMUNITY USES THAT STRATEGIC PREVENTION FRAMEWORK.

IT'S THE FRAMEWORK THAT'S RECOMMENDED BY THE SUBSTANCE ABUSE ADMINISTRATION OF THE STATE.

AND SO, THOSE MONIES WILL BE AVAILABLE TO LOCALITIES THAT USE THAT.

>> GREAT.

MORNING, JIM.

>> I'M JIM.
I JUST WANTED TO ADD A LOCAL
HOST AGREEMENT UNDER CHAPTER 55,
NOTHING SAYS YOU ISN'T
RENEGOTIATE THAT HOST AGREEMENT
AFTER FIVE YEARS.
IT ENDS AFTER FIVE YEARS, BUT
AGAIN YOU CAN RENEGOTIATE IT.
IT IS JUST A TERM.
>> INTERESTING.
ANY QUESTIONS FROM MY COLLEAGUES
FOR WILL OR JIM AT THIS TIME?
>> THANK YOU.
I WASN'T AWARE OF THAT, JIM.
IF ACME MARIJUANA SHOP OPENS UP
AND THE HOST AGREEMENT LAPSES,
WHAT IS THE LEVERAGE?
DOES IT GO BACK TOWARD THE LOCAL
GOVERNING BOARD?
>> IT WILL GO BACK TO WHOEVER
NEGOTIATED THE FIRST AGREEMENT
OR HOWEVER THAT MAY ALTER.
WHOEVER IS IN CHARGE OF
NEGOTIATING AGREEMENTS, THEY
WOULD THEN RENEGOTIATE THE
AGREEMENT.
>> IF THEY DIDN'T, IT WOULD JUST
LAPSE.
>> YEAH.
>> THE OVERSIGHT WOULD REMAIN
WITH THE CITY.
>> CORRECT.
THAT'S HOW IT IS IN THE
LEGISLATION.
>> THAT'S HELPFUL.
>> THE STRATEGIC PREVENTION, IS
THAT VOLUNTARY?
THE HOST COMMUNITY HAS TO SAY I
WANT TO GET INTO THE STRATEGIC
PREVENTION STREAM.
IF SO, THESE ARE THE BENEFITS.
IF A COMMUNITY DOESN'T WANT TO
BE PART OF THE STRATEGIC
PREVENTION, IS THAT EVEN
OPTIONAL?
>> MOST ALL OF THE PREVENTION
EFFORTS THAT HAVE -- THAT ARE
ACTIVE NOW IN CITIES AND TOWNS
ACROSS MASSACHUSETTS, MOST ALL
OF THEM USE THE STRATEGIC
PREVENTION FRAMEWORK.
I WOULD BE SURPRISED IF THE
PREVENTION EFFORTS HERE IN THE
CITY OF BOSTON DON'T USE THAT

STRATEGIC PREVENTION FRAMEWORK.
TO THE EXTENT THAT THOSE FUNDS
ARE AVAILABLE, THEY WOULD BE
GRANT FUNDING UP TO THOSE
ORGANIZATIONS THAT PROVIDE
PREVENTION EDUCATION.

>> GREAT.

>> ONE OTHER THING I JUST WANTED
TO MAKE SURE EVERYONE KNEW.
MOST LARGE CITIES AND TOWNS, SAN
FRANCISCO, LOS ANGELES,
PORTLAND, WHEN MARIJUANA BECAME
LEGAL THERE, COLORADO AND WHEN
MARIJUANA BECAME LEGAL THERE,
HAVE BEEN DEVELOPING LOCAL
OFFICES OF MARIJUANA POLICY.
FOR INSTANCE, THE CITY OF SAN
FRANCISCO JUST APPROVED -- AND
THEY'RE GOING ONLINE WITH ADULT
USE RETAIL JANUARY 1st OF NEXT
YEAR.

THEY HAVE JUST SIGNED OFF ON --
THE CITY OF SAN FRANCISCO HAS
JUST SIGNED OFF ON THE LOCAL
REGULATIONS THROUGH THE OFFICE
OF MARIJUANA POLICY AND THE
MAYOR.

THAT IS ALWAYS A POSSIBILITY FOR
THE CITY OF BOSTON TO DO ALSO.

>> THANK YOU.

WE HAVE RECREATIONAL MARIJUANA
REPRESENTATIVES.

YOU HAVE HEARD THE TESTIMONY
FROM THE ADMINISTRATION AND THE
LEAGUE SPONSORS.

DO YOU HAVE ANY COMMENTS ON THIS
IDEA?

AND WE CAN ASK YOU GUYS SOME
QUESTIONS.

>> GOOD MORNING, MR. CHAIRMAN,
MEMBERS OF THE COUNCIL.

MY NAME IS MIKE ROSS.

I'M AN ATTORNEY.

I HAVE AND DO REPRESENT SEVERAL

COMPANIES, PRESENTLY MEDICAL
MARIJUANA.

I HAVE THE PRIVILEGE OF WORKING
THROUGH FOUR APPLICATIONS IN
BOSTON ALONE.

JUST RECENTLY, WE WERE WORKING
ON ONE OF THOSE IN THE
DORCHESTER PROPOSAL.

AS A MATTER OF FACT, ONE OF MY

CLIENTS IS IN THE AUDIENCE HERE,
WHO IS SEEKING TO OPEN IN THE
BACK BAY AND WAS RECENTLY
APPROVED AT THE ZONING BOARD OF
APPEAL.

AS AN ATTORNEY WORKING IN THIS
SPACE, I'M A REAL ESTATE
ATTORNEY.

I DO OTHER WORK OTHER THAN
CANNABIS INDUSTRY, REGULATION
PERMITTING AND THAT TYPE OF
WORK, BUT MORE AND MORE THIS
SEEMS TO BE A GROWING AREA.

I HAVE REACHED OUT TO MY
CLIENTS.

AS A PRACTITIONER IN THIS SPACE,
I WOULD LIKE TO PUT MY FULL
SUPPORT BEHIND THIS INITIATIVE.
I THINK IT'S RESPONSIBLE, AND I
THINK IT WARRANTS THE APPROVAL
OF THIS BODY, IF I MAY SAY SO.
I THINK IT IS VERY TELLING OF
THIS INDUSTRY THE FACT I WOULD
THINK ALMOST ALL THE PEOPLE
WITHIN THIS INDUSTRY WANTING TO
SUPPORT A TAX ON THEIR INDUSTRY
GOES THE SHOW YOU THE TYPE OF
PEOPLE THAT ARE AFFILIATED WITH
THIS INDUSTRY.

I DON'T THINK EVERYONE'S GOING
TO AGREE, BUT I WOULD SAY THE
MAJORITY OF THIS INDUSTRY WOULD
BE IN SUPPORT OF THIS TYPE OF
PROPOSAL.

I WANTED TO SPEAK IN SUPPORT OF
IT TODAY.

>> THANK YOU.

SOME COMMENTS?

>> FOR SURE.

>> THANK YOU, CHAIRMAN.

THANK YOU, FELLOW COUNCILLORS.
MAYFLOWER MEDICINAL WAS APPROVED
LAST YEAR, I BELIEVE, FOR A
SITE.

I'M HERE ON BEHALF OF JOHN
HENDERSON, THE CEO, TO READ HIS
COMMENTS ON THE TAX MATTER.
MY NAME IS JOHN HENDERSON, AND
I'M THE CHIEF EXECUTIVE OFFICER
OF MAYFLOWER MEDICINAL.
MAYFLOWER HAS RECEIVED APPROVAL
TO OPERATE A RECREATIONAL
MARIJUANA DISPENSARY.
ON BEHALF OF MAYFLOWER

MEDICINAL, I'M IN SUPPORT OF
DOCKET 1425 TO IMPOSE A LOCAL
SALES TAX OF 3% UPON THE SALE OF
TRANSFER OR MARIJUANA OR
MARIJUANA PRODUCTS AT A
RECREATIONAL RETAILER.
BOSTON WILL COLLECT SIGNIFICANT
TAX REVENUES THAT WILL IMPROVE
THE LIVES OF BOSTONIANS.
MAYFLOWER LOOKS FORWARD TO
WORKING COLLABORATIVELY WITH THE
CITY TO DEVELOP THOUGHTFUL,
RESPONSIBLE REGULATIONS
SURROUNDING THE ADULT USE OF
CANNABIS IN THE CITY OF BOSTON.
ONE ADDITIONAL COMMENT.
THE COMPARISON TO COLORADO IS
GREAT.

I THINK IT IS WORTH NOTING THERE
ARE OVER 300.

I THINK WILL AND JIM CAN
PROBABLY NOTE THE EXACT AMOUNT.
THERE ARE OVER 300 DISPENSARIES
IN COLORADO.

THE COST TO ENFORCE AND INSPECT
AND ALL THE THINGS YOU DO AS A
GOVERNMENT BODY MAY BE QUITE
SIGNIFICANTLY MORE THAN YOU'RE
GOING TO SEE IN BOSTON WITH THE
FLAHERTY RULE BEING IN PLACE
WITH THE HALF MILE RULE.

THAT'S WHAT WE IN THE INDUSTRY
REFER TO IT AS, THE FLAHERTY
RULE.

I CAN'T SEE THERE BEING MORE
THAN 15, 25.

WE CAN NEGOTIATE THIS NOW, BUT I
DO BELIEVE IT IS IMPORTANT TO
NOTE THAT I THINK COSTS --
FRANKLY, YOU HAVE ONE OPERATING
RIGHT NOW.

WHAT HAS BEEN THE COST SO FAR TO
OPERATE OR TO ENFORCE, INSPECT,
AND OVERALL MANAGE THAT?

I DON'T THINK THERE'S BEEN MUCH
MORE THAN THE AVERAGE BUSINESS
ANYWHERE.

I WOULD BE REMISS IN NOT SAYING
THAT'S A DATA POINT TO COMPARE.

>> VERY GOOD.

THE FLAHERTY RULE COME WITH
GUMMY BEARS OR BROWNIES OR
ANYTHING?

I APPRECIATE YOUR TIME AND

ATTENTION TO BE HERE TO TESTIFY.
IF THERE ARE ANY FOLKS HERE THAT
WISH TO OFFER PUBLIC TESTIMONY,
YOU MAY DO SO NOW.

>> I HAVE TWO OTHER COMMENTS.
FIRST OF ALL, WE CERTAINLY
SUPPORT A TAX ON RETAIL
MARIJUANA.

THE INITIATIVE HAD A TAX OF 2%.
THE LEGISLATURE IN THEIR WISDOM
INCREASED IT TO 3%.
WE ACTUALLY THOUGHT IT MADE MORE
SENSE TO ALLOW LOCAL OPTION FOR
MORE THAN 3%, BUT THAT WAS THE
LEGISLATURE'S CALL.

>> YOU'RE SAYING INITIALLY WHEN
YOU STARTED OFF ON YOUR
CAMPAIGN, YOU SORT OF FORECASTED
A 2% AND THE LEGISLATURE SORT OF
ACCEPTED THAT AND THEN BUMPED IT
UP A LITTLE BIT MORE?

>> SURE.

>> FROM THE GET-GO, YOU WERE
SUPPORTIVE OF THIS.

>> CERTAINLY SUPPORTIVE OF A
LOCAL TAX.

SECONDLY, I WANTED TO ADDRESS
COUNCILOR BAKER'S COMMENT ABOUT
POLICE ENFORCEMENT.

THERE ARE SOME SMALL STUDIES
THAT INDICATE THAT SECURITY
AROUND RETAIL MARIJUANA
ESTABLISHMENTS IS SO STRICT AND
SO STRONG THAT THE CRIME RATE
AROUND THOSE LOCALITIES GOES
DOWN BECAUSE THERE ARE CAMERAS
AND THERE ARE SECURITY OFFICERS
AND PERHAPS EVEN POLICE OFFICERS
ON DETAIL AT THOSE LOCATIONS.
THE CRIME RATE ACTUALLY GOES
DOWN IN THOSE AREAS WHERE ADULT
USE RETAIL ESTABLISHMENTS ARE
LOCATED.

>> I WAS LOOKING TO SEE IF I
COULD PRY OUT OF JUSTIN WHAT THE
POLICE ARE GOING TO BE ASKING
FOR, IF THEY HAVE ANY
PROJECTIONS ON THAT BECAUSE I
TEND TO AGREE WITH YOU.

DAN, HE'S GOING TO BE DOING
SECURITY AT THE PROPOSED PLACE
IN DORCHESTER.

I CAN SEE THAT IMPROVING THE
QUALITY OF LIFE AROUND THERE IF

WE HAVE PEOPLE LIKE THAT.

THANK YOU.

>> I KNOW THAT THE FACILITY THAT WAS JUST APPROVED IN THE BACK BAY BY THE ZONING BOARD OF APPEALS, THEY'VE INDICATED THEY'RE GOING TO HAVE A POLICE DETAIL THAT IS ON THE COMMONWEALTH MALL JUST TO MAKE SURE THAT THERE AREN'T PEOPLE LOITERING THERE, EVEN THOUGH IT IS A FEW BLOCKS FROM THEIR LOCATION.

>> VERY GOOD.

WELL, THAT WILL CONCLUDE THE HEARING ON DOCKET 1425, SO JUSTIN, THANK YOU FOR YOUR TIME AND ATTENTION AND YOUR PROFESSIONAL INPUT.

GOOD TO SEE OLD FRIENDS IN THIS PANEL AS WELL AS COUNCILOR ROSS. WE'LL HAVE A COMMITTEE REPORT TURNED AROUND PRETTY QUICKLY. LAST FORMAL SESSION WILL BE WEDNESDAY.

I EXPECT WORKING WITH THE ADMINISTRATION WE'LL HAVE SOMETHING BEFORE THE COUNCIL FOR A VOTE ON THIS COMING WEDNESDAY. WITH THAT, DOCKET 1425 AUTHORIZING CHAPTER 63 4N, A LOCAL TAX OF UP TO 3%. WE ARE ADJOURNED.

THANK YOU.

test 12-08-17

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; 12/05/17 11:28 PM

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;;;Boston City Council 171208

test 12-08-17

>> AT THIS HEARING WE LOOK TO HOLD A DISCUSSION ON THE OPERATION, SECURITY AND COMMUNITY PROCESS AND IMPACTS TO THE SURROUNDING COMMUNITY. AT THIS TIME I'M JOINED BY MY COLLEAGUE BAKER AND ESSAIBI GEORGE.

I KNOW FORMER CITY COUNCILOR MICHAEL ROSS IS HERE.

THANK YOU.

>> THANK YOU OF THE.

>> YOU ARE JOINED BY JD BARRY,

ADEN O 'DONOVAN, ERIC ROBINSON,
AND DAN LINS SK-RBGS I HEADING
UP A SECURITY PIECE.

I WILL DEFER TO THE SPONSOR AND
THOSE WHO WANT TO SPEAK ON THE
MATTER.

>> I CONSIDER MYSELF, I AM ON
THE FRONT END OF THE INDUSTRY
HERE.

I LEAD THE DELEGATION TO DENVER.
WE DID A LOT OF RESEARCH ON
THIS.

ONE OF THE THINGS I CAME AWAY
FROM DENVER WITH IS IT'S AN
AGGRESSIVE BUSINESS.

ANY THINKING IS WE SHOULD BE ON
THE FRONT END OF THE BUSINESS
HERE.

ONE OF THE THINGS I WOULD LIKE
TO SEE COME OUT OF THIS IS IF
THERE IS A POSSIBLE WAY TO
SPREAD THE INDUSTRY THROUGH
CITY.

I THINK IT NEEDS TO GAIN FOOT
HOLD CITY WIDE WE COULD START TO
ROLL OUT MORE.

I'M O'DAY WITH THIS PETITIONER
HERE.

HE FOUND YOU GUYS GOOD TO WORK
WITH.

IT'S GOOD TO HAVE DAN IN
SECURITY, A BIG BENEFIT.

-- THE PROGRESSION OF THIS BE
NOW THAT A COUPLE ARE GOING TO
OPEN IN DIFFERENT DISTRICTS
MAYBE WE SHOULD HAVE THIS OPEN
IN EVERY COUNCIL DISTRICT.

I KNOW I RAM WILLED OWN A BIT
THERE.

>> THANK YOU, AS A RESIDENT OF
THE NEIGHBORHOOD WHERE THE
DISPENSARY WILL BE LOCATED AND
PROXIMITY TO THE INTERSECTION
WHERE WE HAVE A NUMBER OF
CHALLENGES AND POPULATIONS
FIGHTING ADDICTION.

I HAVE CONCERNS ABOUT THE
LOCATION AND SIGHTING.

I'M ALSO IMPRESSED WITH THE
QUALITY AND PRESENTATION YOUR
GROUP PUT FORWARD AND UNDERSTAND
NOT ALL PRESENTERS AND
PROPONENTS WOULD BE OF THIS HOY
QUALITY.

I LOOK FORWARD TO BEING AN
ACTIVE PARTICIPANT.
>> I WILL TURN IT OVER TO YOU.
>> THANK YOU HOLDING THE HEARING
AND YOUR ADVICE ALONG THE WAY.
YOU AND ESSAIBI-GEORGE AS
RESIDENTS WE HAVE LOOKED AT THE
INPUT YOU HAVE GIVEN TO US.
THE DIRECT AND FRANK
CONVERSATIONS WE HAVE HAD HAVE
MADE US BETSER.
WE ALSO APPRECIATE THE KIND
WORDS YOU HAVE GIVEN US AS WELL.
YOU HAVE MET THE TEAM.
ADEN IS THE CHIEF OPERATING
OFFICER AND SUBSTANTIAL
EXPERIENCE IN THIS INDUSTRY.
YEARS AGO WE WENT TO COLORADO.
CAN HE SHARE THAT WITH YOU.
HE HAS WORKED FROM THE GROUND UP
AND OBSERVED TWO DISPENSARIES IN
COLORADO AND LEARNED A LOT ABOUT
THE I OBJECT DUST ROW.
HE IS FROM HERE AND RETURNING
HOME LOOKING TO OPEN IN
DORCHESTER.
NEXT WE WILL HEAR FROM ADEN IN A
MINUTE.
YOU HEARD ABOUT DAN HERE.
THE CHAIR MENTIONED THE FORMER
SUPERINTENDENT OF THE BOSTON
POLICE DEPARTMENT.
HE IS RUNNING THE ENTIRE
SECURITY PROGRAM.
HE HAS SERVED MANY YEARS ON THE
NARCOTICS UNDER COVER AND FOR
THE BOSTON POLICE.
HE CAN SHARE THAT WITH YOU.
HE'S BEEN AN AMAZING ASSET TO
OUR TEAM.
ERIC ROBINSON IS A DORCHESTER
RESIDENT AND AN ARCHITECT.
HE BRINGS A GREAT DIMENSION TO
THE TEAM AND LOCALIZES WHAT
WE'RE TRYING TO DO.
JD BARRY, A BOSTON BASED
ATTORNEY WORKING ON THIS PROJECT
AS WELL HAS ADDED TO THE TEAM.
TO GIVE YOU THE BROAD BRUSH
STROKES AND TURN IT OVER TO OUR
COLLEAGUES FOR A BRIEF
STATEMENT.
WE PREPARED PRESENTATION.
WE DON'T NEED TO GO THROUGH IT

PAGE BY PAGE.

I THINK IT'S BETTER TO HAVE A REFERENCE.

I WOULD ST. HIGH POINTS WOULD BE SOME OF THE -- SOME OF THE RENDERINGS AND PROPOSED PLAN.

>> -- A COMMITMENT PACKAGE WE HAVE OFFERED TO THE, TO THE LOCAL COMMUNITY.

WE HAVE HAD A NUMBER OF DIRECT MEETINGS.

MOSTLY WITH THE McCORMICK CIVIC ASSOCIATION.

WE'RE DELIGHTED TO INFORM THE COUNCIL THAT THE McCORMICK CIVIC ASSOCIATION VOTED IN SUPPORT OR COULD OF BEEN CHARACTERIZED AS NON OPPOSITION. I'M NOT SURE HOW THEY DO THAT. CERTAINLY IN OUR FAVORITE AT THE HEARING.

IT WAS A CLOSE VOTE BUT A VOTE IN OUR FAVOR.

THEY'RE A GREAT GROUP.

WE HAVE ENJOYED WORKING WITH THEM.

WE HAVE MET WITH THE NEW MARKET BUSINESS ASSOCIATION.

THEY'RE GROUND ZERO WORKING WITH SOME OF THE ISSUES WE LATED TO MASSACHUSETS AVENUE AND SOME OF THE PROBLEMS WE HAVE SEEN ON MASSACHUSETS AVENUE.

WE WANT TO HELP.

ADEN WANTS TO HELP.

POLISH TRY ANGLE UNITED, A NEWER GROUP THAT'S FORMING.

WE HAVE STARTED TO MEET WITH THEM.

A PRINCIPLE OF THE ORGANIZATION, WE HAVE MET WITH THEM AS WELL. WE HAVE LAID OUT A PACKAGE OF IS SUPPORT.

WE KNOW THAT'S RELATIVE TO WHAT IS COMING OUT OF CITY HALL AND THE MAYOR'S OFFICE, SITE COUNCIL.

ANYTHING WE DO AND COMMITMENT TO WOULD BE AT THE BLESSING AND DIRECTION OF THIS COUNCIL AND THIS MAYOR'S OFFICE.

WE ALSO HAVE IN THIS PACKET.

-- THERE IS A HALF MILE RAIDIOUS DIAGRAM.

THIS IS BASICALLY ON PAGE SIX.
WHAT THIS DOES IS WUPS THERE IS
A DISPENSARY IT DRAWS A HALF
MILE AROUND THE DISPENSARY.
IT PROTECTS THE AREA OF THE
DISPENSARY.
SO THERE ISN'T ADDITIONAL
DISPENSARIES.
I SUSPECT ONCE RECREATIONAL IS
PASSED IN BOSTON AND THE ZONING
IS THERE.
I SUSPECT YOU WOULD EXTRAPOLATE
THAT POLICY TO THE RECREATIONAL
REGIME.
I DON'T MAKE THOSE DECISIONS
ANYMORE.
WOULD I SUGGEST THIS IS
SOMETHING THAT THE COMMUNITY HAS
RESPONDED TO.
THE INTERESTING THING IS THIS
ALLOWS COUNSELOR
ESSAIBI-GEORGE'S POINT, IT
ALLOWS NEIGHBORHOOD RESIDENTS TO
MAKE A DETERMINATION IF SOMEONE
HAS TO BE HERE WHO MOIETY THAT
SOMEONE BE.
WHERE MIGHT THEY BE.
IT'S NOT NECESSARY -- YOU MAY
HAVE PEOPLE NOT DELIGHTED ABOUT
THE FACT THAT THERE IS A NEW
INDUSTRY THAT IS BRAND NEW
INDUSTRY WITH PEOPLE SAYING WHAT
IS THIS, I'M NOT SURE ABOUT IT.
THEY CAN AT LEAST MAKE THE
DETERMINATION IF WE'RE TO BE
LOCATED, A HALF MILE IN EVERY
DIRECTION ANOTHER DISPENSARY
WON'T ENTER.
I THINK THAT GIVES PEOPLE ON THE
FENCE OR OPPOSED TO THE
INDUSTRY.
A REASON TO SAY IF I HAVE TO
HAVE AN OPERATOR I WOULD WANT
THESE FOLKS.
THIS ONE PAGE REALLY TALKS ABOUT
WHAT WE'RE COMMITTING TO.
I THINK THIS GOES TO WHY WOULD
THESE PEOPLE BE THE PREFERRED
OPERATORS OPPOSED TO ANOTHER
GROUP.
FIRST AND FOR MOST WORE ALL FROM
HERE.
WE HAVE REPUTATIONS, WE'RE ALL
ON THE HOOK AND ALTHOUGH ADEN

HAS WORKED IN COLORADO HE'S ALSO FROM HERE.

WE HAVE OUR NAMES ON THE LINE.

WE MAKE COMMITMENTS.

WE DON'T PEOPLE WALKING IN AND JUST BUY CAN A JOINT OR A SMALL PURCHASE OF MARIJUANA FOR \$5 AND SCRAPPING UP MONEY.

ALMOST THE EQUIVALENT OF A NIP AT A LIQUOR STORE.

-- A MINUTE MUM TRANSACTION PRICE.

NO TRANSACTION BELOW \$40.

THAT WILL DETER BAD BEHAVIOR AND WANTING SOMEONE TO COME IN, IN TERMS OF JUST BUYING A VERY LOW PRICED -- PURCHASE.

THERE ARE OTHER ITEMS ON THIS.

I DON'T NODE TO GO THROUGH AT THIS MOMENT.

THE MOST SIGNIFICANT ONE WOULD BE, WE WON'T OPERATE AS A RECREATIONAL DISPENSARY.

REGULATIONS WILL LIKELY COME OUT NEXT YEAR IN BOSTON.

WE WILL NOT EVEN SEEK

APPLICATION UNTIL AT LEAST 2020.

THAT'S ONLY IF WE HAVE BEEN OPERATING FOR A ENTIRE YEAR.

>> -- COME BACK IN 20 AND FIGURE IT OUT FROM HERE.

>> YES, CORRECT COUNSELOR.

WE WON'T EVEN MAKE APPLICATION OR BE AT YOUR DOORSTEP TO ASK FOR ANYTHING UNTIL WE HAVE OPERATED FOR A YEAR AND IT'S 2020 20R 21 IF WE HAVEN'T OPERATED FOR A YEAR.

THAT WAS ANOTHER COMMITMENT THAT PEOPLE IN THE COMMUNITY APPRECIATED.

IF I MAY I WOULD LOVE YOU TO HEAR FROM ADEN.

>> HELLO.

>> THANK YOU.

>> THANK YOU FOR HAVING ME TODAY LIKE MIKE SAID WE WON'T GO THROUGH THE FULL PRESENTATION.

>> THANKS FOR THE INTRODUCTION, MIKE.

THE ONE THING YOU GOT WRONG, I'M MOVING BACK TO BOSTON.

I HAVE BEEN BACK NOW FOR ALMOST THREE MONTHS AFTER 12 YEARS

AWAY.

I GREW UP IN MASSACHUSETTS.
MOVED TO COLORADO.

YOU KNOW, STARTED WORKING IN THE
MEDICAL MARIJUANA INDUSTRY AND
BECAME ABLE TO OWN MY OWN
BUSINESS THERE.

I HAVE OWNED AND OPERATED THAT
FOR SEVERAL YEARS.
AND HAVE PURSUED LICENSES HERE
IN MASSACHUSETTS.

FOR THE LONGEST TIME THE
PRESENTATION WAS I WAS MOVING
BACK.

IN SEPTEMBER I DID FINALLY MOVE
BACK.

I WANTED TO CORRECT THE RECORD
ON THAT.

WE'RE EXCITED TO BE IN
DORCHESTER.

WE HAVE BEEN IN THE PROCESS
SINCE MARCH.

MARCH WE PUT THE PROPERTY UNDER
CONTRACT AND BEGAN TALKING WITH
PEOPLE OVER AT McCORMICK AND
WITH EVERYONE ELSE.

YOU KNOW, WE FOAL THAT, IT IS
TRULY THE BEST LOCATION IN THE
DORCHESTER NEIGHBORHOOD FOR THIS
TYPE OF USE.

WE LOOKED AT A LOT OF DIFFERENT
PROPERTIES SOME CONSIDERED TOO
HIGH PROFILE AND OTHER ISSUES.
WE FEEL THIS MAKES THE MOST
SENSE.

WE'RE AWARE HOW CLOSE THIS IS TO
THE METHOD ON MILE.

IT'S IN OUR BEST INTEREST TO DO
EVERYTHING IN OUR POWER TO
MITIGATE THAT AND MAKE THAT AREA
BETTER.

WE TRULY BELIEVE THAT WE ARE
GOING TO BE, AN ASSET IN HELPING
TO FIGHT WHAT IS HAPPENING
THERE.

CERTAINLY NOT EXTENDING IT DOWN
TO THE POLISH TROY ANGLE.

I THINK DAN COULD SPEAK MORE TO
THAT IN A MOMENT.

IN THE INTEREST OF TIME HERE I
WOULD LIKE TO EMPHASIZE COMPARED
TO OTHER AP I WILL KABTS IN THIS
CITY AND ACROSS THE STATE WE'RE
PROUD OF OUR EXPERIENCE AND WHAT

WE HAVE LEARNED.
THERE ARE A LOT OF LEARNING
LESSONS IN COLORADO.
A LOT OF YEARS OF JUST LEARNING
THIS INDUSTRY.
THERE ARE A LOT OF INs AND
OUTs.
THINGS THAT A LOT OF OPERATORS
DON'T REALIZE.
THAT COMES WITH SECURITY, WITH
COMPLIANCE, WITH BRANDING, WITH
GENETICS.
THE WORKS.
I COULD GO ON FOREVER.
YOU KNOW, I THINK IT'S -- IT'S,
REALLY AWESOME WHAT WE HAVE
ACHIEVED THERE AND ACCOMPLISHED.
WE'RE EXCITED TO BRING THAT BACK
TO BOSTON.
WITH THAT I WILL TURN IT OVER TO
DAN LINSKY FOR THE SECURITY
MEASURES.
>> THANK YOU.
CHAIR MEN, COUNSELORS, THANK YOU
FOR HAVING ME.
WITH THE JOBS YOU DO AND HAVE
DONE FOR A NUMBER OF YEARS
QUALITY OF LIFE ISSUES, THERE IS
NO SMALL NEIGHBORHOOD ISSUE.
MANY YEARS AGO IN A FORMER LIFE
I STOOD ON THE STATE HOUSE WITH
A HUNDRED POLICE CHIEFS WHEN
THIS PROPOSAL WAS FIRST THOUGHT
TO COME TO MASSACHUSETTS
CONSIDERING RECREATIONAL AND
MEDICAL MARIJUANA.
I THOUGHT WE SHOULDN'T DO IT I
THOUGHT BASED ON MY EXPERIENCE
AND INFORMATION AT THE TIME WE
WOULD SEE A INCREASE IN CRIME,
YOUTH UTILIZATION OF MAYOR MARIJUANA.
WE WOULD SEE INCREASED
CHALLENGES AND QUALITY OF LIFE
WHERE THESE LOCATIONS WERE WOULD
SUFFER IMMENSELY.
I ADVOCATED FOR FELLOW
MASSACHUSETTS VOTERS NOT TO VOTE
FOR IT.
ABOUT 78% DISAGREED WITH ME.
THEY APPARENTLY DISAGREED WITH
ME IN MY RECORD.
I DIDN'T SUPPORT RECREATIONAL.
I DON'T KNOW WHETHER MY CHILDREN
VOTED FOR IT OR AGAINST IT THEY

WON'T REVEAL THEIR VOTES TO ME.
I CAN TELL YOU MY WIFE SAYS THIS
HAPPENS OFTEN.

I WAS WRONG.

I HAVE REACHED OUT TO POLICE
CHIEFS OF FACILITIES WHERE
MEDICAL MARIJUANA HAS BEEN.
WHAT ARE THE ISSUES, HOW MANY
RESOURCES AND WHAT ARE THE CALLS
FOR SERVICE.

I HAVE BEEN SURPRISED.
THEY'RE IN FACT SEEING
REDUCTIONS OF CRIME IN LOCATIONS
WHERE MEDICAL MARIJUANA IS
SITUATED.

MOST AREAS WERE PLACES WITHOUT
RESOURCES.

NOW YOU HAVE DEDICATED SECURITY
PERSONNEL AND DEDICATED PEOPLE.
THESE ARE PATIENTS, THEY ARE
SUFFERING FROM LIFE SUFFERING
ILLNESSES AND CHRONIC ILLNESSES.
IT'S NO DIFFERENT FROM SOMEONE
GETTING AN MRI, GOING IN FOR A
DIABETIC TREATMENT WITH GETTING
WHAT THEY NEED FROM THEIR PERSON
CARE PHYSICIAN.

THEY'RE PROFESSIONAL PATIENTS IN
A PROFESSIONAL ENVIRONMENT.

WE'RE HIGHLY REGULATED IN
MASSACHUSETTS.

REGULATIONS AROUND SECURITY AND
COMPLIANCE.

I HAVE WITH ME THE DOCUMENTS
FROM BROOKLINE, QUINCE SEE AND
SALEM INCLUDING E-MAILS WHERE
THEY HAD TO PUT POLICE THERE FOR
CONCERNS AND ISSUES AROUND THE
FACILITIES.

IN NEWTON AND SALEM.

THEY HAVE SINCE REMOVED THEM.
THE CONCERNS THEY HAD DID NOT,
DID NOT PRESENT THEMSELVES.

HROUBG YOURSELVES I HAVE A LONG
DEDICATION TO THE COMMUNITIES OF
THIS CITY.

I HAVE WORKED HAND AND HAND WITH
EACH NEIGHBORHOOD FOR OVER 28
YEARS TO MAKE SURE THE QUALITY
OF LIFE WAS IMPROVED.

I TOOK THIS VERY SERIOUSLY.

COUNSELOR BAKER AND FLAHERTY CAN -- YOUTH ACTING UP CAUSING
DISTURBANCES.

PEOPLE NOT SLEEPING IN THE BEACH

AREA.
THOSE ARE NOT SMALL PROBLEMS.
THOSE ARE BIG PROBLEMS.
THE SAME MENTALITY I BROUGHT TO
THIS ASSIGNMENT.
MICHAEL ROSS ASKED ME TO ENGAGE
IN THIS.
WE DID BACKGROUND CHECK ON THE
CLIENT.
THE ABILITY TO CONTROL THE SITE
WITH CAMERA ACCESS, CONTROL AND
COMPLIANCE.
MAKING SURE NO PATIENT IS USING
THIS IN SURROUNDING
NEIGHBORHOODS.
NO VIOLENCE OR ROBBERIES.
THAT'S SIMPLE.
WE DO THAT FOR FORTUNE 500 AND
CLIENTS AROUND THE GLOBE.
THE ABILITY TO TAKE THAT TO THE
NEXT LEVEL WAS SOMETHING I WAS
AFRAID I WOULDN'T BE ABLE TO DO.
IT WAS TALKED ABOUT EARLY ON.
OUR TAKING ON THE ENGAGEMENT.
THE CLIENT AND MICHAEL BOTH MADE
A FULL INVESTMENT THAT NOT ONLY
DO WE WANT TO SECURE THE
FACILITY.
WE WANT TO MAKE SURE THE AREA
AROUND IT.
THE QUALITY OF LIFE OF THE
NEIGHBORHOOD IS IMPACTED
POSITIVELY NOT NEGATIVELY.
AND ADEN HAS ALLOWED US TO PUT A
PROGRAM TOGETHER WHERE WE WILL
PROACTIVELY WORK WITH THE
COMMUNITY AND BOSTON POLICE
DEPARTMENT FOR THE QUALITY OF
LIFE AROUND THE FACILITY.
I PERSONALLY LIKE FOOT AND
BICYCLE PATROLS.
MAYBE IN FEBRUARY CARS ARE MORE
LIKELY.
HOPEFULLY WE GO BY THE DISTRICT
CAPTAIN AND WHAT BP WANT TO DO.
IT MAYBE WE CONDUCT A SIMILAR
CONTRACT AND SOMETHING ELSEWHERE
WE HAVE REVERSE I BELIEVE
OVERTIME.
SO THE ASSIGNMENT IS FILLED AND
THE OFFICER IS THERE.
IN ADDITION WE WILL HAVE
PERSONNEL WORKING WITH OUR
SECURITY TEAMWORKING WITH PUBLIC

HEALTH OFFICIALS.
TRANSPORTATION OFFICIALS, POLICE
TO MAKE SURE THAT TRAFFIC ISSUES
AND OTHER CONCERNS ARE BEING
ADDRESSED.

I WAS PLUS ANTLY EXCITED TO SEE
THAT THE ANNOUNCEMENT CAME UP
TODAY.

THE DISTRICT ATTORNEY AND COURTS
AND BOSTON POLICE ARE HAVING AN
ALTERNATIVE PROGRAM.

WHERE PEOPLE ARE HAVING A HARD
TIME WITH THEIR ADDICTION
ISSUES.

THIS ENHANCING PROGRAMS COULD
GET A DIVERSE PROGRAM AND
SERVICES THEY NEED.

I BELIEVE THEY WORK WITH THE
AGENCIES TO ADDRESS --

>> WILL YOU WORK WITH PEOPLE ON
THE STREET YOU MEAN?

>> ABSOLUTELY.

OUR SECURITY TEAM WOULD WORK
WITH PEOPLE ON THE STREET.
TO BOSTON POLICE.

IF IT'S A CALL TO -- WE KNOW THE
QUALITY OF THE PROGRAM THAT THEY
RUN IN SOUTH BOSTON AND WHAT
THEY DO TO CHANGE PEOPLES LIVES.
WORKING WITH THEM AND
IDENTIFYING PUBLIC HEALTH AND
ISSUES THAT IMPACT THE QUALITY
OF LIFE.

>> THE PEOPLE ON THE STREET
WALKING AROUND.

>> YES.

>> WE HAVE TKPHEUTED AND
DIRECTED BY THREE MAIN
NEIGHBORHOOD ASSOCIATIONS WITH
THE OVERSIGHT OF BOSTON CITY
HALL AND BOSTON CITY OFFICIALS.

.5 PERCENT IN YEAR ONE, WE
ANTICIPATE THAT TO BE TEN
THOUSAND DOLLARS --

>> I DON'T MEAN TO CUT YOU OFF
CAN.

WE GET BACK.

>> YES, REAL MONEY WILL BE
BEHIND THIS.

>> SECURITIES --

>> THANK YOU.

DAN, CAN WE TALK ABOUT CAMERAS
AND YOU KNOW THE REST OF YOUR
PLAN.

>> ABSOLUTELY.
I WOULD LIKE TO HEAR MORE ABOUT
THAT IS A GOOD COMMITMENT.
IF WE CAN FIGURE OUT A WAY YOU
GUYS ARE IN THE LOOP.
YOU KNOW WE CAN CONNECT YOU ON
AND HELP AS MUCH AS WE CAN
THERE.
I THINK I WOULD BE HELPFUL.
THAT SOUNDS LIKE -- WE CAN GO
OFF RECORD AND TALK ABOUT THAT.
>> CAN WE GET INTO CAMERAS.
IN ADDITION TO PHYSICAL
PERSONNEL FOR US.
ADDITIONAL PERSONNEL WORKING FOR
US IN AND AROUND THE SURROUNDING
AREAS WE ARE COMMITTED TO
ADDITIONAL CAMERAS.
WHERE ARE THE CHALLENGING SPOTS
AND LOCATIONS.
RIGHT NOW THE CAPITOL BUDGET MAY
NOT HAVE THE MONEY FOR THE
CAMERAS.
WE WANT TO INSTALL THEM ON OUR
DIME.
>> THAT WOULD BE CONNECTED
BACK --
>> ABSOLUTELY.
>> CONNECTED TO THE SOUTH BAY
SYSTEM THEY AGREE TOO.
>> YES.
SOUTH LINK IS WHAT WE USED FOR
NUMEROUS YEARS.
THE QUALITY AND CAMERA SYSTEM IS
SECOND TO NONE.
>> THEY WILL DO THE CAMERA
SYSTEM?
>> MY RECOMMENDATION.
>> PERFECT.
>> THOSE CAMERAS CAN BE FED TO
BOSTON POLICE, A SUPERVISE NEER
A BOSTON POLICE CRUISER IF
THAT'S THE CASE WHEN THERE ARE
CHALLENGES AND CONCERNED WE WANT
TO WORK JOINTLY WITH BOSTON
POLICE, THE RESIDENTS GROUPS AND
ALL TO DEAL WITH THE ISSUES AND
BE ACTIVE EYES AND EARS.
>> NOT JUST CAMERAS IN THE
SQUARE OR NEAR THE SOUTH BAY
MALL.
YOU ARE TALKING IN THE GENERAL
AREA WHERE CAMERAS COULD BE
HELPFUL AND NEEDED.

>> ABSOLUTELY.
>> I WANT TO TALK WITH THE
CAPTAINS FROM THE TWO POLICE
DISTRICTS AND COMMUNITY GROUPS
AND SAY WHERE DO YOU WANT
CAMERAS TO BEST ASSIST THE
PROBLEMS.
IT DOESN'T HAVE TO BE A PROBLEM
WITH THIS INDUSTRY.
>> IS THIS C6 OR 11?
>> WE RON C6.
WE'RE ON THE BORDER OF BOTH.
SO ISSUES AND CONCERNS.
I THINK THERE IS A JOINT
CONVERSATION TO OCCUR.
>> SIX AND TWO OR ELEVEN?
>> THERE IS A LITTLE.
TWO MORE ELEVEN AND SIX.
TWO IS DEFINITELY DOWN TOWARDS
THE OTHER SIDE.
>> OKAY.
THREE YOU WOULD BE DEALING WITH.
>> I HAVE DEALT WITH THEM
BEFORE.
>> OKAY.
ADEN, WHAT WAS YOUR ENTRY INTO
THE INDUSTRY.
YOU SAID YOU STARTED HERE.
TELL ME HOW YOU ENTERED THE
INDUSTRY.
YOUR BACK GROUND THEN.
>> SURE.
I INITIALLY STARTED VERY LOW
LEVEL.
I STARTED WORKING FOR A HANDFUL
OF COMPANIES ON THE CULTIVATION
SIDE IN 2009.
8 OR 9 YEARS AGO.
THAT'S WHEN THINGS WERE JUST
TAKING OFF IN COLORADO.
QUITE LITERALLY OVER NIGHT
COLORADO HAD ON THE BOOKS A
MEDICAL MARIJUANA LAW.
AT THAT POINT FOR ABOUT EIGHT
YEARS.
I THINK IT PASSED IN 2000.
WENT INTO EFFECT IN 2001.
IT DIDN'T ALLOW FOR
DISPENSARIES.
THERE WAS A MEMO FROM THE OBAMA
ADMINISTRATION, THE FIRST ONE
GIVING PEOPLE IN THEIR MINDS THE
RIGHT TO OPEN DISPENSARIES IN
COLORADO.

2009.
AND LIKE WILD FIRE DISPENSARIES
WERE POPPING UP THREE TIMES A
WEEK, IN DENVER AND BOULDER.
>> THEY HAD LIKE 1400 LICENSES
OVER NIGHT.
>> IT WAS UNREAL.
I WAS THERE FOR THAT.
GROUND ZERO.
THAT'S WHEN IT CAUGHT MY EYE AND
SAID THERE IS SOMETHING TO THIS.
THIS IS A LOT.
I NOW PEOPLE IN THE INDUSTRY.
I SAW THERE WAS A LACK OF
PROFESSIONALISM AND IT NEEDS
CLEANING UP AND I WANT TO BE
INVOLVED.
I HAVE HAD AN EYE FOR BOTANY AND
THAT THING ON THE CULTIVATION
SIDE.
AS I MOVED UP I WAS WORKING WITH
TWO DIFFERENT COMPANIES.
I KIND OF GOT MORE INTERESTED IN
THE POLITICS OF THINGS.
THAT'S WHEN COLORADO, THE STATE,
PASSED WHAT WAS CALLED HOUSE
BILL 1284 WHICH PASSED I THINK
IN 2010.
WENT INTO EFFECT 2011.
IT ESTABLISHED THE MARIJUANA
ENFORCEMENT DIVISION.
WHICH WOULD OVERSEE AND REGULATE
AND SERVE AS A REGULATORY AGENCY
FOR DISPENSARIES AND
CULTIVATIONS, ETCETERA, THAT PUT
OUT OF BUSINESS OVER HALF OF THE
OPERATORS.
THESE ARE FLY BY NIGHT
OPERATIONS.
SIMILAR TO, SIMILAR THINGS
OCCURRING IN CALIFORNIA NOW.
BELIEVE IT OR BE.
ESSENTIALLY THEY'RE PLAYING
CATCHUP) ywçø[V'2 UP.
NO OTHER STATE SINCE THEN HAS
DONE IT THAT WAY.
I APPLAUD MASSACHUSETTS FOR DOING
IT THE RIGHT WAY DESPITE IT
TAKING A LONG TIME AND RED TAPE.
>> IT'S AN AGGRESSIVE INDUSTRY.
THAT'S HOW IT HAPPENED IN
DENVER.
IT CAN'T HAPPEN HERE.
>> IT'S NOT SUSTAINABLE FOR IT

TO HAPPEN THAT WAY.
DESPITE THE HEADACHES IN
MASSACHUSETTS.
THEY HAVE DELAYED THINGS ON A
STATE LEVEL.
IT'S FOR THE BEST TO TAKE YOUR
TIME WITH IT AND HAVE A
REGULATORY FRAMEWORK
ESTABLISHED.
RULES SET IN PLACE.
BACK TO MY STORY, ESSENTIALLY I
WAS WORKING WITH A COMPANY THAT
I KNEW WAS EYEING SPOTS IN A.
>> WHAT WERE YOU DOING FOR THE
COMPANY?
>> WORKING IN CULTIVATION.
A LARGE PORTION OF THE
CULTIVATION WAREHOUSE FACILITY.
WE ALSO HAVE TO HAVE EXPERIENCE.
>> WHAT -- WHAT WAS YOUR DEGREE.
THE DEGREE MATCH.
>> IT'S IN PSYCHOLOGY, BELIEVE
IT OR NOT.
RIGHT OUT OF COLLEGE I DID WORK
IN THAT.
IT'S SOMETHING I'M PASSIONATE
ABOUT.
>> ULTIMATELY WE WERE CAUGHT UP
IN THE MEDICAL MARIJUANA
INDUSTRY.
I HAVE A KNACK FOR
ENTREPRENEURSHIP AND POLITICAL
SCIENCE.
WHICH IS HALF WHAT HAD THE
INDUSTRY IS.
SO, ESSENTIALLY IN 2013.
YOU KNOW MYSELF AND A FEW OTHER
PEOPLE PUT A PROPERTY UNDER
CONTRACT TO PURSUE A DISPENSARY
LICENSE.
IT TOOK AWHILE.
THAT DISPENSARY IS OPEN AND
RUNNING TODAY.
WE ALSO ALONG THE WAY PICKED UP
CULTIVATION LICENSES TIED INTO
THAT.
WE HAD ANOTHER LICENSE WE DIDN'T
SELL BUT HA H +*T LICENSE.
WE GOT OPEN IN THE BEGINNING OF
2015 OPEN ABOUT THREE YEARS AND
STARTED OUT FOR A FEW MONTHS AS
MEDICAL ONLY.
COLORADO HAD RECREATIONAL SALES
FOR A YEAR ALSO.

>> CAN I ASK YOU A COUPLE OF
QUESTIONS?

>> PLEASE.

WHEN YOU TALK ABOUT, A
COMPLAINT, NOT A COMPLAINT BUT
ISSUE I HEARD TIME AND TIME
AGAIN.

PEOPLE, WHATEVER THEY'RE ON.
THE PEOPLE CONCERNED ABOUT THAT
POPULATION MAKING THEIR WAY INTO
YOUR DOOR AND -- CAN YOU SPEAK
ON THAT IS IT THE SAME PERSON.
YOU KNOW AT THE McCORMICK
CIVIC AND NEW BUSINESS
ASSOCIATION.

THIS IS ABSOLUTELY IN OUR BEST
INTEREST.

AS A BUSINESS TO PREVENT THIS
FROM HAPPENING.

IT'S NOT SMOKE AND MIRRORS AND
SHOW.

IF WE'RE KNOWN AS THE MEDICAL
MARIJUANA DISPENSARY WHERE THERE
IS A CROWD FROM METHADONE MILE
LURKING AROUND WE'RE GOING OUT
OF BUSINESS.

IT'S IN OUR BEST INTEREST TO
KEEP THAT FROM HAPPENING.

WILL THAT PERSON WANT IN YOUR
DOOR?

>> MY THOUGHTS ARE NO.

TYPICALLY PEOPLE ADDICTED TO
OPIATES GET A HIGH FROM OPIATES.
IF THEY'RE LOOKING FOR
MARIJUANA.

THEY HAVE ACCESS TO UNREGULATED
DIRT WEED FOR LACK OF A BETTER
TERM.

>> IT WOULD BE, IT WOULD BE VERY
OUT OF CHARACTER FOR, FOR THAT
CROWD TO POOL MONEY TOGETHER IN
ORDER TO COME INTO OUR HIGH END
MEDICAL MARIJUANA DISPENSARY TO
PURCHASE SOMETHING ADMITTEDLY
MARKED UP DUE TO REGULATORY
FRAMEWORK WE'RE DEALING WITH.
THE TESTING OF HEAVY METALS,
PESTICIDES, ETCETERA AND THIS
CAUSES THE PRICE TO GO UP.

IT MAKES SENSE FOR THAT CROWD TO
SHOP WITH US.

THE PAIR LESS I GREW IN
McCORMICK.

WE ARE PREVENTING THAT?

IF SOMEONE WANTS --
>> CAN I ASK ABOUT THE SCHOOL
NOW.
NOT TO CUT YOU OFF.
>> YES, LIMITED TIME.
>> THE SCHOOL HOW DID YOUR
DISCUSSION GO WITH THE SCHOOL
THERE.
THE FEEDBACK?
>> VERY WELL.
>> YES, SO WE, WE MET WITH SHAWN
A --
>> WHAT IS THE DISTANCE THAT THE
SCHOOL NEEDS TO BE FROM THE
DISPENSARY.
WHAT IS THE LAW, WHAT IS THE
SCHOOL THE LAW IS 500 FEET.
THE SCHOOL IS OVER THAT.
>> 503 FEET.
>> IT'S APPROPRIATELY LOPSIDED.
>> HOW ARE THE DISCUSSIONS?
>> THEY WENT WELL.
>> WE HAVE BEEN IN TOUCH SINCE.
ONE THING I BROUGHT TO HER
ATTENTION IS THAT NOT JUST
COLORADO, IT'S CLOSER TO A
SCHOOL.
THE HIGH SCHOOL AT THAT, NORTH
GLEN HIGH, THE MAIN HIGH SCHOOL
IS, IS ADJACENT TO OUR
DISPENSARY.
THIS WAS MEASURED BY PEDESTRIAN
ACCESS THE WAY IT'S MEASURED BY
THE CITY.
>> IT WAS ON THE OTHER SIDE.
>> GO UP THE STREET, CROSS
LEGALLY AND COME BACK DOWN.
>> WE DON'T HAVE THAT IN
WRITING.
>> OKAY.
>> I HAVE ONE MORE QUESTION FOR
DAN.
DAN HOW DID YOU VET ADEN?
>> WE HAVE A DUE DILIGENT
PROCESS.
WE LOOK AT THE BACKGROUND AND
ASSOCIATES AND THE FINANCES TO
SEE WHERE MONEY CAME FROM AND IF
THEY'RE WORKING WITH PEOPLE
ENGAGED IN ACTIVITY WE DON'T
WANT TO BE ASSOCIATED WITH.
WE DO THIS ACROSS THE TKPHROEB.
I THINK IF YOU WERE TO CALL THE
NORTH GLEN POLICE DEPARTMENT

THEY WOULD TELL YOU THERE WAS A
REDUCTION IN CRIME AND NO
CONCERNS RELATIVE --
>> YOU HAVE BEEN IN TOUCH.
>> I WAS RECENTLY IN COLORADO
WITH POLICE CHIEFS AND THE
SHERIFFS WITH CONCERNS ABOUT THE
INDUSTRY.
I HAVE BEEN WRONG ON WHAT I
THOUGHT WOULD HAPPEN AND
PLEASANTLY SURPRISED.
THAT'S WHY WE'RE AT THE TABLE.
WE FEEL CONFIDENT IN THE CLIENT
AND THE PLAN FOR THE COMMUNITY.
>> I'M GOOD.
>> COUNSELOR ESSAIBI-GEORGE.
>> THANK YOU FOR BEING HERE.
I HAVE A FEW QUESTIONS.
I WILL TRY TO GET THROUGH PRETTY
QUICKLY.
FIRST, ADEN, YOU MENTIONED YOU
ARE -- YOUR ACADEMIC EXPERIENCE
AND EDUCATIONAL PSYCHOLOGY.
I'M CURIOUS ON OUR TRIP TO
DENVER EARLIER THIS YEAR I MET
WITH THE DENVER PUBLIC SCHOOL
SYSTEM.
THEY SHARED CONCERNS ON
EDUCATING THEIR YOUTH PRIOR TO
THE ROLL OUT OF RECREATIONAL AND
MEDICAL MARIJUANA.
WHEN I RETURNED TO BOSTON I
PRESENTED BEFORE THE BOSTON
SCHOOL CITY.
I DON'T THINK AS A SCHOOL
DISTRICT WE'RE PREPARED FOR THIS
AVAILABILITY OF RECREATIONAL USE
OF MARIJUANA.
DO YOU HAVE THOUGHTS OR ADVICE
ON THE LOCAL SCHOOL DISTRICT
RESPONDING TO THE MORE
AVAILABILITY OF MARIJUANA GOING
FORWARD.
>> I DO.
>> THE APPROACH BEING TAKEN IS A
MORE WIDESPREAD ADOPTION IN
REGARDS TO TREATING SUBSTANCE
ABUSE AS A MENTAL HEALTH ISSUE
AND SOMETHING THAT TEAMS SELF
MEDICATION WITH SOCIAL AN QUITE
OR THEY'RE TRYING TO PARTY OR
WHATEVER IT IS.
TREATING THAT MENTAL HEALTH
ISSUE INSTEAD OF A CRIME AND

LOCKING THEM UP AND POTENTIALLY RUINING A COLLEGE APPLICATION IS SOMETHING WE SEE MORE AND MORE ACROSS THE COUNTRY.

>> I THINK IT'S A GREAT STEP IN THE RIGHT DIRECTION.

>> I WILL WILL ALSO SAY FROM OUR PERSPECTIVE THE CONCEPT OF REGULATION IS MORE EFFECTIVE IN BATTLING TEAM SUBSTANCE ABUSE, AS A TEENAGER IN HIGH SCHOOL I USED MARIJUANA.

I REGRET IT.

I THINK MARIJUANA IS A GOOD THING FOR AN ADULT AND BETTER THAN ALCOHOL AS FAR AS AN ADULT THAT WANTS TO RELAX AT THE END OF THE DAY.

WHEN I WAS A TEEN MARIJUANA WAS EVERYWHERE AND EASY TO GET.

ALCOHOL WAS HARD TO GET.

YOU HAD TO HAVE A FAKE ID AND SOMEONE WILLING TO TAKE A RISK.

IT WAS DAMN NEAR IMPOSSIBLE TO COME ACROSS A POT WILL OF LIQUOR OR A KEG.

BUT CANNABIS WAS EVERYWHERE.

THAT WAS THE PROCESS OF UNREGULATION.

I HOPE -- THERE IS NOT, THE BLACK MARKET HAS ESSENTIALLY BEEN FLOODED BY INDUSTRY LIKE OURS.

>> THANK YOU.

WITHIN YOUR PRODUCT PLOY FOR YOUR CUSTOMERS WHAT IS THE PERCENTAGE BETWEEN MOTORCYCLABLE MARIJUANA AND THE EDIBLES.

>> OUR PERCENTAGE IN COLORADO TYPICALLY HOVERED AROUND 60% FLOWER, A SMOKEABLE MARIJUANA AND 30 TO 35 TO 40% OF CONCENTRATES AND EDIBLES.

THAT ENCOMPASSES EVERYTHING.

EDIBLES ARE CLOSER TO 5% TO 10%.

THERE ARE OILS AND RUBS AND CBD CAPSULES AND EVERYTHING UNDER THE SUN.

I DON'T THINK THE MARKET WILL BE TOO DIFFERENT FROM THIS MARKET OF COLORADO.

THAT'S THE BEST GUESS.

>> CAN YOU TALK ABOUT FULFILLING THE POTENTIAL CUSTOMER DEMAND.

>> I FORGET --
>> NEW ENGLAND TREATMENT ACCESS.
>> INITIALLY THEY HAD CHALLENGES
FOR THE CUSTOMER DEMAND.
THEY HAVE CREATED REPEAT CYSTS
THROUGHOUT THE WEEK.
CAN YOU TALK ABOUT BEING
PREPARED ON THE TPHPABD FROM DAY
ONE.
>> THAT'S THE CONVERSATION WE'RE
HAVING INTERNALLY NOW.
WE HAVE A 50,000 SQUARE FOOT
FACILITY APPROVED IN --
MASSACHUSETTS FOR CULTIVATION.
YOU KNOW WE'RE PROBABLY --
>> WE WILL BEGIN THE
CONSTRUCTION PROCESS IN Q1 OF
2018.
WE ARE WE WOULD LOVE TO BUILD
THE ENTIRE THING OUT AT ONCE.
WE THINK THAT'S EXCESSIVE.
WE DETERMINED THE BARE MINIMUM
IS 40% IT HAD.
PROVIDING 400 POUNDS OF FLOWER
MONTHLY BETWEEN THE TREE
DISPENSERS.
WE HAVE A DISPENSER IN
PITTSBURGH AND WATER TOWN.
WE EXPECT DORCHESTER BEING THE
MOST BUSY.
THE BREAKDOWN IS IN OUR
MATERIALS.
WORE CONFIDENT -- IT'S POOR
BUSINESS TO GO TO MARKETS AND
RUN OUT OF PRODUCT.
THAT'S A BAD LOOK FOR ANY
COMPANY.
I DON'T KNOW HOW THEY RETAIN
CUSTOMERS.
IT MUST BE DOWN.
PEOPLE GO IN AND SAY WE HAVE RUN
OUT AND HAVE TO COME BACK.
IT'S A HASSLE AND NOT A GOOD
BUSINESS PRACTICE.
WE'RE PREPARED TO GO TO MARKET
WITH NO LESS THAN 40% OF THE
FACILITY BUILT OUT.
THAT WOULD BE ONE OF THE BIGGEST
IN MASSACHUSETTS I KNOW OF.
>> I IMAGINE, I'M NOT NO
AGRICULTURE OR GARDENING FOR
THAT MATTER.
>> SURE.
>> WHAT IS THE POTENTIAL FOR THE

LOSS OF A CROP DUE TO
INFESTATION OR ANOTHER PROBLEM
THAT COULD IMPACT YOUR
PRODUCTIVITY.
>> SO THERE IS THE POTENTIAL
ALWAYS.
I WON'T SAY IT'S IMPOSSIBLE.
WE HAVE LEARNED OUR LESSON IN
COLORADO WHAT NOT TO DO.
NOT JUST THROUGH THE PAST THREE
YEARS OF MY OWN BUSINESS BUT A
HANDFUL OF YEARS BEFORE THAT
WORKING IN OTHER BUSINESSES WITH
LOSS.
USUALLY IT'S NOT DUE TO A
INFESTATION.
IT'S DUE TO NOT PASSING A TEST.
ESSENTIALLY YOU WOULD SAY, YOU
HAVE A FULL HARVEST.
EVERYTHING IS READY TO GO TO
MARKET AND YOU SEND IT TO THE
TESTING LAB.
THEN IT COMES BACK AS TOO HIGH
AND BIO CONTAMINATED.
TOTAL YEAST AND MOLD COUNT IS
WHY YOU LOSE A CROP.
THEN YOU DESTROY THE CROP UNDER
THE SUPERVISION OF THE STATE.
I'M LESS WORRIED ABOUT LOSING
DUE TO A INFESTATION OF SPIDER
MITES OR POWDERY MILDEW.
THE TECHNOLOGY WE'RE
IMPLEMENTING.
WE HAVE THE BELLS AND WHISTLES.
IT'S NOT CHEAP.
MILLIONS OF DOLLARS OF
MANUFACTURING EQUIPMENT.
MAKING SURE WE PREVENT AN
ENVIRONMENT WHERE THIS, THIS
TESTS AND MILDEW AND MOLDS CAN
THRIVE AS WELL AS STANDARD
OPERATING PROCEDURES WHERE
EMPLOYEES HAVE TO, YOU KNOW
CHANGE THEIR CLOTHES BEFORE THEY
COME IN AND LEAVE.
NOT QUITE HAS MAT SUITS BUT
PREVENTING CROSS CONTAMINATION.
WE HAVE TWEAKED AND TAILORED THE
SOPs OVER SEVERAL YEARS.
WE'RE COMFORTABLE WITH WHERE WE
STAND.
IT'S FORTUNATE THE MASSACHUSETTS
TESTING REQUIREMENTS ARE VERY
SIMILAR TO COLORADO.

WE KNOW WHAT WE'RE UP AGAINST.
WE HAVE CREATED PROCEDURES THE
LAST SEVERAL YEARS TO BE
SUCCESSFUL IN THE ENVIRONMENT.
>> AND WHERE WILL YOUR OFFICE
BE, WHERE ARE YOU PHYSICALLY
LOCATED THE MAJORITY OF THE
TIME.

>> I HOPE TO BE LOCATED IN
DORCHESTER FACILITY.
IT'S ACTUALLY TWO STORIES.
RIGHT NOW WE HAVE THE FIRST
FLOOR AT 3000 SQUARE FEET FOR
SALES AND UPSTAIRS FOR CORPORATE
OFFICE.

OUT OF ANYWHERE WE HAVE IT'S
CLOSEST TO WHERE I LIVE.
THAT IS THE INTENTION.

AS WE GROW AND HOPEFULLY AS WE
DO WELL I THINK IT MIGHT BE IN
OUR BEST INTEREST TO HAVE AN
OFFICE DOWNTOWN.

AGAIN THIS IS A VERY POLITICAL
AND FINANCED BASED INDUSTRY.
YOU KNOW, IT MAY MAKE SENSE FOR
OUR COMPANY LOCATED IN SEVERAL
PLACES THROUGHOUT THE STATE TO
HAVE A CORPORATE HEADQUARTERS
DOWNTOWN.

THINK AT THE BEGINNING IT WILL
BE THERE IN DORCHESTER.
SIMPLY BECAUSE WE HAVE THE
OFFICE SPACE.

>> GREAT.

>> TWO MORE QUESTIONS.

>> IN YOUR PRESENTATION YOU TALK
ABOUT MARKET PROJECTIONS BASED
ON ACTIVE CARD HOLDERS IN THE
REGION.

WHAT IS CONSIDERED THE REGION.

>> THE REGION, I THINK FOR HERE
IS A THREE MILE RADIUS
ESSENTIALLY.

YOU KNOW, IT'S DORCHESTER, MOST
OF DORCHESTER, SOUTH BOSTON, A
LITTLE BIT OF THE SOUTH END.
AND A LITTLE BIT OF ROXBURY AND
JP.

ESSENTIALLY WE PUT TOGETHER THE
PROJECTIONS FOR OTHER
PROJECTIONS FOR OUR
DISPENSARIES.

IN WATER TOWN WE SAID A 5-MILE
RADIUS.

IN PITTSBURGH IT'S A TEN MILE
RADIUS.
THINGS ARE MORE RULE THERE.
AS YOU ARE BAN AS BOSTON IS WE
FOUND THAT THREE MILES WAS
INAPPROPRIATE BUFFER.
>> THREE MILES FROM THE
FACILITY?
>> THREE MILES FROM THE
FACILITY.
I DON'T THINK PEOPLE WILL TRAVEL
THAT MUCH FURTHER FROM THREE
MILES.
THREE MILES CAN TAKE 20 MINUTES.
IF NOT MORE.
>> YES.
>> WHERE AS YOU KNOW TEN MILES
IN PITTSBURGH WE'RE ON ROUTE
TWO.
WE EASILY PULL BUSINESS FROM
WESTMINSTER AND OTHERS.
FOR HERE IT'S THE DIFFERENCE OF
GOING FROM ONE SPOT TO THE NEXT.
SO, THAT WAS OUR CALCULATION
THERE.
>> GREAT.
>> MY LAST QUESTION IS, DAN, YOU
WERE REFERENCING WORKING WITH
PEOPLE ON THE STREET CAN YOU
DESCRIBE WHAT THAT MAY LOOK
LIKE?
>> ANYONE UTILIZING DRUGS,
ALCOHOL, CAUSING A CONCERN FOR
THE QUALITY OF LIFE OF THE
NEIGHBORHOOD WE WOULD WORK WITH
BOSTON POLICE TO IDENTIFY THE
ISSUES AND MAKE SURE THEY KNOW
THE ISSUES ARE GOING ON.
>> IF POLICE INTERVENTION IS
NOT THE APPROPRIATE MEDICINE
MAKING A CALL AND REFERRAL TO A
RATCH OUT TEAM, PUBLIC HEALTH
COMMISSION OR GAVIN HOUSE OR ANY
OTHER GROUP PUTTING ALL
RESOURCES THAT WE CAN TO DEALING
WITH THE ISSUES.
WE, WE USE TO HAVE SIMILAR
PROGRAMS BACK WHEN I WAS
ACHIEVE.
WE WORKED WITH THE AGENCIES IN
THE CITY, COMMUNITIES GROUPS TO
FIX THE PROBLEMS.
IF THE LIGHTS ROUTE AND IT'S A
CALL TO THE MAYOR'S OFFICE TO

LET THEM KNOW TO HELP MAKE THE
CALL, WE'RE EYES AND EARS.
THAT'S WHAT WE HOPE TO BE.
>> THANK YOU.
>> SO THE BUSINESS MODEL OR --
THE 7 DAYS A WEEK, 8:00 A.M. TO
8:00 P.M.
IS THAT NECESSARY AND THE NORM?
IS THAT WHAT YOUR COMPETITORS
ARE DOING?
TAKE ME THROUGH THAT PROCESS.
I'M THINKING OF SATURDAY, SUNDAY
AFTERNOON IN JULY AND AUGUST.
IT IS 100 DEGREES.
PEOPLE ARE REALLY GOING TO GO
DOWN TO --
>> YES.
BELIEVE IT OR NOT.
THOSE ARE PRETTY MUCH EXACTLY
OUR HOURS IN COLORADO.
UP UNTIL VERY RECENTLY.
THEY EXTENDED HOURS TO 10:00 TO
COMPETE WITH OTHER COMMUNITIES
THAT ARE DOING THAT.
FOR THE LAST THREE YEARS, IT'S
BEEN 8:00 TO 8:00.
IT'S PRETTY CONSISTENT ACROSS
THE BOARD.
WE DON'T WANT TO PIN OURSELVES
IN A HOLE OF ONLY SERVING THE
PEOPLE THAT WORK 9:00 TO 5:00,
PEOPLE THAT WORK IN TRADITIONAL
INDUSTRIES.
MAYBE THEY'RE A TRUCK DRIVER.
MAYBE THEY'RE WORKING A NIGHT
SHIFT AT A HOSPITAL.
MAYBE THEY'RE WORKING AT A
RESTAURANT AND THEY HAVE CERTAIN
DAYS OFF.
OUR INTENTION IS TO BE OPEN AND
AVAILABLE TO SERVE THEM SEVEN
DAYS A WEEK IN THE BEST WAY THAT
WE CAN WITHOUT NEGATIVELY
IMPACTING THE NEIGHBORHOOD.
>> FROM A COMPETITIVE
STANDPOINT --
>> IN MASSACHUSETTS, I CAN'T
SPEAK TO THAT ENTIRELY BECAUSE
THE CLOSEST COMPETITORS, I
THINK -- THERE'S ONLY ONE THAT'S
OPEN IN BOSTON RIGHT NOW, AND I
DON'T KNOW -- I THINK THEY'RE
OPEN SEVEN DAYS A WEEK.
I DON'T KNOW IF THERE'S BEEN --

THERE'S BEEN FIVE OTHERS
APPROVED.
I DON'T KNOW WHAT THEIR PROPOSED
HOURS ARE.
>> IS THAT THE NORM IN THE
INDUSTRY TO BE SEVEN DAYS A WEEK
AND THAT LENGTH OF TIME?
>> JUST LIKE CVS AND RITE AID.
THINGS COME UP.
MAYBE YOU'RE A PATIENT THAT USES
INTERMITTENTLY BECAUSE YOU HAVE
CHRONIC PAIN.
WHEN YOUR PAIN CLEARS UP, YOU
WANT TO GET THE MEDICINE.
IF THAT IS MONDAY THROUGH
FRIDAY, GREAT.
BUT SOMETIMES IT IS OFF HOURS
AND WEEKENDS.
>> THROUGH THE COMMUNITY
PROCESS, THERE ARE VARIOUS CIVIC
ORGANIZATIONS THAT YOU HAVE TO
GO AND MEET WITH THEM, SO
THEY'RE AWARE IT IS SEVEN DAYS A
WEEK.
>> THAT'S ONE OF THE FIRST
THINGS THAT CAME UP.
THERE WAS A LITTLE BIT OF
PUSHBACK ON SUNDAY SALES.
>> IF THAT COMES BACK AT US,
WOULD YOU BE OPEN TO WORKING
WITH US FOR SUNDAY?
>> YEAH, WE COULD BE OPEN TO
THAT, IF ABSOLUTELY IN THIS.
NOT OUR PREFERENCE.
>> MY LAST QUESTION WOULD BE,
HOW MANY JOBS ARE ON THE --
WELL, THIS IS A COUPLE
QUESTIONS.
HOW MANY JOBS IN THE DISPENSARY
AND HOW DO WE GET PEOPLE THAT
MAY LIVE AROUND -- IT'S A GROUND
FLOOR JOB FOR SOMEBODY IN SEVEN
OR EIGHT YEARS OR TEN YEARS
COULD BE LOOKING AT THEIR OWN
DISPENSARY.
>> OF COURSE.
WE'RE LOOKING AT ABOUT 15 JOBS
OR SO FOR THE DORCHESTER
DISPENSARY.
>> THAT'S NOT INCLUDING DAN.
>> THAT'S NOT INCLUDING SECURITY
PERSONNEL.
POSSIBLY CLOSER TO 20 AS WE GET

BUSIER.

ONE THING AS FAR AS LOCAL HIRING THAT WE TALKED ABOUT TO BE DONE IN COLORADO IS WE MADE THAT PART OF THE CITY.

WE SAID WE'RE GOING TO DO EVERYTHING IN OUR POWER TO HIRE RESIDENTS OF THIS COMMUNITY IN ORDER TO GIVE BACK.

IF YOU GO TO OUR STORE TODAY, THERE'S AT LEAST -- I THINK THERE'S AT LEAST THREE OR FOUR EMPLOYEES THAT ARE FROM THE COMMUNITY.

THERE IS ONE FROM THE TOP OF THE PILE IMMEDIATELY BECAUSE THEY WERE FROM THAT COMMUNITY.

EVERYONE WANTS TO WORK IN THE MARIJUANA INDUSTRY.

WE HAVE A LOT OF APPLICATIONS EVERY DAY, AND IT'S TOUGH TO SIFT THROUGH.

ONE THING THAT BUMPS THAT APPLICATION TO THE TOP OF THE PILE IS THEIR ADDRESS.

>> YOU'RE GOING TO NEED TO HIRE AND THEN SEND THEM TO CERTIFICATION.

THERE'LL BE A CERTIFICATION FOR WORKERS THROUGH THE STATE?

>> EXACTLY.

>> THEN PAY TO CERTIFY?

>> THAT'S THE WAY IT IS WORKING IN MASSACHUSETTS RIGHT NOW. THAT'S THE WAY IT USED TO WORK IN COLORADO.

I IMAGINE AS THE INDUSTRY MATURES IT WILL BE SIMILAR TO OTHER STATES.

AS SOMEONE WHO HAS INTEREST IN WORKING IN THE INDUSTRY, THEY'LL GET THEIR BADGE.

IT MAKES IT EASIER FOR THE EMPLOYER.

IN COLORADO, IT ONLY COSTS \$40.

>> WHAT'S IT GOING TO COST HERE?

>> I DON'T THINK THEY HAVE DETERMINED THAT.

THE CDC IS STILL DETERMINING THAT.

>> THAT WILL CONCLUDE TODAY'S HEARING REGARDING MEDICINAL MARIJUANA IN DORCHESTER DISPENSARY.

WORK CLOSER WITH THE SPONSOR IN PRODUCING A COMMITTEE REPORT WITH THE ANTICIPATION OF TRYING TO HAVE SOMETHING AT OUR NEXT COUNCIL MEETING.

I APPRECIATE YOU-ALL TAKING THE TIME TO COME IN HERE AND PARTICIPATE IN THE PANEL DISCUSSION.

WE'LL GET SOMETHING DRAFTED.

I'LL WORK WITH MY COLLEAGUES AND TRY TO GET A VOTE OUT AS SOON AS POSSIBLE.

>> THANK YOU VERY MUCH.

>> DOCKET 1488, THE COMMITTEE IS ADJOURNED.

>>> GOOD MORNING, EVERYONE.

I'M MICHAEL FLAHERTY.

TODAY WE'RE HERE TO DISCUSS DOCKET 1425.

IT ALLOWS A MUNICIPALITY THAT ACCEPTS THAT SECTION TO ACCEPT A LOCAL SALES TAX FOR MARIJUANA OR MARIJUANA PRODUCTS BY A RECREATIONAL MARIJUANA DEALER. DEALER SETS THE RATE OF THE LOCAL SALES TAX ON MARIJUANA AT THE MAXIMUM ALLOWED 3% RATE. THIS WAS SPONSORED BY MAYOR MARTIN WALSH AND REFERRED TO THE COMMITTEE ON GOVERNMENT OPERATIONS ON NOVEMBER 15th. RECENTLY AMENDED BY SECTION 13 OF CHAPTER 55 OF THE ACTS OF 2017 AFTER THE LEGALIZATION OF MARIJUANA IN 2016 PROVIDES A LOCAL SALES TAX ON RECREATIONAL MARIJUANA SALES.

DOCKET 1425 SAYS CHAPTER 5, BUT IT SHOULD BE REFLECTED IN EVERYONE'S NOTES ON PUBLIC RECORD IT IS ACTUALLY CHAPTER 55.

DOCKET 1425 IS IN ORDER TO ACCEPT THE LOCAL SALES TAX OPTION AND TO SET THE LOCAL TAX RATE ON RETAIL MARIJUANA AND MARIJUANA PRODUCTS IN THE CITY OF BOSTON AT 3%.

EVEN THOUGH THERE AREN'T YET MARIJUANA RETAILERS IN THE CITY OF BOSTON, THE MAYOR RECOMMENDS SETTING THE TAX RATE NOW TO BE ABLE TO TAX SUCH SALES IN THE

EVENT A RETAILER BECOMES
OFFICIALLY LICENSED IN BOSTON.
WE'RE JOINED TODAY BY FRANK
BAKER AND MARK CIOMMO AND
JUSTIN, THE CITY OF BOSTON
BUDGET DIRECTOR.
YOU HAVE THE FLOOR.
IF YOU CAN MAKE SOME
INTRODUCTORY COMMENTS, THEN WE
CAN HAVE BACK AND FORTH.
THERE ARE INDUSTRY
REPRESENTATIVES THAT ARE HERE
THAT MAY AT SOME POINT MAY COME
DOWN HERE AND BE PART OF A
PUBLIC PANEL.
>> THANK YOU FOR INVITING ME.
AS YOU MENTIONED, I'M JUSTIN.
I'M THE BUDGET DIRECTOR FOR THE
CITY OF BOSTON.
I'M HERE TO OFFER TESTIMONY IN
SUPPORT OF 1325 THAT WILL SET
THE TAX RATE AT 3% FOR
RECREATIONAL MARIJUANA.
THIS IS IN RESPONSE TO LAW
THAT'S PRODUCED REGULATIONS.
WE BELIEVE THAT SETTING THE TAX
RATE AT 3% IS A PRUDENT MOVE FOR
THE CITY.
WE ARE STARTING TO LOOK AT WHAT
THIS IS GOING TO COST AS PART OF
ENFORCEMENT REGULATIONS, PUBLIC
HEALTH, EDUCATION AS PART OF THE
CITY BUDGET FOR FY '19.
EVEN AT 3%, THE REVENUE OF THE
CITY WILL ONLY PARTIALLY SUPPORT
THOSE OPERATIONS.
WE'VE TAKEN A LOOK AT OTHER
CITIES THAT HAVE MORE MATURE
MARKETS, DENVER BEING A PRETTY
GOOD PROXY FOR WHAT THE CITY HAS
IN TERMS OF POPULATION.
BOSTON IS OBVIOUSLY A LITTLE
MORE DENSE THAN DENVER.
THEY SPEND UPWARDS OF \$5 MILLION
TO \$6 MILLION A YEAR IN
REGULATION AND ENFORCEMENT OF
MARIJUANA.
CITY TAX RATE WILL GIVE US SOME
OF THE RESOURCES, BUT WE DON'T
THINK IT WILL BE ENOUGH TO COVER
ALL THE COSTS THAT THE CITY WILL
INCUR.
SETTING THE TAX RATE NOW IS
IMPORTANT BECAUSE AS WE GET INTO

THE FY '19 BUDGET PROCESS WE WANT TO MAKE SURE THAT WE REFINE WHAT WE THINK THE ESTIMATES ARE GOING TO BE ON THAT.

SECONDLY, FOR THE BUSINESSES THAT ARE SORT OF LOOKING TO OPEN UP IN BOSTON, WE THINK IT IS IMPORTANT TO SET THE TAX RATE SO THEY KNOW WHAT TO EXPECT ON THE LOCAL LEVEL.

THE AMOUNT THAT WE RECEIVE IN FY '19 WILL DEPEND LARGELY ON THREE THINGS -- THE SPEED IN WHICH THE STATE CANNABIS CONTROL COMMISSION OFFERS LICENSES.

THEY'VE SET A DEADLINE OF MARCH 15th FOR THEIR REGULATIONS AND THEN ACCEPT APPLICATIONS FOR BEGINNING SALES IN JULY 1st OF 2018.

IT IS GOING TO TAKE BUSINESSES FINDING LOCATIONS AND ZONING AND UNDERSTANDING WHAT THEIR NEEDS ARE GOING TO BE.

THEN FINALLY, UNDERSTANDING THAT THERE WILL BE AN ADDITIONAL PROCESS TO FIGURE OUT WHERE TO LOCATE THESE.

I'M ASSUMING IT WILL BE A PUBLIC PROCESS BOTH HERE AND SORT OF IN THE COMMUNITY TO UNDERSTAND WHAT THE IMPACTS ARE GOING TO BE, SO WE THINK IT IS AN IMPORTANT STEP TO GET THE BALL ROLLING.

WE'LL OBVIOUSLY BE HAVING ADDITIONAL CONVERSATIONS AS THIS PROCESS DEVELOPS OVER THE NEXT FEW MONTHS.

SETTING THE TAX RATE NOW WILL BE SETTING THE EXPECTATIONS AS FAR AS THE BUSINESS AND WHAT THE CITY WILL NEED IN TERMS OF ENFORCEMENT, REGULATION, AND HEALTH.

>> THANK YOU, JUSTIN, FIRST AND FOREMOST FOR PARTICIPATING.

63% OF CITYWIDE OF BOSTON VOTERS SAID YES TO RECREATIONAL MARIJUANA.

A LOT OF QUESTIONS ARE GOING TO LOOM.

I KNOW IT IS A LITTLE PREMATURE THAT WE'RE GETTING THE TAX IN PLACE BEFORE RETAILERS ARE UP

AND RUNNING, BUT ANY
GUESSTIMATES?
IS THERE ANY THOUGHTS ABOUT WHAT
THAT REVENUE WILL BE USED FOR?
>> SURE.

COLORADO HAS A \$1.3 BILLION A
YEAR BUSINESS IN RECREATIONAL
MARKET.

WHEN THE MARKET IS FULLY UP AND
RUNNING HERE IN MASSACHUSETTS,
WE COULD SEE NUMBERS NOT AS
HIGH, BUT SOMETHING CLOSE TO
THAT.

BOSTON IS THE LARGEST POPULATION
DENSITY AREA.

THINKING ABOUT THAT IN TERMS OF
REVENUE, WE THINK SOMEWHERE
BETWEEN 2 MILLION AND 3 MILLION
IN THE FIRST YEAR.

THE STATE RECENTLY AT THE
CONSENSUS REVENUE HEARING LAST
WEEK PUT A BALLPARK FIGURE
BETWEEN 40 MILLION AND 80
MILLION IN STATEWIDE
COLLECTIONS.

WE REPRESENT ABOUT 3% ABOUT
THAT.

THEIR TAX RATE IS 17%.

WE THINK SOMEWHERE BETWEEN 2 AND
3 MILLION IS A REASONABLE
ESTIMATE FOR THE FIRST YEAR, BUT
WE'LL BE WORKING TO REFINE THAT
OVER THE NEXT FEW MONTHS.

ENFORCEMENT AND REGULATION ARE
GOING TO BE THE TOP THINGS THAT
COME INTO PLAY INITIALLY.

THAT'S GOING TO BE COST AT BPD.
WE'LL HAVE TO WORK WITH
DEPARTMENTS OVER THE NEXT FEW
MONTHS TO FIGURE OUT WHAT THE
PROCESS WILL BE TO FUND SOME OF
THESE THINGS, BUT THE MONEY
WE'LL BE RECEIVING AS PART OF
THE SALES TAX WILL GO INTO THE
GENERAL FUND AND WILL BE
AVAILABLE THROUGH THE
APPROPRIATION PROCESS IN THE
UPCOMING YEAR.

>> WE'VE BEEN JOINED BY MATT
O'MALLEY AND ANNISSA GEORGE.

>> I HAVE JUST TWO QUESTIONS
BECAUSE THE GENERAL LAW ALLOWS
TO IMPOSE A TAX AT 3%.

CAN YOU TALK ABOUT HOW THAT

DECISION WAS MADE AS OPPOSED TO
DOING 1 OR 2.5?

>> SURE.

I WOULD SAY 3% IS NOT GOING TO
BE ENOUGH AS IS.

I THINK WE WANTED TO MAXIMIZE
THE RESOURCES THAT WE HAVE
AVAILABLE TO REGULATE THIS
INDUSTRY MOVING FORWARD.

I THINK I MENTIONED BEFORE
DENVER SPENDS 6 MILLION TO 10
MILLION A YEAR ON PROGRAMS.

3% IS ROUGHLY TO 2 TO 3 MILLION
A YEAR.

THAT WON'T COVER HALF OF WHAT
DENVER SPENDS ON REGULATION
ENFORCEMENT.

WE THINK SETTING THE MAXIMUM TAX
RATE RIGHT NOW AND SEEING WHAT
THE REVENUE BRINGS IN IS THE
BEST APPROACH AT THIS POINT.

>> IS THERE AN OPPORTUNITY AT
ALL TO DESIGNATE THAT SPECIFIC
REVENUE, THE 3%, TOWARDS
SPECIFIC PROGRAMS AS OPPOSED TO
THE GENERAL FUND?

>> SURE.

THE WAY I UNDERSTAND IT THE 3%
WILL GO INTO THE GENERAL FUND.
WE CAN TALK AND LOOK AT
PRIORITIES THROUGHOUT THE BUDGET
PROCESS.

THERE WILL BE A SEPARATE PROCESS
FOR COMMUNITY MITIGATION FEES.
RETAILERS WILL ENTER INTO A
POST-AGREEMENT WITH THE CITY.
WE'LL IMPOSE AN ADDITIONAL FEE
OR AGREEMENT WITH THE RETAILER
TO COLLECT ANOTHER 3% ON TOP OF
THAT.

THAT WILL GO POTENTIALLY INTO A
SEPARATE FUND THAT WE WOULD SORT
OF DEDICATE TOWARDS VERY
SPECIFIC MITIGATION ISSUES
AROUND THAT SPECIFIC RETAILER.
I THINK WE'LL SORT OF CONTINUE
TO MONITOR, BUT I THINK THERE
WILL BE MORE THAN ENOUGH COST TO
GO AROUND THAN WHAT THE TAX WILL
COVER.

>> THANK YOU.

>> HI, JUSTIN.

HOW ARE YOU TODAY?

>> GOOD.

HOW ARE YOU?

>> DO YOU THINK THE COSTS ARE GOING TO BE ADMINISTRATIVE?

>> YEAH.

I WOULD SAY ADMINISTRATIVE IN GETTING THE PROGRAM UP AND RUNNING.

>> MAYBE YOU CAN TALK ABOUT -- WHEN YOU TALK ABOUT GETTING THE PROGRAM UP AND RUNNING, WHAT WOULD THAT PROGRAM BE?

>> THAT WILL BE DETERMINED THROUGH THE ZONING PROCESS AND THE PROCESS OF HOW THE SHOPS ACTUALLY GET LICENSED AND PUT INTO DIFFERENT PLACES.

I THINK WE'RE STILL WORKING THROUGH THAT PROCESS AS A CITY. SOME OF THAT WILL DEPEND ON WHAT THE CCC'S FINAL REGULATIONS ARE AND SORT OF WHAT THE RESTRICTIONS ARE, HOW TO GET THEM IN THE RIGHT PLACES, THEN ENFORCEMENT ON BOTH THE RETAIL SIDE AND THE HOME GROWN SIDE. I THINK THERE IS A LITTLE LESS PUBLICITY THAT AN INDIVIDUAL WILL BE ABLE TO GROW PLANTS IN THEIR OWN HOME.

>> THAT WOULD BE POLICE TO DETERMINE?

>> THAT'S DEFINITELY A POSSIBILITY.

YEAH.

I THINK IT IS TOO EARLY TO SEE OVERTIME HOURS OR SPECIFIC COSTS, BUT I THINK THAT'S DEFINITELY A LOCATION WE'LL BE LOOKING AT.

>> HAVE THERE BEEN TALKS ABOUT WHAT POTENTIAL -- OF THE DISPENSARIES, WHAT THE POLICE COSTS MAY BE IN AND AROUND A DISPENSARY?

IS THERE ANY WAY TO -- IS THERE NO REAL WAY TO DETERMINE THAT?

>> WE HAVEN'T GOTTEN THAT FAR IN THE CONVERSATIONS YET.

WE HAVEN'T RECEIVED ANY APPLICATIONS, SO WE HAVEN'T REALLY BEGUN THAT PART OF THE PROCESS OF UNDERSTANDING WHAT THE COSTS ARE GOING TO BE.

I THINK IT IS GOING TO BE A

WHILE BEFORE WE'RE GETTING ANY MONEY BECAUSE THE DISPENSARIES THAT ARE OPENING UP ARE ALL MEDICAL.

WE'RE NOT GOING TO TAX THEM. THE RETAIL, IT'S GOING TO BE AWHILE BEFORE WE GET ANY RETAIL.

>> WE DEFINITELY HAVE THAT SAME FEAR.

>> YOUR PROGRAM IS GOING TO NEED TO BE UP AND RUNNING BEFORE WE COLLECT ANYTHING.

>> ABSOLUTELY.

>> BECAUSE IT IS GOING TO BE ALL MEDICAL FOR US TO ALLOW THE BUSINESS TO GROW SO PEOPLE CAN UNDERSTAND THE BUSINESS, I THINK.

IT'S GOING TO BE DIFFICULT TO GENERATE TAX MONEY FOR A COUPLE YEARS, I THINK.

>> YEAH, DEFINITELY.

THAT'S WHY WE LOOK FOR GUIDANCE FROM THE STATE DEPARTMENT OF REVENUE BECAUSE THEY'RE PUTTING A \$40 MILLION TO \$80 MILLION ESTIMATE ON WHAT THEY THINK THEY'RE GOING TO COLLECT FOR NEXT YEAR.

WE'RE TRYING TO BE AS CONSERVATIVE AS POSSIBLE, BUT BE WITHIN THAT.

>> THANK YOU.

>> THANK YOU, MR. CHAIRMAN.

HI, JUSTIN.

WHO WILL BE NEGOTIATING THE HOST AGREEMENTS?

>> THAT'S A GOOD QUESTION. I DON'T THINK WE HAVE FINALIZED THAT EXACTLY.

I THINK THERE WILL PROBABLY BE INPUT FROM SEVERAL DIFFERENT DEPARTMENTS IN THE CITY.

I THINK IT WILL DEPEND ON WHAT THE PROCESS IS FOR ZONING AND SORT OF SITING THE FACILITIES.

I DON'T THINK WE HAVE HAD ENOUGH OF THOSE CONVERSATIONS YET.

THAT ALL SORT OF DEPENDS A LITTLE BIT, LIKE I SAID BEFORE, ON THE REGS THAT COME OUT OF THE CCC.

WE'LL CONTINUE TO WORK ON THAT AS A GROUP EFFORT, BUT NOT A

SPECIFIC DEPARTMENT IN MIND
RIGHT NOW.

>> IS IT POSSIBLE TO ADD A LOCAL
OPTION, SO TO SPEAK, IN A HOST
AGREEMENT AND NOT CALL IT A
LOCAL OPTION, BUT CALL IT
SOMETHING ELSE, A PERCENTAGE?
TO THE POINT YOU MADE EARLIER,
WE MAY NOT HAVE ENOUGH TO PAY
THE COST FOR STAFF TO INSPECT
AND REGULATE.

WHEN WE WENT TO DENVER, THE CITY
OF DENVER GETS EXCISE TAXES AND
ALL THESE EXTRA TAXES AND THEY
PROVIDE A LOT OF MONEY FOR
EDUCATION.

I JUST HOPE THAT WE CAN GET
ENOUGH REVENUE TO REGULATE, BUT
ALSO EDUCATE.

I THINK IT'S REALLY IMPORTANT,
ESPECIALLY WITH A NEW INDUSTRY
COMING IN.

I WOULD ALSO SAY THAT THE STATE
HOPEFULLY -- AND I DON'T KNOW IF
YOU KNOW THIS OR NOT AT THIS
POINT.

ARE THEY GOING TO BE OFFERING
GRANTS OR ANYTHING FOR THOSE
KINDS OF PROGRAMS THAT WE
OBVIOUSLY DON'T SEEM TO HAVE
ENOUGH MONEY TO DO?

IT'S REALLY IMPORTANT.

>> SURE.

I'LL ANSWER THE FIRST PART ON
THE HOST AGREEMENT FIRST.

IN THE HOST AGREEMENTS, WE'RE
ALLOWED TO NEGOTIATE FOR UPWARDS
OF 3% OF THEIR TOTAL SALES.

>> OKAY.

>> THAT WOULD BE SORT OF
DEDICATED TOWARDS SPECIFIC
MITIGATION COSTS.

I THINK THE IMPORTANT THING TO
NOTE ON THAT IS THAT AGREEMENT
SUBSET -- OR THE FINANCIAL

COMPONENTS OF THAT AGREEMENT
SUNSET OF FIVE YEARS.

WE REALLY WANT TO MAKE SURE THAT
WE'RE CONTROLLING WHATEVER WE'RE
GETTING FROM THE SORT OF HOST
AGREEMENTS TO ONLY GO TOWARDS
COSTS THAT WON'T EXTEND PAST
FIVE YEARS.

AS FAR AS GRANTS FROM THE STATE,
OBVIOUSLY THEY HAVE A MUCH
BIGGER PIECE OF THE PIE WHEN IT
COMES TO THIS.

THEY'LL HAVE RESOURCES, I THINK,
FOR EDUCATION AND GRANTS AND
STUFF LIKE THAT, BUT IT BEARS
GOING THROUGH THEIR OWN INTERNAL
PROCESS RIGHT NOW TO FIGURE OUT
EXACTLY WHAT -- THEY DON'T KNOW
HOW MUCH REVENUE THEY'RE GOING
TO HAVE YET.

THEY'RE STILL SORT OF WORKING
THROUGH THAT PROCESS.

>> AND ONE FINAL COMMENT, I
GUESS.

ONE OF THE THINGS THAT I SAW TO
BE VERY IMPORTANT WAS THE KIND
OF MONTHLY MEETINGS THAT SEVERAL
DEPARTMENTS CONVENED -- POLICE,
FIRE, INSPECTIONAL SERVICES, ALL
THE VARIOUS DEPARTMENTS THAT NOT
ONLY REGULATE, BUT ALSO ENFORCE.
ONE OF THE PROBLEMS, I THINK,
DENVER HAD WAS EXPLOSIONS FROM
PEOPLE GROWING THEIR OWN, SO I
JUST HOPE THAT WE LOOK AT THIS

HOLISTICALLY AND THE IMPACTS AND
HOW WE'RE GOING TO DEAL WITH
THOSE.

THANKS, JUSTIN.

>> SURE.

>> THANK YOU, MR. CHAIRMAN.

GOOD MORNING, JUSTIN.

GREAT TO BE WITH YOU.

JUST A COUPLE QUESTIONS.

I APOLOGIZE.

I MISSED THE BEGINNING OF THIS.

THIS UP TO 3% SALES --

MUNICIPALITIES GET TO DECIDE

THIS.

IS THAT A FLAT RATE FOR ALL
RECREATIONAL DISPENSARIES OR ON
A CASE-BY-CASE BASIS?

>> THE SALES TAX WILL APPLY TO
ALL RECREATIONAL RETAILERS.

WE DID HAVE THE OPPORTUNITY TO
TO DO UP TO 3%.

THE WAY IT WORKS IS THE STATE
COLLECTS REGULAR SALES TAX.

ON A QUARTERLY BASIS, THEY'LL
GIVE IT TO US AS PART OF THE
GENERAL FUND.

>> THAT'S ON TOP OF THE STATE'S
ESTABLISHED TAX RATE.
HAS THAT BEEN DETERMINED YET?
>> THEY HAVE A 20% ALL IN TAX
RATE, 17% OF WHICH IS STATE

DRIVEN.

THAT'S 10% ON THE MARIJUANA
SALES TAX, THEN OUR 3% LOCAL
OPTION.

>> IT'S FUNNY.

COUNCILOR BAKER HAD A HEARING
EARLIER TODAY.

I HAVE SEVERAL MEDICINAL
DISPENSARIES THAT HAVE BEEN
WORKING AT A QUICKER PACE, BUT
OBVIOUSLY THIS IS COMING.
THE STATE LEGISLATURE IS LOOKING
TO HAVE THEIR FINAL RESULT.
HAS THE CITY BEGUN SORT OF
CREATING ZONING REGULATIONS OR
AT LEAST AN OVERVIEW FOR
RECREATIONAL?

>> I THINK WE'RE DEFINITELY
WORKING ON IT.

WE DON'T HAVE SORT OF A FINAL
PRODUCT TO SHARE WITH YOU.
I THINK THERE WILL BE ADDITIONAL
SORT OF CONVERSATIONS IN THE
PUBLIC PURVIEW THAT WILL INFORM
THAT DECISION.

I THINK WE'RE STILL WAITING ON
SOME OF THE FINAL REGULATIONS
FROM THE STATE COMPTROLLER BOARD
WHICH WILL INFORM OUR DECISION
IN TERMS OF WHAT WE CAN AND
CAN'T DO IN ZONING.

>> PEOPLE OFTEN HAVE TO JUMP
THROUGH HOOPS TO PUT A DORMER ON
THEIR HOME.

I WOULD HOPE THERE WOULD BE
SIMILAR PROTECTIONS FOR THIS.
THIS IS A QUESTION FOR THE
CHAIRMAN.

UNDER YOUR LEADERSHIP, WE
ESTABLISHED SOME ZONING
REGULATIONS THAT YOU COULD NOT
HAVE MORE THAN ONE FACILITY
THAT'S MEDICINAL AND
RECREATIONAL WITHIN A HALF MILE,
CORRECT?

>> HALF A MILE FOR MEDICINAL
ONLY, MEANING YOU CAN'T HAVE A
MEDICINAL WITHIN RECREATIONAL.

>> THAT'S THE LAW?
THAT EXISTS.
THE REGULATIONS THAT THE CITY
FINALLY DOES WILL OBVIOUSLY BE
PART AND PARCEL WITH THAT?
>> YES.
THEN THEY'LL INCLUDE MEDICINAL
AT SOME POINT.
>> RECREATIONAL.
>> RECREATIONAL.
THANK YOU.
>> FAIR ENOUGH.
WITH THE CCC, HAS THE CITY
BEEN -- DOES THE CITY HAVE A
SEAT AT THE TABLE IN TERMS OF
THAT OUTSIDE OF OUR REPS AND
SENATORS?
>> THAT'S A GREAT QUESTION.
THE CCC HAS AN ADVISORY BOARD
WITH, I THINK, SOMEWHERE BETWEEN
20 TO 30 MEMBERS.
I DON'T KNOW IF THE CITY HAS A
DIRECT PERSON SITTING ON THE
COUNCIL.
>> THAT WOULD BE HELPFUL IF WE
COULD GET THAT.
THAT'S ALL I REALLY HAVE.
I KNOW I'M GETTING MORE INTO THE
GOING AND THIS IS MORE IN TERMS
OF THE REVENUE PIECE.
OBVIOUSLY, IF DONE WELL AND DONE
RIGHT AND DONE SORT OF
SENSITIVELY, THIS COULD
OBVIOUSLY ALLOW FOR SIGNIFICANT
REVENUE FOR THE CITY, WHICH WE
ALL AGREE WE NEED.
ANY IDEA WHAT THE NUMBER WOULD
BE IN TERMS -- I GUESS IT IS TOO
PREMATURE.
>> RIGHT NOW WE'RE LOOKING AT
SOMEWHERE BETWEEN 2 AND 3
MILLION THE FIRST YEAR, BUT IT
DEPENDS ON HOW QUICKLY THE CCC
GETS UP AND RUNNING, HOW QUICKLY
THE RETAILERS GET SITED, HOW
QUICKLY THEY CAN GET GROWING AND
SELLING.
WE THINK 2 TO 3 MILLION IS
REASONABLE.
>> IS THERE ANY CONCERN THAT
SORT OF FEDERAL POLICY ON
RECREATIONAL MARIJUANA MAY
OBVIOUSLY HINDER CHANGES IN
MASSACHUSETTS AND OTHER STATES?

>> YEAH, DEFINITELY.
I THINK THAT'S A FEAR.
IF THINGS WERE CHANGED ON THE
FEDERAL LEVEL, WE WOULD HAVE TO
REACT TO THAT.
WE'D HAVE TO SEE WHAT TYPE OF
CHANGE IT WOULD BE AT THE
FEDERAL LEVEL.
>> AS I UNDERSTAND TO THAT
POINT, AS IT STANDS NOW, AN
INDIVIDUAL CAN OBVIOUSLY -- FOR
MEDICINAL MARIJUANA -- CAN PAY.
THEY CAN PAY WITH CASH OR DEBIT
CARD, BUT NOT A CREDIT CARD.
>> YEAH.
I'M NOT AN EXPERT ON SORT OF THE
FINANCING OF RETAIL SIDE OF
THAT, BUT RETAILERS AND GROWERS
DO STRUGGLE WITH THE BANKING
ASPECTS OF IT.
IN DENVER, THERE'S A NICHE
BANKING MARKET THAT HAS GROWN
OUT OF THAT.
BUT I THINK IT WILL BE
DETERMINED HOW THIS WILL EXACTLY
ALLOW -- I THINK WE'RE ALL
LEARNING AT THE SAME TIME.
>> THANK YOU, JUSTIN.
>> THANK YOU, COUNCILLOR.
JUSTIN, STAY WITH US A LITTLE
LONGER.
I SEE JIM.
THEY PLAY KEY ROLES IN THE
CAMPAIGN BACK IN 2016.
WHETHER OR NOT THEY HAVE
SPECIFIC QUESTIONS, THEY MAY
WANT TO COME DOWN.
I SEE JIM AND WILL.
YOU'RE WELCOME TO JOIN US.
GOOD MORNING, GENTLEMEN.
IF YOU CAN JUST STATE YOUR NAME
AND ANY AFFILIATION YOU HAVE FOR
THE RECORD, THEN YOU CAN ASK US
ANY QUESTIONS OR COMMENTS ON THE
TASK.
>> APPRECIATE THAT, COUNCILOR
FLAHERTY.
THANK YOU, CHAIRMAN, FOR THE
OPPORTUNITY TO ADDRESS YOU.
THANK YOU TO THE REST OF THE
COUNCILLORS FOR THE OPPORTUNITY
TO DO THAT ALSO.
I DON'T HAVE ANY QUESTIONS FOR
THE REVENUE DEPARTMENT.

I DON'T HAVE ANY PREPARED
REMARKS.

I JUST WANT TO ADDRESS A COUPLE
OF THINGS THAT HAVE COME UP
DURING THE TESTIMONY --

>> STATE YOUR NAME.

>> MY NAME IS WILL.

I'M THE POLITICAL DIRECTOR OF
THE MARIJUANA POLICY PROJECT AND
A RESIDENT OF AUSTIN.

I WANTED TO TALK A LITTLE BIT
ABOUT THE LOCAL HOST AGREEMENTS.
THOSE WILL BE NEGOTIATED WITH
EACH OF THE RETAIL FACILITIES,
AND THEY ARE -- THE PAYMENT FOR
THOSE LOCAL HOST AGREEMENTS IS
TIED TO THE COST OF THAT
FACILITY IN THAT LOCATION.

AND IT CAN BE UP TO 3%.

NOW, I DON'T KNOW EXACTLY HOW
THE CITY OF BOSTON IS GOING TO
DETERMINE WHAT EACH FACILITY
COSTS IN EACH NEIGHBORHOOD, BUT
THAT'S PROBABLY SOMETHING THAT
THE REVENUE DEPARTMENT WILL HAVE
TO STRUGGLE WITH.

THE OPPORTUNITY TO REAP REVENUE
OF UP TO 6%, 3% FOR THE LOCAL
HOST AGREEMENT AND 3% FOR THE
LOCAL SALES TAX.

THE TAX IS ACTUALLY 20%.

3% LOCAL OPTION, 6.25% FOR THE
SALES TAX AS LONG AS THAT IS IN
EFFECT, AND 10.75% IS THE EXCISE
TAX.

THAT MONEY WILL GO INTO THE
MARIJUANA REGULATION FUND, AND
THE FUND WILL FUND THE
ADMINISTRATION OF THE STATE
PROGRAM AND SEVERAL OTHER
OPPORTUNITIES, INCLUDING
PREVENTION OF FUNDING FOR FOLKS
WHO USE THE STRATEGIC PREVENTION
FUND FRAMEWORK -- PARDON ME, THE
STRATEGIC PREVENTION FRAMEWORK
FOR COST OF TRAINING LOCAL LAW
ENFORCEMENT AND FOR COSTS THAT
MAY BE INCURRED IN MAKING SURE
THAT THERE IS EQUITY IN THE
PROGRAM.

SO, ALL OF THOSE THINGS ARE
OUTLINED IN CHAPTER 55 OF THE
ACTS OF 2017 THAT WILL ALLOW FOR
ALL THOSE COSTS TO BE

ADMINISTERED BY THE CANNABIS CONTROL COMMISSION, BUT THERE'S NO FORMULA FOR HOW MUCH WILL GO TO EACH ACTIVITY.

THERE IS A PRIORITY FOR THE ADMINISTRATION OF THE PROGRAM FIRST, OBVIOUSLY, AND THEN THE CANNABIS CONTROL COMMISSION WILL HAVE THE OPPORTUNITY WITH THE DIRECTION OF THE LEGISLATURE TO A PORTION OF THE REST OF THE MONEY FOR THE REST OF THE ACTIVITIES.

COUNCILOR CIOMMO MENTIONED ISSUES WITH REGARD TO HOME GROWING AND EXPLOSIONS IN COLORADO.

THOSE EXPLOSIONS HAPPENED NOT BECAUSE PEOPLE WERE HOME GROWING, BUT BECAUSE THEY WERE HOME EXTRACTING.

THERE ARE SEVERAL EXTRACTION METHODS, INCLUDING USING VOLATILE LIQUIDS.

SOMETIMES THOSE EXPLOSIONS HAPPEN, BUT THE LEGISLATION AND THE INITIATIVE BOTH PROHIBITED THE USE OF ANY VOLATILE GAS THAT HAS A FLASH POINT OF OVER 100 DEGREES.

THOSE KINDS OF EXPLOSIONS WILL BE PROHIBITED.

OBVIOUSLY, THAT WOULD BE AN ISSUE THAT WOULD BE ADDRESSED BY LOCAL POLICE.

>> SO, FROM THE 3% SALES TAX, THAT'S REVENUE THAT WE GENERATE THAT WILL GO RIGHT TO THE LOCAL

MUNICIPALITY.

IN THIS CASE, BOSTON.

>> THAT'S RIGHT.

>> IS IT FAIR TO SAY THAT ADDITIONAL RESOURCES POTENTIALLY COULD COME TO THE CITY OF BOSTON BASED ON THE HOST AGREEMENTS?

>> ABSOLUTELY.

AND ADDITIONAL RESOURCES ALSO -- WELL, NO BECAUSE THE MONEY -- THE 10.75% THAT GOES INTO THE MARIJUANA REGULATION FUND WILL BE AVAILABLE TO COMMUNITIES THAT USE THE STRATEGIC PREVENTION FRAMEWORK.

AND ALMOST ALL OF THE PREVENTION
ACTIVITIES THAT GO ON WITH
REGARD TO ALCOHOL AND DRUGS AND
TOBACCO PREVENTION, PARTICULARLY
AROUND YOUTH, ALMOST EVERY
COMMUNITY USES THAT STRATEGIC
PREVENTION FRAMEWORK.

IT'S THE FRAMEWORK THAT'S
RECOMMENDED BY THE SUBSTANCE
ABUSE ADMINISTRATION OF THE
STATE.

AND SO, THOSE MONIES WILL BE
AVAILABLE TO LOCALITIES THAT USE
THAT.

>> GREAT.

MORNING, JIM.

>> I'M JIM.

I JUST WANTED TO ADD A LOCAL
HOST AGREEMENT UNDER CHAPTER 55,
NOTHING SAYS YOU ISN'T
RENEGOTIATE THAT HOST AGREEMENT
AFTER FIVE YEARS.

IT ENDS AFTER FIVE YEARS, BUT
AGAIN YOU CAN RENEGOTIATE IT.
IT IS JUST A TERM.

>> INTERESTING.

ANY QUESTIONS FROM MY COLLEAGUES
FOR WILL OR JIM AT THIS TIME?

>> THANK YOU.

I WASN'T AWARE OF THAT, JIM.

IF ACME MARIJUANA SHOP OPENS UP
AND THE HOST AGREEMENT LAPSES,
WHAT IS THE LEVERAGE?

DOES IT GO BACK TOWARD THE LOCAL
GOVERNING BOARD?

>> IT WILL GO BACK TO WHOEVER
NEGOTIATED THE FIRST AGREEMENT
OR HOWEVER THAT MAY ALTER.

WHOEVER IS IN CHARGE OF
NEGOTIATING AGREEMENTS, THEY
WOULD THEN RENEGOTIATE THE
AGREEMENT.

>> IF THEY DIDN'T, IT WOULD JUST
LAPSE.

>> YEAH.

>> THE OVERSIGHT WOULD REMAIN
WITH THE CITY.

>> CORRECT.

THAT'S HOW IT IS IN THE
LEGISLATION.

>> THAT'S HELPFUL.

>> THE STRATEGIC PREVENTION, IS
THAT VOLUNTARY?

THE HOST COMMUNITY HAS TO SAY I

WANT TO GET INTO THE STRATEGIC PREVENTION STREAM.

IF SO, THESE ARE THE BENEFITS. IF A COMMUNITY DOESN'T WANT TO BE PART OF THE STRATEGIC PREVENTION, IS THAT EVEN OPTIONAL?

>> MOST ALL OF THE PREVENTION EFFORTS THAT HAVE -- THAT ARE ACTIVE NOW IN CITIES AND TOWNS ACROSS MASSACHUSETTS, MOST ALL OF THEM USE THE STRATEGIC PREVENTION FRAMEWORK.

I WOULD BE SURPRISED IF THE PREVENTION EFFORTS HERE IN THE CITY OF BOSTON DON'T USE THAT STRATEGIC PREVENTION FRAMEWORK. TO THE EXTENT THAT THOSE FUNDS ARE AVAILABLE, THEY WOULD BE GRANT FUNDING UP TO THOSE ORGANIZATIONS THAT PROVIDE PREVENTION EDUCATION.

>> GREAT.

>> ONE OTHER THING I JUST WANTED TO MAKE SURE EVERYONE KNEW. MOST LARGE CITIES AND TOWNS, SAN FRANCISCO, LOS ANGELES, PORTLAND, WHEN MARIJUANA BECAME LEGAL THERE, COLORADO AND WHEN MARIJUANA BECAME LEGAL THERE, HAVE BEEN DEVELOPING LOCAL OFFICES OF MARIJUANA POLICY. FOR INSTANCE, THE CITY OF SAN FRANCISCO JUST APPROVED -- AND THEY'RE GOING ONLINE WITH ADULT USE RETAIL JANUARY 1st OF NEXT YEAR.

THEY HAVE JUST SIGNED OFF ON -- THE CITY OF SAN FRANCISCO HAS JUST SIGNED OFF ON THE LOCAL REGULATIONS THROUGH THE OFFICE OF MARIJUANA POLICY AND THE MAYOR.

THAT IS ALWAYS A POSSIBILITY FOR THE CITY OF BOSTON TO DO ALSO.

>> THANK YOU.

WE HAVE RECREATIONAL MARIJUANA REPRESENTATIVES.

YOU HAVE HEARD THE TESTIMONY FROM THE ADMINISTRATION AND THE LEAGUE SPONSORS.

DO YOU HAVE ANY COMMENTS ON THIS IDEA?

AND WE CAN ASK YOU GUYS SOME

QUESTIONS.

>> GOOD MORNING, MR. CHAIRMAN,
MEMBERS OF THE COUNCIL.
MY NAME IS MIKE ROSS.
I'M AN ATTORNEY.
I HAVE AND DO REPRESENT SEVERAL

COMPANIES, PRESENTLY MEDICAL
MARIJUANA.

I HAVE THE PRIVILEGE OF WORKING
THROUGH FOUR APPLICATIONS IN
BOSTON ALONE.

JUST RECENTLY, WE WERE WORKING
ON ONE OF THOSE IN THE
DORCHESTER PROPOSAL.

AS A MATTER OF FACT, ONE OF MY
CLIENTS IS IN THE AUDIENCE HERE,
WHO IS SEEKING TO OPEN IN THE
BACK BAY AND WAS RECENTLY
APPROVED AT THE ZONING BOARD OF
APPEAL.

AS AN ATTORNEY WORKING IN THIS
SPACE, I'M A REAL ESTATE
ATTORNEY.

I DO OTHER WORK OTHER THAN
CANNABIS INDUSTRY, REGULATION
PERMITTING AND THAT TYPE OF
WORK, BUT MORE AND MORE THIS
SEEMS TO BE A GROWING AREA.

I HAVE REACHED OUT TO MY
CLIENTS.

AS A PRACTITIONER IN THIS SPACE,
I WOULD LIKE TO PUT MY FULL
SUPPORT BEHIND THIS INITIATIVE.
I THINK IT'S RESPONSIBLE, AND I
THINK IT WARRANTS THE APPROVAL
OF THIS BODY, IF I MAY SAY SO.
I THINK IT IS VERY TELLING OF
THIS INDUSTRY THE FACT I WOULD
THINK ALMOST ALL THE PEOPLE
WITHIN THIS INDUSTRY WANTING TO
SUPPORT A TAX ON THEIR INDUSTRY
GOES THE SHOW YOU THE TYPE OF
PEOPLE THAT ARE AFFILIATED WITH
THIS INDUSTRY.

I DON'T THINK EVERYONE'S GOING
TO AGREE, BUT I WOULD SAY THE
MAJORITY OF THIS INDUSTRY WOULD
BE IN SUPPORT OF THIS TYPE OF
PROPOSAL.

I WANTED TO SPEAK IN SUPPORT OF
IT TODAY.

>> THANK YOU.
SOME COMMENTS?

>> FOR SURE.

>> THANK YOU, CHAIRMAN.

THANK YOU, FELLOW COUNCILLORS.
MAYFLOWER MEDICINAL WAS APPROVED
LAST YEAR, I BELIEVE, FOR A
SITE.

I'M HERE ON BEHALF OF JOHN
HENDERSON, THE CEO, TO READ HIS
COMMENTS ON THE TAX MATTER.
MY NAME IS JOHN HENDERSON, AND
I'M THE CHIEF EXECUTIVE OFFICER
OF MAYFLOWER MEDICINAL.
MAYFLOWER HAS RECEIVED APPROVAL
TO OPERATE A RECREATIONAL
MARIJUANA DISPENSARY.
ON BEHALF OF MAYFLOWER
MEDICINAL, I'M IN SUPPORT OF
DOCKET 1425 TO IMPOSE A LOCAL
SALES TAX OF 3% UPON THE SALE OF
TRANSFER OR MARIJUANA OR
MARIJUANA PRODUCTS AT A
RECREATIONAL RETAILER.

BOSTON WILL COLLECT SIGNIFICANT
TAX REVENUES THAT WILL IMPROVE
THE LIVES OF BOSTONIANS.
MAYFLOWER LOOKS FORWARD TO
WORKING COLLABORATIVELY WITH THE
CITY TO DEVELOP THOUGHTFUL,
RESPONSIBLE REGULATIONS
SURROUNDING THE ADULT USE OF
CANNABIS IN THE CITY OF BOSTON.
ONE ADDITIONAL COMMENT.
THE COMPARISON TO COLORADO IS
GREAT.

I THINK IT IS WORTH NOTING THERE
ARE OVER 300.

I THINK WILL AND JIM CAN
PROBABLY NOTE THE EXACT AMOUNT.
THERE ARE OVER 300 DISPENSARIES
IN COLORADO.

THE COST TO ENFORCE AND INSPECT
AND ALL THE THINGS YOU DO AS A
GOVERNMENT BODY MAY BE QUITE
SIGNIFICANTLY MORE THAN YOU'RE
GOING TO SEE IN BOSTON WITH THE
FLAHERTY RULE BEING IN PLACE
WITH THE HALF MILE RULE.

THAT'S WHAT WE IN THE INDUSTRY
REFER TO IT AS, THE FLAHERTY
RULE.

I CAN'T SEE THERE BEING MORE
THAN 15, 25.

WE CAN NEGOTIATE THIS NOW, BUT I
DO BELIEVE IT IS IMPORTANT TO

NOTE THAT I THINK COSTS --
FRANKLY, YOU HAVE ONE OPERATING
RIGHT NOW.
WHAT HAS BEEN THE COST SO FAR TO
OPERATE OR TO ENFORCE, INSPECT,
AND OVERALL MANAGE THAT?
I DON'T THINK THERE'S BEEN MUCH
MORE THAN THE AVERAGE BUSINESS
ANYWHERE.
I WOULD BE REMISS IN NOT SAYING
THAT'S A DATA POINT TO COMPARE.
>> VERY GOOD.
THE FLAHERTY RULE COME WITH
GUMMY BEARS OR BROWNIES OR
ANYTHING?
I APPRECIATE YOUR TIME AND
ATTENTION TO BE HERE TO TESTIFY.
IF THERE ARE ANY FOLKS HERE THAT
WISH TO OFFER PUBLIC TESTIMONY,
YOU MAY DO SO NOW.
>> I HAVE TWO OTHER COMMENTS.
FIRST OF ALL, WE CERTAINLY
SUPPORT A TAX ON RETAIL
MARIJUANA.
THE INITIATIVE HAD A TAX OF 2%.
THE LEGISLATURE IN THEIR WISDOM
INCREASED IT TO 3%.
WE ACTUALLY THOUGHT IT MADE MORE
SENSE TO ALLOW LOCAL OPTION FOR
MORE THAN 3%, BUT THAT WAS THE
LEGISLATURE'S CALL.
>> YOU'RE SAYING INITIALLY WHEN
YOU STARTED OFF ON YOUR
CAMPAIGN, YOU SORT OF FORECASTED
A 2% AND THE LEGISLATURE SORT OF
ACCEPTED THAT AND THEN BUMPED IT
UP A LITTLE BIT MORE?
>> SURE.
>> FROM THE GET-GO, YOU WERE
SUPPORTIVE OF THIS.
>> CERTAINLY SUPPORTIVE OF A
LOCAL TAX.
SECONDLY, I WANTED TO ADDRESS
COUNCILOR BAKER'S COMMENT ABOUT
POLICE ENFORCEMENT.
THERE ARE SOME SMALL STUDIES
THAT INDICATE THAT SECURITY
AROUND RETAIL MARIJUANA
ESTABLISHMENTS IS SO STRICT AND
SO STRONG THAT THE CRIME RATE
AROUND THOSE LOCALITIES GOES
DOWN BECAUSE THERE ARE CAMERAS
AND THERE ARE SECURITY OFFICERS
AND PERHAPS EVEN POLICE OFFICERS

ON DETAIL AT THOSE LOCATIONS.
THE CRIME RATE ACTUALLY GOES
DOWN IN THOSE AREAS WHERE ADULT
USE RETAIL ESTABLISHMENTS ARE
LOCATED.

>> I WAS LOOKING TO SEE IF I
COULD PRY OUT OF JUSTIN WHAT THE
POLICE ARE GOING TO BE ASKING
FOR, IF THEY HAVE ANY
PROJECTIONS ON THAT BECAUSE I
TEND TO AGREE WITH YOU.

DAN, HE'S GOING TO BE DOING
SECURITY AT THE PROPOSED PLACE
IN DORCHESTER.

I CAN SEE THAT IMPROVING THE
QUALITY OF LIFE AROUND THERE IF
WE HAVE PEOPLE LIKE THAT.

THANK YOU.

>> I KNOW THAT THE FACILITY THAT
WAS JUST APPROVED IN THE BACK
BAY BY THE ZONING BOARD OF
APPEALS, THEY'VE INDICATED
THEY'RE GOING TO HAVE A POLICE
DETAIL THAT IS ON THE
COMMONWEALTH MALL JUST TO MAKE
SURE THAT THERE AREN'T PEOPLE
LOITERING THERE, EVEN THOUGH IT
IS A FEW BLOCKS FROM THEIR
LOCATION.

>> VERY GOOD.

WELL, THAT WILL CONCLUDE THE
HEARING ON DOCKET 1425, SO
JUSTIN, THANK YOU FOR YOUR TIME
AND ATTENTION AND YOUR
PROFESSIONAL INPUT.

GOOD TO SEE OLD FRIENDS IN THIS
PANEL AS WELL AS COUNCILOR ROSS.
WE'LL HAVE A COMMITTEE REPORT
TURNED AROUND PRETTY QUICKLY.
LAST FORMAL SESSION WILL BE
WEDNESDAY.

I EXPECT WORKING WITH THE
ADMINISTRATION WE'LL HAVE
SOMETHING BEFORE THE COUNCIL FOR
A VOTE ON THIS COMING WEDNESDAY.
WITH THAT, DOCKET 1425
AUTHORIZING CHAPTER 63 4N, A
LOCAL TAX OF UP TO 3%.

WE ARE ADJOURNED.

THANK YOU.